

# Investor Update

## *November 2018*



NYSE: PSX  
[www.phillips66.com](http://www.phillips66.com)  
Bayway Refinery, Linden, NJ

# Cautionary Statement



This presentation contains certain forward-looking statements. Words and phrases such as “is anticipated,” “is estimated,” “is expected,” “is planned,” “is scheduled,” “is targeted,” “believes,” “intends,” “objectives,” “projects,” “strategies” and similar expressions are used to identify such forward-looking statements. However, the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements relating to the operations of Phillips 66 and Phillips 66 Partners LP (including their respective joint venture operations) are based on management’s expectations, estimates and projections about these entities, their interests and the energy industry in general on the date this presentation was prepared. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecast in such forward-looking statements. Factors that could cause actual results or events to differ materially from those described in the forward-looking statements can be found in filings that Phillips 66 and Phillips 66 Partners LP make with the Securities and Exchange Commission. Phillips 66 and Phillips 66 Partners LP are under no obligation (and expressly disclaim any such obligation) to update or alter these forward-looking statements, whether as a result of new information, future events or otherwise.

This presentation includes non-GAAP financial measures. You can find the reconciliations to comparable GAAP financial measures at the end of the presentation materials or in the “Investors” section of the websites of Phillips 66 and Phillips 66 Partners LP.

# Diversified Downstream Company



## Midstream

Integrated Midstream Network

Pursue Organic and M&A Opportunities

PSXP as a Growth Vehicle

## Chemicals

50% Interest in CPCChem

Location Advantaged Chemicals Portfolio

USGC Petchem Project Complete

## Refining

Diversified Refining Portfolio

Investing in Quick Payout Projects

Footprint Offers Opportunities for Midstream Growth

## Marketing & Specialties

Stable, High-return Businesses

Enhancing U.S. Fuels Brands



# Executing Strategy



## Leading Operating Excellence

### Growth

- CPCChem USGC petrochemicals assets

- Gray Oak Pipeline

- Sweeny Hub

- Beaumont Terminal

### Returns

- Refinery yield and feedstock flexibility projects

- U.S. Marketing re-imaging

### Distributions

- 27% dividend CAGR since 2012

- \$14.5 B in total share repurchases/exchanges

## High-Performing Organization



*Vacuum Tower, Billings Refinery, Billings, MT*

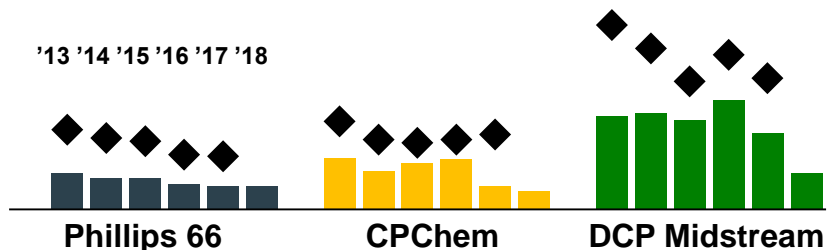
# Operating Excellence



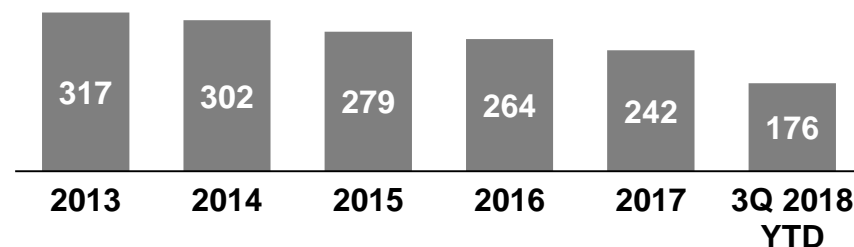
## Total Recordable Rates (Incidents per 200,000 Hours Worked)

◆ Industry Average

'13 '14 '15 '16 '17 '18

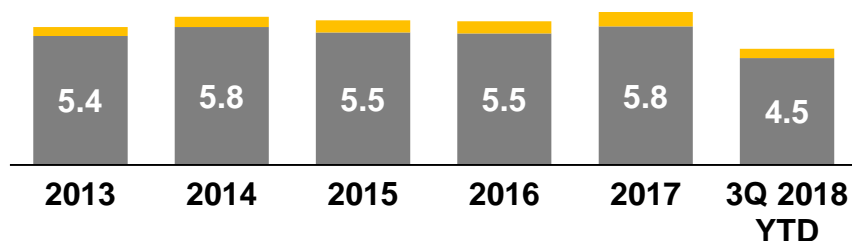


## Refining Environmental Metrics (No. of events)



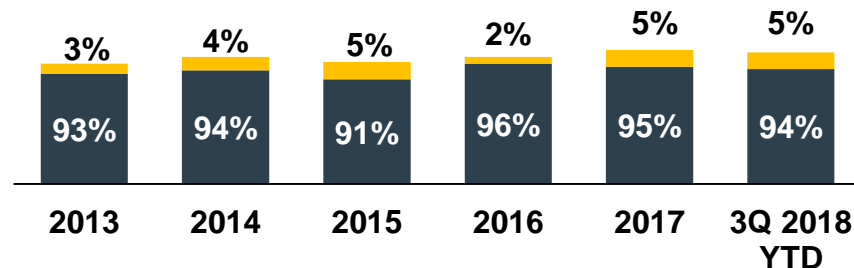
## Operating Costs and SG&A (\$B)

■ Adjusted Op. Costs and SG&A ■ Turnaround Costs



## Refining Capacity Utilization (%)

■ Planned Maintenance & Turnarounds



# Environmental, Social, Governance



Board engaged in setting company ESG strategy

Extensive ESG engagement

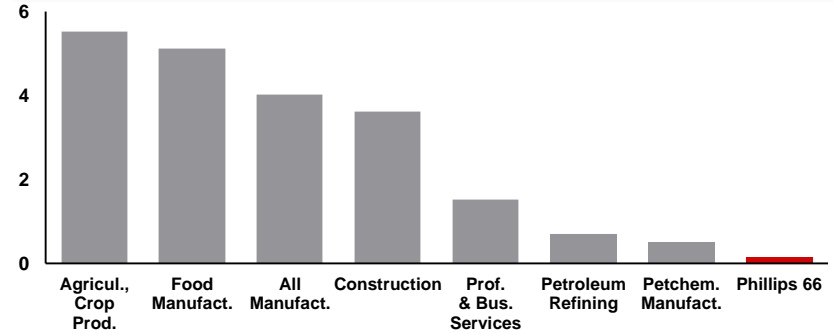
Record low reportable environmental events

Investing in forward-looking research and development technology

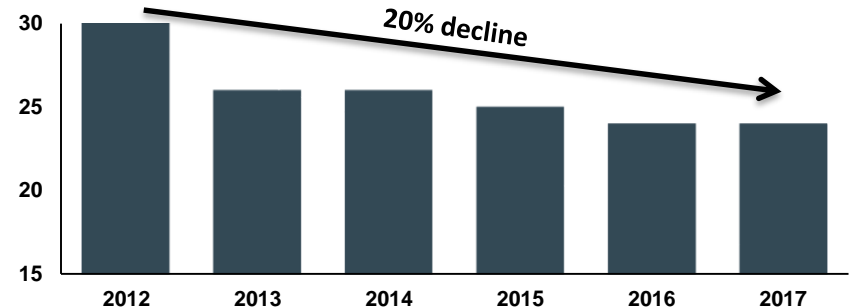
Promoting inclusive and diverse workforce

Committed to corporate and local philanthropic programs

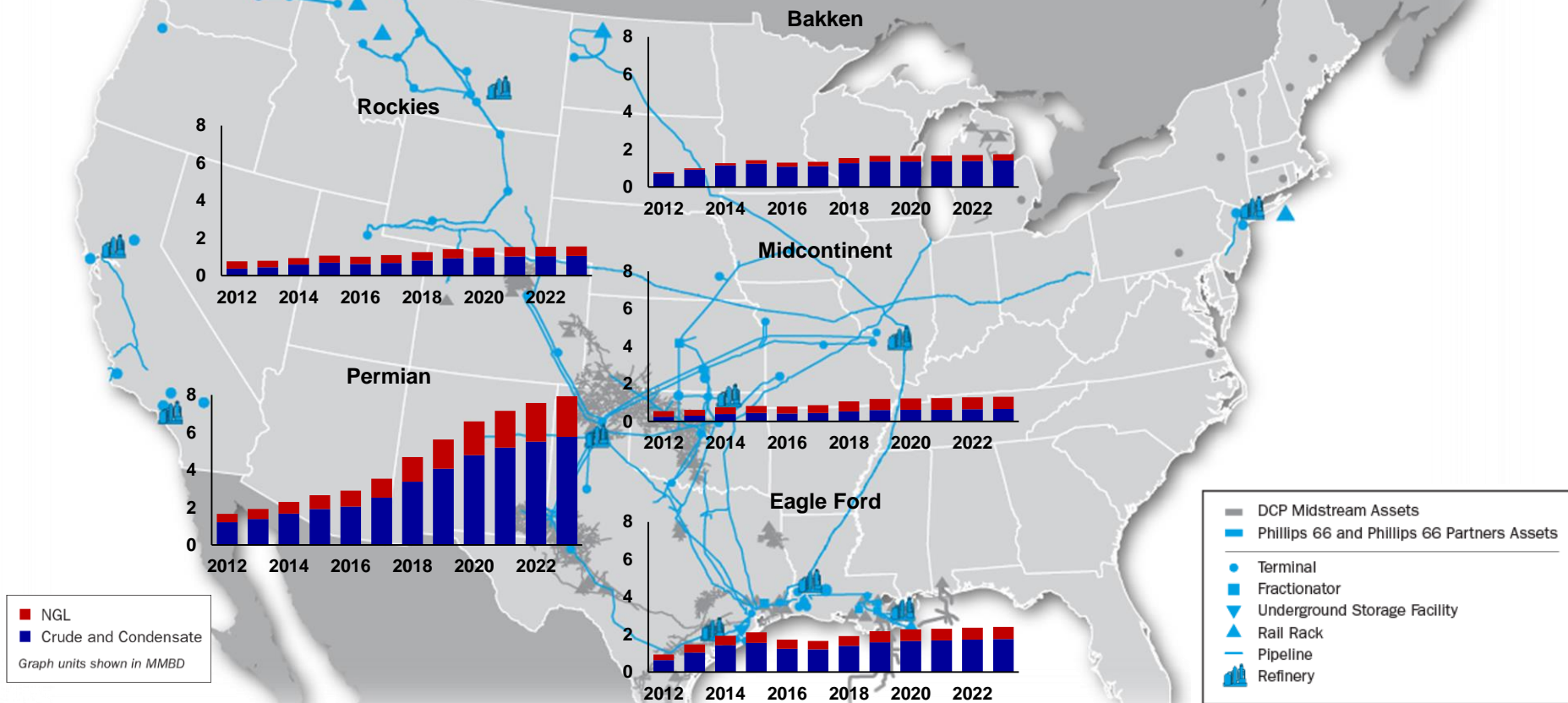
## Industry Safety Metrics (Incidents per 200,000 Hours Worked)



## Phillips 66 SOx, NOx, PM Emissions (Thousand tonnes)



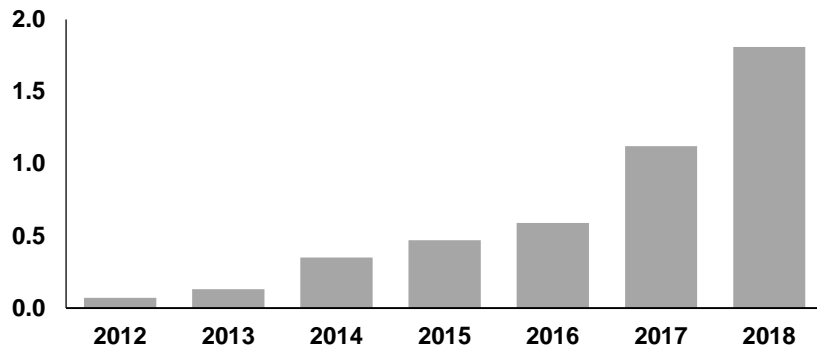
# U.S. Crude Oil and Gas Plant NGL Production



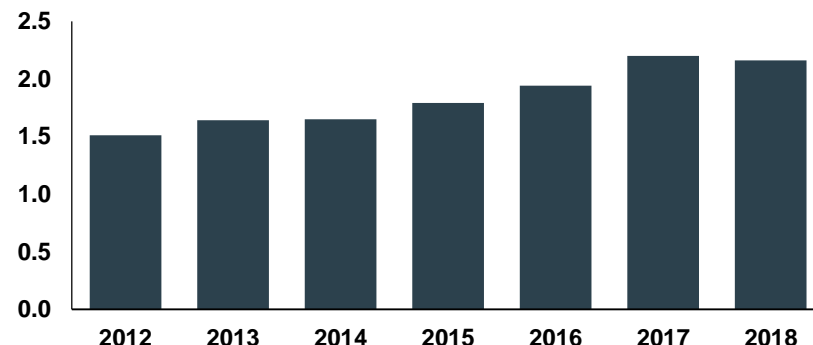
# Midstream Macro Environment



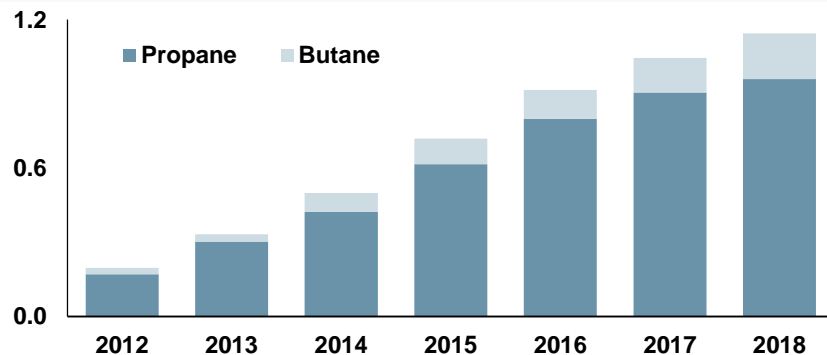
## U.S. Crude Oil Export Volume (MMBD)



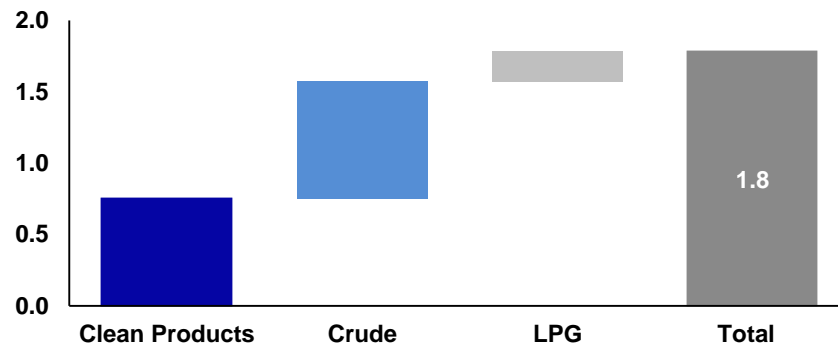
## U.S. Clean Product Exports (MMBD)



