

Altice USA

Q2 2019 Results

July 31, 2019



Disclaimer

FORWARD-LOOKING STATEMENTS

Certain statements in this presentation constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, all statements other than statements of historical facts contained in this presentation, including, without limitation, those regarding our intentions, beliefs or current expectations concerning, among other things: our future financial conditions and performance, results of operations and liquidity; our strategy, plans, objectives, prospects, growth, goals and targets; and future developments in the markets in which we participate or are seeking to participate. These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believe", "could", "estimate", "expect", "forecast", "intend", "may", "plan", "project" or "will" or, in each case, their negative, or other variations or comparable terminology. Where, in any forward-looking statement, we express an expectation or belief as to future results or events, such expectation or belief is expressed in good faith and believed to have a reasonable basis, but there can be no assurance that the expectation or belief will result or be achieved or accomplished. To the extent that statements in this presentation are not recitations of historical fact, such statements constitute forward-looking statements, which, by definition, involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements including risks referred to in our annual and quarterly reports.

NON-GAAP FINANCIAL MEASURES

We define Adjusted EBITDA, which is a non-GAAP financial measure, as net income (loss) excluding income taxes, income (loss) from discontinued operations, other non-operating income or expenses, loss on extinguishment of debt and write-off of deferred financing costs, gain (loss) on interest rate swap contracts, gain (loss) on derivative contracts, gain (loss) on investments and sale of affiliate interests, net interest expense (including cash interest expense), interest income, depreciation and amortization (including impairments), share-based compensation expense or benefit, restructuring expense or credits and transaction expenses.

We believe Adjusted EBITDA is an appropriate measure for evaluating the operating performance of the Company. Adjusted EBITDA and similar measures with similar titles are common performance measures used by investors, analysts and peers to compare performance in our industry. Internally, we use revenue and Adjusted EBITDA measures as important indicators of our business performance, and evaluate management's effectiveness with specific reference to these indicators. We believe Adjusted EBITDA provides management and investors a useful measure for period-to-period comparisons of our core business and operating results by excluding items that are not comparable across reporting periods or that do not otherwise relate to the Company's ongoing operating results. Adjusted EBITDA should be viewed as a supplement to and not a substitute for operating income (loss), net income (loss), and other measures of performance presented in accordance with GAAP. Since Adjusted EBITDA is not a measure of performance calculated in accordance with GAAP, this measure may not be comparable to similar measures with similar titles used by other companies.

We also use Adjusted EBITDA less cash Capital Expenditures, or Operating Free Cash Flow ("OpFCF"), as an indicator of the Company's financial performance. We believe this measure is one of several benchmarks used by investors, analysts and peers for comparison of performance in the Company's industry, although it may not be directly comparable to similar measures reported by other companies.

For an explanation of why Altice USA uses these measures and a reconciliation of the Non-GAAP measures to net income (loss), please see the Second Quarter 2019 ("Q2-19") earnings release for Altice USA posted on the Altice USA website.

Altice USA Q2 2019 Summary Review

Accelerated revenue growth +3.7%; 7.3% Adjusted EBITDA growth (7.8% growth excluding mobile ¹⁾)

Altice One and network investments delivering improved video and data customer performance

Continued focus on delivering key growth initiatives:

1. *Mobile launch imminent with multiple network and handset partnerships ready for launch*
2. *Fiber (FTTH) / New Home Build accelerating*
3. *Advanced advertising platform (a4) consistently growing*
4. *Cheddar acquisition completed to enhance growth of Altice News*

FY 2019 guidance upgrade; now expecting 3.0 to 3.5% revenue growth YoY (from 2.5 to 3.0% previously)

Share repurchases of \$600 million in Q2 (\$1.2bn YTD) and new incremental 3-year \$5bn buyback authorization

