



## **NEWS RELEASE**

For Immediate Release

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## **Performance Food Group Company Provides Update on Partnerships and Corporate Actions**

RICHMOND, Va. – Performance Food Group Company (PFG or the company) (NYSE: PFGC) today announced several updates on actions it has taken during the novel coronavirus pandemic (COVID-19).

"During the COVID-19 pandemic we have made important decisions to protect the organization," said George Holm, PFG Chairman, President & CEO. "Many of these moves are opening new lines of business and providing important resources to the communities and customers we serve. There are other decisions that are difficult for any company to make, but necessary during challenging times. We are confident that we have taken the appropriate steps and look forward to a time when we can resume a more normal operating environment."

An update to the actions our company has made to support our customers and communities and to manage our cost base include:

- Adding agreements with 13 additional new retail partners, bringing the total new retail partners to date to 23. PFG is now sharing over 1,100 associates to help keep grocery shelves stocked with food
- Distributing groceries to approximately 1,000 grocery locations as PFG builds out its distribution capabilities to this channel
- Supporting our customers and communities by partnering with Fahrenheit Advisors to produce a webinar series that offers operator insights in the areas of liquidity, employee management and business strategy – all through the lens of recently passed legislation
- Providing online resources and links to assist and guide customers with resources to secure small business loans and access to free safety training courses
- Supporting the restaurant industry through the website [showmetheats.com](http://showmetheats.com), a publicly available resource showing restaurant locations that are open for business
- Continuing and expanding our partnerships with local foodbanks to meet the growing food insecurity across the country

The company has taken the following measures to protect its long-term financial position:

- Furloughed or eliminated a total of approximately 3,000 positions across the organization

- Deferred 25% of senior management's base compensation and 25% of board of directors' cash fees for the period commencing on April 6, 2020, through December 31, 2020 or at such time as approved by the Compensation Committee
- Further reduction in capital expenditure activities

These actions are in addition to the previously announced items disclosed in the March 30, 2020 press release including:

- Drew \$400 million from the \$3.0 billion credit facility which was put to cash on the company's balance sheet
- Suspended our share repurchase program

### **About Performance Food Group Company**

Built on the many proud histories of our family of companies, Performance Food Group is a customer-centric foodservice distribution leader headquartered in Richmond, Virginia. Grounded by roots that date back to a grocery peddler in 1885, PFG today has a nationwide network of over 100 distribution centers, over 20,000 talented associates and thousands of valued suppliers across the country. With the goal of helping our customers thrive, we market and deliver quality food and related products to over 200,000 locations including independent and chain restaurants, schools, business and industry locations, healthcare facilities, vending distributors, office coffee service distributors, big box retailers, theaters and convenience stores. Building strong relationships is core to PFG's success – from connecting associates with great career opportunities to connecting valued suppliers and quality products with PFG's broad and diverse customer base. To learn more about PFG, visit [pfgc.com](http://pfgc.com).

### **Forward-Looking Statements**

*This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements include, but are not limited to, all statements that do not relate solely to historical or current facts. You can identify these forward-looking statements by the use of words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "could," "seeks," "projects," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words.*

*Such forward-looking statements are subject to various risks and uncertainties, including but not limited to the factors discussed under the section entitled "Risk Factors" in PFG's Annual Report on Form 10-K for the fiscal year ended June 29, 2019 filed with the Securities and Exchange Commission (the "SEC") on August 16, 2019, as such factors may be updated from time to time in our periodic filings with the SEC, which are accessible on the SEC's website at [www.sec.gov](http://www.sec.gov), which could cause actual future results to differ materially from those expressed in any forward-looking statements. Such factors include:*

- *the impact of COVID-19 on the global markets and the restaurant industry specifically is currently unknown;*
- *competition in our industry is intense, and we may not be able to compete successfully;*
- *we operate in a low margin industry, which could increase the volatility of our results of operations;*
- *we may not realize anticipated benefits from our operating cost reduction and productivity improvement efforts;*
- *our profitability is directly affected by cost inflation or deflation and other factors;*

- *we do not have long-term contracts with certain of our customers;*
- *group purchasing organizations may become more active in our industry and increase their efforts to add our customers as members of these organizations;*
- *changes in eating habits of consumers;*
- *extreme weather conditions;*
- *our reliance on third-party suppliers;*
- *labor relations and costs risks and availability of qualified labor;*
- *volatility of fuel and other transportation costs;*
- *inability to adjust cost structure where one or more of our competitors successfully implement lower costs;*
- *we may be unable to increase our sales in the highest margin portions of our business;*
- *changes in pricing practices of our suppliers;*
- *our growth strategy may not achieve the anticipated results;*
- *risks relating to acquisitions, including the risks that we are not able to realize benefits of acquisitions or successfully integrate the businesses we acquire;*
- *environmental, health, and safety costs;*
- *the risk that we fail to comply with requirements imposed by applicable law or government regulations;*
- *our reliance on technology and risks associated with disruption or delay in implementation of new technology;*
- *costs and risks associated with a potential cybersecurity incident or other technology disruption;*
- *product liability claims relating to the products we distribute and other litigation;*
- *adverse judgments or settlements;*
- *negative media exposure and other events that damage our reputation;*
- *anticipated multiemployer pension related liabilities and contributions to our multiemployer pension plan;*
- *decrease in earnings from amortization charges associated with acquisitions;*
- *impact of uncollectibility of accounts receivable;*
- *difficult economic conditions affecting consumer confidence;*
- *departure of key members of senior management;*
- *risks relating to federal, state, and local tax rules;*
- *the cost and adequacy of insurance coverage;*
- *risks relating to our outstanding indebtedness; and*
- *our ability to maintain an effective system of disclosure controls and internal control over financial reporting.*

*Any forward-looking statement, including any contained herein, speaks only as of the time of this press release and we do not undertake to update or revise them as more information becomes available or to disclose any facts, events, or circumstances after the date of this press release that may affect the accuracy of any forward-looking statement, except as required by law.*