

Altice USA

Full Year and Q4 2017 Results

February 27, 2018



Disclaimer

FORWARD-LOOKING STATEMENTS

Certain statements in this presentation constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, all statements other than statements of historical facts contained in this presentation, including, without limitation, those regarding our intentions, beliefs or current expectations concerning, among other things: our future financial conditions and performance, results of operations and liquidity; our strategy, plans, objectives, prospects, growth, goals and targets; and future developments in the markets in which we participate or are seeking to participate. These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believe", "could", "estimate", "expect", "forecast", "intend", "may", "plan", "project" or "will" or, in each case, their negative, or other variations or comparable terminology. Where, in any forward-looking statement, we express an expectation or belief as to future results or events, such expectation or belief is expressed in good faith and believed to have a reasonable basis, but there can be no assurance that the expectation or belief will result or be achieved or accomplished. To the extent that statements in this presentation are not recitations of historical fact, such statements constitute forward-looking statements, which, by definition, involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements including risks referred to in our annual and quarterly reports.

NON-GAAP FINANCIAL MEASURES

We define Adjusted EBITDA, which is a non-GAAP financial measure, as net income (loss) excluding income taxes, income (loss) from discontinued operations, other non-operating income or expenses, loss on extinguishment of debt and write-off of deferred financing costs, gain (loss) on interest rate swap contracts, gain (loss) on derivative contracts, gain (loss) on investments, interest expense (including cash interest expense), interest income, depreciation and amortization (including impairments), share-based compensation expense or benefit, restructuring expense or credits and transaction expenses.

We believe Adjusted EBITDA is an appropriate measure for evaluating the operating performance of the Company. Adjusted EBITDA and similar measures with similar titles are common performance measures used by investors, analysts and peers to compare performance in our industry. Internally, we use revenue and Adjusted EBITDA measures as important indicators of our business performance, and evaluate management's effectiveness with specific reference to these indicators. We believe Adjusted EBITDA provides management and investors a useful measure for period-to-period comparisons of our core business and operating results by excluding items that are not comparable across reporting periods or that do not otherwise relate to the Company's ongoing operating results. Adjusted EBITDA should be viewed as a supplement to and not a substitute for operating income (loss), net income (loss), and other measures of performance presented in accordance with GAAP. Since Adjusted EBITDA is not a measure of performance calculated in accordance with GAAP, this measure may not be comparable to similar measures with similar titles used by other companies.

We also use Adjusted EBITDA less cash Capital Expenditures, or Operating Free Cash Flow ("OpFCF"), as an indicator of the Company's financial performance. We believe this measure is one of several benchmarks used by investors, analysts and peers for comparison of performance in the Company's industry, although it may not be directly comparable to similar measures reported by other companies.

For an explanation of why Altice USA uses these measures and a reconciliation of the Non-GAAP measures to net income (loss), please see the Full Year and Fourth Quarter 2017 ("Q417") earnings release for Altice USA posted on the Altice USA website.

MISCELLANEOUS

Altice USA has filed a registration statement with the Securities and Exchange Commission (SEC) for the offering to which this presentation relates. You should read the preliminary prospectus in that registration statement and other documents Altice USA has filed with the SEC for more complete information about Altice USA. You may get these documents for free by visiting EDGAR on the SEC website at www.sec.gov. Alternatively, you may also request a copy of the current preliminary prospectus, at no cost, by mail to Lisa Anselmo, Altice USA, Inc., 1 Court Square West, Long Island City, NY 11101 USA. To review a filed copy of the current registration statement and preliminary prospectus, click the following link on the SEC website at www.sec.gov as follows (or if such address has changed, by reviewing ATUS filings for the relevant date on the SEC website):

<https://www.sec.gov/Archives/edgar/data/1702780/000104746918000085/a2234168zs-1.htm>

Altice USA will publish an EU prospectus in connection with the distribution to which this presentation relates. Upon approval by the Netherlands Authority for the Financial Markets (AFM) and, to the extent relevant, notification for passporting in relevant Member States of the European Economic Area in accordance with article 18 of the Directive 2003/71/EC, the EU prospectus will be made available on the website of Altice N.V. and, upon request, a hard copy will be available free of charge by Altice USA.



