# Alpha and Omega Semiconductor Reports Financial Results for the Fiscal Third Quarter of 2016 Ended March 31, 2016 

SUNNYVALE, Calif., May 04, 2016 (GLOBE NEWSWIRE) -- Alpha and Omega Semiconductor Limited ("AOS")
(NASDAQ:AOSL), today reported financial results for the fiscal third quarter of 2016 ended March 31, 2016.
The results for the fiscal third quarter of 2016 ended March 31, 2016 were as follows:

## GAAP Financial Comparison

Quarterly
(in millions, except percentage and per share data)
(unaudited)

|  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2016 |  | December 31, 2015 |  | March 31, 2015 |  |
| Revenue | \$ | 83.0 | \$ | 79.8 | \$ | 76.9 |
| Gross Margin |  | 19.7\% |  | 18.8\% |  | 16.6\% |
| Operating Loss | \$ | - | \$ | (0.6) | \$ | (3.4) |
| Net Loss | \$ | (1.3) | \$ | (1.6) | \$ | (4.1) |
| Loss Per Share - Diluted | \$ | (0.06) | \$ | (0.07) | \$ | (0.16) |

On a non-GAAP basis excluding the effect of share-based compensation expenses in each of the periods presented, impairment of long-lived assets in the quarter ended December 31, 2015, and joint venture related costs in the quarter ended March 31, 2016, the results were as set forth below (see detailed reconciliation included at the end of this press release).

> Non-GAAP Financial Comparison Quarterly
> (in millions, except percentage and per share data) (unaudited)

|  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2016 |  | December 31, 2015 |  | March 31, 2015 |  |
| Revenue | \$ | 83.0 | \$ | 79.8 | \$ | 76.9 |
| Gross Margin |  | 19.9\% |  | 19.0\% |  | 16.8\% |
| Operating Income (Loss) | \$ | 1.3 | \$ | 0.9 | \$ | (2.4) |
| Net Income (Loss) | \$ | 0.1 | \$ | (0.1) | \$ | (3.2) |
| Income (Loss) Per Share - Diluted | \$ | - | \$ | - | \$ | (0.12) |

"AOS delivered strong execution in the March quarter that typically marks the lowest season for us," said Dr. Mike Chang, chairman and CEO of AOS. "The revenue came in at the high end of our guidance range, and the gross margin and the bottom line exceeded the stated expectations. Our diversified product portfolio enabled us to deliver a sound performance amid challenges in the PC market, resulting in counter-seasonal growth. We believe that the improved operating performance is evidence that our turnaround strategies are beginning to bear fruit. We remain keenly focused on driving a more solid turnaround with full strength to achieve revenue growth and profitability."

## Business Outlook for Fiscal Q4 Ending June 30, 2016

The following statements are based on management's current expectations. These statements are forward-looking, and actual results may differ materially. AOS undertakes no obligation to update these statements.

। Revenue is expected to be between $\$ 87$ million and $\$ 91$ million.

I GAAP gross margin is expected to be $20.0 \%$ plus or minus $1 \%$.
। GAAP operating expenses are expected to be in the range of $\$ 15.8$ million to $\$ 17.8$ million.
। Tax expense is expected to be approximately $\$ 1.0$ million to $\$ 1.2$ million.

The above projections on GAAP gross margin and GAAP operating expenses include estimated share-based compensation expense of $\$ 1.1$ million to $\$ 1.3$ million.

## Conference Call and Webcast

AOS plans to conduct an investor teleconference and live webcast to discuss the financial results for the fiscal third quarter of 2016 ended March 31, 2016 today, May 4, 2016 at 2:00 p.m. PT / 5:00 p.m. ET. To participate in the live call, analysts and investors should dial 877-312-8797 (or 253-237-1194 if outside the U.S.). To access the live webcast and the subsequent replay of the conference call, which will be available for seven days after the live call, go to the "Events \& Presentations" section of the company's investor relations website, http://investor.aosmd.com. In addition, a copy of the script of prepared remarks by CEO and CFO at the investor teleconference and webcast is available prior to the call at the Company's investor relations website.