## U.S. LPG Export Volume (MMBD)



## Phillips 66 2018 Export Capacity (MMBD)

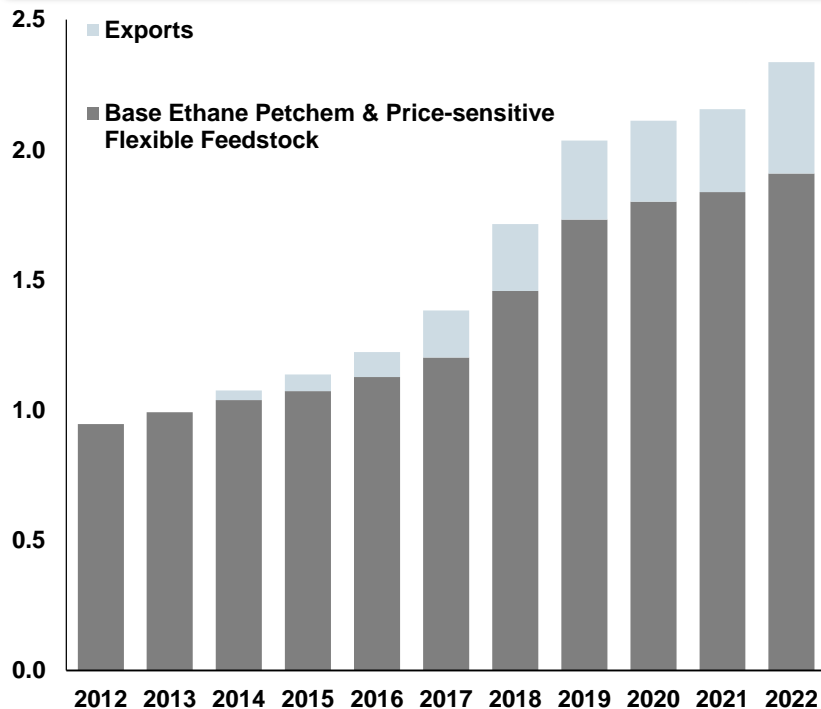


Source: EIA, annual averages data through August 2018, Petroleum Monthly

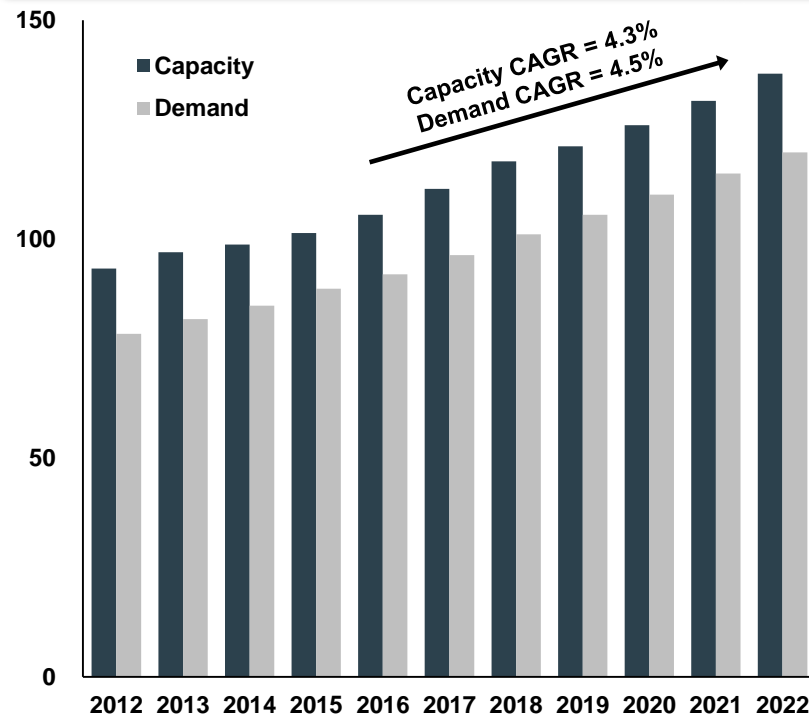
# Chemicals Macro Environment



## U.S. Ethane Demand (MMBD)



## Global PE Capacity and Demand (MMTA)



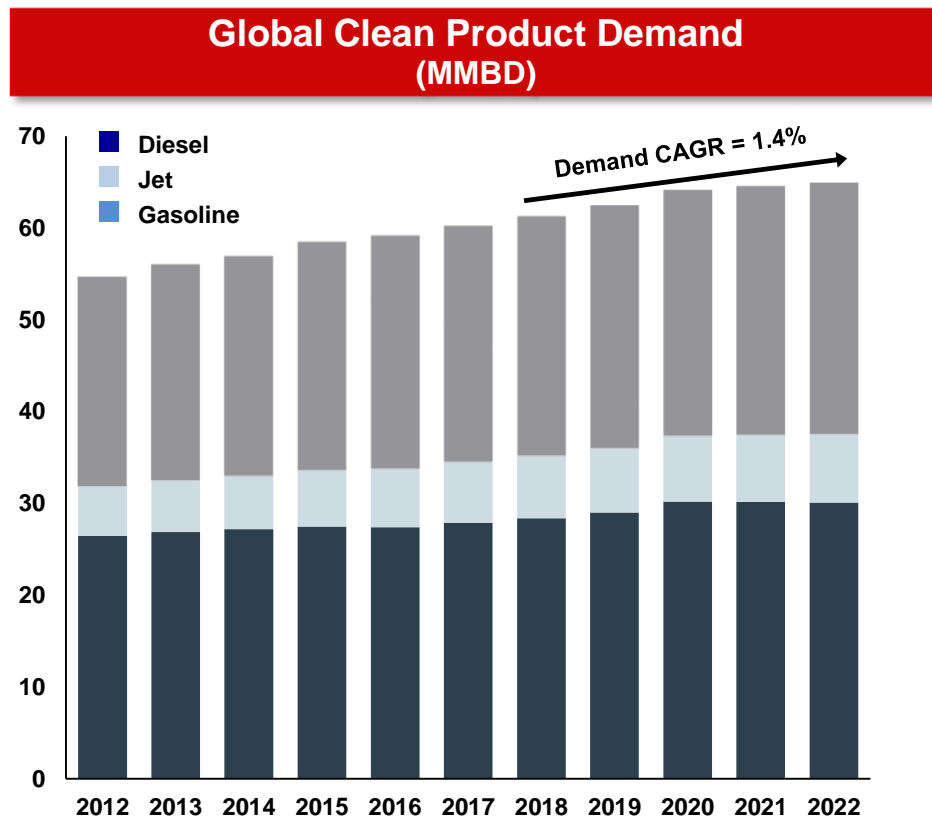
# Refining Macro Environment



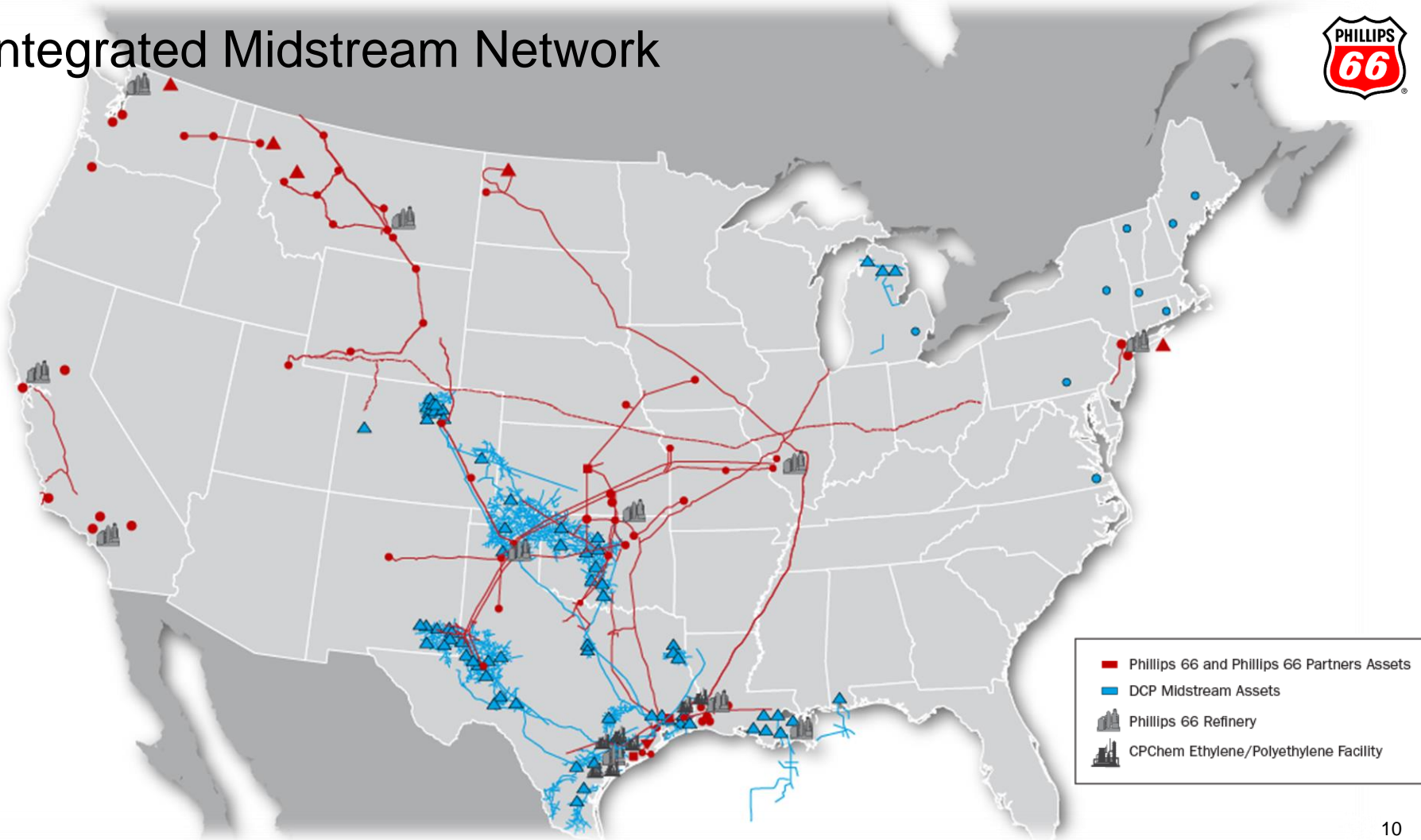
Global clean product demand expected to grow, driven largely by diesel

Global utilization rates expected in low-80s, with U.S. refining in low-90s

Strong U.S. utilization due to cost and reliability advantages, and growing export demand



# Integrated Midstream Network



## Transportation

- 21,000 miles of US pipeline systems
- 40 finished product terminals
- 38 storage locations
- 19 crude oil terminals
- 5 LPG terminals and 1 petroleum coke exporting facility

## NGL and Other

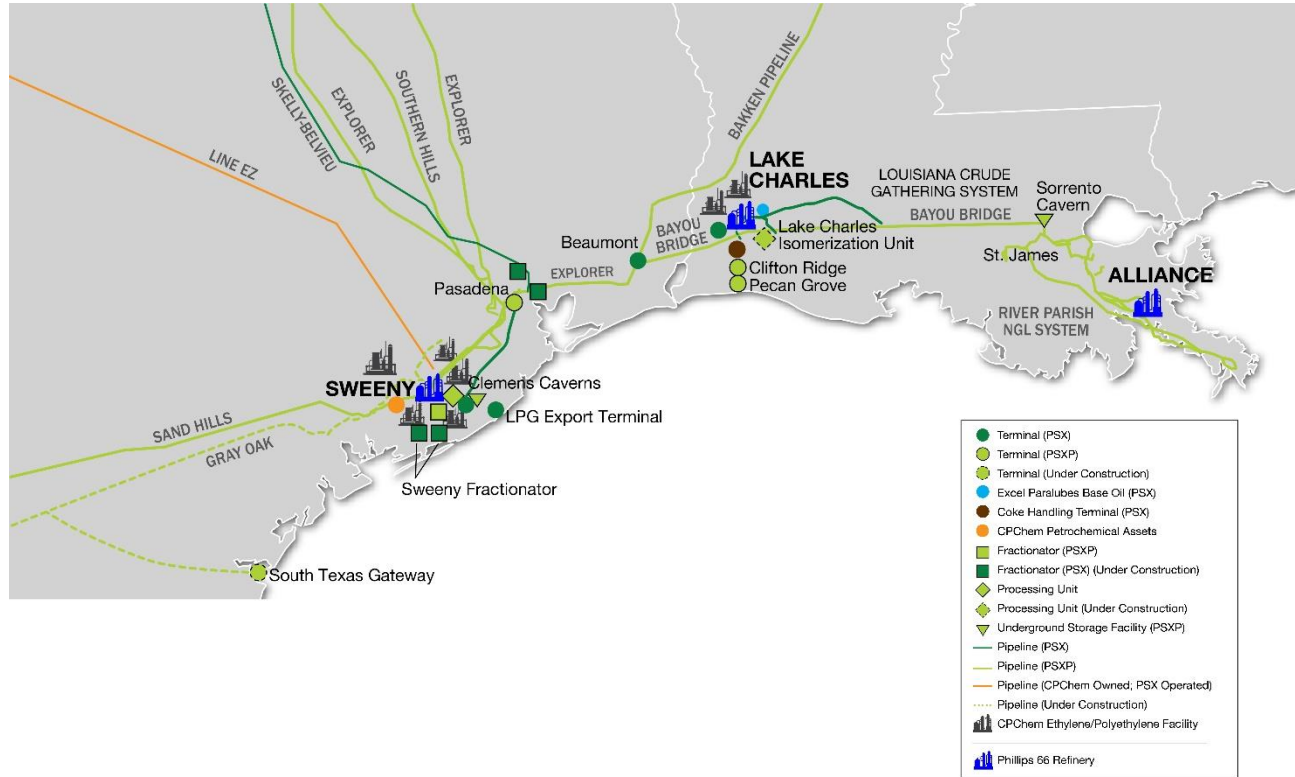
- 200,000+ BPD fractionation capacity
- 200,000 BPD LPG export capacity
- 2,600+ miles of pipelines
- 125,000 BPD vacuum distillation capacity

## DCP Midstream

- 61 natural gas processing facilities with 7.8 BCFD net capacity
- 63,000 miles of natural gas pipeline systems



*Beaumont Terminal, Nederland, TX*



# Sweeny Hub Expansion



## \$1.5 B expansion of Sweeny Hub

2 x 150 MBD NGL fractionators

6 MM bbls expansion of PSXP's NGL storage capacity

Y-grade NGL feedstock supply agreements with firm volume commitments secured

Purified products will be marketed via Freeport LPG Terminal

New assets leverage and enhance existing infrastructure



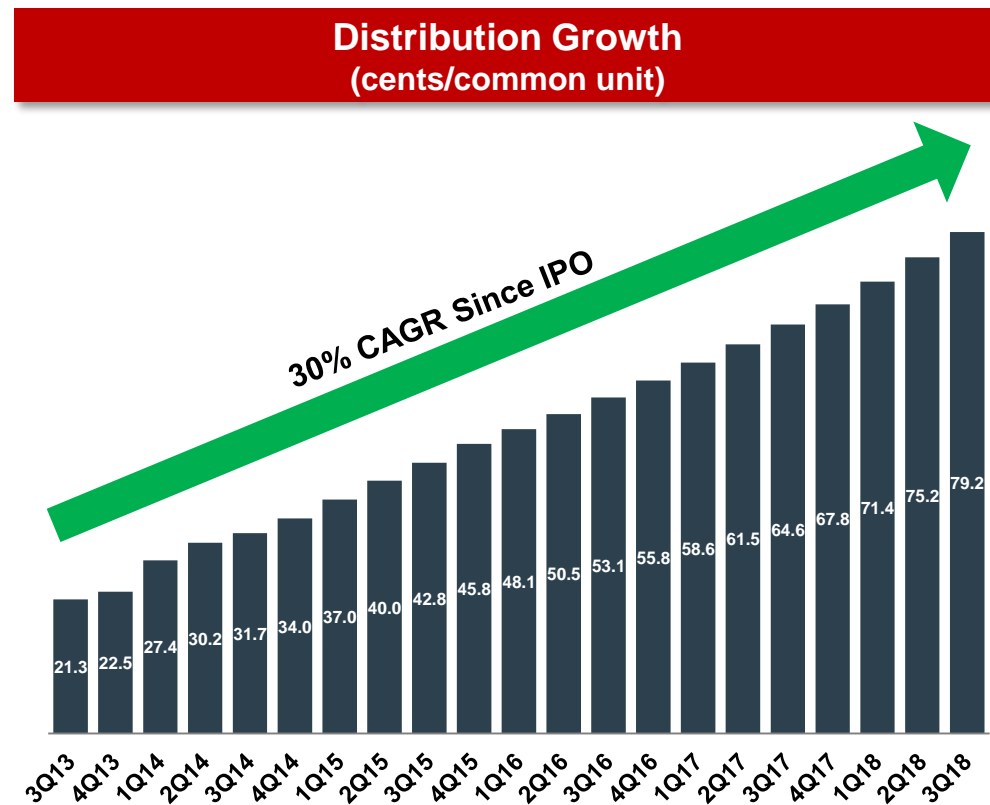
*Freeport LPG Terminal, Sweeny, TX*

Achieved 2018E annualized run-rate  
\$1.1 B adjusted EBITDA in 2Q18

Organic growth opportunities

30% distribution CAGR 2013-2018

Top quartile growth post-2018



# DCP Midstream



Well positioned in low-cost supply basins

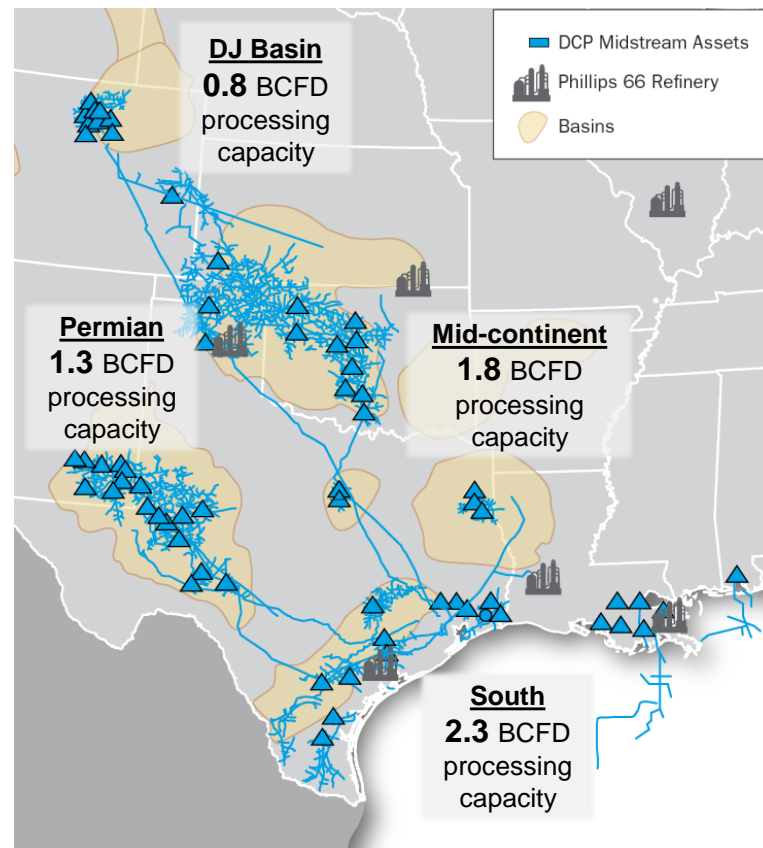
Strong growth projects around existing footprint

