



**8x8, Inc.**

October 11, 2012

## **8x8 Inc. Moves to New and Larger Headquarters in San Jose**

*Cloud Communications Service Provider Doubles Square Footage after Outgrowing Sunnyvale, Calif., Facility in Only Three Years*

SAN JOSE, Calif.--(BUSINESS WIRE)-- In recent years, thousands of small to medium-sized businesses across the country have been choosing innovative, cloud-based services from [8x8, Inc.](#) (NASDAQ:EGHT) for their essential business communications needs. In fact, 8x8's customer base has grown from approximately 17,000 businesses in mid-2009 to more than 30,000 businesses today.

To support this growth, 8x8 today formally opened new headquarters at 2125 O'Nel Drive in San Jose, Calif., occupying nearly 105,000 square feet — more than double the amount of space at its former headquarters in Sunnyvale, Calif.

8x8 has experienced consistent growth in customers, revenue and profitability over the last several years due to the increased adoption of its cloud-based unified communications solutions. These hosted, turnkey offerings appeal to businesses that want to hold down their upfront capital and ongoing expenses while greatly boosting the functionality, flexibility and reach of their communications capabilities.

Recognized by Frost & Sullivan as the No. 1 Provider of IP Telephony and Unified Communications services in North America in 2011, 8x8 has seen a 30 percent average annual growth rate in revenue from business customers since 2006 and recently reported its first quarterly results with an annualized revenue run rate of more than \$100 million.

"We never anticipated that we would outgrow our former headquarters in only three years," said 8x8 Chairman & CEO Bryan Martin, "especially since that facility was only a little over half full when we moved in. The success 8x8 has experienced reflects the value our customers derive from our services and the growing demand we continue to see from SMBs that want to reap the benefits of next generation cloud-based technologies."

San Jose Mayor Chuck Reed said: "I want to thank 8x8 for choosing to locate its new headquarters in San Jose, and for the new jobs and investments it will bring to our city. A leader in cloud communications solutions, 8x8 exemplifies the type of innovation that makes San Jose the Capital of Silicon Valley."

The new facility is 8x8's corporate headquarters location for employees performing all corporate functions, including finance, human resources, sales, marketing, product management, engineering, research and development, and customer service and support as well as 8x8's Network Operations Center, with space for additional hires to accommodate growth.

On Oct. 26, at its new headquarters, 8x8 will host the Telecom Council of Silicon Valley's Service Provider Innovation Forum, a monthly gathering of representatives from business development, venture capital and/or R&D groups of telecommunications service providers seeking partnership opportunities, and/or new products and technologies.

### **About 8x8, Inc.**

8x8, Inc. (NASDAQ: EGHT) empowers business conversations for more than 30,000 small and medium-sized businesses with cloud communications services that include hosted PBX telephony, unified communications, contact center and video conferencing solutions. Named the No. 1 Provider of Hosted IP Telephony by market research firm Frost & Sullivan, 8x8 has been delivering business communications services since 2004 and has garnered a reputation for technical excellence and outstanding reliability. For additional information, visit [www.8x8.com](http://www.8x8.com), or connect with 8x8 on [Facebook](#) and [Twitter](#).

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