

Altice USA

Q1 2021 Results

April 28, 2021



Disclaimer

FORWARD-LOOKING STATEMENTS

Certain statements in this presentation constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including the information under the heading "Financial Outlook". These forward-looking statements include, but are not limited to, all statements other than statements of historical facts contained in this presentation, including, without limitation, those regarding our intentions, beliefs or current expectations concerning, among other things: our future financial conditions and performance, results of operations and liquidity; our strategy, plans, objectives, prospects, growth, goals and targets; our ability to achieve operational performance improvements; and future developments in the markets in which we participate or are seeking to participate. These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "anticipate", "believe", "could", "estimate", "expect", "forecast", "intend", "may", "plan", "project", "should", "target", or "will" or, in each case, their negative, or other variations or comparable terminology. Where, in any forward-looking statement, we express an expectation or belief as to future results or events, such expectation or belief is expressed in good faith and believed to have a reasonable basis, but there can be no assurance that the expectation or belief will result or be achieved or accomplished. To the extent that statements in this presentation are not recitations of historical fact, such statements constitute forward-looking statements, which, by definition, involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements including risks referred to in our Annual Report on Form 10-K. You are cautioned to not place undue reliance on Altice USA's forward-looking statements. Any forward-looking statement speaks only as of the date on which it was made. Altice USA specifically disclaims any obligation to publicly update or revise any forward-looking statement, as of any future date.

NON-GAAP FINANCIAL MEASURES

We define Adjusted EBITDA, which is a non-GAAP financial measure, as net income (loss) excluding income taxes, non-operating income or expenses, loss on extinguishment of debt and write-off of deferred financing costs, gain (loss) on interest rate swap contracts, gain (loss) on derivative contracts, gain (loss) on investments and sale of affiliate interests, interest expense, interest income, depreciation and amortization (including impairments), share-based compensation expense or benefit, restructuring expense or credits and transaction expenses.

We believe Adjusted EBITDA is an appropriate measure for evaluating the operating performance of the Company. Adjusted EBITDA and similar measures with similar titles are common performance measures used by investors, analysts and peers to compare performance in our industry. Internally, we use revenue and Adjusted EBITDA measures as important indicators of our business performance, and evaluate management's effectiveness with specific reference to these indicators. We believe Adjusted EBITDA provides management and investors a useful measure for period-to-period comparisons of our core business and operating results by excluding items that are not comparable across reporting periods or that do not otherwise relate to the Company's ongoing operating results. Adjusted EBITDA should be viewed as a supplement to and not a substitute for operating income (loss), net income (loss), and other measures of performance presented in accordance with GAAP. Since Adjusted EBITDA is not a measure of performance calculated in accordance with GAAP, this measure may not be comparable to similar measures with similar titles used by other companies.

We also use Adjusted EBITDA less cash Capital Expenditures, or Operating Free Cash Flow ("OpFCF"), and Free Cash Flow (defined as net cash flows from operating activities, less cash capital expenditures) as an indicator of the Company's financial performance. We believe these measures are two of several benchmarks used by investors, analysts and peers for comparison of performance in the Company's industry, although they may not be directly comparable to similar measures reported by other companies.

For an explanation of why Altice USA uses these measures and a reconciliation of these non-GAAP measures, please see the First Quarter 2021 earnings release for Altice USA posted on the Altice USA website.

Altice USA Q1 2021 Summary Review

Q1 Revenue growth of +1.2% YoY

Q1 adjusted broadband net adds +20k (+12k reported) and adjusted customer net adds +8k (-1k reported)

Fiber homes passed >1 million and launch of WiFi 6 to support enhanced connectivity experience

Q1 Net Income of \$279m; Adjusted EBITDA⁽¹⁾ growth of +4.2% YoY and Adjusted EBITDA margin⁽¹⁾ of 43.4%

Q1 Free Cash Flow⁽¹⁾ of \$537m up +82.3% YoY; \$523m in share repurchases in Q1

Acquisition of Morris Broadband closed; sizable synergies and footprint expansion opportunities