Altice USA FY 2017 Key Takeaways

Growth, strong cash generation, investment, and better customer service

- 1 3.2% revenue growth and 25.8% growth in Operating FCF ¹ in FY 2017
- 2 2.9% B2C revenue growth supported by customer relationship and ARPU trends
- 3 Solid 5.5% B2B revenue growth driven by superior SMB growth
- 4 Advertising growth supported by investment in multiscreen targeted audience capabilities
- 5 Strong FCF generation and deleveraging, which will be further supported by tax reform
- 6 Significant investment in infrastructure and innovative new services including Altice One, FTTH and MVNO

(1) Operating Free Cash Flow (FCF) defined here as Adjusted EBITDA less cash capex



Altice USA Spin-Off Key Capital Markets Considerations

Increased free float, independent and new shareholder returns policy

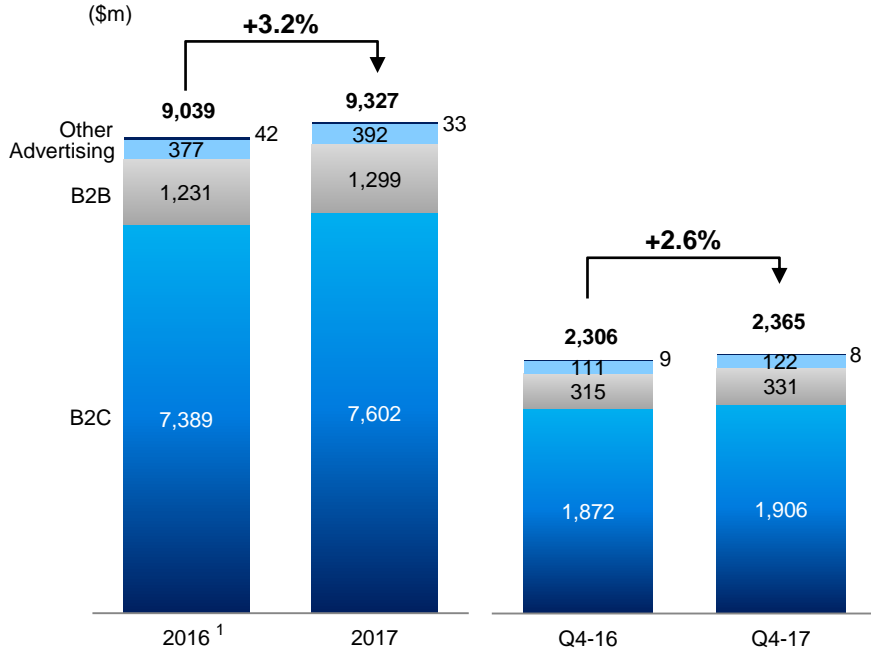
- 1 Special cash dividend of \$1.5bn
- 2 Authorized share repurchase program of \$2.0bn
- 3 Free float of Altice USA A-shares to increase from c.10% to c.42%¹
- 4 Leverage target reduced to 4.5x to 5.0x net debt to EBITDA
- 5 Ensures US capital structure and capital allocation decisions are independent

(1) c.42% free float based on public minorities economic ownership of Altice USA A and B shares, excluding sponsors and the Next and parties in concert with Next



Altice USA Revenue Growth

Strong revenue growth across B2C, B2B, and Advertising



Components of revenue growth

- Total Altice USA: +3.2% in FY 2017 (+2.6% in Q4-17)
- Residential (B2C): +2.9% in FY 2017 (+1.8% in Q4-17)
- Business Services (B2B): +5.5% in FY 2017 (+5.1% in Q4-17)
- Advertising²: +3.8% in FY 2017 (+9.9% in Q4-17)

(1) FY 2016 revenue excludes Newsday
 (2) Advertising includes Altice USA's data analytics revenue



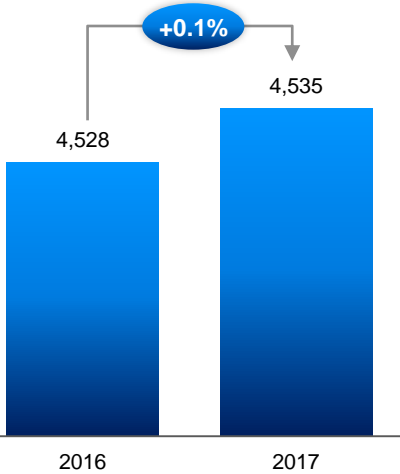
Altice USA Residential (B2C)

Continued positive customer and ARPU trends

2017 vs. 2016

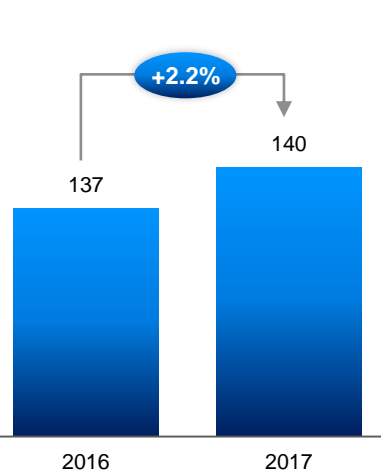
B2C customer relationships

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ARPU per unique customer

(\$)