Sand Hills NGL Pipeline expansions to 440 MBD in 3Q 2018, 485 MBD by the end of 2018

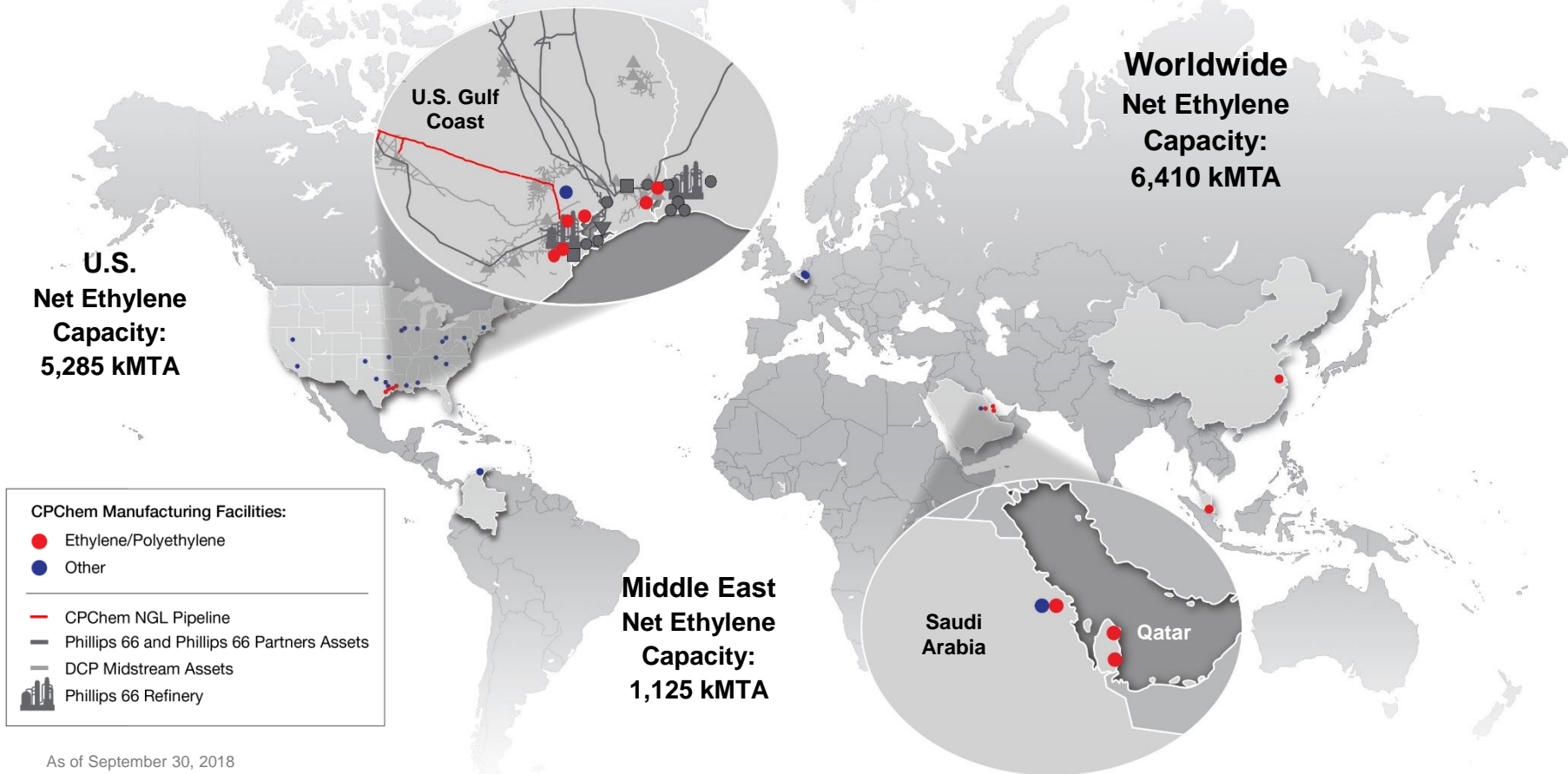
DJ Basin gathering and processing infrastructure expansions of 200 MMCFD in 3Q 2018 with another 200 MMCFD in service 2Q 2019

Gulf Coast Express Permian ~2 BCFD natural gas JV pipeline expected in service 4Q 2019

Stable distributions to LP unit holders and resumed distributions to owners



# Feedstock Advantaged Chemicals Portfolio





## Olefins and Polyolefins

11,245 kMTA/year North America capacity

2,510 kMTA/year Middle East capacity

USGC Petrochemicals assets started up

## Specialties, Aromatics and Styrenics

2,710 kMTA/year North America capacity

1,050 kMTA/year Middle East capacity

15 North American facilities

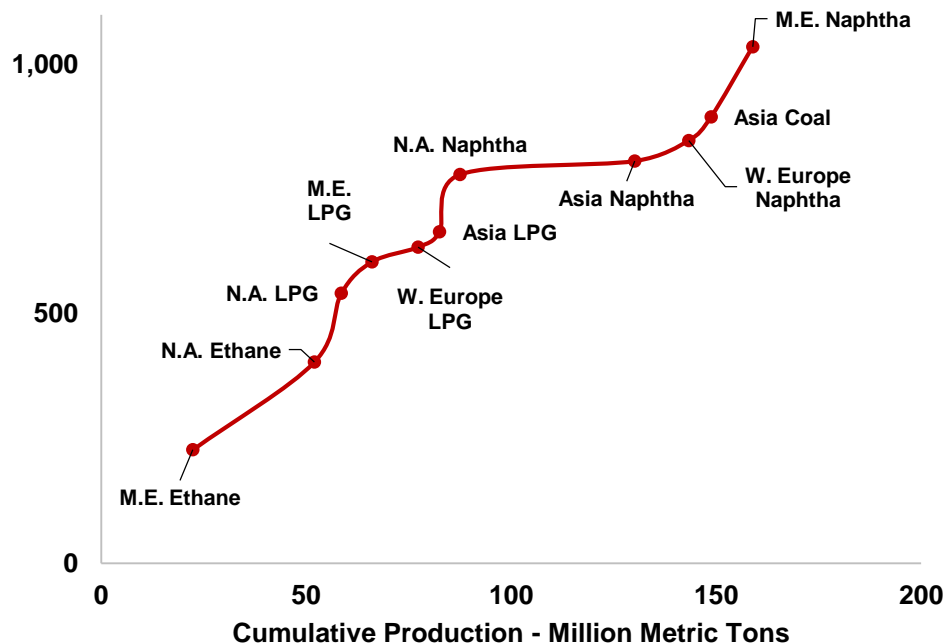
5 Middle East facilities

Middle East ethane and North America NGLs remain positioned at the low end of the cost curve

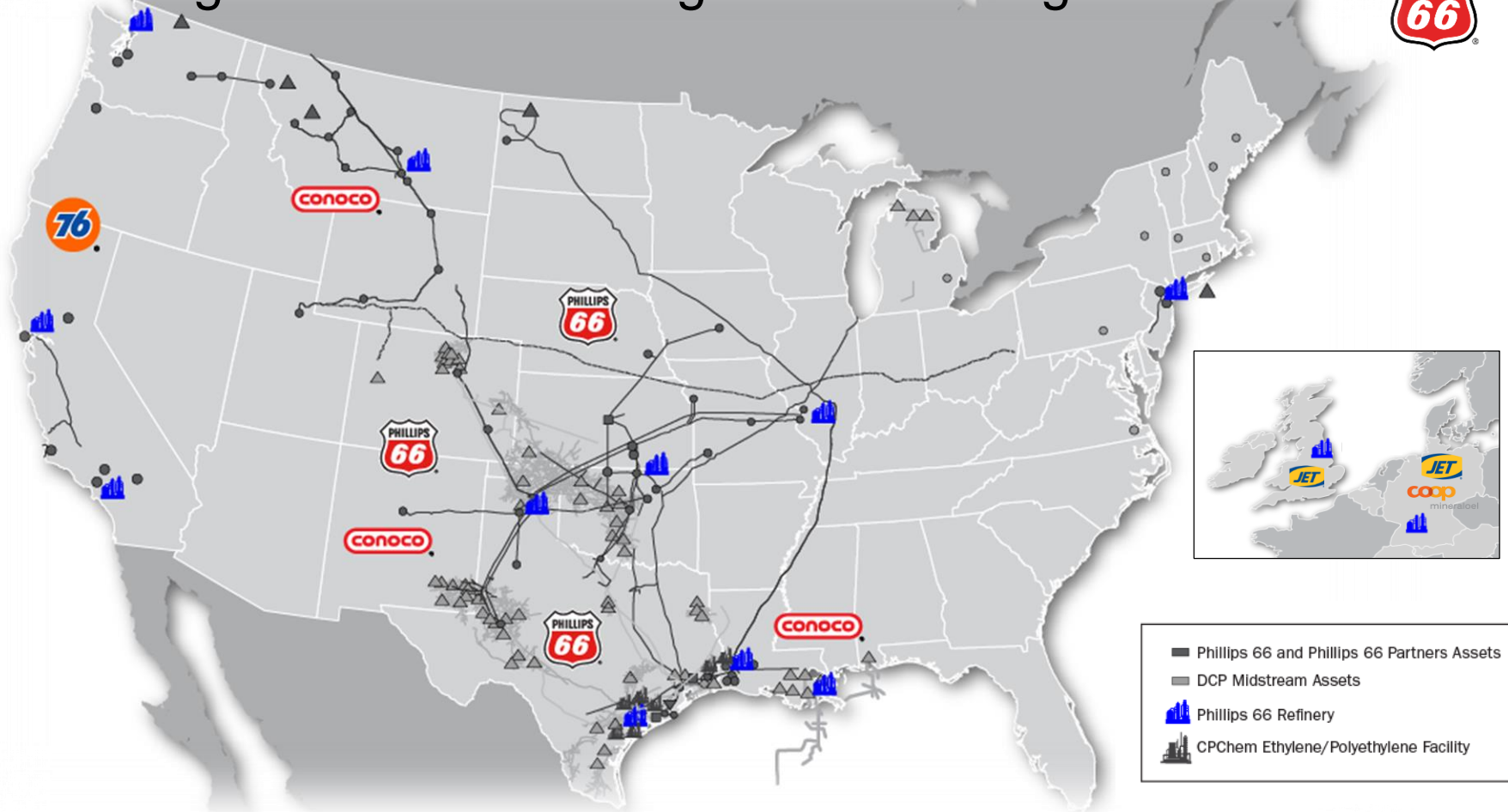
Ethylene demand growth outpacing global GDP

Expect demand growth to rapidly balance new capacity additions

**2018E Average Ethylene Production Cost Curve (\$/Tonnes)**



# Enhancing Returns in Refining and Marketing



# Refining and Marketing



## Refining

13 refineries in U.S. and Europe

In 5 U.S. PADDs

2,146 MBD crude capacity

35% heavy, 30% light, 35% medium crude mix

## Marketing

9,000+ global sites, including 5,700 wholesale outlets

2,100+ re-imaged sites since 2015



*Sweeny Refinery, Sweeny, TX*

# Enhancing Refining Returns



## Improving returns projects

Wood River FCC modernization (complete)

Bayway FCC modernization (complete)

Lake Charles crude flexibility (4Q 2018)

Lake Charles isomerization unit (3Q 2019)\*

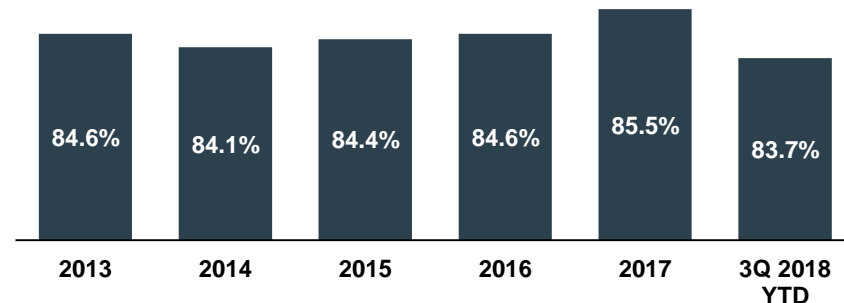
Sweeny FCC optimization (2Q 2020)

~ 25 other low-cost, high-return projects

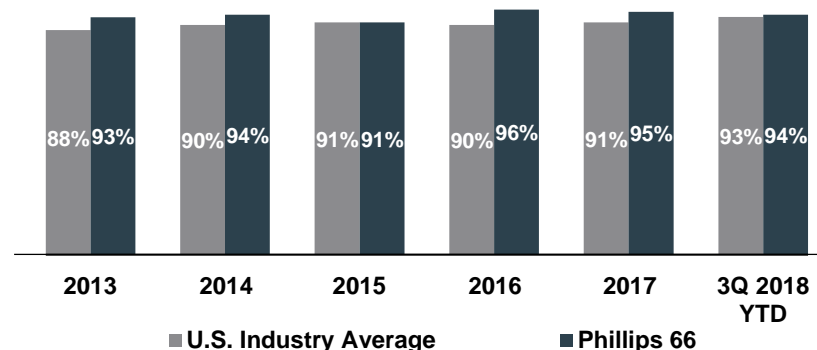
## Increasing clean product yield

## Top tier refinery utilization rates

### Phillips 66 Global Clean Product Yield



### U.S. Refining Capacity Utilization



# IMO 2020 Preparedness



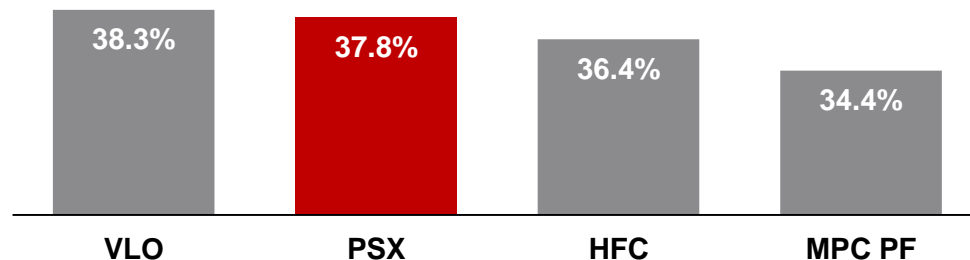
Existing PSX portfolio well positioned for IMO 2020

High distillate production

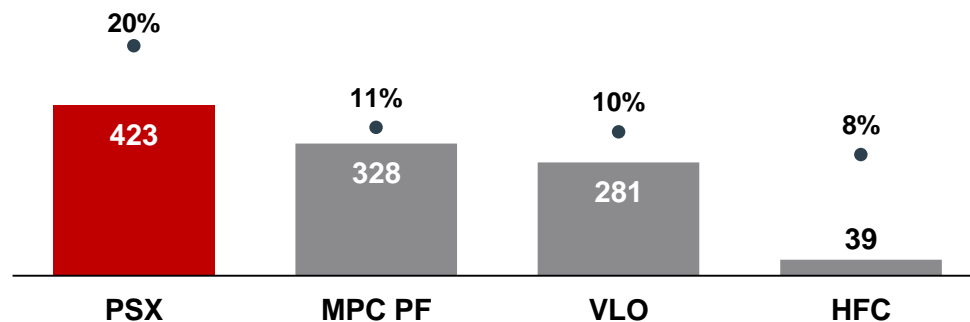
Industry leading coking capacity

Industry leading coking capacity as a percent of crude unit capacity

## 2017 Distillate Production as % Total Throughput



## Global Coking Capacity (MBD) and Coking as % CDU



# Canadian Imports

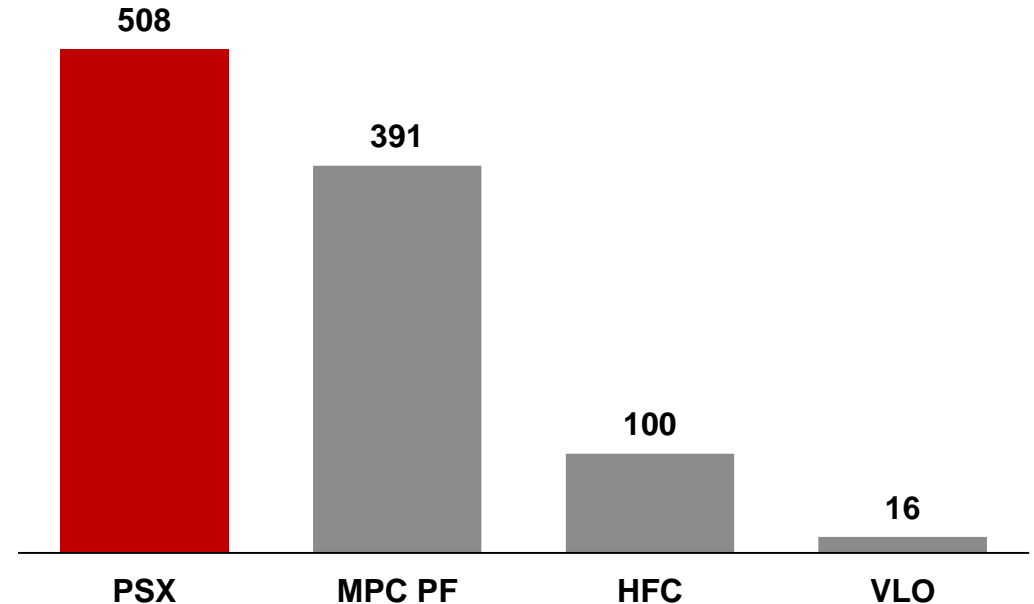


## 2017 Average Canadian Imports (MBD)

PSX is the largest U.S.  
importer of Canadian crude

Averaged 508 MBD of  
imports in 2017

Processed Canadian crude  
in 9 U.S. refineries



# Stable, High Return Marketing and Specialties Network



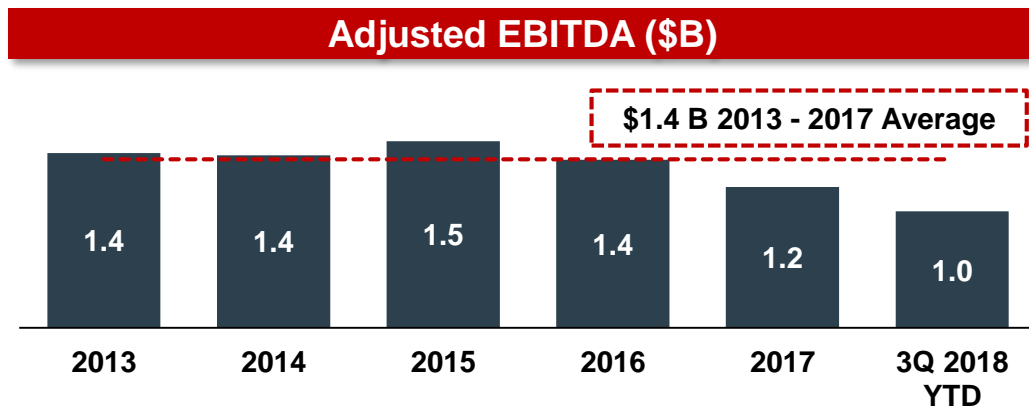
## Marketing

- Enhancing U.S. fuels brands
- Adding 25-30 European sites per year
- Expanding brand licensing
- Providing ratable refinery off-take