FY 2021 financial outlook reiterated

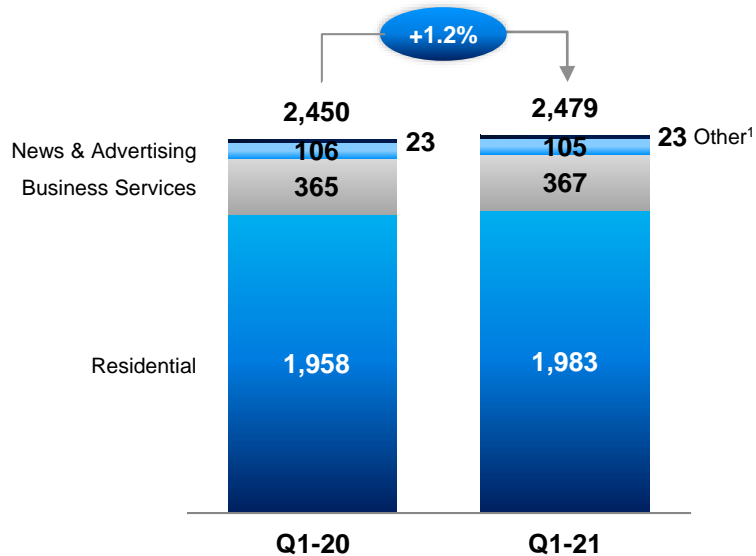
(1) Adjusted EBITDA and Free Cash Flow ("FCF") are non-GAAP measures. For a reconciliation of these non-GAAP measures to net income (loss) and net cash flows from operating activities, respectively, please see the First Quarter 2021 Altice USA earnings release posted to the Altice USA website.

Revenue Growth

Strength in core Residential business with resilience in Business Services

Q1-21 vs. Q1-20

(\$m)



Revenue growth YoY

YoY Growth	Q1-21
Total Revenue	+1.2%
Residential	+1.3%
Business Services	+0.7%
News & Advertising (N&A)	-0.4%

(1) Other includes mobile revenues of \$19.2 million in Q1 2021 and \$18.4 million in Q1 2020.

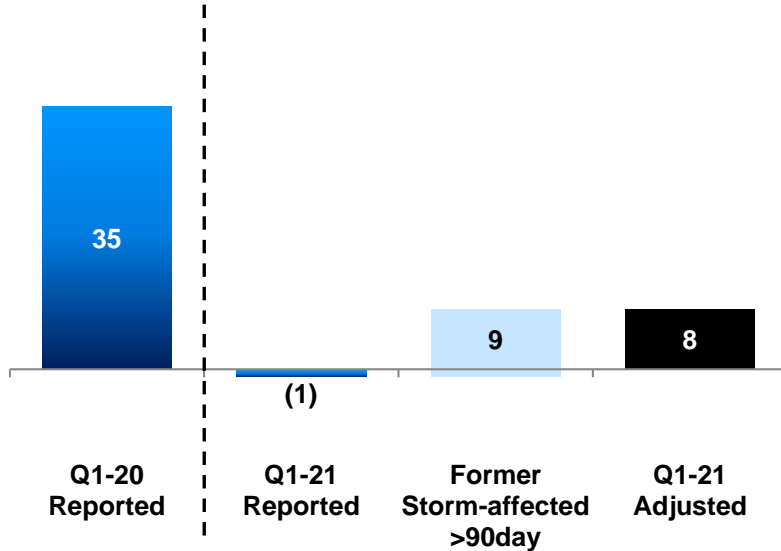
Q1 Residential Trends

Normalization in residential and broadband customer trends in Q1

Q1-21 vs. Q1-20

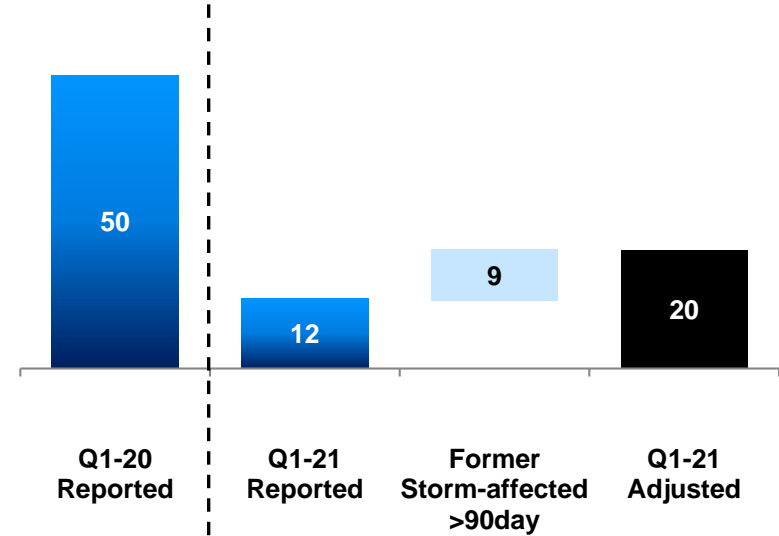
Residential customer relationship net adds⁽¹⁾

('000)



Residential broadband net adds⁽¹⁾

('000)



(1) "Q1-21 Adjusted" figures shown include the retention of an additional 9k Residential customer relationships (9k Residential broadband customers) for those affected by the hurricanes in the Gulf Coast who had balances outstanding more than 90 days past due at the end of Q4 2020, which is when such customers would have been disconnected under the Company's ordinary disconnect policies for non-paying customers. These "Former Storm-affected >90 Day" customers have since been brought current due to a combination of balance forgiveness, cash payments, and payment plans.

