



## Newmark Grubb Knight Frank, a Division of BGC Partners, Expands International Capability with Latin America Acquisition

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NGKF'S ACQUISITION IN MEXICO  
CITY IS CRITICAL BRIDGE TO US  
CUSTOMER BASE

New York, NY

9:00 AM

Newmark Grubb Knight Frank ("NGKF"), a division of BGC Partners, Inc. (NASDAQ: BGCP) ("BGC Partners," or "BGC"), a leading global brokerage company servicing the financial and real estate markets, today announced that it acquired **Newmark Grubb Mexico City**. The acquisition of Newmark Grubb Mexico City, known as one of the premier tenant advisory firms in the area, is a testament to NGKF's commitment to growing its footprint in this vital Latin American region. Financial details of the transaction were not disclosed.

Mexico City represents the world's twelfth largest metropolitan area by population. Many multinational corporations see the region as a hub for their operations. Mexico City represents a significant portion of the volume of capital funding for commercial real estate development throughout Latin America and the construction pipeline is at an all-time high.

"Newmark Grubb Mexico City has built a strong reputation as one of the most well-respected commercial real estate operators in the region," said **Barry Gosin**, chief executive officer of NGKF. "Mexico is poised for substantial commercial real estate growth in the coming years. We are thrilled to take a direct role in the growth of this region in recognition of the increasing demand by US clients."

President **Giovanni D'Agostino** will continue to lead Newmark Grubb Mexico City and will serve as regional managing director of the Latin American region. "NGKF's global resources and platform broadens our capabilities to offer a wide spectrum of services," said D'Agostino. "Now, more than ever before, we are able to exceed the expectations of clients' increasingly sophisticated real estate needs," he added.

## About Newmark Grubb Knight Frank

Newmark Grubb Knight Frank is one of the world's leading commercial real estate advisory firms. Together with London-based partner Knight Frank and independently-owned offices, NGKF's 14,100 professionals operate from more than 400 offices in established and emerging property markets on six continents.

With roots dating back to 1929, NGKF's strong foundation makes it one of the most trusted names in commercial real estate. NGKF's full-service platform comprises BGC's real estate services segment, offering commercial real estate tenants, landlords, investors and developers a wide range of services including leasing; capital markets services, including investment sales, debt placement, appraisal, and valuation services; commercial mortgage brokerage services; as well as corporate advisory services, consulting, project and development management, and property and corporate facilities management services. For further information, visit [www.ngkf.com](http://www.ngkf.com).

NGKF is a part of BGC Partners, Inc., a leading global brokerage company servicing the financial and real estate markets. BGC's common stock trades on the NASDAQ Global Select Market under the ticker symbol (NASDAQ: BGCP). BGC also has an outstanding bond issuance of Senior Notes due June 15, 2042, which trade on the New York Stock Exchange under the symbol (NYSE: BGCA). BGC Partners is led by Chairman and Chief Executive Officer **Howard W. Lutnick**. For more information, please visit <http://www.bgcpartners.com/>.

## Discussion of Forward-Looking Statements by BGC Partners

Statements in this document regarding BGC Partners' business that are not historical facts are "forward-looking statements" that involve risks and uncertainties. Except as required by law, BGC undertakes no obligation to release any revisions to any forward-looking statements. For a discussion of additional risks and uncertainties, which could cause actual results to differ from those contained in the forward-looking statements, see BGC's Securities and Exchange Commission filings, including, but not limited to, the risk factors set forth in our public filings, including our most recent Form 10-K and any updates to such risk factors contained in subsequent Form 10-Q or Form 8-K filings.