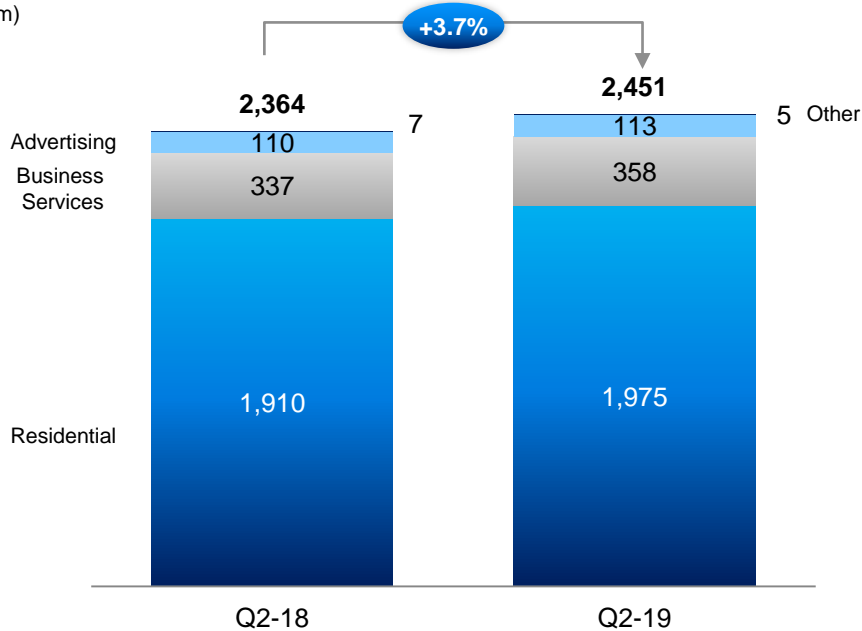
(1) Adjusted EBITDA is a non GAAP-measure. For a reconciliation of this non-GAAP measure to net income (loss), please see the Q2-19 Altice USA earnings release posted to the Altice USA website. 7.8% Adjusted EBITDA growth excluding approximately \$5.3m of costs related to Altice USA's mobile business in the current period.

Revenue Growth

Accelerated revenue growth in Q2-19

Q2-19 vs. Q2-18

(\$m)



Components of Q2 2019 revenue growth

- Total Altice USA: +3.7% YoY in Q2-19
 - Residential Services: +3.4%
 - Broadband +13.2%
 - Business Services: +6.1%
 - Advertising: +2.8% (+11% ex-political)

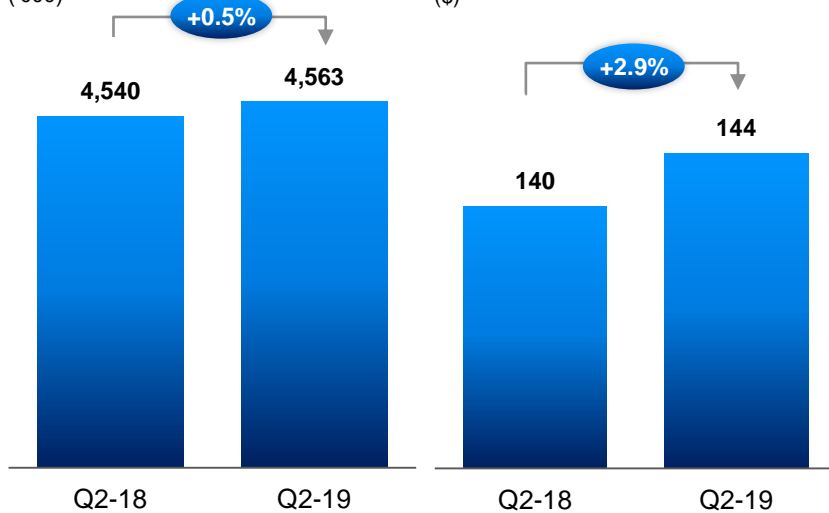
Residential Trends

Improved video and data customer performance

Q2-19 vs. Q2-18

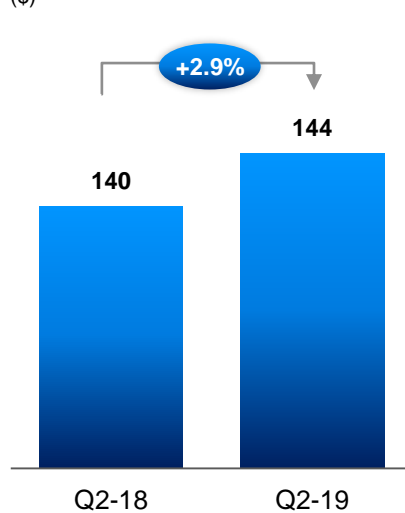
Residential customer relationships

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ARPU per unique customer

(\$)



Residential video net adds

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Residential broadband net adds