Network Usage and Higher Speed Consumption

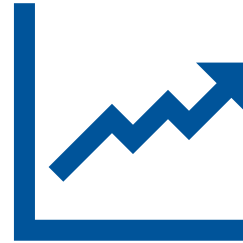
Our network continues to perform well during a time of increased demand for connectivity

Network consumption trends in Q1⁽¹⁾



>50%

200 Mbps and lower
customer take rate



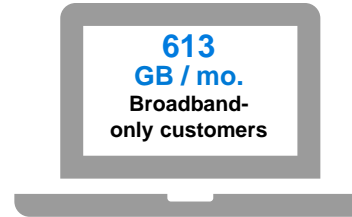
+39%

Increase in **average data usage** per customer



43%

1 Gig sell-in



+26%

Higher data usage for
broadband-only customers
vs. total average usage

Launch of Smart WiFi 6 to support enhanced connectivity experience

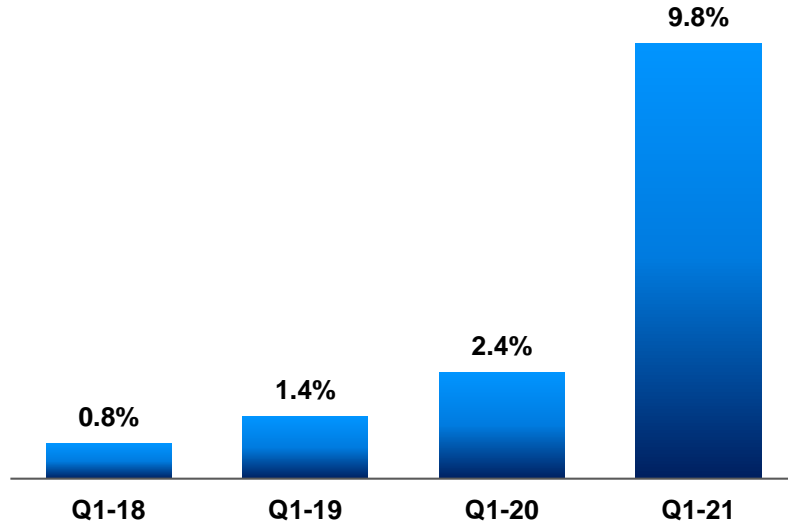
(1) Increase in average data usage per customer is comparing Q1 2021 to Q1 2020. 1 Gig sell-in refers to Q1 2021. 1 Gig Internet gross additions as a percentage of total Internet gross additions in areas where 1 Gig is available.

Broadband Speed Upgrades

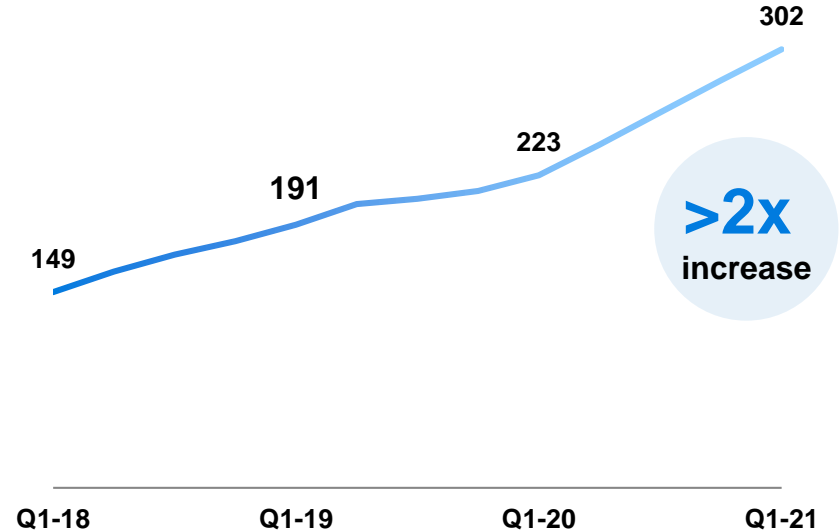
Significant runway for continued broadband speed upgrades

1 Gig penetration of total residential broadband customer base

- 1 Gig deployed in 100% of Optimum footprint, with availability in 92% of consolidated Altice USA footprint



Average download speeds taken by customers (Mbps)

