

ADJUSTED OPERATING INCOME NOTABLE ITEMS



	Year Ended		March 31, 2019 Per Share
	2018 Per Share	2013 Per Share	
After-tax Adjusted Operating Income	\$11.69	\$9.67	\$3.00
Notable Items⁽¹⁾			
• Annual review and update of actuarial assumptions and other refinements	(0.30)	0.24	-
• Updated estimates of profitability driven by market performance versus assumptions	(0.24)	0.53	0.13
• Variable investment income above / (below) long-term expectations	(0.44)	0.22	(0.19)
• Underwriting experience above / (below) average expected gains	0.22	0.09	0.04
• (Higher) / lower than typical expenses	(0.09)	(0.03)	-
• Integration costs from the Star/Edison and Hartford Life acquisitions	-	(0.09)	-
• Gain from sale of investment in China Pacific Group	-	0.09	-
Total Notable Items included in Adjusted Operating Income	(\$0.85)	\$1.05	(\$0.02)

1) Notable Items represent the impact on results from our annual reviews and update of assumptions and other refinements, the quarterly updated estimate of profitability driven by market performance versus assumptions, and the approximate impact attributable to variances from the Company's expectations. The Company chooses to highlight the impact of these items because it believes their contribution to results in a given period may not be indicative of future performance. These notable items do not include seasonality impacts on quarterly revenue or expense patterns and may not encompass all items that could affect earnings trends. Average expectations used for comparison herein are those in effect for the respective periods shown at the time of original reporting and are not adjusted for subsequent changes in the Company's expectations. These items, where significant, are individually identified for the respective periods in the Company's earnings releases, available at www.investor.prudential.com. Notable Items after-tax are based on application of 21% tax rate (35% in 2013).