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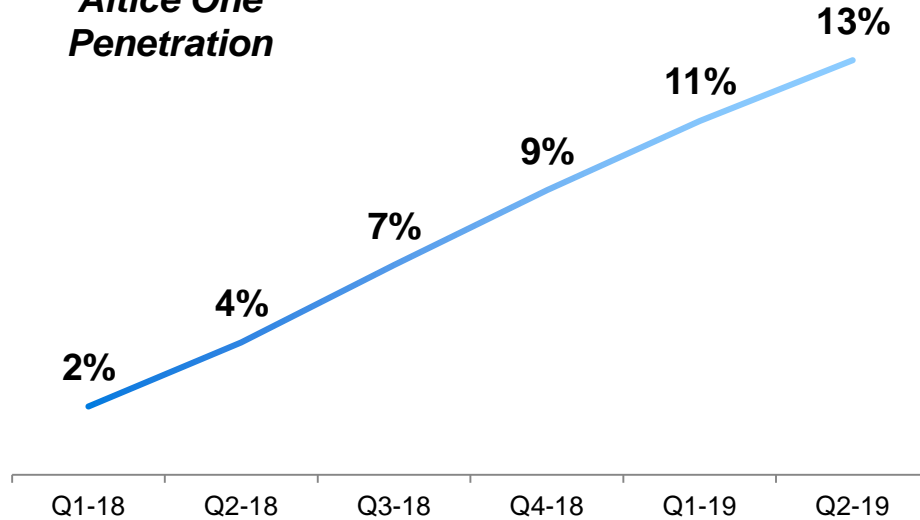
Residential revenue growth: +3.4% YoY in Q2-19

Altice One Driving Better Customer Performance

Differentiated video and broadband WiFi service driving improved customer experience

Altice One penetration of video customer base

**Altice One
Penetration**

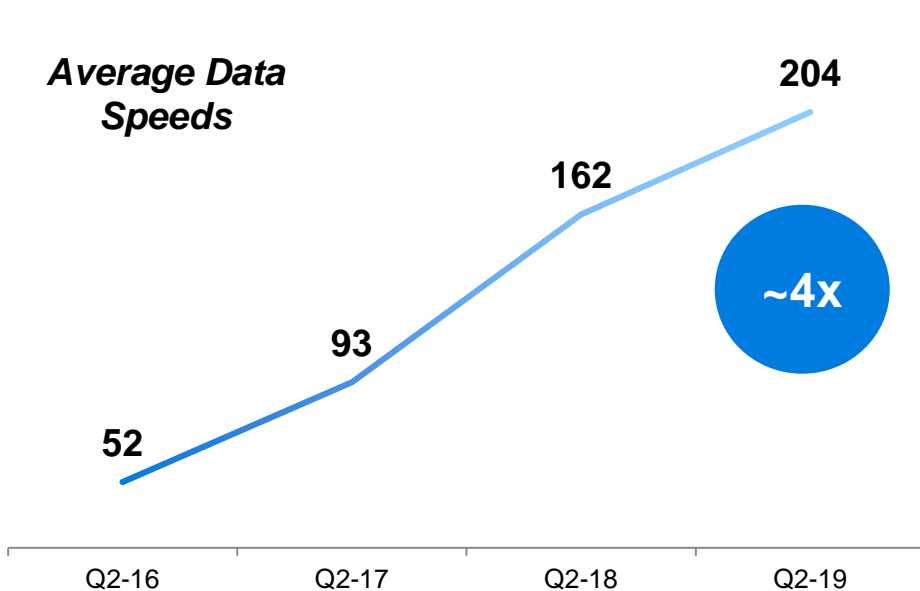


Broadband Speeds and Data Usage Growth

Increasing utility of broadband service through higher speeds and increased usage

Average download speeds taken by customers (Mbps)

Growth in household data usage ¹



Data Usage Growth YoY

>20%

Data Usage / Month

>280GB

Average number of in-home connected devices ²

Connected devices

12

(1) Statistics as of the end of Q2-19.
(2) Average number of in-home connected devices for Optimum customers.