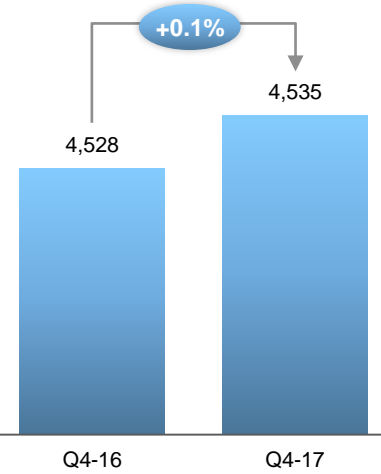


B2C revenue growth: +2.9% YoY

Q4-17 vs. Q4-16

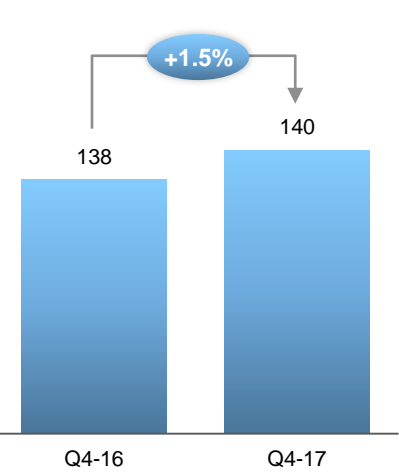
B2C customer relationships

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ARPU per unique customer

(\$)



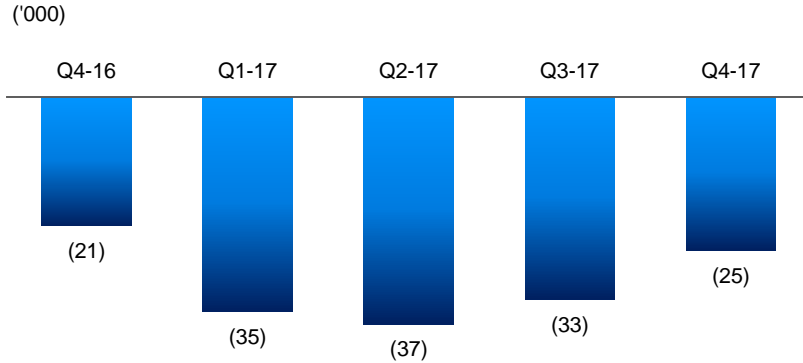
B2C revenue growth: +1.8% YoY



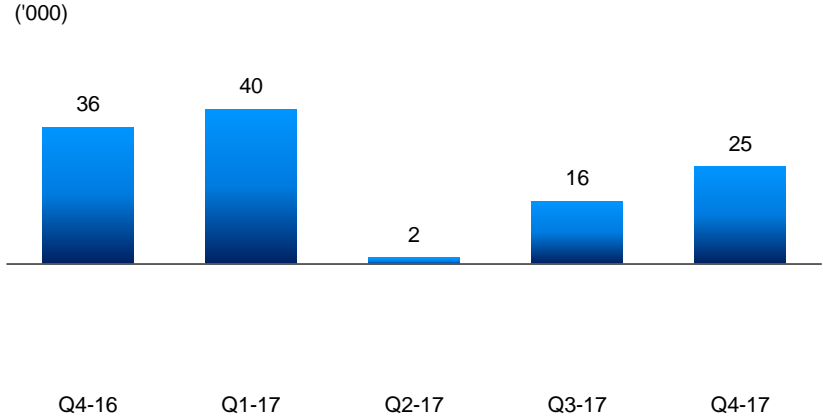
Altice USA Residential (B2C)

Strong underlying RGU trends

B2C pay TV net adds



B2C broadband net adds



- Altice One entertainment platform to support growth:
 - All in one box including TV, internet, WiFi, integrated apps and voice-activated remote control
 - Full commercial launch at Optimum in Q1 2018 and at Suddenlink in Q2 / Q3 2018
- Streamlined Suddenlink bundle offers, introduced more localized pricing and added back Viacom content by the end of 2017
- Continuous broadband network upgrades supporting more reliable and faster broadband speed services