## Specialties

- Increasing value through integration, optimization, and product innovation



# Capital Structure



Investment-grade credit ratings

PSX – BBB+ / A3

PSXP – BBB / Baa3

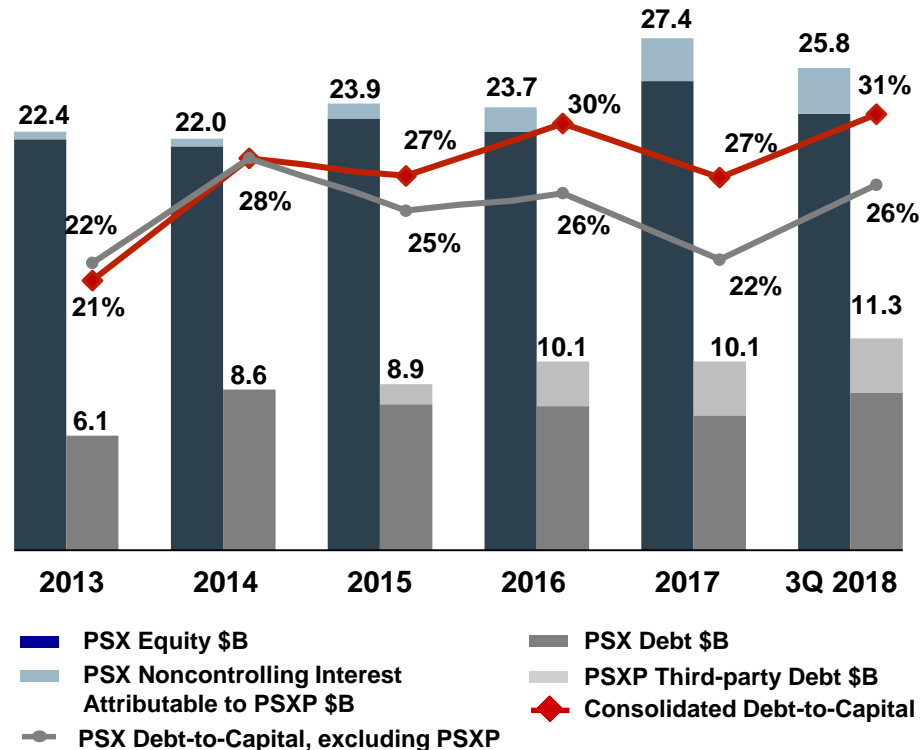
Total liquidity, as of Sep. 30, 2018

PSX – \$5.8 B

PSXP – \$0.9 B

~3.5x Debt/EBITDA target at PSXP

## Equity and Debt



# Financial Flexibility



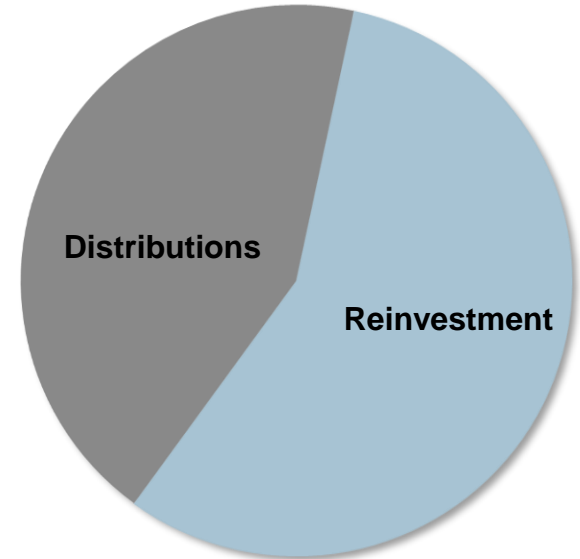
Maintain financial strength, strong investment-grade credit rating

Fund sustaining capital expenditures

Pay a secure, competitive, and growing dividend

60% reinvestment and 40% shareholder distributions

**2015 – 2017**



# Capital Expenditures



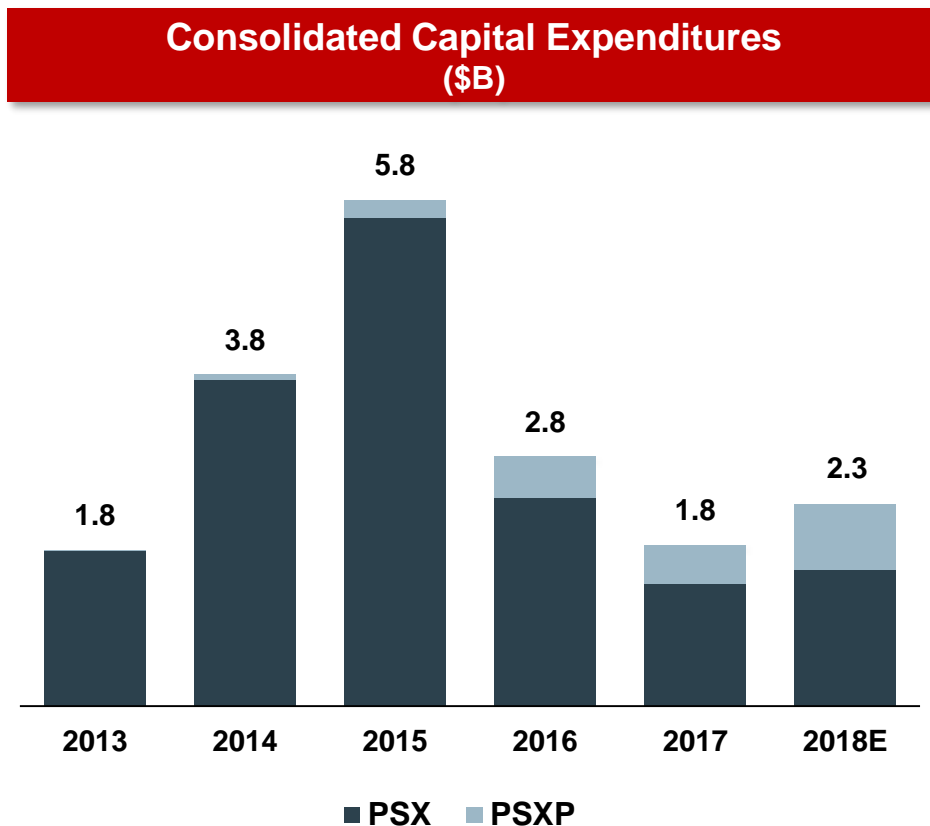
2018E Consolidated – \$2.30 B

Phillips 66 2018E – \$1.55 B

\$0.70 B Growth

\$0.85 B Sustaining

Phillips 66 Partners 2018E – \$0.75 B



# Distributions



Important source of shareholder value

Secure, competitive, and growing dividend

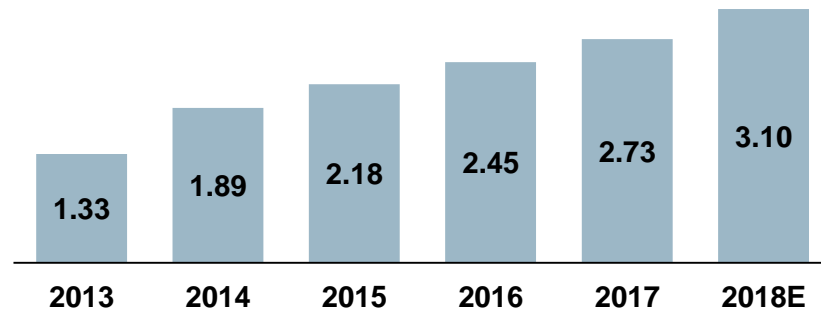
14% increase in 2Q 2018 to \$0.80 per quarter

27% CAGR with eight increases since May 2012

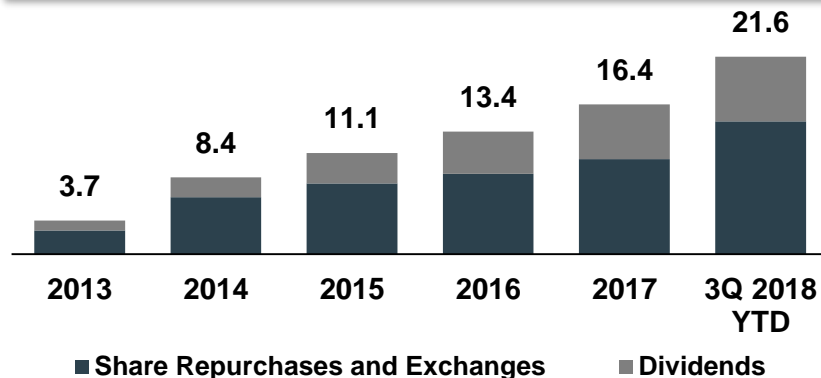
Committed to share repurchases

Repurchased/exchanged 184 MM shares, 29% of shares initially outstanding

## Annual Dividend (\$/share)



## Cumulative Distributions (\$B)



# Creating Value

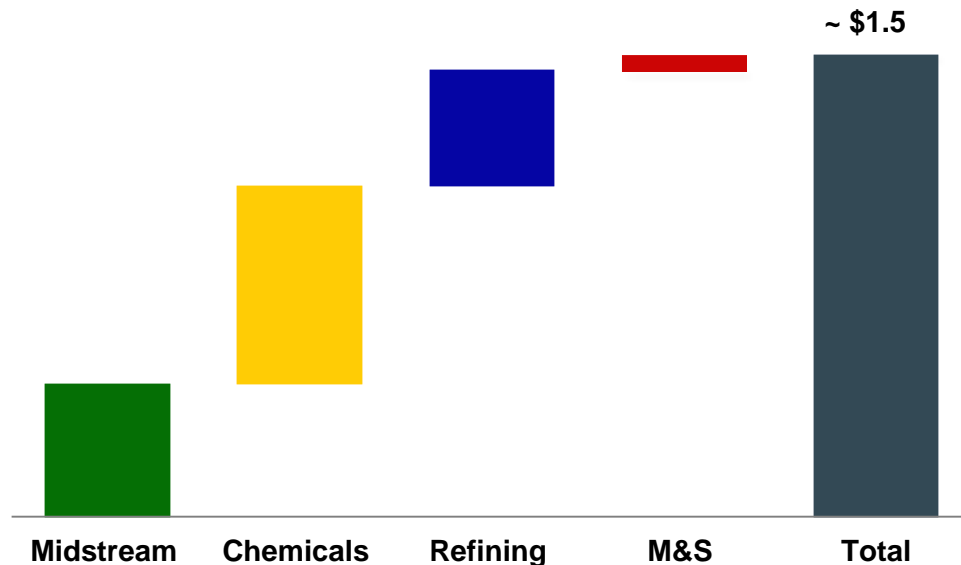


~ \$1.5 B long-term expected adjusted EBITDA growth from projects coming online 2017-2018

Shifted from heavy-investment period to increasing net cash generation

Continued investment in higher-valued businesses generating strong returns

## Mid-Cycle Incremental Run-Rate Adjusted EBITDA (\$B)



# Delivering Shareholder Returns



Integrated portfolio

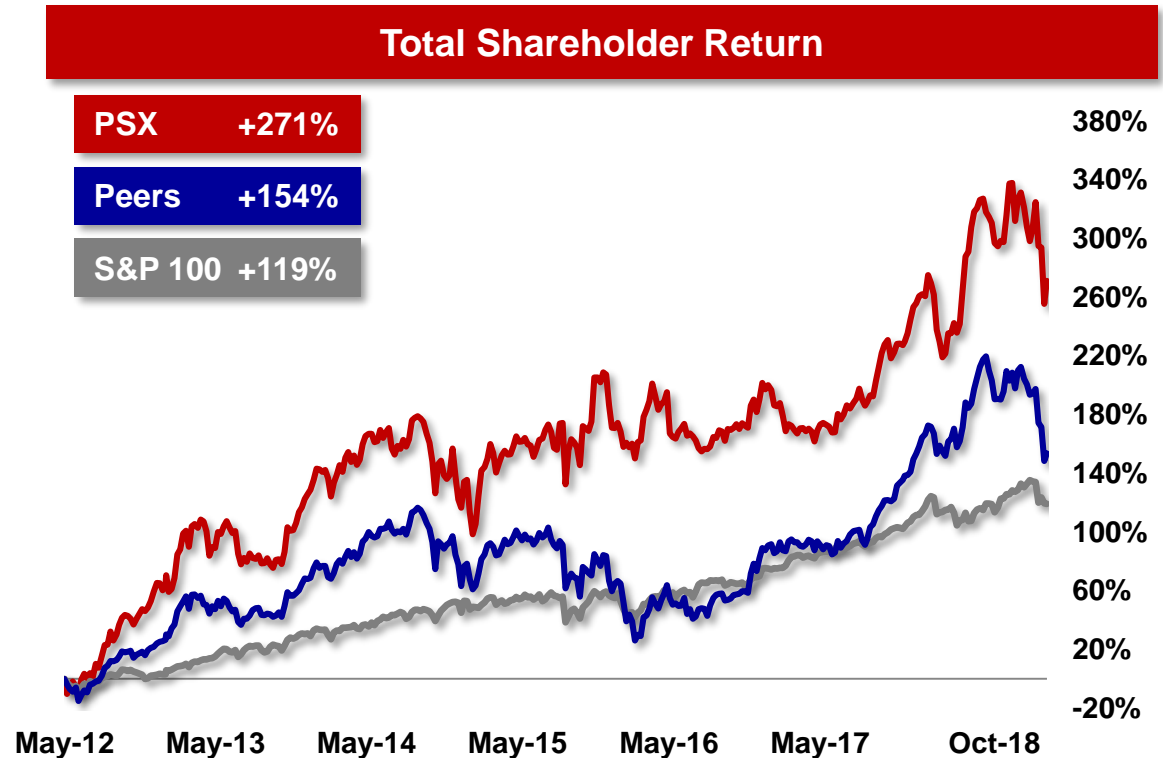
Disciplined capital allocation

Returns focused

Value-added growth

Strong balance sheet

Compelling investment



# Investor Update

## *November 2018*

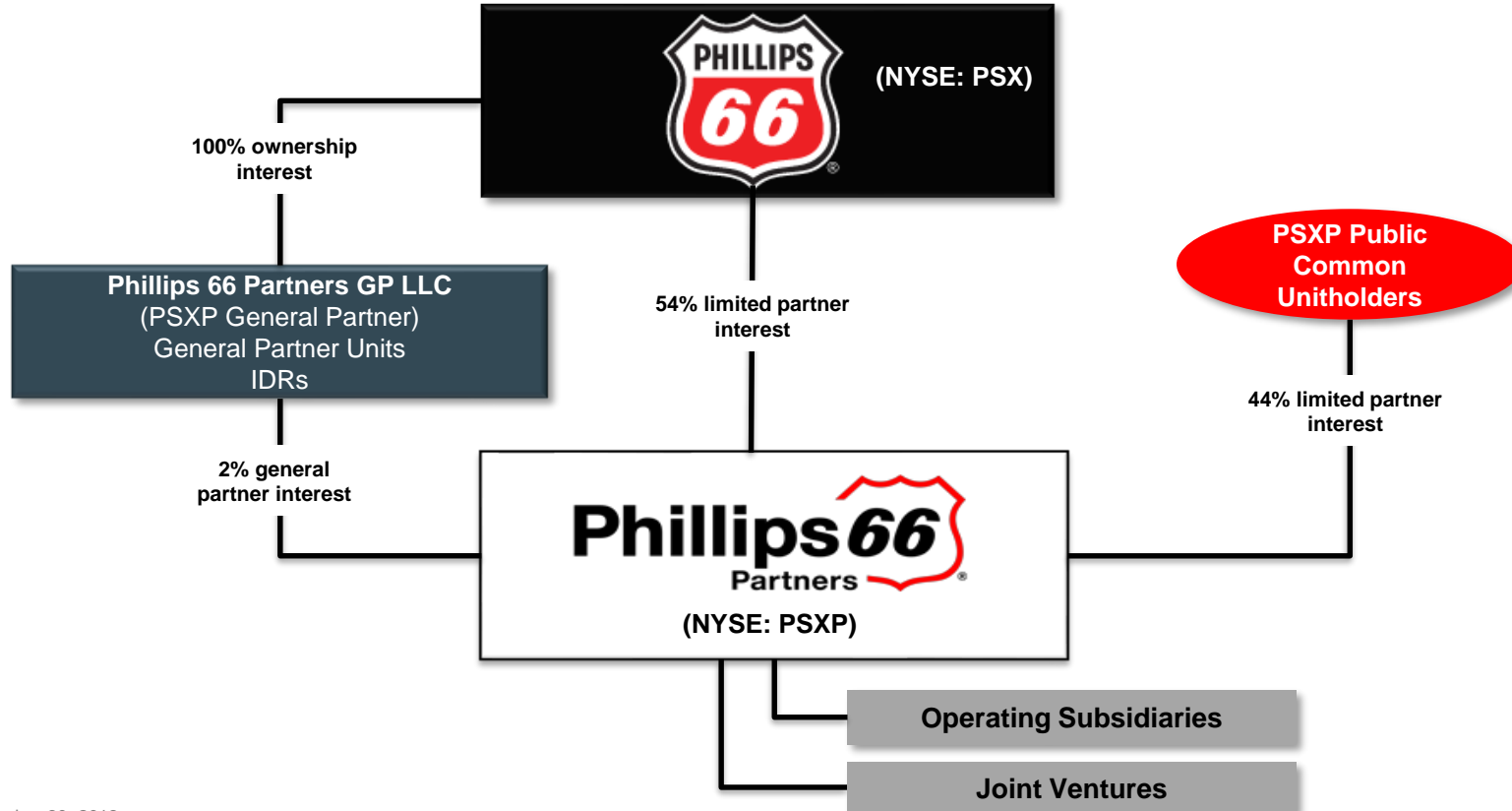


**Phillips 66**  
Partners

The image shows a large, white, spherical storage tank, likely for liquefied natural gas (LNG), standing on a gravel pad. The tank is supported by several thick, grey, vertical legs. The Phillips 66 Partners logo is prominently displayed on the side of the tank. The background features a clear blue sky and a flat, open landscape with some industrial infrastructure visible in the distance.

