

BrightView Quarterly Investor Newsletter

Q2 2026 Edition

Welcome to BrightView's Quarterly Investor Newsletter. Whether you are a current shareholder or exploring BrightView as a potential investment, this update provides an overview of our recent quarter, key metrics, and business developments as we continue executing our One BrightView strategy.

Key Q2 Highlights



Q2 Total Revenue +6% & Land revenue +4% YoY; Raises FY26 revenue guidance



Q2 Record Adjusted EBITDA & Margins of \$79M or 11.3%; +~\$6M or +~8% growth



Continued revenue growth and margin expansion in the near and long-term

Key Q2 Metrics

+~4%

Land Revenue

+~\$13M vs. PY

~84.5%

TTM Customer Retention

+~150bps vs. FY25

+~3%

YoY Contract Book Growth

+~100 bps QoQ

~\$79M

Record Adjusted EBITDA

+~\$6M vs. PY

Q2 Business Updates

Driving Profitable Growth

- Delivered **return** to Land Revenue growth in 2Q26
- Growth underpinned by **transformation** strategy
- **Continued** investments to drive future growth

Contract Book of Business

- **4** consecutive quarters of positive net new business
- Growing BoB is a **leading** indicator of future growth
- **Driven** by strong customer retention & seller investments

Updated FY26 Guidance

- **Raising** revenue guidance
- Supported by strong **Snow** revenue & growing **Land** contract book of business
- Represents **third** consecutive record EBITDA year

Connect With Us

Contact the IR team and stay up to date on company news, financial releases, and investor events:

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Our Latest Quarterly Earnings

View our latest earnings press release, presentation and webcast here: [BrightView Quarterly Reports](#)