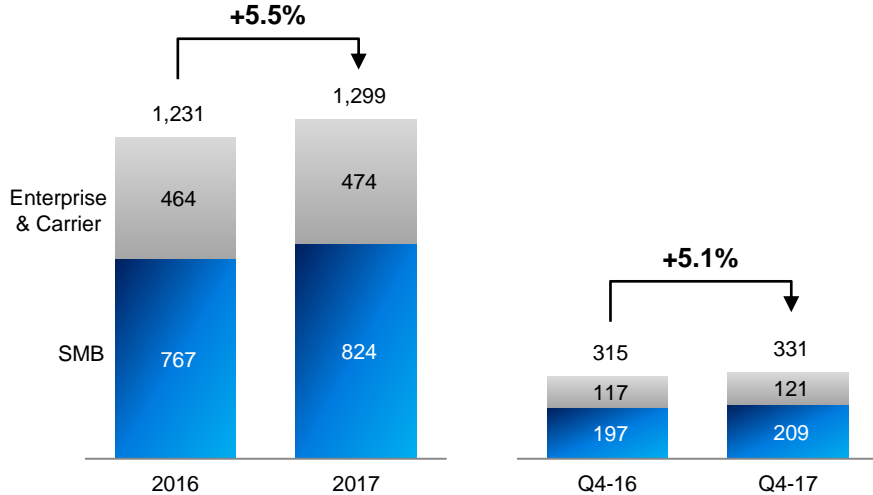


Altice USA Business Services (B2B)

Strong growth in SMB revenue

Altice USA Business Services revenue growth

(\$m)



B2B highlights

- SMB revenue growth +7.5% in FY 2017 (+6.0% in Q4-17)
 - SMB c.63% of total B2B revenue
 - Optimum 263k SMB customers
 - Suddenlink 109k SMB customers
- Enterprise & Carrier revenue growth +2.3% in FY 2017 (+3.5% in Q4-17)
 - Enterprise & Carrier c.37% of total B2B revenue
 - Lightpath c.76% of Enterprise & Carrier revenue

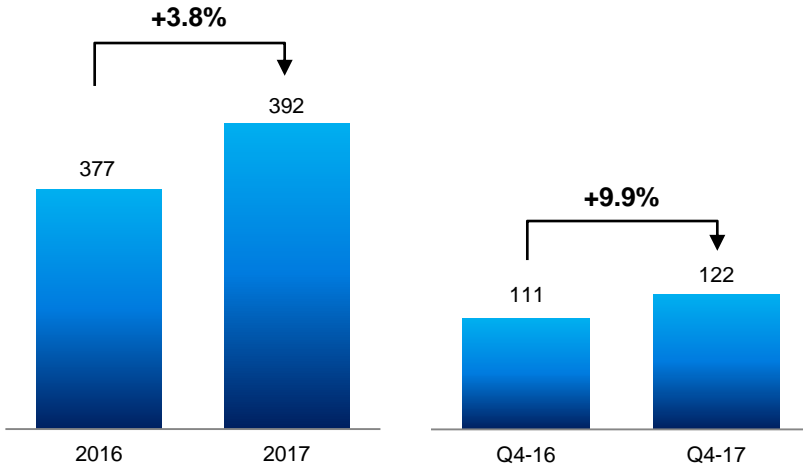


Altice USA Advertising

Well positioned for growth in 2018

Altice USA Advertising revenue growth

(\$m)



2017 accomplishments

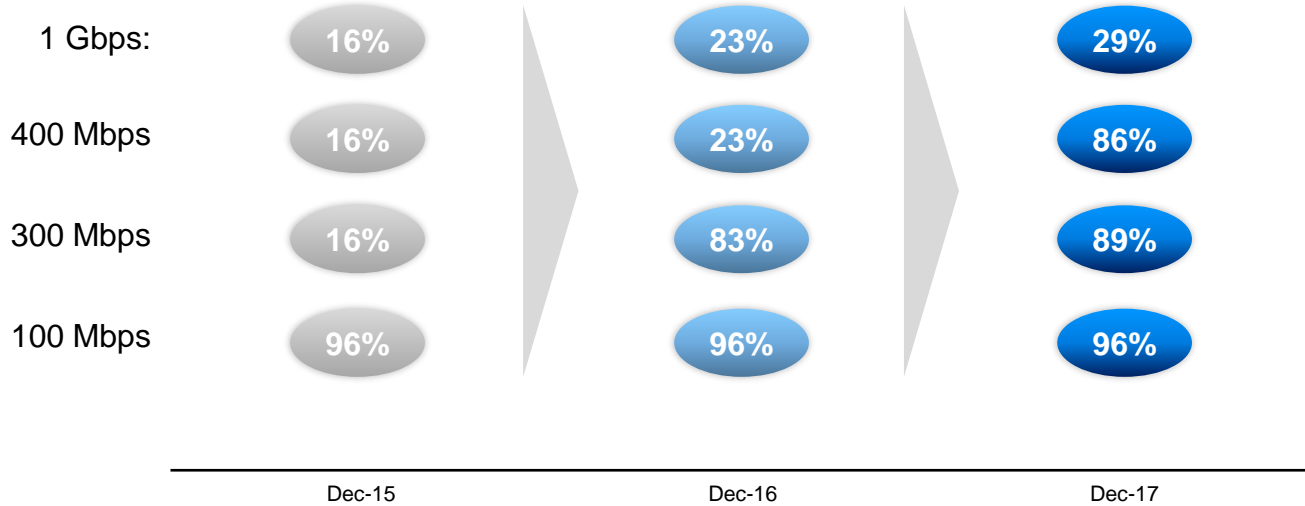
- Acquired Audience Partners and Place Media to enable multiscreen addressable and national targeted advertising capabilities:
 - Reach all US internet households with targeted digital advertising and 100m+ TV households with targeted video advertising
- Announced the formation of a new New York DMA Interconnect that will reach 6.2 million households
- Reorganized our internal and customer-facing marketing capabilities into a single unit
- Strong advertising revenue and ratings at News12