NYSE: PSXP  
[www.phillips66partners.com](http://www.phillips66partners.com)

# Phillips 66 Partners Ownership Structure



Strong alignment with Phillips 66

Highly integrated assets

Stable and predictable cash flows

Strong growth potential

Financial flexibility



*Sweeny Fractionator, Sweeny, TX*

# Phillips 66 Partners



# Financial Growth

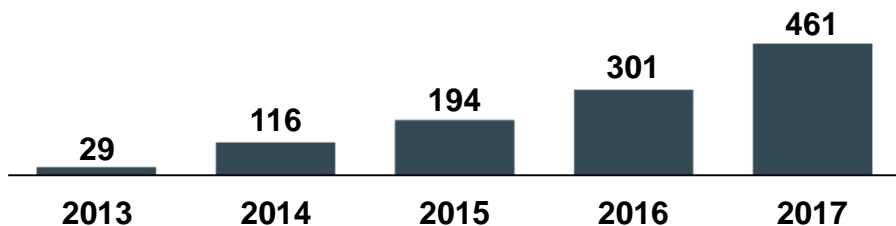
## Annual performance highlights since 2014

58% growth in Earnings

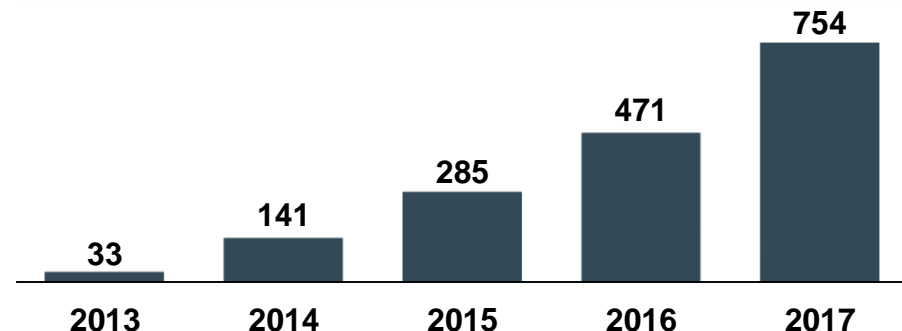
75% growth in Adjusted EBITDA

65% growth in Distributable Cash Flow

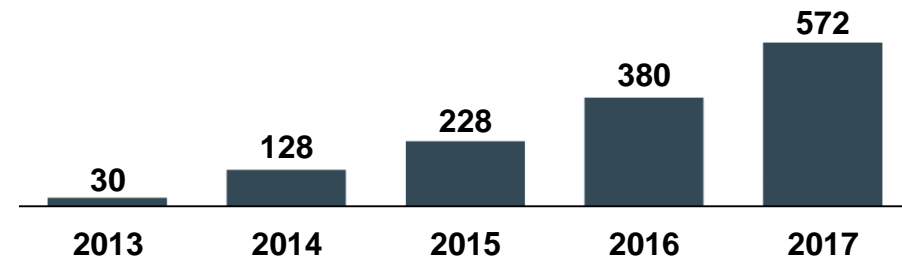
### Earnings (\$MM)



### Adjusted EBITDA (\$MM)



### Distributable Cash Flow (\$MM)

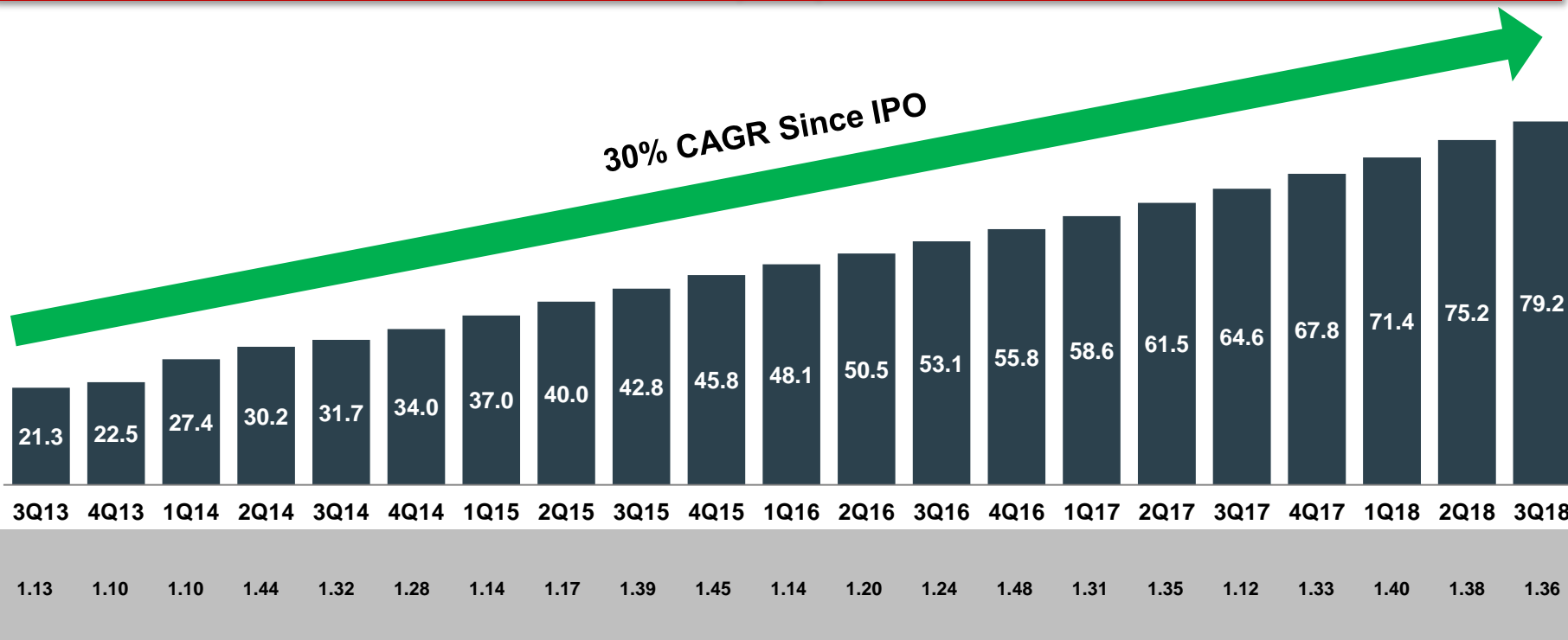


Percentages are 2014 – 2017 compounded annual growth rate; 2013 is partial year.  
Adjusted EBITDA and Distributable Cash Flow shown are attributable to PSXP.

# Distribution Growth

## Distribution / Common LP Unit (cents)

30% CAGR Since IPO



3Q 2013 distribution represents the minimum quarterly distribution, actual distribution of 15.48 cents equal to MQD prorated.

# Phillips 66 Partners Capital Expenditures



2018E Capex of \$750 MM

\$665 MM Growth

Gray Oak Pipeline

South Texas Gateway Terminal

Bayou Bridge Pipeline

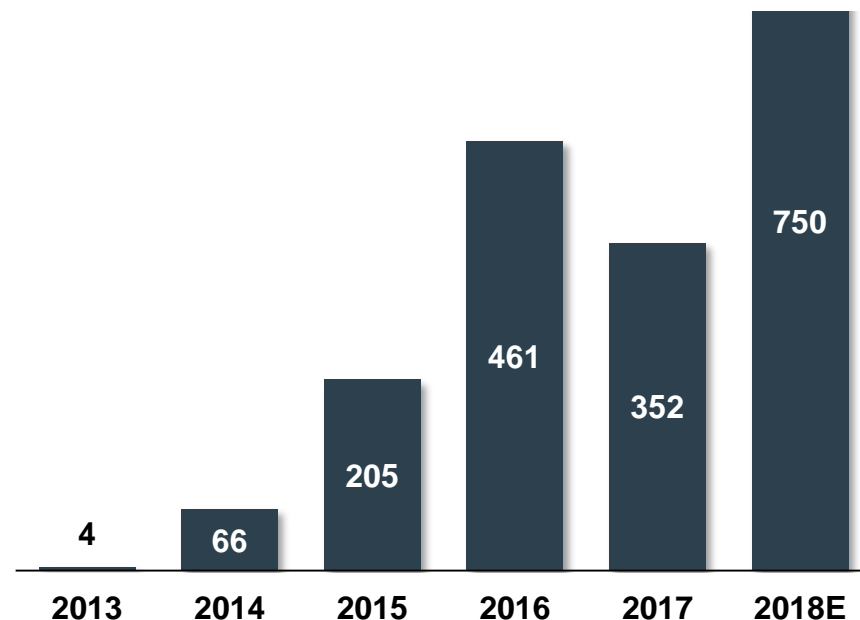
Sand Hills Pipeline

Lake Charles Isomerization Unit

Sacagewea Gas Pipeline

\$85 MM Sustaining

## PSXP Capital Expenditures (\$MM)



# Gray Oak Pipeline

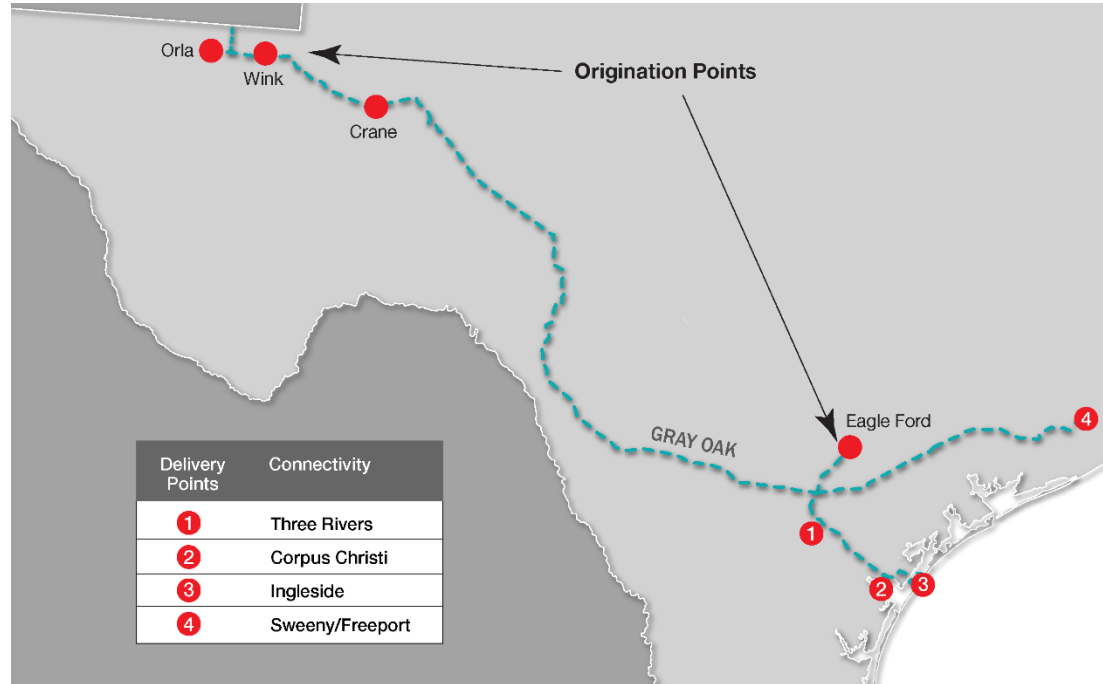
Crude oil pipeline from West Texas to Corpus Christi and Sweeny/Freeport markets

900 MBD pipeline capacity

42.25% PSXP ownership\*

Operated by Phillips 66

Expected in service by end of 2019



\*PSXP equity of 42.25% assumes all third party options are exercised

# PSXP Organic Growth

Project	Completion Date	Gross Capital (\$MM)	PSXP Equity (%)
Sacagawea Gas Pipeline	3Q 2018	60	49.5
Sand Hills Pipeline expansion	4Q 2018	450	33.3
Bayou Bridge Pipeline (segments I and II)	4Q 2018	750	40
Lake Charles products pipeline	2Q 2019	25	100
Lake Charles isomerization unit	3Q 2019	200	99
Gray Oak Pipeline	4Q 2019	2,200	42.25*
South Texas Gateway Terminal	4Q 2019	325 <sup>†</sup>	25
Clemens Caverns expansion	4Q 2020	150	100

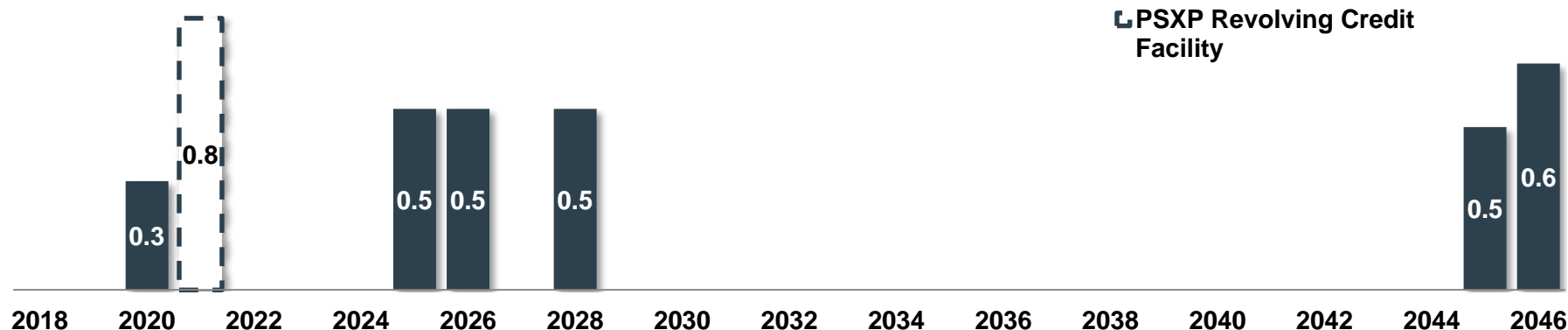
**Projects expected to have typical Midstream EBITDA build multiples (6x – 8x)**

\* PSXP equity of 42.25% assumes all third party options are exercised

† Assumes midpoint of capital range

# PSXP Debt Profile

## Senior Notes Maturity Profile (\$B)



\$2.9 B Total Debt as of September 30, 2018

\$2.9 B Senior Notes, weighted-average cost of 3.97%

\$75 MM MSLP Tax-exempt Bonds

BBB / Baa3 Credit Rating

Weighted average cost excludes revolving credit facility.  
Total debt is net of \$28 MM new issuance premiums and discounts.

