



8x8, Inc.

8x8 Announces GSA Schedule 70 and NASA SEWP IV Contract Agreements to Provide Cloud Services to U.S. Government Agencies

Inclusion in Key Government Contracts Represents Strategic Milestone in 8x8's Expansion Into the Public Sector

SUNNYVALE, Calif., April 18, 2012 (GLOBE NEWSWIRE) -- 8x8, Inc. (Nasdaq:EGHT), provider of innovative [cloud communications](#) and [computing solutions](#), today announced it has been added to the U.S. General Services Administration (GSA) Schedule 70 and NASA Solutions for Enterprise-Wide Procurement (SEWP IV) contract schedules from which Federal, state and local government agencies procure IT products and services.

Through its partnership with [immixGroup, Inc.](#), 8x8 cloud-based voice (VoIP PBX, contact center, SIP Trunking), unified communications (fax, web conferencing, call recording) and cloud hosting (SaaS, IaaS, hosted vBlock) services are now available to the government on the [IT 70 GSA Multiple Award Schedule](#) (GS-35F-0265X) and the [NASA SEWP IV Contract](#) (NNG07DA20B and NNG07DA64B).

"8x8 is pleased to partner with immixGroup to broaden visibility and accessibility of our cloud solutions within the government sector," said Kim Niederman, president of 8x8. "The placement of our service offerings on these key contract schedules speaks volumes about the quality and reliability of our technology, and we look forward to working closely with public sector organizations of all sizes to assist with the transition to cloud technologies that is occurring under the Federal government's CloudFirst policy."

GSA Schedule 70 is the largest and most widely used acquisition vehicle in the federal government providing direct access to products and services from over 5,000 certified industry partners. NASA SEWP IV is a Government-wide Acquisition Contract (GWAC) that offers a wide range of IT products and solutions to all Federal agencies, including the Department of Defense.

"We are pleased to support 8x8's expansion into the public sector," said Art Richer, president of immixGroup. "Government customers will now be able to purchase 8x8's cloud-based suite of services through the contract vehicles they prefer."

The 8x8 VoIP services offered through GSA Schedule 70 and NASA SEWP contracts are bundled with [Polycom](#) IP phones and [Phybridge](#) POE solutions to further simplify deployment while providing added cost savings. For more information about 8x8 government solutions go to www.8x8.com/gov.

About 8x8, Inc.

8x8, Inc. (Nasdaq:EGHT) is a leading provider of cloud communications and computing solutions. With a portfolio of SaaS and IaaS solutions encompassing hosted communications, contact center, unified communications, video web conferencing, managed dedicated hosting, virtual private servers and more, 8x8 is uniquely positioned as a business' one-stop shop for everything cloud. 8x8 has been delivering cloud services since 2002 and has garnered a reputation for technological excellence and outstanding reliability, backed by a commitment to exceptional customer support. 8x8 customers include small to medium sized businesses, distributed enterprise organizations and government agencies. For additional information, visit www.8x8.com, or connect with 8x8 on [Facebook](#) and [Twitter](#).

About immixGroup, Inc.

immixGroup helps technology companies do business with the government. The company's four divisions deliver a unique combination of services for software and hardware manufacturers, their channel partners, and government agencies at the federal, state, and local levels. Since 1997, immixGroup has helped hundreds of large and emerging companies grow and manage their public sector business while providing its government customers with reliable access to leading commercial technologies through the contract vehicles and partners they prefer. For more information, contact immixGroup, Inc. at 703.752.0610 or via email at info@immixgroup.com, or on the Web at www.immixgroup.com.

CONTACT: Joan Citelli

8x8, Inc.

(408) 654-0970

jcitelli@8x8.com

Source: 8x8, Inc.

News Provided by Acquire Media