Altice USA Broadband Speed Availability

Meeting customer demand for higher broadband speeds following network upgrades

% of Homes Passed by available speed (equal to or greater than threshold shown)



Altice USA Growth Investment in Innovative Services

Enhancements to video product and network upgrades for next-generation services

“The Grand Central of Entertainment”



FTTH rollout



- ✓ Acceleration of build planned in 2018
- ✓ First FTTH commercialization in 2018

Full MVNO agreement

- ✓ Core network development in 2018
- ✓ Commercial launch by 2019

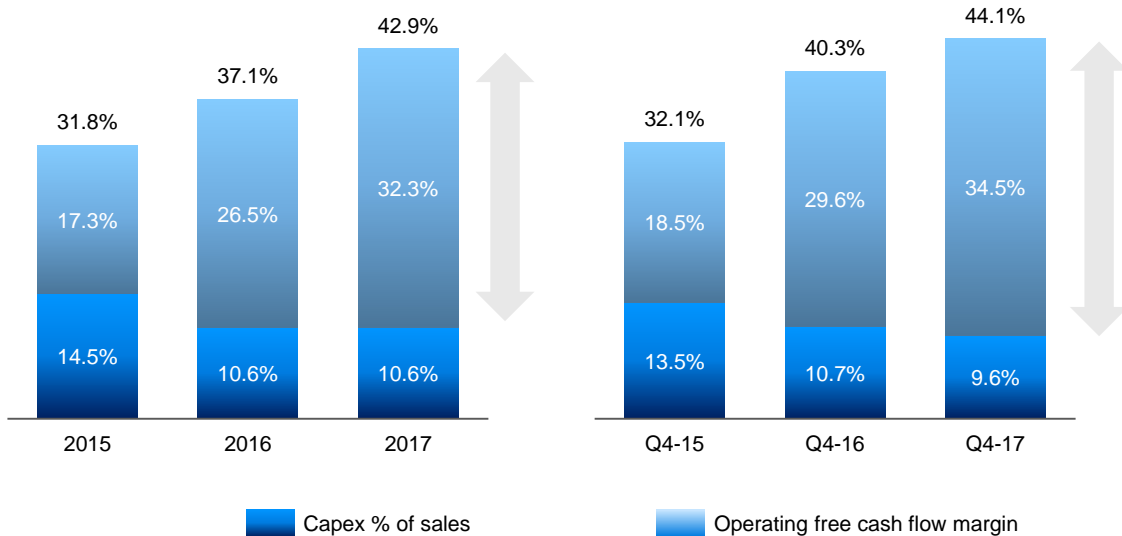


Altice USA Margin Progression

Substantially improved margins and cash flow

Altice USA Adj. EBITDA margin ¹

(%)



- ✓ Improved margins
- ✓ Dynamic and simplified organization
- ✓ Re-investments

(1) Based on cash capex. Adjusted EBITDA and Adjusted EBITDA less cash capex (Operating free cash flow) are non-GAAP-measures. For a reconciliation of these non-GAAP measures to net income (loss), please see the Q4-17 Altice USA earnings release posted to the Altice USA website

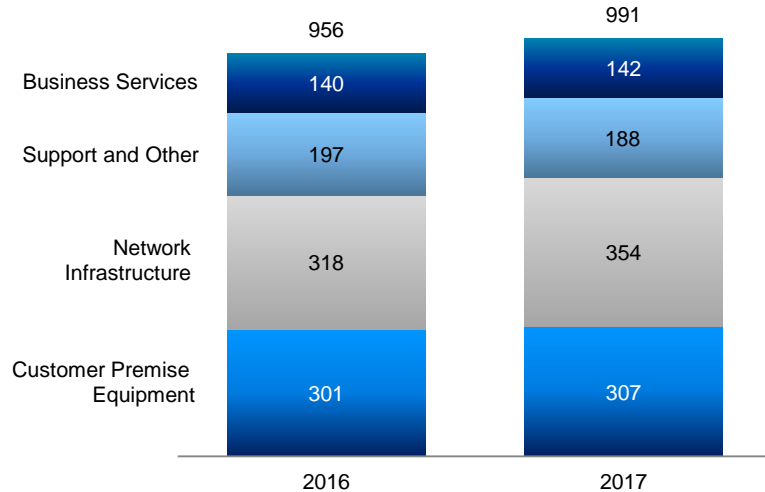


Altice USA Capex Profile

Significant investment in infrastructure and new customer premise equipment

Altice USA cash capex (pro forma ¹⁾)