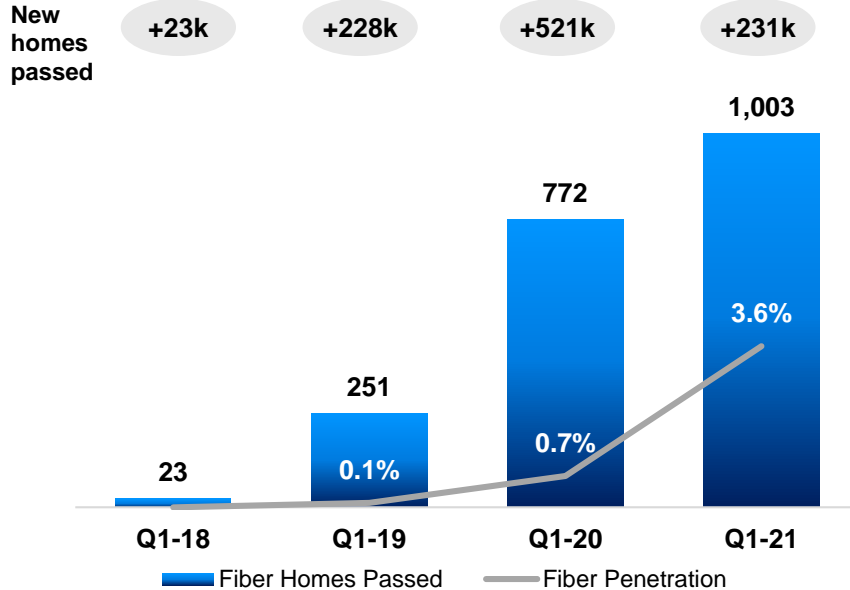


Fiber Strategy Update

Focused on creating best-in-class connectivity experience

FTTH homes passed and penetration

('000, %)



FTTH statistics

Fiber sell-in

~2/3

Fiber 1 Gig sell-in

~2/3

Higher overall satisfaction in FTTH customers vs. HFC⁽¹⁾

+25%

(1) 1P FTTH and HFC March 2021 YoY. Data is collected from internal Customer Satisfaction Relationship Tracking Survey.

Cable M&A Strategy Update

Proven track record in post-integration optimization

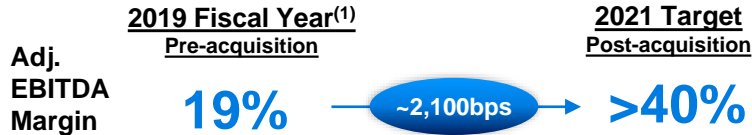
Service Electric Cable T.V. of New Jersey, Inc. acquisition completed Q3-20

Efficiencies realized from programming, network / customer operations and other expenses

Opportunities to increase ~50% broadband penetration and edge-out footprint

~35k
unique
customers

~70k
homes
passes



Morris Broadband acquisition completed Q2-21

Sizable opportunity for efficiencies from programming, network / customer operations and other expenses

Opportunities to increase ~35% broadband penetration and edge-out footprint

~37k
unique
customers

~90k
homes
passes

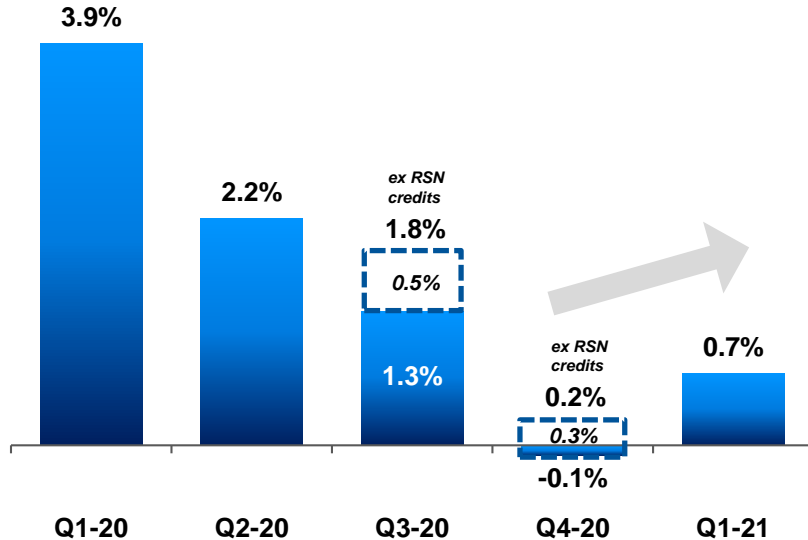


(1) 2019 Fiscal Year refers to fiscal year ended September 30, 2019, and excludes corporate executive compensation.

