Safe Harbor Statement and Non-GAAP Financial Measures

This presentation contains forward-looking statements, including statements regarding future growth, plans and performance. All forward-looking statements contained in this presentation involve risks and uncertainties. The Company’s actual results and outcomes could differ materially from those anticipated in these forward-looking statements as a result of various factors, including the factors set forth under the heading “Risk Factors” in its Annual Report on Form 10-K for the year ended December 31, 2016, filed with the SEC on March 1, 2017. The words “strive,” “objective,” “anticipates,” “believes,” “estimates,” “expects,” “intends,” “may,” “plans,” “projects,” “vision,” “would,” and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. The Company has based these forward-looking statements on its current expectations and projections about future events. Although the Company believes that the expectations underlying any of its forward-looking statements are reasonable, these expectations may prove to be incorrect and all of these statements are subject to risks and uncertainties. Should one or more of these risks and uncertainties materialize, or should underlying assumptions, projections, or expectations prove incorrect, actual results, performance, financial condition, or events may vary materially and adversely from those anticipated, estimated, or expected.

All forward-looking statements included in this presentation are expressly qualified in their entirety by these cautionary statements. The Company cautions readers not to place undue reliance on any forward-looking statement that speaks only as of the date made and to recognize that forward-looking statements are predictions of future results, which may not occur as anticipated. Actual results could differ materially from those anticipated in the forward-looking statements and from historical results, due to the uncertainties and factors described above, as well as others that the Company may consider immaterial or does not anticipate at this time. Although the Company believes that the expectations reflected in its forward-looking statements are reasonable, the Company does not know whether its expectations may prove correct. The Company’s expectations reflected in its forward-looking statements can be affected by inaccurate assumptions it might make or by known or unknown uncertainties and factors, including those described above. The risks and uncertainties described above are not exclusive, and further information concerning the Company and its business, including factors that potentially could materially affect its financial results or condition or relationships with customers and potential customers, may emerge from time to time. The Company assumes no, and it specifically disclaims any, obligation to update, amend, or clarify forward-looking statements to reflect actual results or changes in factors or assumptions affecting such forward-looking statements. The Company advises investors, however, to consult any further disclosures it makes on related subjects in our periodic reports that it files with or furnishes to the SEC.

This presentation includes the following non-GAAP financial measures on a projected basis: Adjusted EBITDA and Free Cash Flow. Please refer to the supplemental information located at the end of this presentation for a reconciliation of these projected non-GAAP financial measures to the most directly comparable projected GAAP financial measures and other important information.
Company Overview
Comprehensive Provider of Technology-Enabled RCM Services

- **Significant Footprint Under Contract**
  - $68B of gross billings
  - 17M patient annual encounters
  - 139 hospital sites/17 states

- **Seasoned Human Capital**
  - 8K employees growing to 12K with current contracted business
  - Strong mix of innovation & execution

- **Global Shared Services**
  - Full coverage of all core processes
  - Captive & integrated India operations
  - Higher performance vs. local ops

- **Proprietary Technology**
  - Built for purpose from best in class operations
  - Exception-based & integrated
  - Agnostic to EMR

---

**New Management Team**

**Joe Flanagan – President & CEO**
- Joined June 2013; CEO since Q2’16
- Extensive experience building technology driven, scalable commercial infrastructure in industrial and services sectors

**Chris Ricaurte – CFO & Treasurer**
- Joined August 2013 as SVP of Shared Services; CFO since Q2’16
- 15 years CFO experience in 5 industries alongside CEO

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**Operating Experience Critical to Enabling Growth of Outsourced RCM Offering**

**Experienced Executive Team**
- With new investment and a strong, stable platform, rebuilt Sr. Exec Team in 2016
- Functional competency in scaling combined with deep domain expertise
Investment Highlights

RCM market continues to be underdeveloped with high-growth potential

Significant investments made since 2013 to strengthen and re-establish leadership position

Only pure-play RCM provider with a comprehensive technology-enabled solution

Compelling growth story underpinned by strong fundamentals

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<th>Financial Guidance ($M)</th>
<th>2017</th>
<th>2020</th>
</tr>
</thead>
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<td>105-135</td>
</tr>
<tr>
<td>Free Cash Flow¹</td>
<td>(25)-(30)</td>
<td>75-105</td>
</tr>
</tbody>
</table>