(\$m)



Major capital projects for 2017 to continue into 2018

- Increase in network infrastructure capex related to commencing fiber (FTTH) rollout
- Increase in CPE capex related to rollout of Altice One
- Mobile MVNO network rollout commencing in 2018

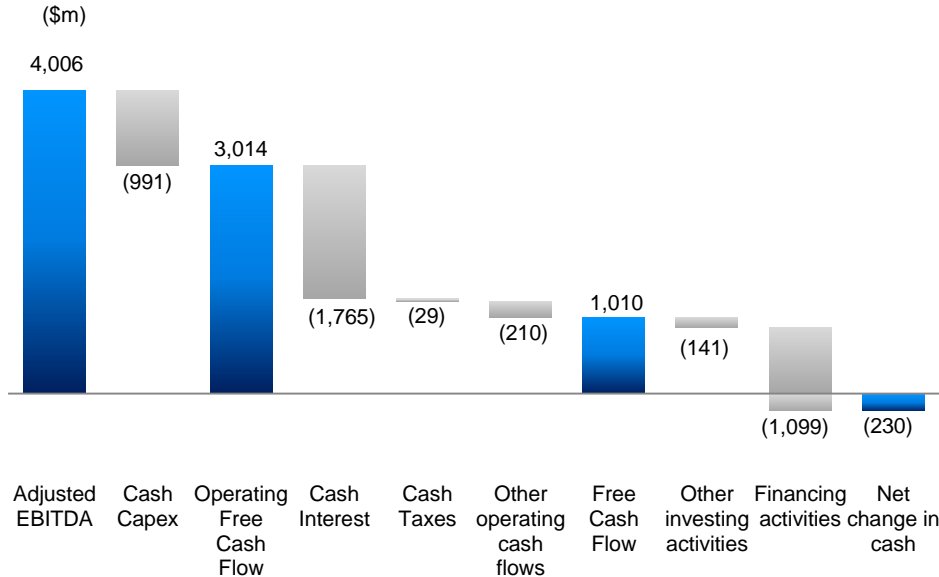
(1) Capex for 2016 period is pro forma defined as results of Altice USA as if the Cablevision (Optimum) acquisition had occurred on January 1, 2016.



Altice USA Free Cash Flow Generation

Strong FCF generation further supported by tax reform

2017 Free Cash Flow (FCF) and net change in cash bridge



2017 dividends and other cash items

- Other operating cash flows includes \$138m of cash restructuring costs
- Other investing activities includes M&A
- Financing activities includes \$919m of cash dividend payments and \$349m of IPO proceeds used to repay debt

Tax assets and positive tax reform impact

- Tax assets support cash flow growth
 - NOLs \$2.7bn as of the end of 2017
 - Noncash deferred tax benefit of \$2.3bn for reduction in federal income tax from 35% to 21%
- Altice USA is now not expected to be a significant cash taxpayer until 2020 (from 2019)
 - New lower rate in 2018 reduces cash taxes in 2020 and thereafter



Altice USA Leverage, Maturity and Liquidity Analysis ¹

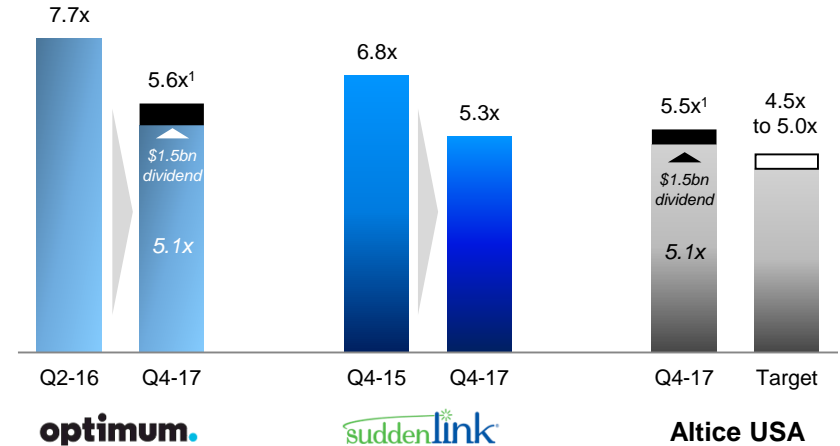
Rapid de-leveraging with strong liquidity position