Imminent Launch of Altice Mobile

Differentiated mobile strategy with attractive economics

Additional pre-launch milestones achieved

- Altice USA SIM cards ready and major mobile handset partnerships in place ✓
- Altice USA's WiFi infrastructure upgraded, integrated with own mobile core network to maximize WiFi offload and quality ✓
- Mobile partnership with Sprint to be expanded to New T-Mobile network with contract extension as merger conditions ✓
- New nationwide roaming contract with AT&T and new international roaming contracts with multiple partners ✓
- Network testing phase complete: excellent nationwide coverage, speed and quality ✓
- Successful employee launch ✓

Altice Mobile – New entrant with nationwide coverage

altice
mobile™

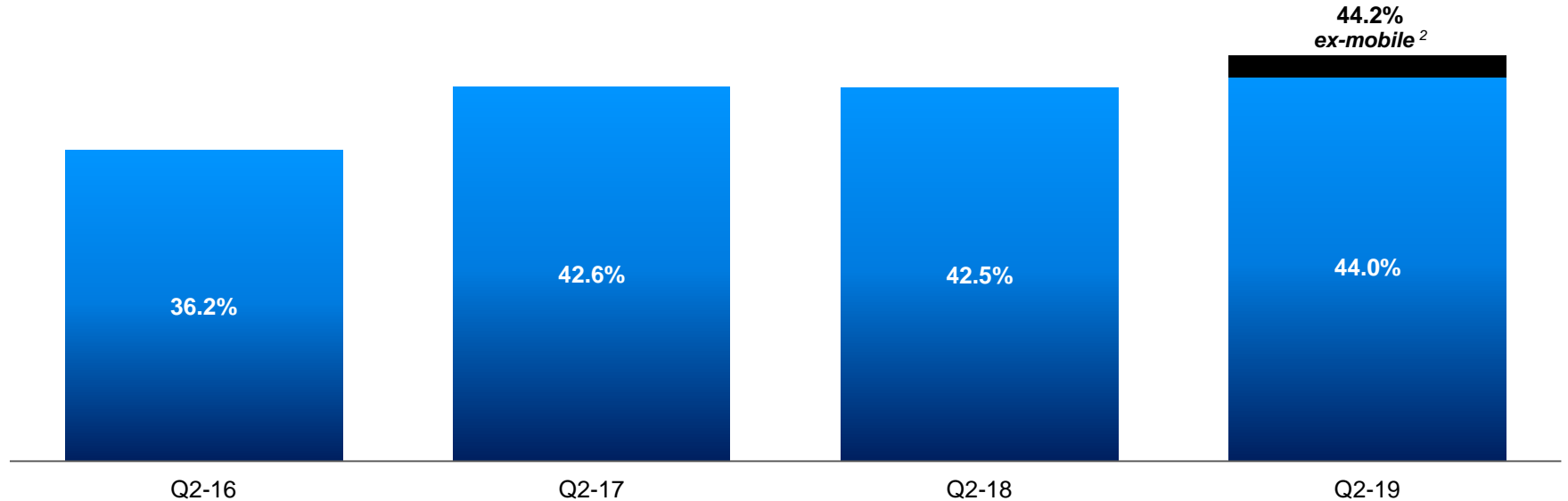


99% Nationwide Coverage

Continued Margin Progression

Substantially improved margins and cash flow supporting higher investments for growth

Altice USA Adj. EBITDA margins ¹



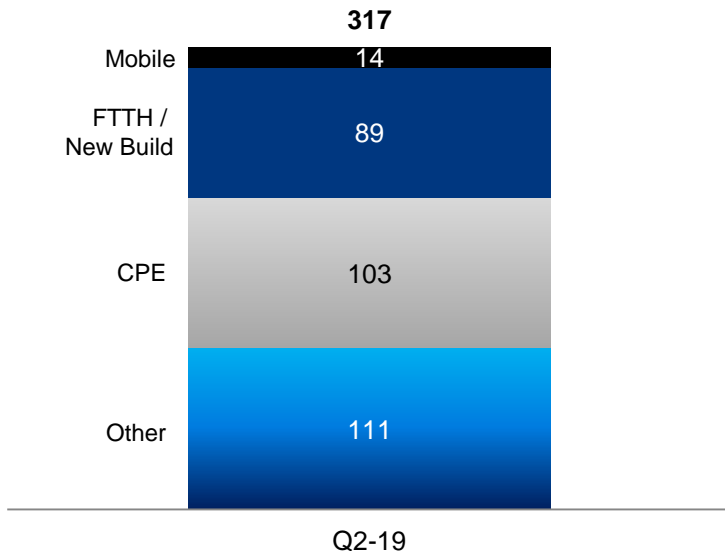
(1) Adjusted EBITDA is a non GAAP-measures. For a reconciliation of this non-GAAP measure to net income (loss), please see the Q2-19 Altice USA earnings release posted to the Altice USA website. 2016 financials shown pro forma for disposal of Newsday.
(2) Adjusted EBITDA margin in Q2-19 44.2% excluding \$5.3m of costs related to Altice USA's mobile business in the current period (44.0% including these losses).