Note¹: Free Cash Flow, a non-GAAP measure, includes a reduction in customer deposits and accrued service costs of $10-15 million in 2017
Significant Improvement Since 2013
Driven by Consistent Focus Across 5 Key Areas

<table>
<thead>
<tr>
<th>Number</th>
<th>Category</th>
<th>Achievements</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Commercial Model</td>
<td>- Simplified pricing improves customer alignment</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Expanded engagement model</td>
</tr>
<tr>
<td>2</td>
<td>Operational Framework</td>
<td>- Overhauled Shared Services</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Created operating system</td>
</tr>
<tr>
<td>3</td>
<td>Technology Platform</td>
<td>- Adopted new architecture</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Doubled IT development spend</td>
</tr>
<tr>
<td>4</td>
<td>Customer Performance</td>
<td>- CFO customer satisfaction up 94% since 2013</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Contract KPI’s on average up 78% since 2013</td>
</tr>
<tr>
<td>5</td>
<td>Compliance</td>
<td>- Overhauled organization and increased investment</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Addressed internal control framework</td>
</tr>
</tbody>
</table>

Significant Investment Made to Enable Scaling
Healthcare Provider Dynamics

Financial Pressures
- Declining reimbursement
- Increasing patient responsibility

Increasing Complexity
- Emerging payment models
- ICD-10

Industry Consolidation
- Regional consolidation
- Integration across continuum of care

Capital Constraints
- Aged technology & fragmented solutions
- Scarcity of human capital

Implications for Providers:
- Increasing transactional complexity and declining reimbursement $\rightarrow$ Tighter Margins
- Industry consolidation $\rightarrow$ Infrastructure is not prepared to deliver scale advantages
- Scarce capital $\rightarrow$ Care-related investments and acquisitions prioritized

Industry Dynamics are Forcing Healthcare Providers to Review Mission Critical RCM Strategies
Market Dynamics
Structural Growth with Shift to External Services Providers

Estimated Hospital Revenue Cycle Spend

2015: $51.6B

<table>
<thead>
<tr>
<th>In-House RCM Spend</th>
<th>External RCM Spend</th>
<th>External RCM Apps / Software</th>
<th>Outsourced RCM Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>43.3</td>
<td>8.3</td>
<td>3.8</td>
<td>7.7</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2020: $68.7B</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

15% CAGR

Source: CMS NHE Projections, KPMG, R1 estimates
Market Dynamics Impacting Traditional Approaches

- Historical way market is served has not evolved to meet industry needs
  - Consulting, point-solution technologies, transactional outsourcing
  - Providers on the hook to get right outcome from fragmented solutions
  - 70% of providers are expected to change approach over next 4 years
  - Significant customer dissatisfaction

- Market forces drive the need for a strong commercial partner
  - Fatigue with lack of results from historical approach
  - Provider consolidation increases pressure to deliver scale advantage
  - Healthcare reform drives increasing reimbursement complexity

Holistic, High Performance Solution has the Potential to Drive Growth Higher than Current Market Projections
Our Approach . . .
Holistic and Differentiated Relative to the Market

Robust and Proven Operating Model + Comprehensive Coverage of Provider Requirements + Flexible Delivery Models

Performance Stack℠

- Comprehensive Gains
- Assured Standardization
- Dimensional Visibility
- Analytics & Accountability
- Proprietary Technologies
- Proven Process
- Experienced Talent

Care Setting
- Acute (serves 89 hospitals, >$20B contracted NPR)
- Physician (experience with 3,500+ physicians and >$1.8B NPR)

Revenue Cycle Phases
- Order to Intake
- Care to Claim
- Claim to Payment

Payment Models
- Payor-based
  - Fee for Service, Risk-based
- Patient-based
  - Insured/uninsured

Operating Partner
Full, risk-sharing infrastructure partners

Co-Managed
Embedded managers, processes & technologies in the organization

Modular
Targeted components of revenue cycle

One Trusted Partner to Optimize the Revenue Cycle
Drives Meaningful Financial Improvement for Customers . . .