Long-dated maturity profile & strong liquidity position

- WAL life of 6.3 years and WACD of 6.2%
- No material maturities at Suddenlink until 2021, and near-term maturities at Optimum covered by a \$2.3bn revolving credit facility
- Available liquidity of \$2.3bn
 - \$0.3bn cash
 - \$2.0bn undrawn RCF
- Commitment to de-leverage shortly to 4.5-5.0x target

Rapid de-leveraging supporting shareholder returns

Net Debt / LTM EBITDA



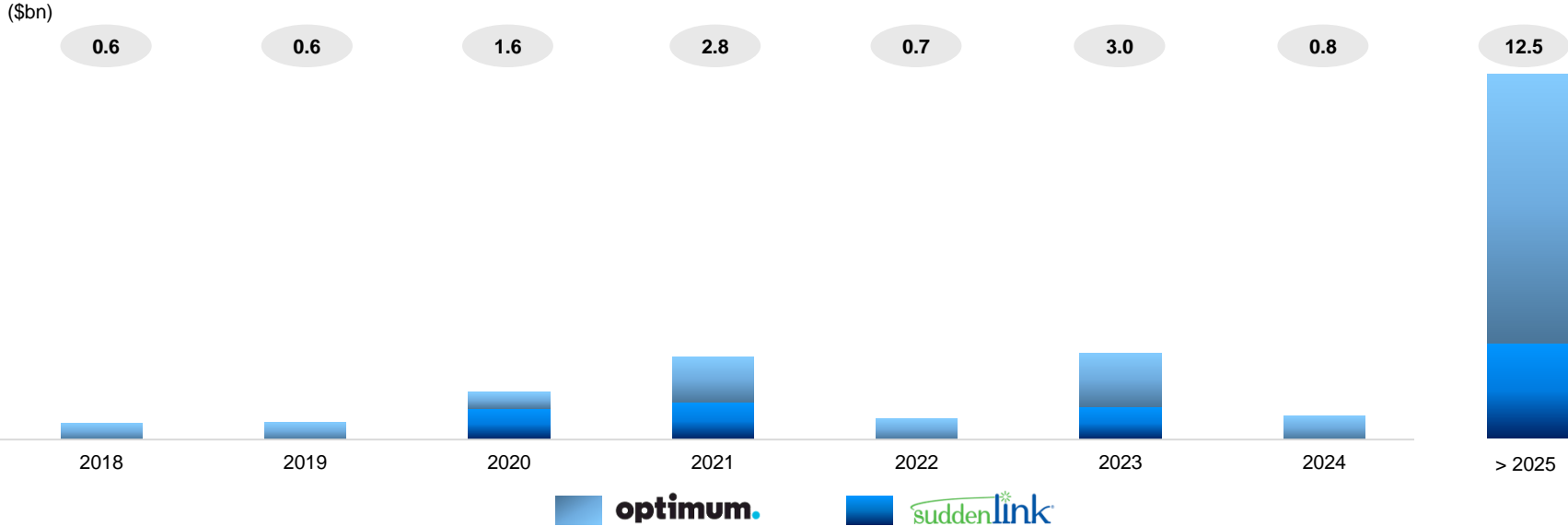
(1) Adjusted for \$1.5bn special cash dividend and pro-forma for refinancing of \$750m 7.750% Senior Notes due 2018 and \$300m 7.875% Senior Notes due 2018 at Optimum and new organization
 Note: For new organization (integration Altice Technical Services US) there is no material impact on net debt and LTM EBITDA; consolidated US leverage remains at 5.5x and liquidity increase by circa \$57m



Altice USA Debt Maturity Profile ¹

Long-dated maturities following pro-active refinancing activity

Altice USA maturity profile



(1) Adjusted for \$1.5bn special cash dividend and pro-forma for refinancing of \$750m 7.750% Senior Notes due 2018 and \$300m 7.875% Senior Notes due 2018 at Optimum and new organization
 Note: Maturity profile excluding leases/other debt (c.\$33m), includes RCF drawn of \$500m for Optimum shown at maturity date



Altice USA FY 2018 and Medium-Term Outlook

Continued revenue growth, margin expansion and cash flow growth

2018 Revenue Growth
(YOY)

- c.2.5-3.0%

2018 Annual Capex

- ~\$1.3bn

Altice USA reiterates plan to expand its Adjusted EBITDA and cash flow margins over the medium- to long-term