Capex to Support Growth Initiatives

Growth investment in fiber (FTTH), new home build, DOCSIS 3.1 and mobile

Q2-19 cash capex

(\$m)



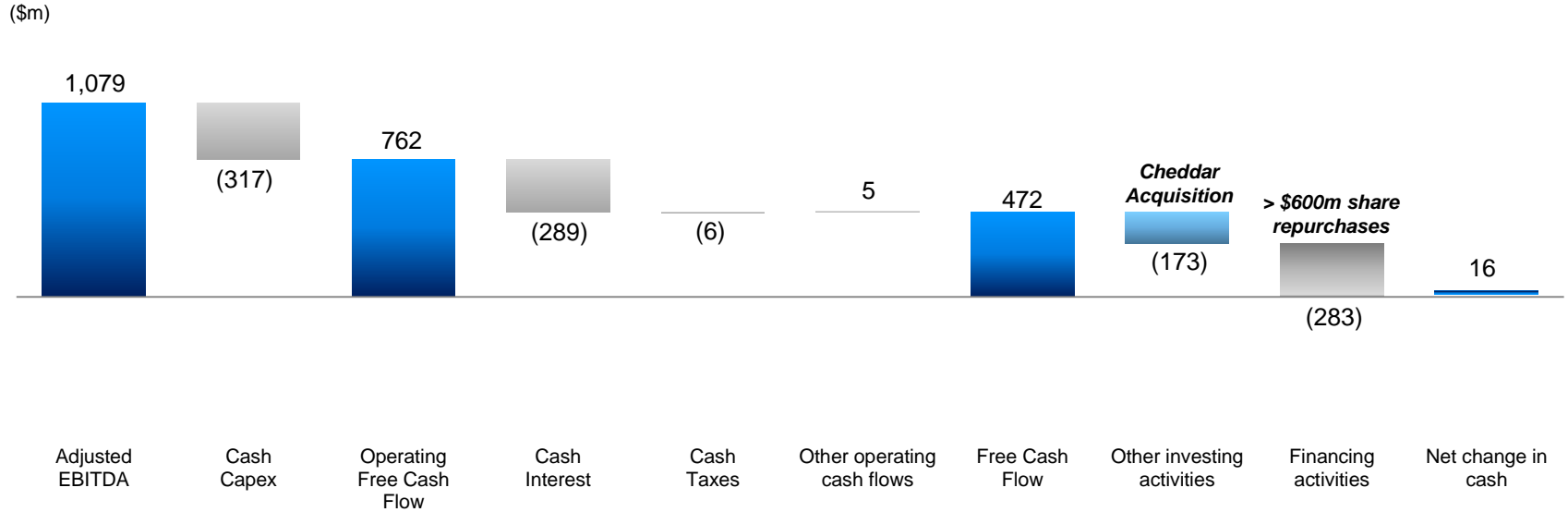
Key highlights of growth investments

- Increased investment in 10G fiber (FTTH), new build, DOCSIS 3.1 and mobile
- Customer premise equipment (CPE) capex mainly Altice One
- Mobile investment in more WiFi hotspots and upgrading stores
- 12.9% total cash capex / sales in Q2-19
 - <10% ex-mobile and FTTH / new home build
- FTTH network to significantly reduce long-term costs
 - Better customer experience driving fewer interactions
 - Lower technical service visit requirements
 - Structurally lower maintenance and power costs