Business Services

Revenue recovery with early signs of increased reopening activity

Business Services Revenue Growth YoY



Business update

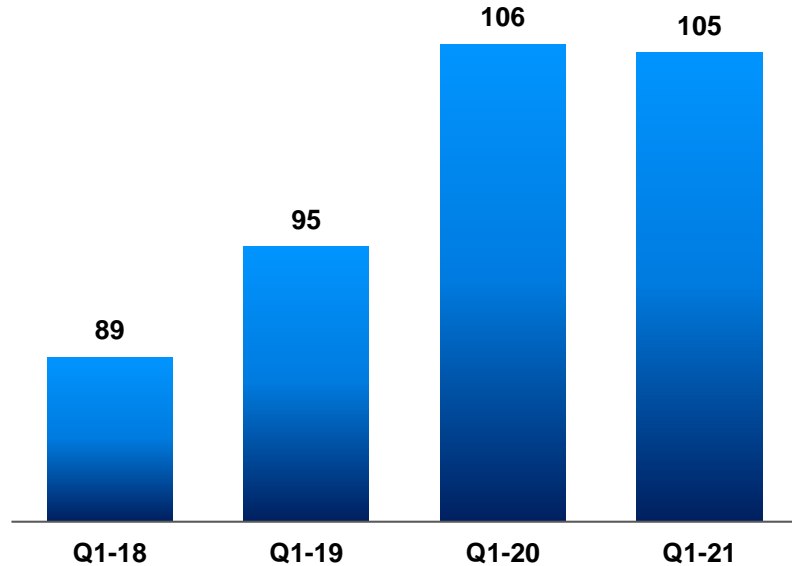
- Q1-21 Business Services revenue growth of +0.7% YoY shows beginning of recovery
 - **Lightpath** revenue growth of +2.4% YoY
 - **SMB / Other** revenue growth of +0.2% YoY
- Businesses starting to re-open with seasonal businesses opening earlier than usual this year
- Continued demand for higher speed tiers from education and healthcare verticals through E-Rate and telehealth
- Upgraded connectivity needs at corporate headquarters to support remote work solutions

News & Advertising

Resilience in Advertising with ongoing recovery in local and regional Advertising

News & Advertising quarterly revenue

(\$m)



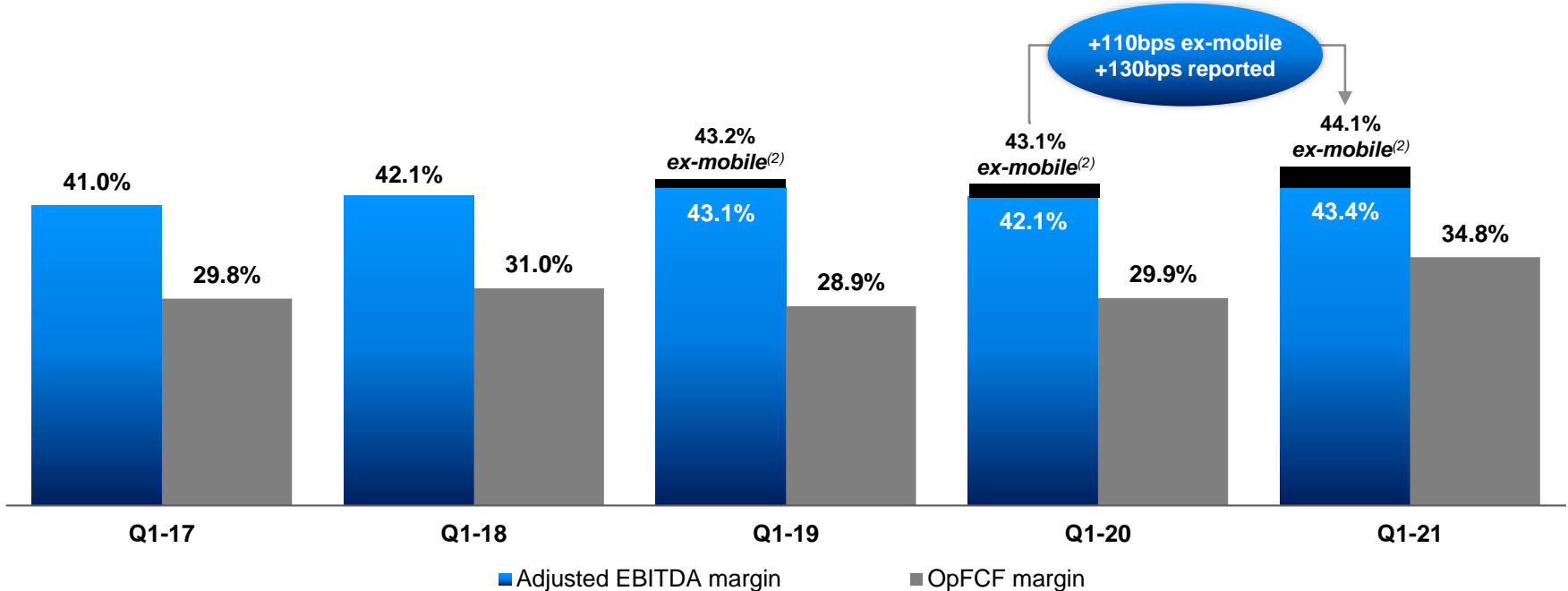
News & Advertising trends

- News & Advertising Q1 revenue flat at -0.4% YoY
- Local and regional advertising showed recovery throughout the quarter
- National and branded advertising starting to show signs of recovery