## Forward Looking Statements

This press release contains forward-looking statements that are based on current expectations, estimates, forecasts and projections of future performance based on management's judgment, beliefs, current trends, and anticipated product performance. These forward looking statements include, without limitation, statements relating to the expected new product cycle, projected amount of revenues, gross margin, operating income/(expenses), tax expenses, net income/(loss), and share-based compensation expenses, expectation with respect to improvement in profit, our recovery progress and competitive position, our ability and strategy to develop new products, expand our sales, design wins, revenue and profitability, growth in revenue and market share, seasonality fluctuation in customer demand, the execution of our business plan, and other information under the section entitled "Business Outlook for Fiscal Q4 Ending June 30, 2016". Forward looking statements involve risks and uncertainties that may cause actual results to differ materially from those contained in the forward-looking statements. These factors include, but are not limited to, the decline of the PC industry and our ability to respond to such decline, our ability to introduce or develop new and enhanced products that achieve market acceptance, the actual product performance in volume production, the quality and reliability of our product, our ability to achieve design wins, the general business and economic conditions, the state of semiconductor industry and seasonality of our markets, our ability to maintain factory utilization at a desirable level, our ability to successfully operate joint venture, and other risks as described in our SEC filings, including our Annual Report on Form 10-K for the fiscal year ended June 30, 2015 filed on August 27, 2015. Other unknown or unpredictable factors or underlying assumptions subsequently proving to be incorrect could cause actual results to differ materially from those in the forward-looking statements. Although we believe that the expectations reflected in the forward looking statements are reasonable, we cannot guarantee future results, level of activity, performance, or achievements. You should not place undue reliance on these forward-looking statements. All information provided in this press release is as of today's date, unless otherwise stated, and AOS undertakes no duty to update such information, except as required under applicable law.

## Use of Non-GAAP Financial Measures

To supplement our unaudited consolidated financial statements presented on a basis consistent with U.S. GAAP, we disclose certain non-GAAP financial measures, including non-GAAP gross profit, gross margin, operating income/(loss), net income/(loss) and diluted earnings (loss) per share ("EPS"). These supplemental measures exclude share-based compensation expenses, impairment of long-lived assets and joint venture related costs. We believe that non-GAAP financial measures can provide useful information to both management and investors by excluding certain non-cash expenses that are not indicative of our core operating results. In addition, our management uses non-GAAP measures to compare our performance relative to forecasts and to benchmark our performance externally against competitors. Our use of non-GAAP financial measures has certain limitations in that the non-GAAP financial measures we use may not be directly comparable to those reported by other companies. For example, the term used in this press release, non-GAAP net income/(loss), does not have a standardized meaning. Other companies may use the same or similarly named measures, but exclude different items, which may not provide investors with a comparable view of our performance in relation to other companies. We seek to compensate for this limitation by providing a detailed reconciliation of the non-GAAP financial measures to the most directly comparable U.S. GAAP measures in the tables attached to this press release. Investors are encouraged to review the related U.S. GAAP financial measures and the reconciliation of these non-GAAP financial measures to their most directly comparable U.S. GAAP financial measures.

## About Alpha and Omega Semiconductor

Alpha and Omega Semiconductor Limited, or AOS, is a designer, developer and global supplier of a broad range of power semiconductors, including a wide portfolio of Power MOSFET, IGBT and Power IC products. AOS has developed extensive intellectual property and technical knowledge that encompasses the latest advancements in the power semiconductor industry, which enables it to introduce innovative products to address the increasingly complex power requirements of
advanced electronics. AOS differentiates itself by integrating its Discrete and IC semiconductor process technology, product design, and advanced packaging know-how to develop high performance power management solutions. AOS's portfolio of products targets high-volume applications, including portable computers, flat panel TVs, LED lighting, smart phones, battery packs, consumer and industrial motor controls and power supplies for TVs, computers, servers and telecommunications equipment. For more information, please visit http://www.aosmd.com. For investor relations, please contact So-Yeon Jeong at investors@aosmd.com.

The following consolidated financial statements are prepared in accordance with U.S. GAAP.

