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8x8 Recognized As 'Cloud Partner Of The Year' By Insight Enterprises

Leading Global Technology Provider Honors 8x8 for Contribution to Success of Cloud Services Division

SAN JOSE, Calif.--(BUSINESS WIRE)-- [8x8, Inc.](#) (NASDAQ:EGHT), a provider of cloud communications and collaboration [solutions](#) to more than 35,000 businesses, today announced it has been selected as the "2013 Cloud Partner of the Year" by [Insight Enterprises](#), Inc. (NASDAQ:NSIT), a leading global technology provider of hardware, software and service solutions. The award was announced at Insight's Partner Forum in Scottsdale, Ariz. on November 7th.

An Insight partner since May 2013, 8x8 was recognized as the 2013 Cloud Partner of the Year due to its contribution to the growth and success of the InsightCloud solution set. Insight launched the InsightCloud Solutions Center in early 2012 to provide businesses and public sector clients a resource for cloud solutions. The Solutions Center simplifies purchasing, provisioning and management of cloud-based messaging, security, infrastructure and collaboration solutions from best-in-class partners. 8x8's cloud-based unified communications and collaboration (UCC) suite of services includes [business VoIP](#) phone service, hosted [call center software](#), virtual meeting web conferencing and virtual desktop infrastructure solutions.

"I am pleased to recognize 8x8, Inc. as the Cloud Partner of the Year," stated Brian Davis, Insight Senior Vice President, Product Marketing. "8x8 has been a strong partner for Insight and has enabled us to offer innovative solutions, products and services to meet the complex needs of our clients. We extend our congratulations to 8x8 and all their teammates and look forward to an even more successful 2014."

"8x8 is disrupting the traditional communications and collaboration industry, just like other leading cloud SaaS companies have done in their respective industries over the past decade. Our strength in delivering cloud-based solutions has been recognized recently by our inclusion in the Leaders section of the Gartner 2013 Magic Quadrant for Unified Communications as a Service," said Vik Verma, Chief Executive Officer of 8x8. "This further recognition by Insight as the 2013 Cloud Partner of the Year is an acknowledgement of our commitment to providing a comprehensive suite of secure, compliant, industry-leading solutions built to meet the reliability and scalability needs of our SMB and multi-national, mid-market customers."

About 8x8, Inc.

8x8, Inc. (NASDAQ:EGHT) is a provider of unified communications and collaboration, or UCC, services in the cloud to small and medium businesses, or SMBs, and mid-market and distributed enterprises. The company delivers a broad suite of UCC services to in-office and mobile devices spanning cloud telephony, virtual contact center, virtual meeting and virtual desktop through our proprietary unified software as a service, or SaaS, platform. For additional information, visit www.8x8.com, or connect with 8x8 on [Google+](#), [Facebook](#), [LinkedIn](#) and [Twitter](#).

About Insight

Insight Enterprises, Inc. is a leading technology provider of hardware, software and service solutions to business and government clients in North America, Europe, the Middle East, Africa and Asia-Pacific. Insight is focused on helping organizations move technology goals forward in the areas of [Office Productivity](#), [Unified Communications and Collaboration](#), [Mobility, Network and Security](#), [Data Center and Virtualization](#), [Data Protection](#) and [Cloud](#). Insight has sold over seven million business and public sector client cloud seats across the globe. With approximately 5,400 teammates worldwide, Insight is ranked No. 470 on the 2013 Fortune 500 and generated sales of \$5.3 billion for the year ended December 31, 2012. For more information, please call 1.800.INSIGHT (1.800.467.4448) in the United States or visit www.insight.com.

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