Margin Trends

Revenue mix shift and ongoing cost efficiencies driving margin expansion

Adjusted EBITDA and Operating Free Cash Flow (OpFCF) margins⁽¹⁾



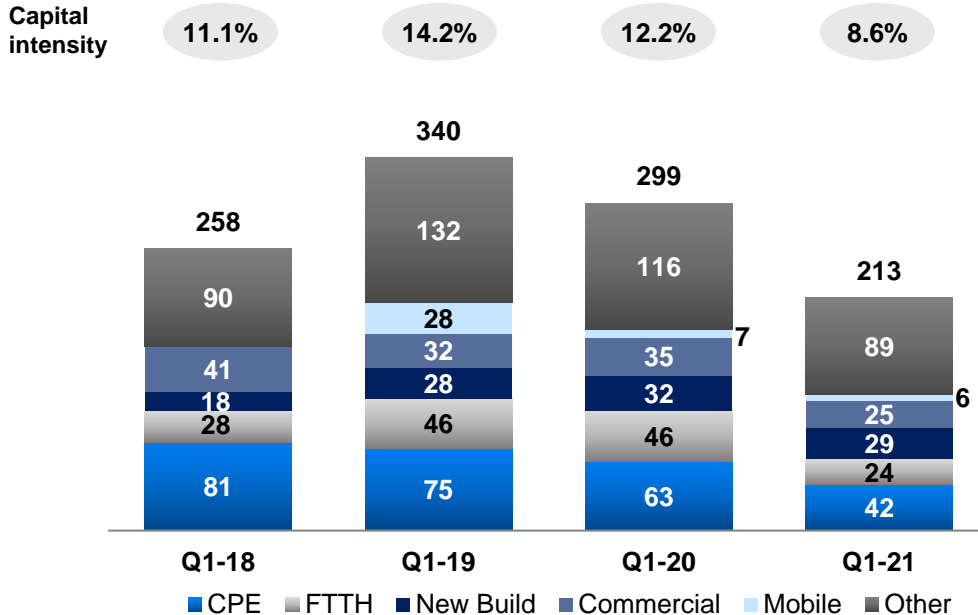
(1) Adjusted EBITDA and Operating Free Cash Flow ("OpFCF") are non-GAAP measures. For a reconciliation of these non-GAAP measures to net income (loss) and net cash flows from operating activities, respectively, please see the First Quarter 2021 Altice USA earnings release posted to the Altice USA website.

(2) Adjusted EBITDA includes approximately \$11.0m of losses related to Altice USA's mobile business in the current period and \$15.6m in the year-ago period.

Capex to Support Network Evolution

Ongoing focus on network upgrades including accelerated fiber rollout in 2021

Cash capital expenditures



Capital expenditures review

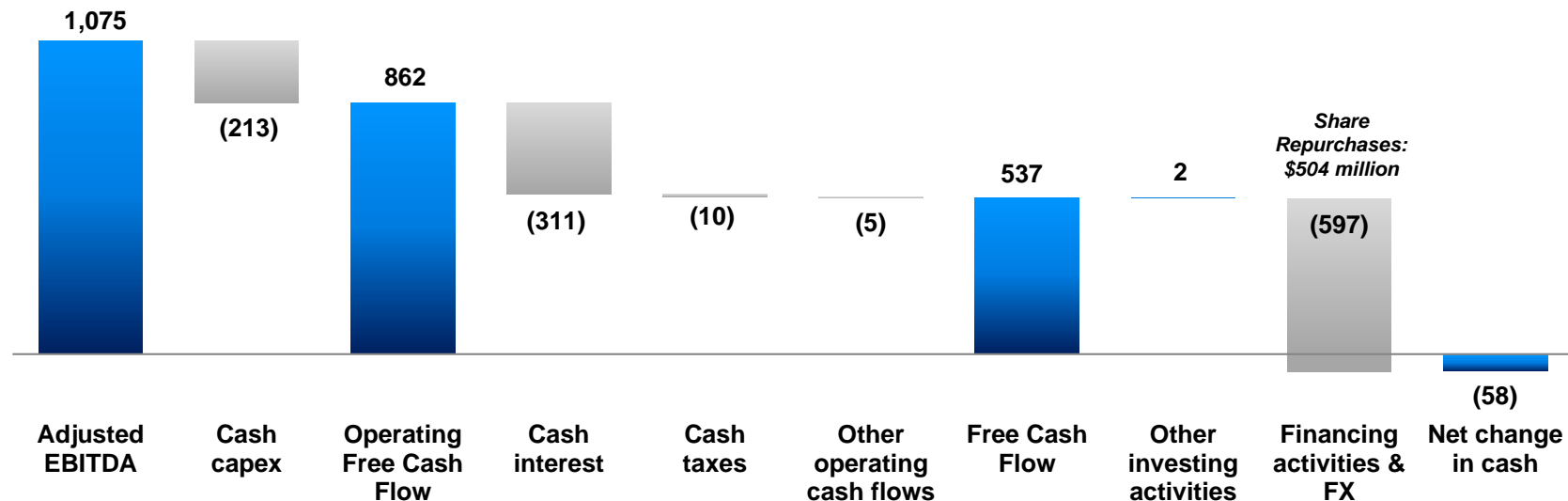
- 8.6% total capital intensity in Q1-21 (6.5% ex-FTTH / New Build)
- Lower total capital outlay associated with reduced FTTH and CPE spend
- Ongoing focus on investments in new-build expansion, network upgrades, and FTTH