Free Cash Flow Generation

FCF to benefit from growing EBITDA and falling cash interest costs

Q2 2019 Free Cash Flow (FCF) and net change in cash bridge ¹



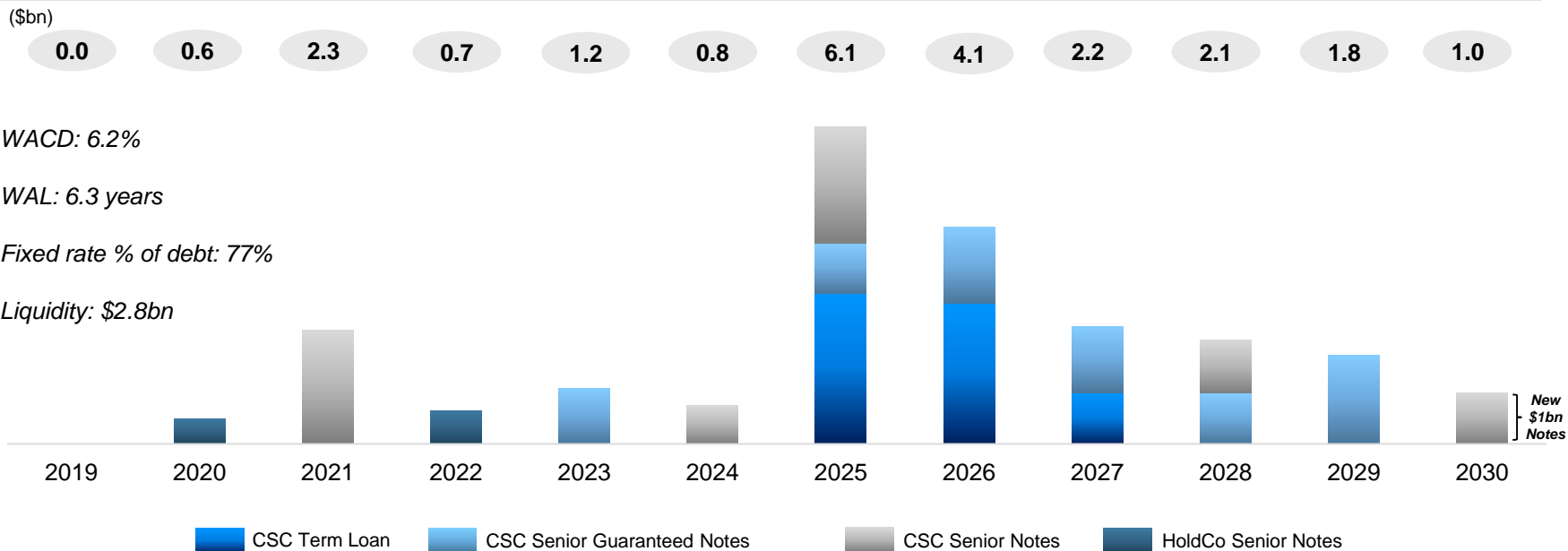
\$762m OpFCF; \$472m FCF in Q2 2019

(1) Adjusted EBITDA and Adjusted EBITDA less cash capex (Operating free cash flow) are non GAAP-measures. For a reconciliation of Adjusted EBITDA to net income (loss), please see the Q2-19 Altice USA earnings release posted to the Altice USA website.

Pro Forma Debt Maturity Profile ¹

Long-dated maturities following proactive refinancing activity

Altice USA maturity profile



(1) Maturity profile excluding leases / other debt and is shown pro forma for new \$1.0bn senior notes issued in July 2019 used to repay the drawn portion of CSC Holdings' RCF in full.

FY 2019 Guidance Upgraded

	FY-19 Guidance	1H-19 Actual
Revenue Growth YoY	3.0 – 3.5%	+3.3%
Adjusted EBITDA Margin (ex-mobile)	Expansion	+1.4 pts
Capex	\$1.3 – 1.4 billion	\$657 million
Free Cash Flow	> \$1.35 billion	\$636 million
Year-End Leverage (L2QA)	4.5x – 5.0x	5.3x
Share Repurchases (ex-M&A)	\$1.5 billion	\$1.2 billion

Q&A

Appendix

Altice USA, Inc. Financials

(\$m)	Q2-18	Q2-19	Growth YoY
Revenue	2,364	2,451	3.7%
Adjusted EBITDA ¹	1,006	1,079	7.3%
<i>Margin (%)</i>	42.5%	44.0%	
Capital expenditures ²	241	317	31.7%
<i>Capex % of revenue</i>	10.2%	12.9%	
OpFCF ¹	765	762	(0.3%)
<i>Margin (%)</i>	32.4%	31.1%	
Net income (loss)	(98)	86	

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(2) Based on cash capex.