Q&A

Appendix



Altice USA, Inc. Numbers

Pro forma US GAAP financials (USD) ¹

(\$m)	FY-16	FY-17	Growth YoY	Q4-16	Q4-17	Growth YoY
Optimum	6,466	6,665	3.1%	1,645	1,691	2.8%
Suddenlink	2,573	2,665	3.6%	660	676	2.4%
Eliminations	-	(3)		-	(2)	
Total Revenue ²	9,039	9,327	3.2%	2,306	2,365	2.6%
<i>YoY growth (%)</i>	3.6%	3.2%		5.1%	2.6%	
Optimum	2,197	2,751	25.2%	621	731	17.8%
Suddenlink	1,155	1,255	8.6%	309	312	1.1%
Adjusted EBITDA	3,352	4,006	19.5%	930	1,043	12.2%
<i>Margin (%)</i>	37.1%	42.9%		40.3%	44.1%	
Optimum	628	711	13.2%	147	161	9.4%
Suddenlink	327	280	(14.4%)	100	67	(33.4%)
Capital expenditures	956	991	3.7%	248	228	(8.0%)
<i>Capex to sales (%)</i>	10.6%	10.6%		10.7%	9.6%	
Optimum	1,569	2,040	30.0%	474	570	20.4%
Suddenlink	828	975	17.8%	208	245	17.8%
OpFCF ²	2,396	3,014	25.8%	682	815	19.6%
<i>Margin (%)</i>	26.5%	32.3%		29.6%	34.5%	

(1) Revenue and capex are prepared in accordance with U.S. GAAP. Adjusted EBITDA is a non-GAAP measure. For a reconciliation of Adjusted EBITDA to net income, please see the Q4-17 Altice USA earnings release posted to the Altice USA website

(2) Based on cash capex. Adjusted EBITDA and Adjusted EBITDA less cash capex (OpFCF) are non-GAAP-measures. For a reconciliation of these non-GAAP measures to net income (loss), please see the Q4-17 Altice USA earnings release posted to the Altice USA website



Altice USA Debt Capital Structure ¹

Per Q4 2017 as adjusted for Altice USA special cash dividend

Altice USA (Consolidated) ¹	
Gross Debt	\$22,516m
Net Debt	\$22,243m
LTM Adj. EBITDA GAAP ²	\$4,036
Net Leverage	5.5x
Undrawn RCF (Consolidated) ³	\$2,020m

100%

100%

Cequel (Suddenlink)		Cablevision (Optimum) ¹	
Gross Debt	\$6,786m	Gross Debt	\$15,730m
Net Debt	\$6,704m	Net Debt	\$15,544m
LTM Adj. EBITDA GAAP ²	\$1,265m	LTM Adj. EBITDA GAAP ²	\$2,771m
Net Leverage	5.3x	Net Leverage	5.6 x
Undrawn RCF ³	\$336m	Undrawn RCF ³	\$1,684m

Cequel (Suddenlink) silo

Cablevision (Optimum) silo

(1) Adjusted for \$1.5bn special cash dividend and pro-forma for refinancing of \$750m 7.750% Senior Notes due 2018 and \$300m 7.875% Senior Notes due 2018 at Optimum and new organization

(2) Excluding management fees

(3) Suddenlink RCF \$350m undrawn minus \$14m LOCs. Optimum RCF of \$2,300m minus \$116m LOCs and \$500m drawn (PF for additional \$50m drawing for dividend)

Note: For new organization (integration Altice Technical Services US) there is no material impact on net debt and LTM EBITDA; consolidated US leverage remains at 5.5x and liquidity increase by circa \$57m



Altice USA Separation Overview

Altice USA to be structurally separated from Altice NV; both controlled by Patrick Drahi

Transaction structure

- Spin-off of Altice NV's 67.2% interest in Altice USA through a distribution in kind to Altice NV shareholders ¹
- Altice USA \$1.5bn special cash dividend paid prior to separation and authorized share repurchase program of \$2bn effective following completion of the separation (both approved by independent members of Altice USA Board)
- Next ², together with parties in concert with Next, remains controlling shareholder in both Altice NV and Altice USA with commitment to long-term ownership

Perimeters

- Altice USA spin-off from Altice NV, including transfer of Altice Technical Services (ATS) US ³

Timing

- Q2 2018 expected completion

Approvals

- Subject to Altice NV shareholder approval
- Form S-1 filed with the SEC and offering prospectus to be approved by the AFM

(1) The distribution will exclude shares indirectly owned by Altice NV through Neptune Holding US LP (3.4% assuming reference share price of \$21.23 as of 31-12-2017 for Altice USA)

(2) Next owned by Patrick Drahi

(3) Altice NV's ownership of ATS US transferred at a nominal consideration