Q1 Free Cash Flow Generation

Best-ever Q1 Free Cash Flow

Q1-21 Free Cash Flow (FCF) and net change in cash bridge⁽¹⁾

(\$m)



\$537m FCF in Q1-21, growth of +82.3% YoY

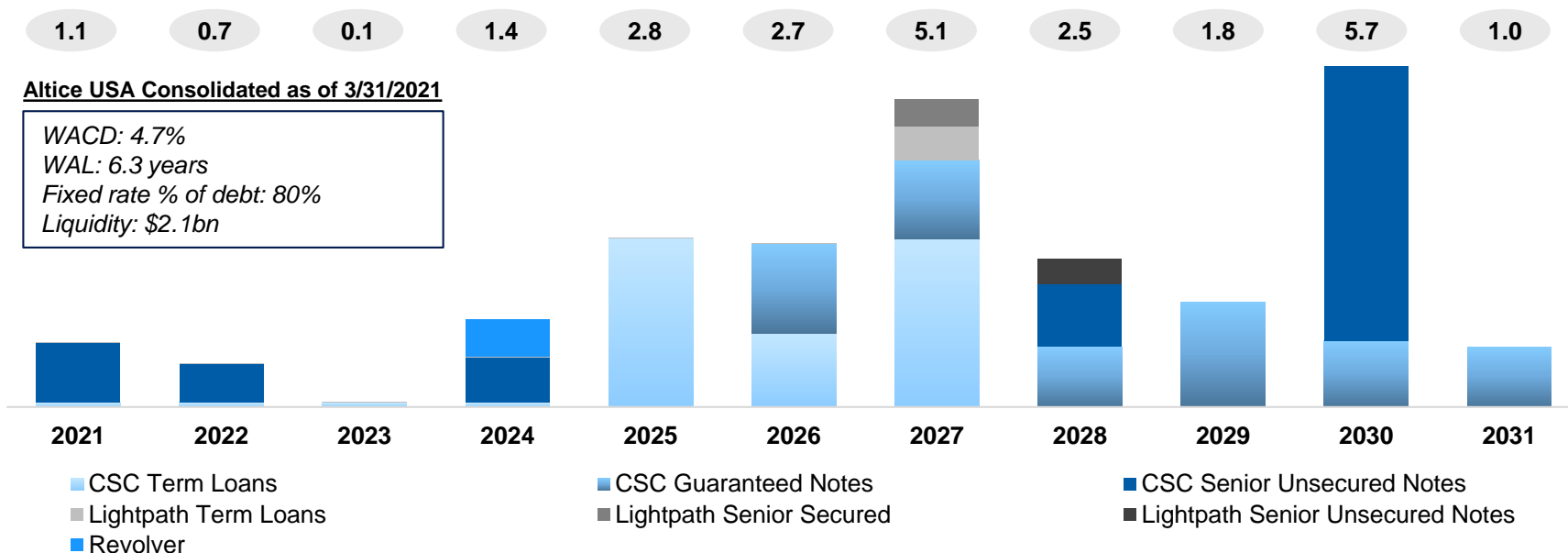
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Altice USA Consolidated Debt Maturity Profile

Long-dated maturities following proactive refinancing activity

Altice USA maturity profile

(\$bn)



Financial Outlook

	FY 2021 Outlook	
Revenue Growth	Growth	
Adjusted EBITDA Growth	Growth	
Cash Capex	\$1.3 to \$1.4 billion	
Year-End Leverage (CSC Holdings, LLC)	< 5.3x	Target 4.5x – 5.0x over time
Share Repurchases	\$1.5 billion	

Q&A

Appendix

Altice USA, Inc. Financials

(\$m)	Q1-20	Q1-21	Growth YoY
Total Revenue	\$2,450.3	\$2,478.8	+1.2%
Adjusted EBITDA⁽¹⁾	\$1,031.4	\$1,074.8	+4.2%
<i>Margin (%)</i>	42.1%	43.4%	
Cash capital expenditures	\$299.1	\$212.8	-28.9%
<i>Capex % of revenue</i>	12.2%	8.6%	
OpFCF⁽¹⁾	\$732.3	\$862.0	+17.7%
<i>Margin (%)</i>	29.9%	34.8%	

(1) Adjusted EBITDA and Adjusted EBITDA less cash capex ("OpFCF") are non-GAAP measures. For a reconciliation of Adjusted EBITDA and OpFCF to net income (loss), please see the First Quarter 2021 Altice USA earnings release posted to the Altice USA website.