## Senior Notes (\$MM)

Year Due	Principal (\$MM)	Coupon
PSXP 2020	\$300	2.646%
PSXP 2025	\$500	3.605%
PSXP 2026	\$500	3.550%
PSXP 2028	\$500	3.750%
PSXP 2045	\$450	4.680%
PSXP 2046	\$625	4.900%
<b>Total</b>	<b>\$2,875</b>	<b>3.970%</b>

# Financial Flexibility

Investment-grade credit rating

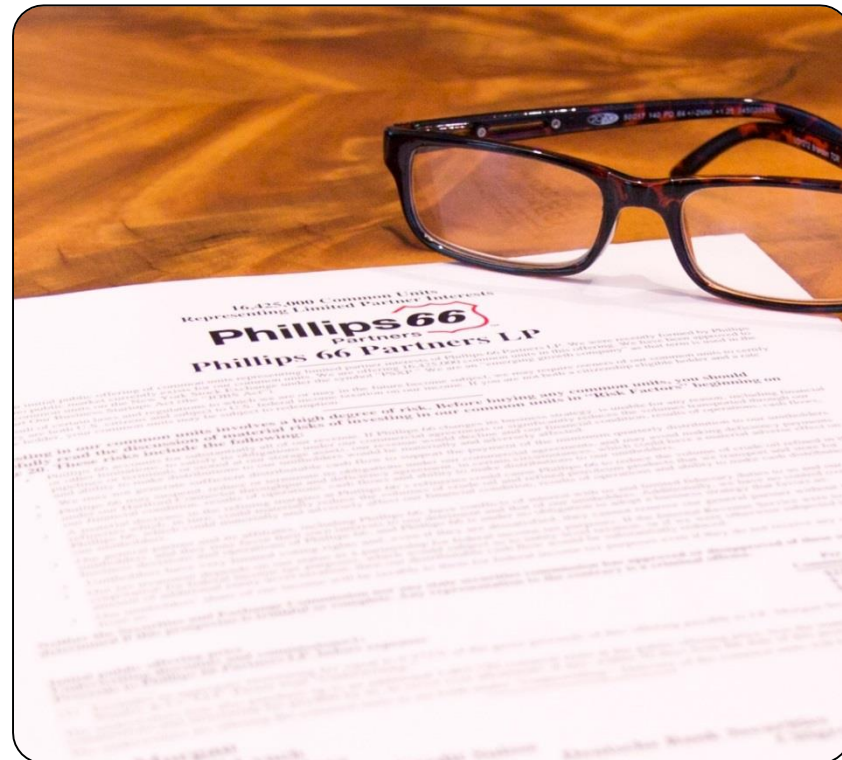
Financial targets:

30% distribution CAGR 2013-2018

3.5x debt / EBITDA

1.1x annual coverage ratio

Support Phillips 66 Midstream growth



# Total Return Since IPO

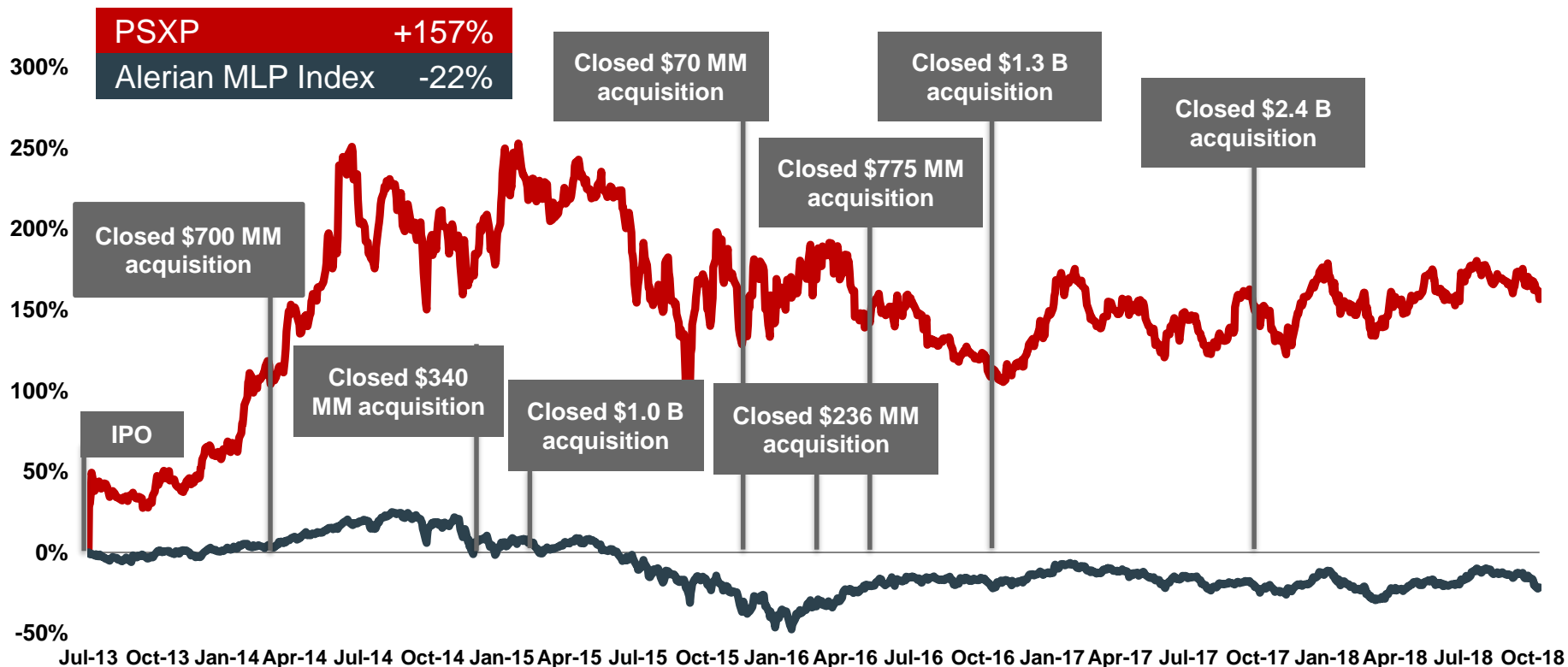


Chart reflects total unitholder return July 22, 2013 to October 31, 2018. Distributions assumed to be reinvested in units. Source: Bloomberg.  
See appendix for further footnotes.

# Appendix



Freeport LPG Export Terminal

# Corporate Strategy



Operating Excellence	Committed to safety, reliability and environmental stewardship while protecting shareholder value
Growth	Reshaping our portfolio by capturing growth opportunities in Midstream and Chemicals
Returns	Enhancing returns by maximizing earnings from existing assets and investing capital efficiently
Distributions	Committed to dividend growth, share repurchases and financial strength
High-Performing Organization	Building capability, pursuing excellence and doing the right thing

# Value Chain

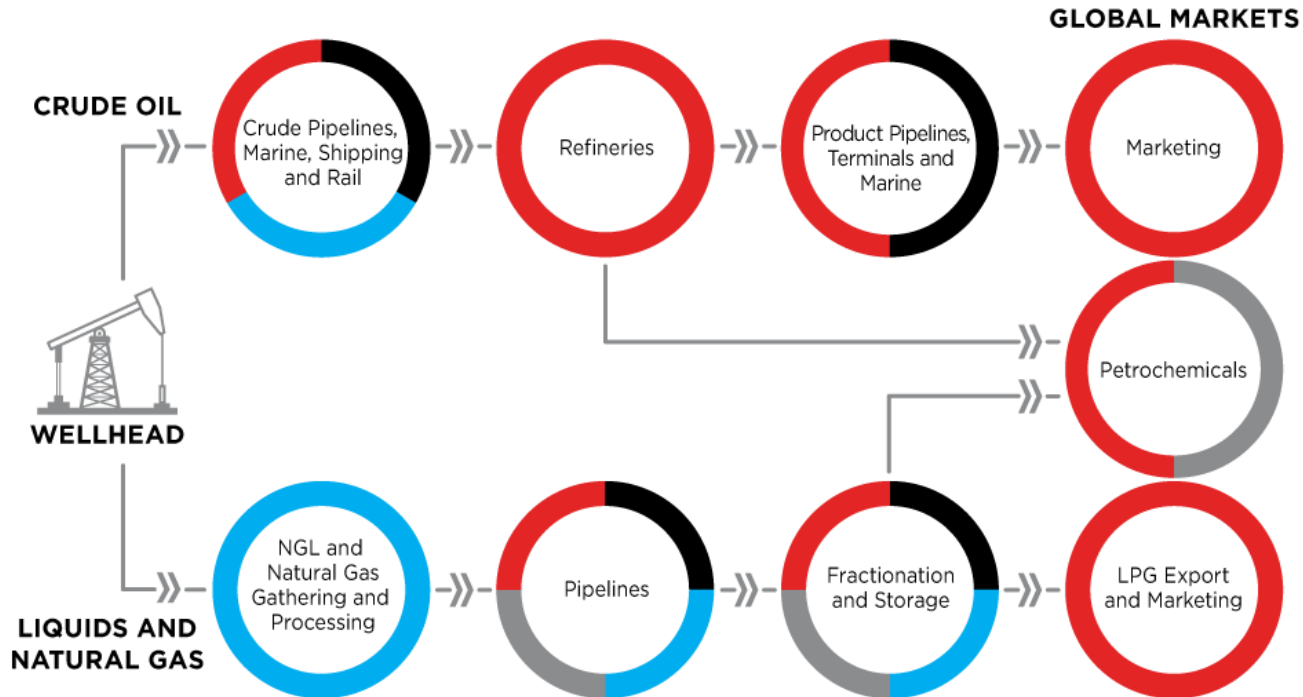


○ Phillips 66

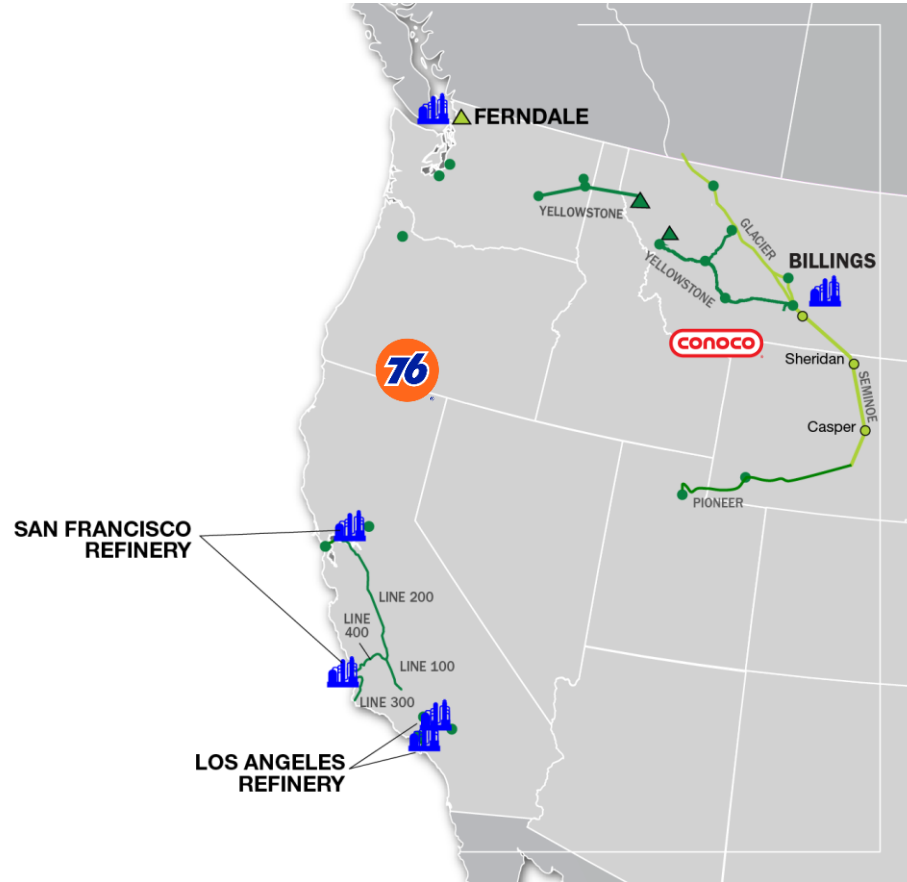
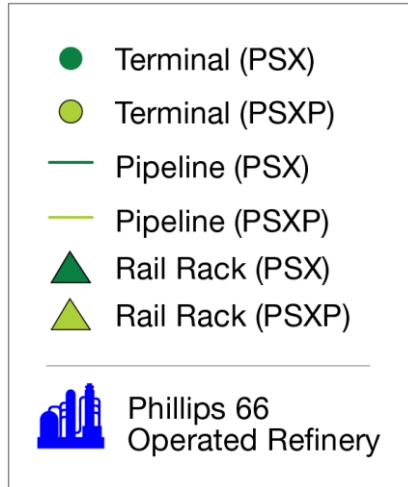
○ Phillips 66 Partners

○ CPChem

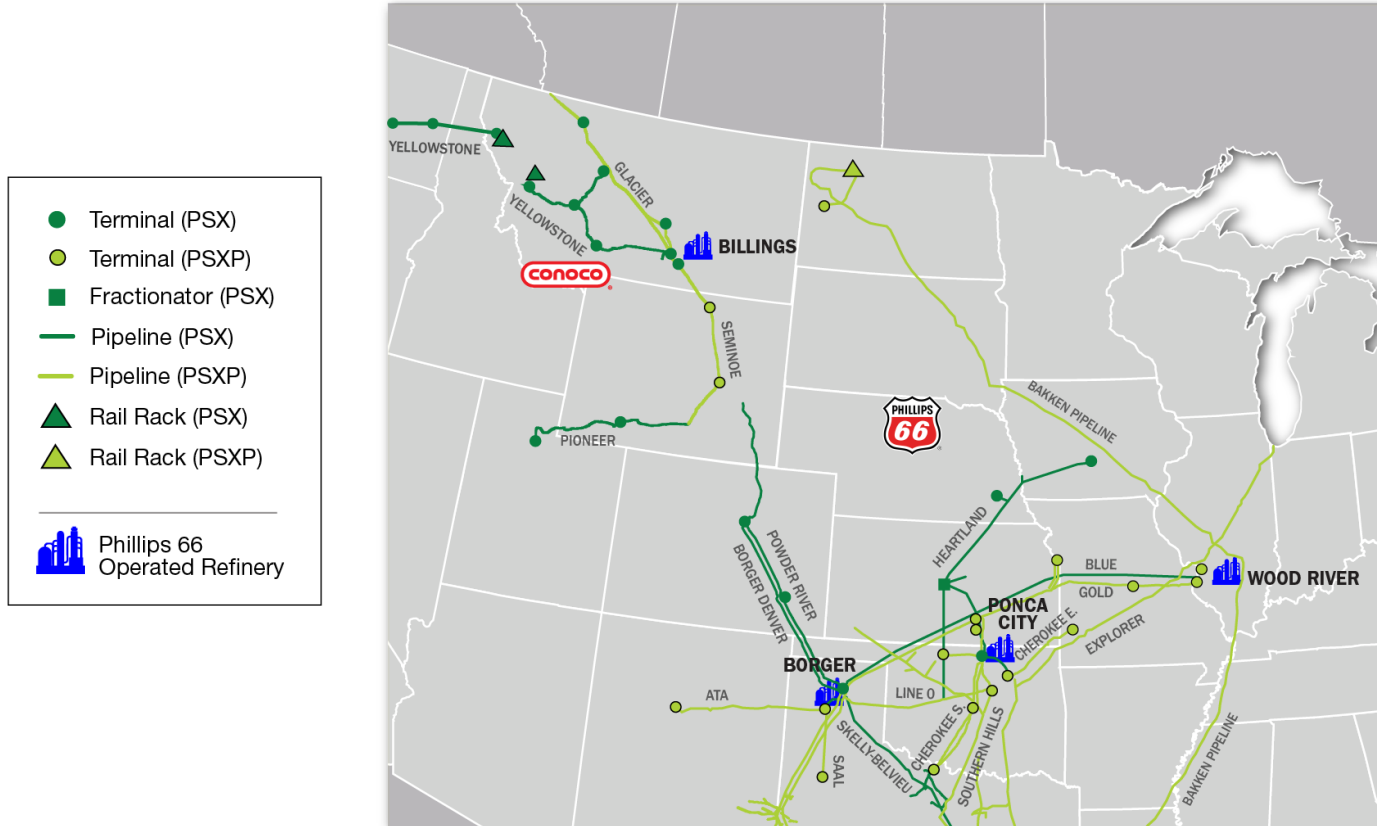
○ DCP Midstream



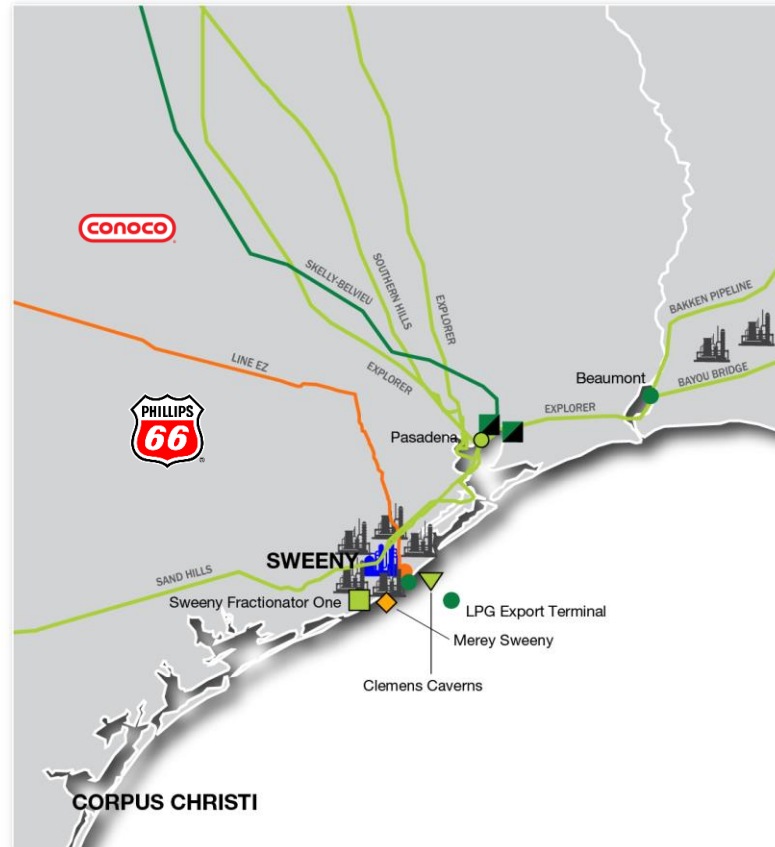
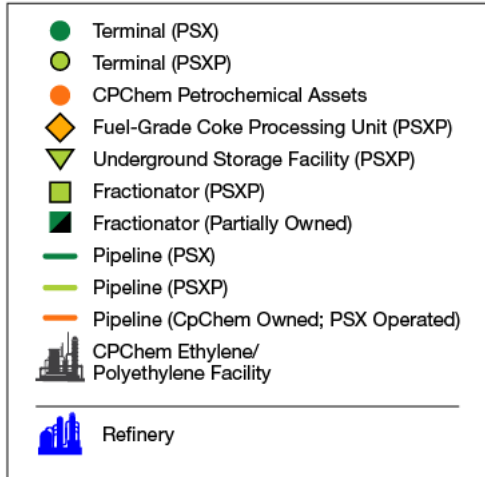
# West Coast



