



8x8, Inc.

May 21, 2013

Insight Teams with 8x8 to Provide Cloud Communications Solutions

TEMPE, Ariz. & SAN JOSE, Calif.--(BUSINESS WIRE)-- Insight Enterprises, Inc. (Nasdaq: NSIT), a global technology provider of hardware, software and service solutions, today announced the expansion of its [InsightCloud Solutions Center](#) with the addition of cloud communications solutions from 8x8, Inc. (Nasdaq: EGHT).

8x8's [business VoIP](#) and cloud communications services enable businesses to boost the functionality, flexibility and reach of their communications while significantly reducing upfront capital and ongoing monthly expenditures. The InsightCloud Solutions Center aggregates these cloud-based services and provides a single client portal for ongoing management of subscriptions, features and requirements.

"More and more businesses are migrating to the cloud, not just for their IT infrastructure needs, but for their day-to-day communications and accompanying mobility requirements," said Bill McCarthy, Insight Senior Vice President, Cloud Solutions. "With a comprehensive suite of unified communications services, years of strong customer growth and top rankings from analyst firms such as Frost & Sullivan, Gartner and Infonetics Research, 8x8 is a valuable addition to our cloud solutions portfolio."

With the addition of 8x8's cloud communications services, Insight clients can now subscribe to:

- **8x8 Virtual Office** — cloud-based hosted PBX and unified communications (UC) solution
- **8x8 Virtual Office Pro** - cloud-based hosted PBX, unified communications (UC), video conferencing, online meeting & collaboration, call recording and Internet fax solution
- **8x8 Virtual Contact Center** — full-featured, easy to use hosted [call center software](#) solution
- **8x8 Virtual Room** — device agnostic multi-point cloud video solution

"Insight has done a tremendous job helping businesses worldwide learn about and feel comfortable with transitioning to cloud-based solutions," said Don Trimble, 8x8 Vice President of Channel Sales. "We're excited to be a part of the InsightCloud Solutions Center and look forward to working closely with Insight's customers to help them improve their productivity and communications capabilities with our industry-leading service offerings."

For more information, visit www.insight.com.

About 8x8, Inc.

8x8, Inc. (Nasdaq: EGHT) empowers business conversations for more than 30,000 small and medium-sized businesses with cloud communications services that include hosted PBX telephony, unified communications, call center software and video conferencing solutions. The company has been delivering business communications services since 2004 and has garnered a reputation for technical excellence and outstanding reliability. In 2012, 8x8 was named a market "leader" in [Gartner's Magic Quadrant for Unified Communications as a Service \(UCaaS\)](#) in North America and was recognized as the No. 1 Provider of Hosted IP Telephony by [Frost & Sullivan](#) and [Synergy Research Group](#). For additional information, visit www.8x8.com, or connect with 8x8 on [Google+](#), [Facebook](#), [LinkedIn](#) and [Twitter](#).

About Insight Enterprises, Inc.

[Insight](#) Enterprises, Inc. is a leading technology provider of hardware, software and service solutions to business and government clients in North America, Europe, the Middle East, Africa and Asia-Pacific. [Insight](#) is focused on helping organizations move technology goals forward in the areas of Office Productivity, Unified Communications and Collaboration, Mobility, Network and Security, Data Center and Virtualization, Data Protection and Cloud. [Insight](#) has sold over three million business and public sector client cloud seats across the globe. With approximately 5,300 teammates worldwide, [Insight](#) is ranked No. 460 on the 2012 Fortune 500 and generated sales of \$5.3 billion for the year ended December 31, 2011. For more information, please call 1.800.INSIGHT (1.800.467.4448) in the United States or www.insight.com.

8x8, Inc.
Joan Citelli, 408-654-0970
joan.citelli@8x8.com

or
Insight Enterprises
Chuck King, 480-409-6390
chuck.king@insight.com

Source: 8x8

News Provided by Acquire Media