Altice USA Reported Subscribers

Quarterly Reported Subscribers and Net Additions

Subscribers (in thousands)⁽¹⁾

Reported	Q1-20	Q2-20	Q3-20 ⁽²⁾	Q4-20	FY-20 ⁽²⁾	Q1-21
Residential Customer Relationships						
Beginning Period	4,533.3	4,568.4	4,621.4	4,663.5	4,533.3	4,648.4
Net Additions	35.2	52.9	7.7	(15.0)	80.8	(1.0)
Ending Period	4,568.4	4,621.4	4,663.5	4,648.4	4,648.4	4,647.4
Broadband						
Beginning Period	4,187.3	4,237.4	4,307.8	4,363.5	4,187.3	4,359.2
Net Additions	50.0	70.4	26.0	(4.3)	142.1	11.5
Ending Period	4,237.4	4,307.8	4,363.5	4,359.2	4,359.2	4,370.8
Video						
Beginning Period	3,179.2	3,137.5	3,102.9	3,035.1	3,179.2	2,961.0
Net Additions	(41.7)	(34.6)	(86.4)	(74.0)	(236.7)	(54.5)
Ending Period	3,137.5	3,102.9	3,035.1	2,961.0	2,961.0	2,906.6
Voice						
Beginning Period	2,398.8	2,359.8	2,337.1	2,279.5	2,398.8	2,214.0
Net Additions	(39.0)	(22.7)	(63.5)	(65.5)	(190.6)	(52.8)
Ending Period	2,359.8	2,337.1	2,279.5	2,214.0	2,214.0	2,161.2

(1) "Reported" figures shown include FCC Pledge customers, New Jersey Executive Order customers, and customers affected by storms who have balances outstanding more than 90 days past due at the end of each quarter.

(2) Q3-20 and FY-20 include Service Electric of New Jersey ("Service Electric") acquired subscribers in the ending period count, net additions are organic only which excludes Service Electric acquired subscribers. Q3-20 Service Electric of New Jersey ending subscribers added on a reported basis are: 34.4k Residential Customer Relationships, 29.7k Broadband, 18.6k Video, and 5.9k Voice

Altice USA Adjusted Subscribers

Quarterly Adjusted Subscribers and Net Additions

Subscribers (in thousands)⁽¹⁾

Adjusted	Q1-20	Q2-20	Q3-20 ⁽²⁾	Q4-20	FY-20 ⁽²⁾	Q1-21
Residential Customer Relationships						
Beginning Period	4,533.3	4,568.4	4,603.3	4,641.0	4,533.3	4,639.2
Net Additions	35.2	34.9	3.4	(1.8)	71.6	8.2
Ending Period	4,568.4	4,603.3	4,641.0	4,639.2	4,639.2	4,647.4
Broadband						
Beginning Period	4,187.3	4,237.4	4,289.9	4,341.4	4,187.3	4,350.6
Net Additions	50.0	52.6	21.7	9.2	133.5	20.2
Ending Period	4,237.4	4,289.9	4,341.4	4,350.6	4,350.6	4,370.8
Video						
Beginning Period	3,179.2	3,137.5	3,094.9	3,032.7	3,179.2	2,956.3
Net Additions	(41.7)	(42.6)	(80.8)	(76.4)	(241.5)	(49.7)
Ending Period	3,137.5	3,094.9	3,032.7	2,956.3	2,956.3	2,906.6
Voice						
Beginning Period	2,398.8	2,359.8	2,328.2	2,270.1	2,398.8	2,212.0
Net Additions	(39.0)	(31.6)	(64.0)	(58.0)	(192.6)	(50.8)
Ending Period	2,359.8	2,328.2	2,270.1	2,212.0	2,212.0	2,161.2

(1) "Adjusted" figures shown exclude FCC Pledge customers, New Jersey Executive Order customers, and customers affected by storms who have balances outstanding more than 90 days past due at the end of each quarter. Subsequently, when these customers become current, they are included in the "adjusted" number as they are both in the base and considered current.

(2) Q3-20 and FY-20 include Service Electric of New Jersey ("Service Electric") acquired subscribers in the ending period count, net additions are organic only which excludes Service Electric acquired subscribers. Q3-20 Service Electric of New Jersey ending subscribers added on an adjusted basis are: 32.8k Residential Customer Relationships, 28.3k Broadband, 17.9k Video, and 5.7k Voice