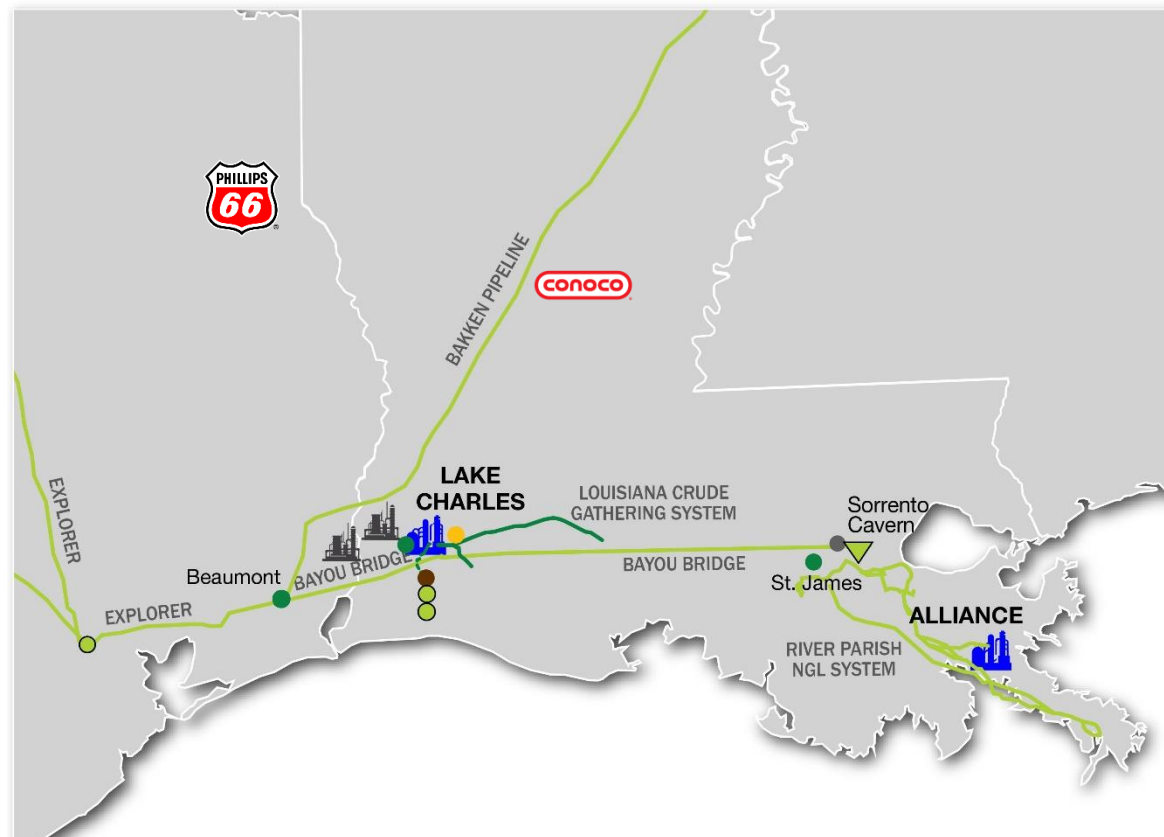
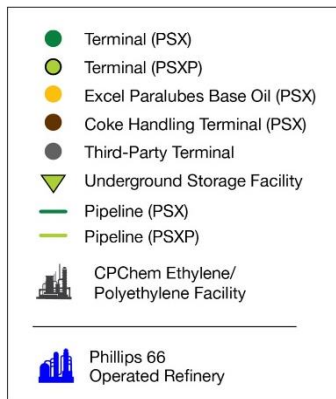
# Midcontinent



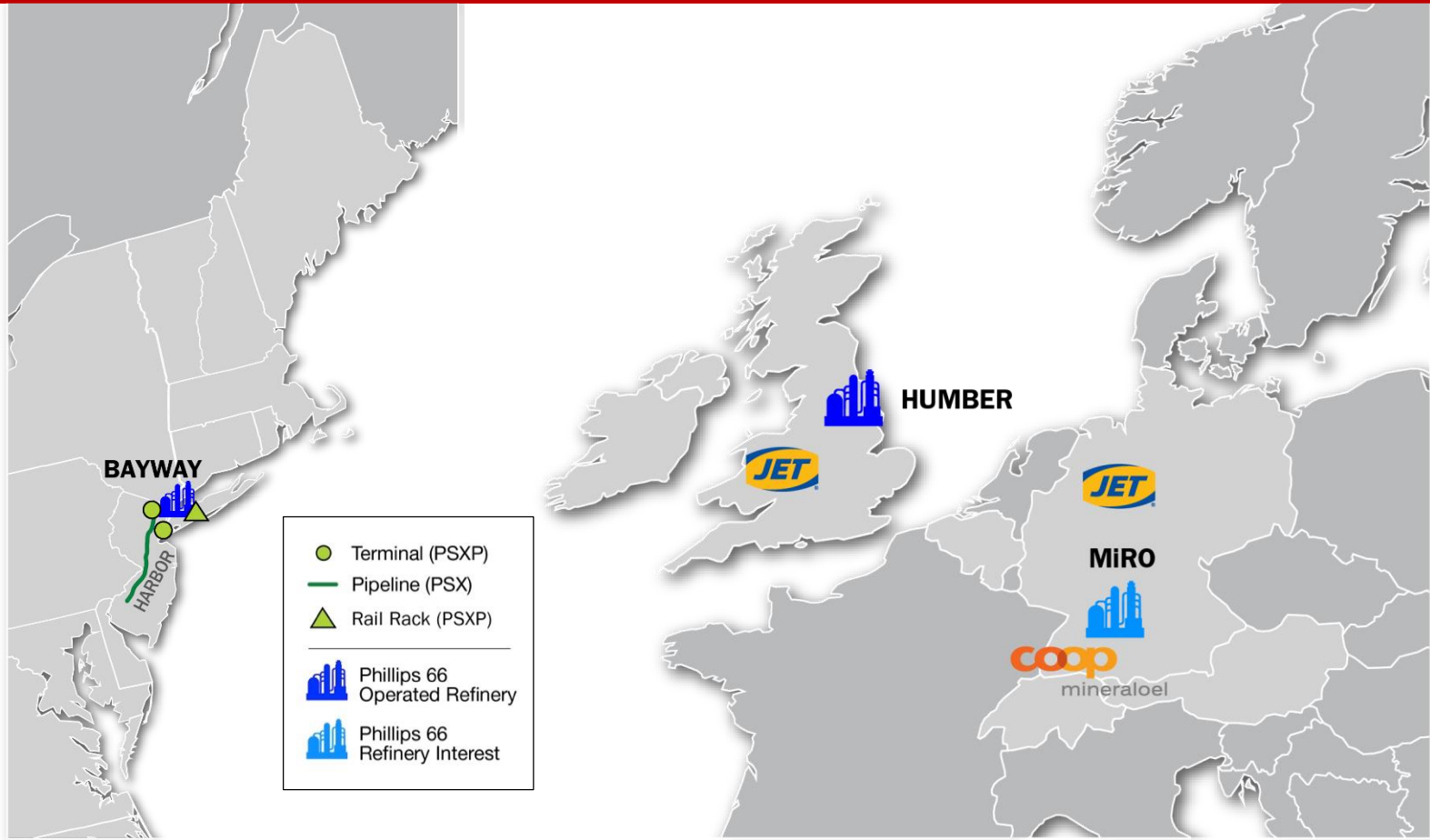
# Western Gulf



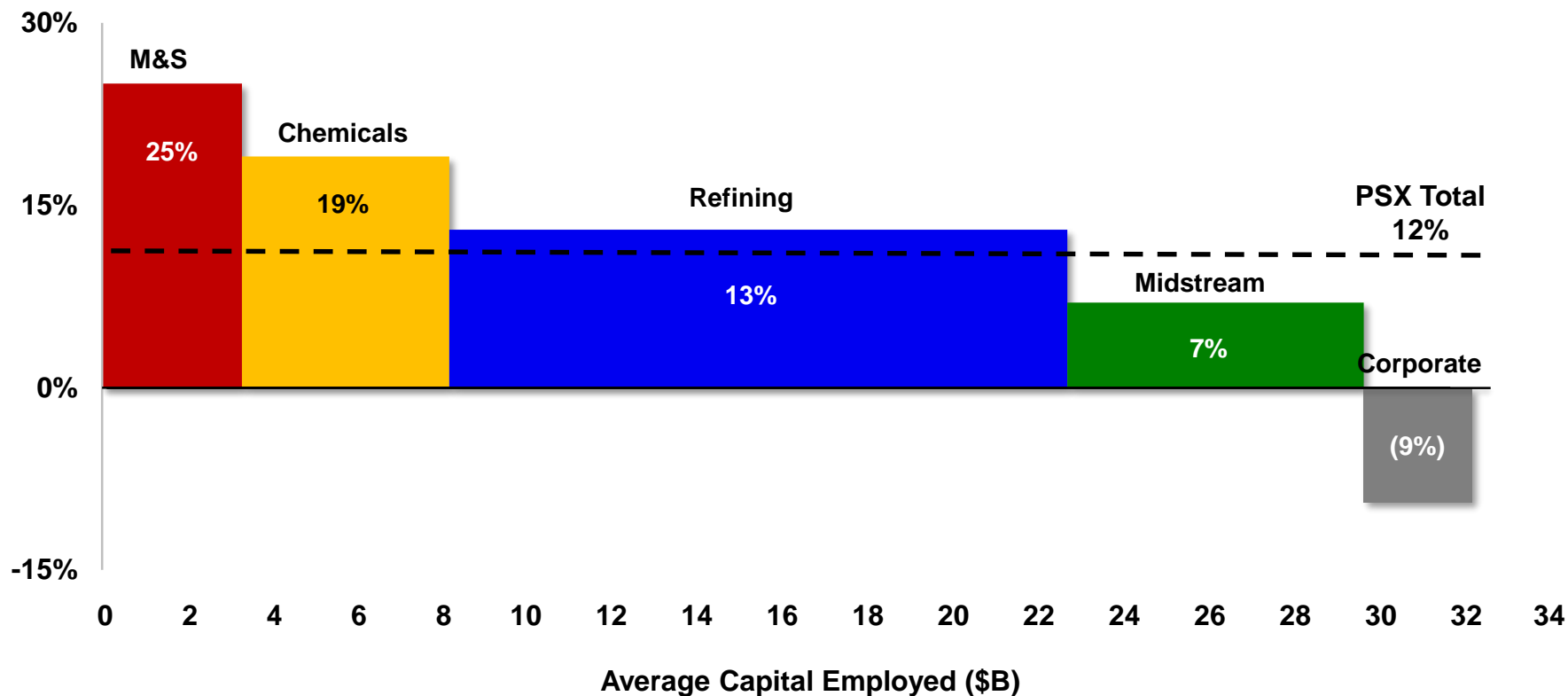
# Eastern Gulf



# Atlantic Basin



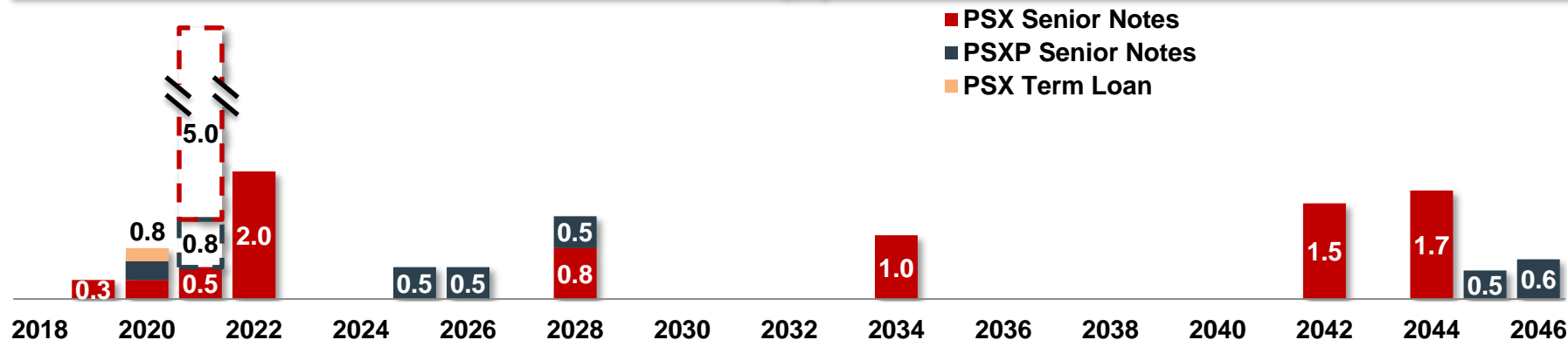
# 2012–3Q 2018 Average Adjusted ROCE



# Consolidated Debt and Liquidity



## Senior Notes Maturity Profile (\$B)



### Phillips 66, excluding PSXP

\$8.4 B Total Debt as of September 30, 2018

\$8.1 B Senior Notes

\$5.8 B Total liquidity (\$5.0 B RCF)

BBB+ / A3 Credit Rating

### Phillips 66 Partners

\$2.9 B Total Debt as of September 30, 2018

\$2.9 B Senior Notes

\$0.9 B Total liquidity (\$0.8 B RCF)

BBB / Baa3 Credit Rating

# 2018 Sensitivities



	Annual Net Income \$MM
<b>Midstream - DCP (net to Phillips 66)</b>	
10 cents/Gal Increase in NGL price	5
10 cents/MMBtu Increase in Natural Gas price	1
\$1/BBL Increase in WTI price	1
<b>Chemicals - CPChem (net to Phillips 66)</b>	
1 cent/Lb Increase in Chain Margin (Ethylene, Polyethylene, NAO)	45
<b>Worldwide Refining</b>	
\$1/BBL Increase in Gasoline Margin	260
\$1/BBL Increase in Distillate Margin	230
Impacts due to Actual Crude Feedstock Differing from Feedstock Assumed in Market Indicators:	
\$1/BBL Widening WTI / WCS Differential (WTI less WCS)	50
\$1/BBL Widening LLS / Maya Differential	40
\$1/BBL Widening LLS / Medium Sour Differential	30
\$1/BBL Widening LLS / WCS Differential	25
\$1/BBL Widening WTI / WTS Differential	15
\$1/BBL Widening LLS / WTI Differential	10
\$1/BBL Widening ANS / WTI Differential	10
10 cent/MMBtu Increase in Natural Gas price	(15)
1.0% increase in clean product yield	140

Sensitivities shown above are independent and are only valid within a limited price range.