> Alpha and Omega Semiconductor Limited Condensed Consolidated Statements of Operations (in thousands, except percentages and per share amounts) (unaudited)

|  | Three Months Ended |  |  |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ |  | $\begin{aligned} & \text { ecember } \\ & 31, \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { March 31, } \\ 2015 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2015 \end{gathered}$ |
| Revenue | \$82,987 | \$ | 79,825 | \$76,918 | \$ 244,251 | \$ 246,463 |
| Cost of goods sold | 66,668 |  | 64,853 | 64,154 | 197,899 | 200,297 |
| Gross profit | 16,319 |  | 14,972 | 12,764 | 46,352 | 46,166 |
| Gross margin | 19.7\% |  | 18.8\% | 16.6\% | 19.0\% | 18.7\% |
| Operating expenses |  |  |  |  |  |  |
| Research and development | 6,924 |  | 5,941 | 6,929 | 19,029 | 20,155 |
| Selling, general and administrative | 9,444 |  | 9,197 | 9,219 | 28,300 | 27,958 |
| Impairment of long-lived assets | - |  | 432 | - | 432 | - |
| Total operating expenses | 16,368 |  | 15,570 | 16,148 | 47,761 | 48,113 |
| Operating loss | (49) |  | (598) | $(3,384)$ | $(1,409)$ | $(1,947)$ |
| Interest income and other, net | 10 |  | 9 | 18 | 30 | 92 |
| Interest expense | (5) |  | (7) | (41) | (22) | (157) |
| Loss before income taxes | (44) |  | (596) | $(3,407)$ | $(1,401)$ | $(2,012)$ |
| Income tax expense | 1,219 |  | 1,015 | 698 | 3,448 | 2,826 |
| Net loss | \$ (1,263) | \$ | $(1,611)$ | \$ (4,105) | \$ (4,849) | \$ (4,838) |
| Net loss per share: |  |  |  |  |  |  |
| Basic | \$ (0.06) | \$ | (0.07) | \$ (0.16) | \$ (0.22) | \$ (0.18) |
| Diluted | \$ (0.06) | \$ | (0.07) | \$ (0.16) | \$ (0.22) | \$ (0.18) |

Weighted average number of common shares used to compute net loss per share:

| Basic | 22,232 | 22,269 | 26,447 | 22,400 | 26,469 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Diluted | 22,232 | 22,269 | 26,447 | 22,400 | 26,469 |

## Alpha and Omega Semiconductor Limited Condensed Consolidated Balance Sheets (in thousands, except par value per share) <br> (unaudited)

| March 31, | June 30 |
| :---: | :---: |
| 2016 | 2015 |

## ASSETS

Current assets:
Cash and cash equivalents
\$ 78,923 \$ 106,085
Restricted cash

| Accounts receivable, net | 32,036 |  | 38,781 |  |
| :---: | :---: | :---: | :---: | :---: |
| Inventories |  | 67,911 |  | 64,175 |
| Deferred income tax assets |  | 2,959 |  | 2,205 |
| Other current assets |  | 5,772 |  | 4,279 |
| Total current assets |  | 187,948 |  | 215,893 |
| Property, plant and equipment, net |  | 112,497 |  | 119,579 |
| Intangible assets, net |  | 16 |  | 17 |
| Goodwill |  | 269 |  | 269 |
| Deferred income tax assets - long term |  | 10,193 |  | 10,848 |
| Other long-term assets |  | 2,971 |  | 2,011 |
| Total assets | \$ | 313,894 | \$ | 348,617 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Accounts payable | \$ | 47,041 | \$ | 44,083 |
| Accrued liabilities |  | 22,011 |  | 19,225 |
| Income taxes payable |  | 1,724 |  | 1,372 |
| Deferred margin |  | 807 |  | 716 |
| Capital leases |  | 255 |  | 941 |
| Total current liabilities |  | 71,838 |  | 66,337 |
| Income taxes payable - long term |  | 1,576 |  | 1,601 |
| Deferred income tax liabilities |  | 3,913 |  | 3,023 |
| Capital leases - long term |  | 45 |  | 64 |
| Other long term liabilities |  | 797 |  | 953 |
| Total liabilities |  | 78,169 |  | 71,978 |
| Shareholders' equity: |  |  |  |  |
| Preferred shares, par value \$0.002 per share: |  |  |  |  |
| Authorized: 10,000 shares, issued and outstanding: none at March 31, 2016 and June 30, 2015 |  | - |  | - |
| Common shares, par value \$0.002 per share: |  |  |  |  |
| Authorized: 50,000 shares, issued and outstanding: 28,039 shares and 22,360 shares, respectively at March 31, 2016 and 27,314 shares and 26,316 shares, respectively at June 30, 2015 |  | 56 |  | 55 |
| Treasury shares at cost, 5,679 shares at March 31, 2016 and 998 shares at June 30, 2015 |  | $(50,470)$ |  | $(8,593)$ |
| Additional paid-in capital |  | 187,148 |  | 181,040 |
| Accumulated other comprehensive income |  | 772 |  | 905 |
| Retained earnings |  | 98,219 |  | 103,232 |
| Total shareholders' equity |  | 235,725 |  | 276,639 |
| Total liabilities and shareholders' equity | \$ | 313,894 | \$ | 348,617 |