**R1 vs. Customer Internal (same customer)**

<table>
<thead>
<tr>
<th>Performance Metric Improvement</th>
<th>&gt;10%</th>
<th>&gt;25%</th>
<th>&gt;100%</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income Statement</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bad Debt Expense</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Denials</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bad Debt write-offs</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Uncompensated Care (Bad Debt + Charity)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Insured Patient Yield</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Uninsured Patient Yield</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Balance Sheet</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Discharged Not Final Billed</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Gross AR Days</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Credit AR Days</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>AR Days &gt; 180</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Customer Service</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Average Speed to Answer</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Call Abandonment Rate</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Summary of Impact**

- Data sourced from independent 3rd Party
  - Validated for payment and service level agreement (SLA) service
- This translates into real financial impact. For typical $3B customer achieved over 3 year period….
  - $100M Income Statement improvement
  - $125M Balance Sheet working capital improvement
And Outperforms Comparatives

AR Days\(^1\) Performance – % Increase/(Decrease) from FY 2011

% Change – Decrease is Favorable

Comparison of a blinded cohort of $10Bn+ systems that are served by mature E2E RCM Providers

<table>
<thead>
<tr>
<th>Provider 1</th>
<th>Provider 2</th>
<th>Provider 3</th>
<th>Ascension - R1</th>
</tr>
</thead>
<tbody>
<tr>
<td>+ 25.7%</td>
<td>+ 22.9%</td>
<td>+ 9.8%</td>
<td>(16.7%)</td>
</tr>
</tbody>
</table>

Source: Definitive Healthcare
Note\(^1\): Gross Accounts Receivable divided by average daily Gross Revenue

Better Performance Drives Superior Overall Economics For Providers
# Growth Roadmap

## Ascension Rollout Provides Growth Visibility Through 2020
- Strong execution of Ascension contracted business
- Maximize growth potential inside of Ascension (Physician/Acquisitions)

## Incremental New Business Wins
- Leverage brand launch & Ascension/TowerBrook partnership to expand pipeline
- Invest in commercial organization capability & capacity; increase external focus

## Expansion of Capabilities
- Maximize installed base to expand with full suite of R1 offerings
- Utilize healthy balance sheet to develop M&A pipeline

## Drive Margin Expansion
- Commit capacity & technology to driving next wave of productivity
- Utilize 2016 investments to drive scaling benefits

---

**Ascension Contract + 2016 Investments Provide Confidence for Growth**
Financial Highlights

- 2016 investments drive confidence to scale with leverage
- Expect doubling top line and returning to profitability in 2017
- High visibility in long range forecast
  - Contracted customers with high recurring revenue
- Healthy balance sheet: strong cash balance, no debt
- Adopted new revenue recognition 1/1/17 to simplify GAAP reporting

Contracted Revenue and 2016 Investments Drive Confidence in Future Profitability
New Revenue Recognition (ASC 606) Effective 1/1/17

Key changes:

- GAAP revenue aligned with customer billings
- Deferred customer billings on balance sheet largely eliminated

ASC 606 GAAP Revenue Closely Mirrors Prior Non-GAAP Top-Line
Capital Structure

Cash and Debt
- $134 million in cash and equivalents, as of 6/30/17
- No Debt

Convertible Preferred Stock
- $200 million investment by Ascension/TowerBrook in February 2016
- Equivalent to 80 million common shares issued, with 8% annual dividend payable in kind on a quarterly basis for 7 years, and cash thereafter

<table>
<thead>
<tr>
<th>Common-equivalent share count progression (M shares)</th>
</tr>
</thead>
<tbody>
<tr>
<td>80.0</td>
</tr>
</tbody>
</table>

Common Stock
- 105 million shares outstanding as of 6/30/17

Warrants
- Ascension/TowerBrook investment vehicle has warrants to acquire 60 million common shares at $3.50 per share
- Can be exercised on a cash or cashless basis
Market Offerings and Financial Impact

Illustrative Revenue and EBITDA contribution based on typical $3B NPR

Operating Partner  |  Co-Managed  |  Modular

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Year 5</th>
<th>Year 1</th>
<th>Year 5</th>
<th>Year 1</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>$M</td>
<td></td>
<td>$M</td>
<td></td>
<td>$M</td>
<td></td>
</tr>
<tr>
<td>70-80</td>
<td>120-150</td>
<td>5-15</td>
<td>15-20</td>
<td>10-20</td>
<td>3-12</td>
</tr>
<tr>
<td>~(12)</td>
<td>30-40</td>
<td>~(2.0)</td>
<td>30-50</td>
<td>10-20</td>
<td>3-12</td>
</tr>
</tbody>
</table>

Three Compelling Offerings that Meet our Customers' Needs
## Financial Model for Operating Partner Offering