## 4Q 2018

Global Olefins & Polyolefins utilization	Mid-90%
Refining crude utilization	Mid-90%
Refining turnaround expenses (pre-tax)	\$110 MM - \$130 MM
Corporate & other costs (after-tax)	\$170 MM - \$190 MM

## 2018

Refining turnaround expenses (pre-tax)	\$520 MM - \$570 MM
Corporate & Other costs (after-tax)	\$640 MM - \$680 MM
Depreciation and amortization	\$1.4 B
Effective income tax rate	Low-to-Mid-20%

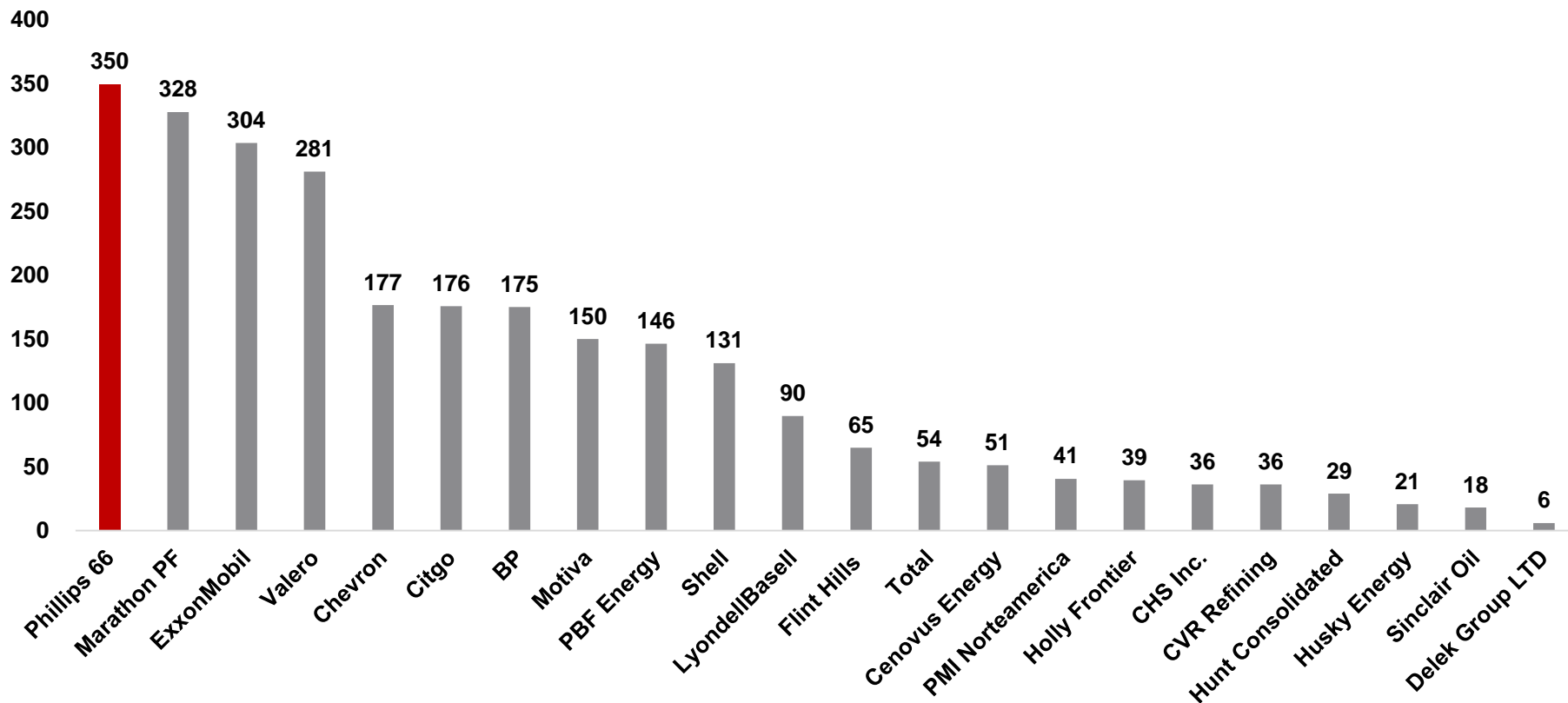


# 2018 Capital Budget

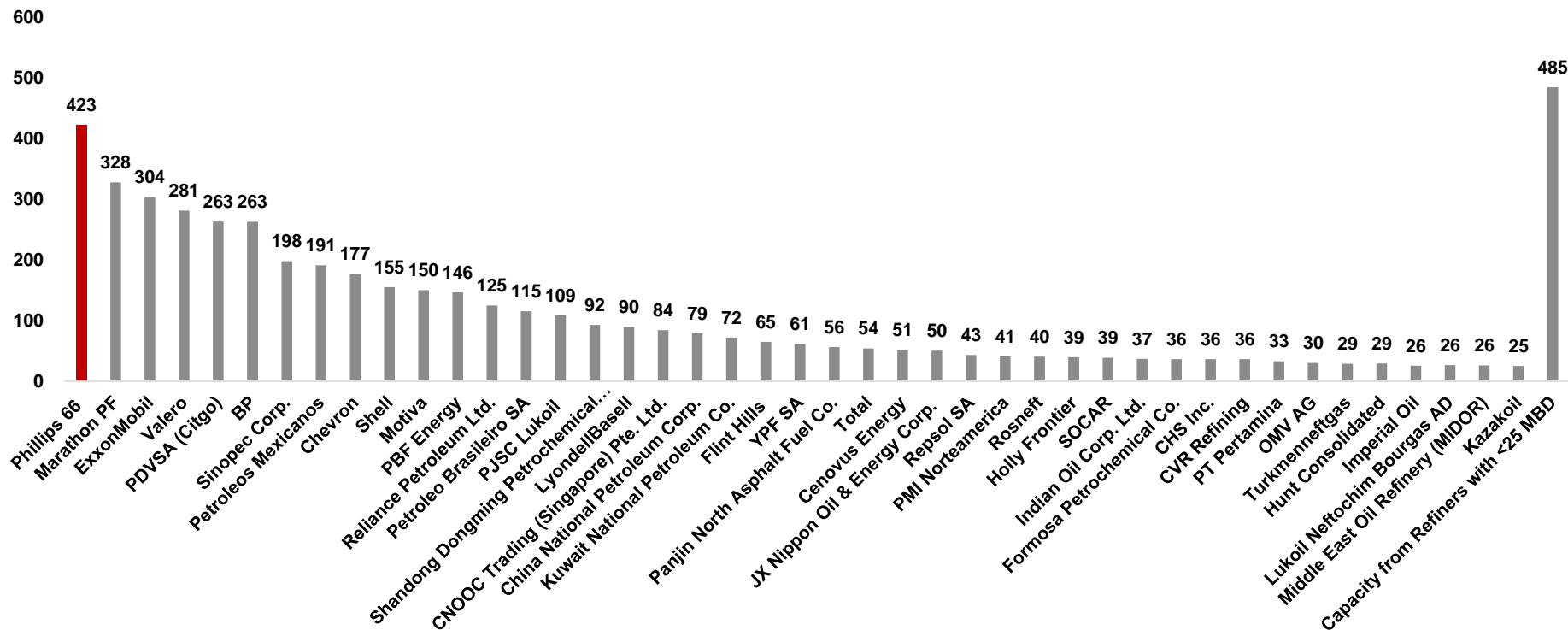


	Millions of Dollars		
	Sustaining Capital	Growth Capital	Capital Program
Midstream			
Phillips 66	\$ 133	\$ 335	\$ 468
Phillips 66 Partners	85	665	750
	218	1,000	1,218
Chemicals	-	-	-
Refining	541	286	827
Marketing and Specialties	65	75	140
Corporate and Other	116	-	116
<b>Phillips 66 Consolidated</b>	<b>940</b>	<b>1,361</b>	<b>2,301</b>
DCP	55	350	405
CPChem	247	151	398
WRB	77	66	143
<b>Selected Equity Affiliates</b>	<b>379</b>	<b>567</b>	<b>946</b>
<b>Total Capital Program</b>	<b>\$ 1,319</b>	<b>\$ 1,928</b>	<b>\$ 3,247</b>

# 2,701 Total U.S. Coking Capacity (MBD)



# 5,034 Total Global Coking Capacity (MBD)





## **Slide 3**

Total share repurchases and exchanges include the PSPI share exchange in 2014. Dividend CAGR calculated from initial dividend of \$0.20 per share in 3Q 2012 to last increase of \$0.80 per share in 2Q 2018.

## **Slide 4**

Industry averages are from: Phillips 66 – American Fuel & Petrochemical Manufacturers (AFPM) refining data, Chevron Phillips Chemical Company LLC (CPCChem) – American Chemistry Council (ACC), DCP Midstream, LLC (DCP Midstream) – Gas Processors Association (GPA).

## **Slide 5**

Industry safety metrics as of 2016. Source: Bureau of Labor Statistics.  
Sulfur oxides (SOx), nitrous oxides (NOx) and particulate matter (PM).

## **Slide 14**

3Q 2013 distribution represents the minimum quarterly distribution (MQD); actual distribution of 15.48 cents equal to MQD prorated

## **Slide 15**

Volumes exclude potential by-pass volumes

## **Slide 21**

To enhance comparability to current operating assets, clean product yield shown excludes impacts from Whitegate and Melaka prior to their sales. U.S. Industry average from U.S. Energy Information Administration (EIA) updated through August 2018.

## **Slide 26**

Reinvestment excludes Phillips 66's portion of self-funded capital spending by DCP, CPChem and WRB. Includes \$1.5 B equity contribution to DCP in 2015.

## **Slide 28**

Annual dividend reflects sum of declared quarterly dividends. 2018 reflects one quarterly dividend of \$0.70 and three quarterly dividends of \$0.80. Dividend CAGR calculated from initial dividend of \$0.20 per share in 3Q 2012 to last increase of \$0.80 per share in 2Q 2018. 2014 share repurchases/exchanges include the PSPI share exchange.

## **Slide 29**

Chart reflects estimated mid-cycle run-rate adjusted EBITDA contribution of projects coming online in 2017 and 2018.

## **Slide 30**

Chart reflects total shareholder return May 1, 2012 to October 31, 2018. Dividends assumed to be reinvested in stock. Source: Bloomberg.

Peer average includes Delek US Holdings, Inc., HollyFrontier Corporation, Marathon Petroleum Corporation, PBF Energy Inc., Valero Energy Corporation, Enterprise Products Partners L.P., ONEOK, Inc., Targa Resources Corp., Celanese Corporation, Eastman Chemical Company, Huntsman Corporation, LyondellBasell Industries, and Westlake Chemical Corporation.

## **Slide 37**

Capital expenditures attributable to the Partnership. Excludes predecessor capital spending.

## **Slide 42**

\$2.4 B transaction closed as of October 6, 2017, includes \$625 MM non-recourse Bakken JV debt and \$100 MM of Merely Sweeny, L.P. (MSLP) debt.

## **3Q 2018 YTD**

3Q 2018 is as of September 30, 2018, or the nine-month period ended September 30, 2018, as applicable; except as otherwise noted.

## **Forecasted and Estimated EBITDA and Maps**

We are unable to present reconciliations of various forecasted and estimated EBITDA included in this presentation, because certain elements of net income, including interest, depreciation and income taxes, are not reasonably available. Together, these items generally result in EBITDA being significantly greater than net income.

Maps, images, and drawings are all for informational purposes only and may not be to scale.

## **General**

Information disclosed is as of December 31, 2017 unless otherwise noted.

# Non-GAAP Reconciliation (slide 4)



	Millions of Dollars					
	2013	2014	2015	2016	2017	3Q 2018 YTD
Production and operating expenses	\$ 4,206	\$ 4,435	\$ 4,294	\$ 4,275	\$ 4,699	\$ 3,595
Selling, general and administrative expenses	1,478	1,663	1,670	1,638	1,695	1,258
	5,684	6,098	5,964	5,913	6,394	4,853
Plus:						
Sentinel operating expenses*	81	90	88	94	-	-
Total Expenses	5,765	6,188	6,052	6,006	6,394	4,853
Less:						
Refining turnaround expenses**	363	424	516	506	595	360
Midstream turnaround expenses**	-	-	-	-	3	22
Power Generation turnaround expenses**	5	-	-	-	-	-
Total Turnaround Expenses**	368	424	516	506	598	382
<b>Adjusted Operating Costs and SG&amp;A</b>	<b>\$ 5,397</b>	<b>\$ 5,764</b>	<b>\$ 5,536</b>	<b>\$ 5,500</b>	<b>\$ 5,796</b>	<b>\$ 4,471</b>

\*Sentinel Transportation, LLC became a wholly-owned subsidiary of Phillips 66 on 12/31/16. Costs for 2013 - 2016 are included for comparison purposes.

\*\* Turnaround expenses are reported under Operating expenses in the Income Statement

# Non-GAAP Reconciliation (slide 24)



	Millions of Dollars					3Q 2018
	2013	2014	2015	2016	2017	YTD
<b>Reconciliation of Marketing and Specialties Net Income to Adjusted EBITDA</b>						
Marketing and Specialties net income	894	1,034	1,187	891	686	739
Plus:						
Income tax expense	433	441	465	370	334	229
Interest revenue	-	-	(2)	-	-	-
Depreciation and amortization	103	95	97	107	112	85
<b>Marketing and Specialties EBITDA</b>	<b>1,430</b>	<b>1,570</b>	<b>1,747</b>	<b>1,368</b>	<b>1,132</b>	<b>1,053</b>
Special Item Adjustments (pre-tax):						
Asset dispositions	(40)	(125)	(242)	-	-	-
Pending claims and settlements	(25)	(44)	-	-	-	-
Exit of a business line	54	-	-	-	-	-
Tax law impacts	(6)	-	-	-	-	-
Hurricane-related costs	-	-	-	-	1	-
Pension settlement expense	-	-	11	-	11	6
Certain tax impacts	-	-	-	-	-	(113)
<b>Marketing and Specialties EBITDA, Adjusted for Special Items</b>	<b>1,413</b>	<b>1,401</b>	<b>1,516</b>	<b>1,368</b>	<b>1,144</b>	<b>946</b>
Other Adjustments (pre-tax):						
Proportional share of selected equity affiliates income taxes	-	-	-	-	-	-
Proportional share of selected equity affiliates net interest	9	6	6	-	1	3
Proportional share of selected equity affiliates depreciation and amortization	12	11	11	12	11	8
<b>Marketing and Specialties Adjusted EBITDA</b>	<b>1,434</b>	<b>1,418</b>	<b>1,533</b>	<b>1,380</b>	<b>1,156</b>	<b>957</b>

# PSXP Non-GAAP Reconciliation (Slides 14 and 35)

	Millions of Dollars					
	2013	2014	2015	2016	2017	2Q 2018
<b>Reconciliation to Net Income Attributable to the Partnership</b>						
<b>Net income attributable to the Partnership</b>	29	116	194	301	461	186
Plus:						
Net income attributable to Predecessors	145	129	112	107	63	-
<b>Net income</b>	<b>174</b>	<b>245</b>	<b>306</b>	<b>408</b>	<b>524</b>	<b>186</b>
Plus:						
Depreciation	43	46	61	96	116	29
Net interest expense	-	5	34	52	99	29
Income tax expense	2	1	-	2	4	-
<b>EBITDA</b>	<b>219</b>	<b>297</b>	<b>401</b>	<b>558</b>	<b>743</b>	<b>244</b>
Proportional share of equity affiliates' net interest, taxes and depreciation	-	-	31	45	66	28
Expenses indemnified or prefunded by Phillips 66	-	2	2	6	8	1
Transaction costs associated with acquisitions	1	3	2	4	4	3
EBITDA attributable to Predecessors	(187)	(161)	(151)	(142)	(67)	-
<b>Adjusted EBITDA</b>	<b>33</b>	<b>141</b>	<b>285</b>	<b>471</b>	<b>754</b>	<b>276</b>
Plus:						
Deferred revenue impacts*†	-	2	4	11	6	(5)
Less:						
Equity affiliate distributions less than proportional EBITDA	-	-	19	28	29	18
Maintenance capital expenditures†	3	12	8	22	50	10
Net interest expense	-	3	34	52	100	29
Preferred unit distributions	-	-	-	-	9	10
<b>Distributable cash flow</b>	<b>30</b>	<b>128</b>	<b>228</b>	<b>380</b>	<b>572</b>	<b>204</b>

*Adjusted EBITDA for all prior periods has been retrospectively adjusted to present our proportional share of equity affiliates' EBITDA, rather than cash distributions received.*

*\*Difference between cash receipts and revenue recognition.*

*† Excludes MSLP capital reimbursements and turnaround impacts.*

# PSXP Non-GAAP Reconciliation (Slides 14 and 35)

	Millions of Dollars					
	2013	2014	2015	2016	2017	2Q 2018
<b>Reconciliation to Net Cash Provided by Operating Activities</b>						
<b>Net cash provided by operating activities</b>	199	296	392	492	724	226
Plus:						
Net interest expense	-	5	34	52	99	29
Income tax expense	2	1	-	2	4	-
Changes in working capital	18	(3)	(12)	28	(30)	(10)
Undistributed equity earnings	-	-	-	(1)	1	(1)
Deferred revenues and other liabilities	-	(2)	(11)	(9)	(43)	5
Other	-	-	(2)	(6)	(12)	(5)
<b>EBITDA</b>	<b>219</b>	<b>297</b>	<b>401</b>	<b>558</b>	<b>743</b>	<b>244</b>
Proportional share of equity affiliates' net interest, taxes and depreciation	-	-	31	45	66	28
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*Adjusted EBITDA for all prior periods has been retrospectively adjusted to present our proportional share of equity affiliates' EBITDA, rather than cash distributions received.*

*\*Difference between cash receipts and revenue recognition.*

*† Excludes MSLP capital reimbursements and turnaround impacts.*

# Non-GAAP Reconciliations (Slide 51)



Millions of Dollars							
Average 2012 - 3Q 2018							
	Phillips 66**	Midstream	Chemicals	Refining	M&S	Corporate	
<b>Phillips 66 ROCE</b>							
Numerator							
Net Income	\$	4,059	382	847	1,908	885	(84)
After-tax interest expense		225	-	-	-	-	225
GAAP ROCE earnings		4,284	382	847	1,908	885	141
Special Items		(422)	84	65	7	(63)	(395)
Adjusted ROCE earnings	\$	3,862	466	912	1,915	822	(254)
Denominator							
GAAP average capital employed*		32,825	6,998	4,901	14,598	3,297	2,881
Discontinued Operations		(69)	-	-	-	-	-
Adjusted average capital employed*	\$	32,756	6,998	4,901	14,598	3,297	2,881
*Total equity plus debt.							
GAAP ROCE (percent)		13%	5%	17%	13%	27%	5%
Adjusted ROCE (percent)		12%	7%	19%	13%	25%	-9%

\*\* Phillips 66 consolidated includes discontinued operations.