## Alpha and Omega Semiconductor Limited Reconciliation of Gross Profit to Non-GAAP Gross Profit (in thousands) (unaudited)

|  | Three Months Ended |  |  |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2016 \end{gathered}$ |  | $\begin{aligned} & \hline \text { ember 31, } \\ & 2015 \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { March 31, } \\ 2015 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2016 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2015 \end{gathered}$ |
| U.S. GAAP gross profit | \$ 16,319 | \$ | 14,972 | \$ 12,764 | \$ 46,352 | \$ 46,166 |
| Share-based compensation |  |  |  |  |  |  |
| Cost of goods sold | 187 |  | 157 | 167 | 475 | 495 |
| Non-GAAP gross profit | \$ 16,506 | \$ | 15,129 | \$ 12,931 | \$46,827 | \$46,661 |
| Non-GAAP gross margin | 19.9\% |  | 19.0\% | 16.8\% | 19.2\% | 18.9\% |

## Alpha and Omega Semiconductor Limited <br> Reconciliation of Operating Loss to Non-GAAP Operating Income (Loss)

U.S. GAAP operating loss

Share-based compensation:
Cost of goods sold
Research and development
Selling, general and administrative
Total share-based compensation
Joint venture related costs
Impairment of long-lived assets

Three Months Ended Nine Months Ended
March 31, December 31, March 31, March 31, March 31,

| 2016 |  |  | 2015 |  | 2015 |  | 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\$$ | $(49)$ | $\$$ | $(598)$ | $\$(3,384)$ | $\$(1,409)$ | $\$(1,947)$ |


| 187 | 157 | 167 | 475 | 495 |
| ---: | ---: | ---: | ---: | ---: |
| 309 | 264 | 43 | 766 | 542 |
| 677 | 664 | 730 | 1,806 | 2,282 |
|  | 1,085 | 940 | 3,047 | 3,319 |
| 180 | - | - | 180 | - |
| - | 432 | - | 432 | - |

Non-GAAP operating income (loss) $\qquad$ $\$ \quad(2,444) \$ \quad 2,250$ $\$ \quad 1,372$

## U.S. GAAP net loss

Share-based compensation:
Cost of goods sold

Research and development
Selling, general and administrative
Total share-based compensation
Joint venture related costs
Impairment of long-lived assets

Non-GAAP net income (loss)

Non-GAAP diluted net income (loss) per share
Weighted-average number of common shares used in computing non-GAAP net income (loss) per share:

Diluted shares

| Three Months Ended |  |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { March } \\ 31, \\ 2016 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2015 \end{gathered}$ | $\begin{gathered} \text { March } \\ 31, \\ 2015 \end{gathered}$ | $\begin{gathered} \hline \text { March } \\ 31, \\ 2016 \end{gathered}$ | $\begin{gathered} \text { March } \\ 31, \\ 2015 \end{gathered}$ |
| \$ (1,263) | \$ (1,611) | \$ (4,105) | \$ (4,849) | \$ (4,838) |


|  | 187 |  | 157 |  | 167 |  | 475 |  | 495 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 309 |  | 264 |  | 43 |  | 766 |  | 542 |
|  | 677 |  | 664 |  | 730 |  | 1,806 |  | 2,282 |
|  | 1,173 |  | 1,085 |  | 940 |  | 3,047 |  | 3,319 |
|  | 180 |  | - |  | - |  | 180 |  | - |
|  | - |  | 432 |  | - |  | 432 |  | - |
| \$ | 90 | \$ | (94) | \$ | $(3,165)$ | \$ | $(1,190)$ | \$ | $(1,519)$ |
| \$ | - | \$ | - | \$ | (0.12) | \$ | (0.05) |  | (0.06) |

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