**Evolution of Contribution of $3B NPR**

### Illustrative

<table>
<thead>
<tr>
<th>Launch (0 – 12 Months)</th>
<th>Growth (12 – 36 Months)</th>
<th>Steady State (36+ Months)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Deploy transition resources</strong></td>
<td><strong>Finalize employee transitions</strong></td>
<td><strong>Continuous optimization:</strong></td>
</tr>
<tr>
<td><strong>Perform financial assessment</strong></td>
<td><strong>Transfers to Shared Services</strong></td>
<td>− KPI metric improvement</td>
</tr>
<tr>
<td><strong>Invest in infrastructure</strong></td>
<td><strong>Complete standardization</strong></td>
<td>− Technology advancement</td>
</tr>
<tr>
<td><strong>Implement technology</strong></td>
<td><strong>Steady state org structure</strong></td>
<td>− Productivity improvement</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Financial Impact – $M</th>
<th>Mid-Point of Range</th>
<th>Financial Impact – $M</th>
<th>Mid-Point of Range</th>
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<tbody>
<tr>
<td>Revenue</td>
<td>75</td>
<td>Revenue</td>
<td>120</td>
<td>Revenue</td>
<td>135</td>
</tr>
<tr>
<td>EBITDA contribution</td>
<td>(12)</td>
<td>EBITDA contribution</td>
<td>17</td>
<td>EBITDA contribution</td>
<td>35</td>
</tr>
<tr>
<td>EBITDA contribution %</td>
<td>(16%)</td>
<td>EBITDA contribution %</td>
<td>14%</td>
<td>EBITDA contribution %</td>
<td>26%</td>
</tr>
</tbody>
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### Profitability Trends Up as Model is Fully Deployed
Long Term Outlook
Accelerating Growth 2017 to 2020

2017 and 2020 Outlook

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<td>75-105</td>
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Note¹: Free Cash Flow, a non-GAAP measure, includes a reduction in customer deposits and accrued service costs of $10-15 million in 2017

Highlights

- Expect to turn cash flow positive and adjusted EBITDA positive in 2H 2017
- High visibility to 2020 projections: Currently contracted business expected to deliver $800M revenue and ~$120M adjusted EBITDA

Positioned to Drive 2017 Profitability & Meet 2020 Projections
Investment Summary

- RCM market continues to be underdeveloped with high-growth potential
- Significant investments made since 2013 to strengthen and re-establish leadership position
- Only pure-play RCM provider with a comprehensive technology-enabled solution
- Compelling growth story underpinned by strong fundamentals
Use of Non-GAAP Financial Measures

- In order to provide a more comprehensive understanding of the information used by R1’s management team in financial and operational decision making, the Company supplements its GAAP consolidated financial statements with certain non-GAAP financial measures, which are included in this presentation on a projected basis. These include Adjusted EBITDA and Free Cash Flow. Our Board and management team use these non-GAAP measures as (i) one of the primary methods for planning and forecasting overall expectations and for evaluating actual results against such expectations; and (ii) a performance evaluation metric in determining achievement of certain executive incentive compensation programs, as well as for incentive compensation plans for employees.

- Adjusted EBITDA is defined as GAAP Operating Income plus depreciation and amortization expense, share-based compensation expense, and severance and other items.

- Free Cash Flow is defined as cash flow from operations, less capital expenditures. For 2017 and 2020 the Company expects Free Cash Flow to be approximately equal to GAAP Operating Income and therefore no reconciliation is provided.

- These measures are non-GAAP and should be considered in addition to, but not as a substitute for, the information prepared in accordance with GAAP.
Reconciliation of GAAP to Non-GAAP Financial Measures

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<td>(25)-(30)</td>
<td>75-105</td>
</tr>
<tr>
<td>Plus: Change in Deferred Customer Billings</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Depreciation and Amortization Expense</td>
<td>~13</td>
<td>10-15</td>
</tr>
<tr>
<td>Share-based Compensation Expense</td>
<td>~13</td>
<td>10-15</td>
</tr>
<tr>
<td>Transaction Costs, Severance and Other</td>
<td>~5</td>
<td>~5</td>
</tr>
<tr>
<td><strong>Adjusted EBITDA Guidance</strong></td>
<td><strong>0-5</strong></td>
<td><strong>105-135</strong></td>
</tr>
</tbody>
</table>