



# AZTi Standardizes On Synacor Zimbra For All-In-One Secure Messaging And Collaboration Service

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Exclusively integrates Zimbra collaboration suite with industry leading application security offerings for next-gen collaboration cloud service in Japan.

BUFFALO, N.Y.--(BUSINESS WIRE)-- Synacor Inc. (NASDAQ: SYNC), today announced a significant expansion to its reseller relationship with AZTi (Accops and Zevoke Technology, Inc.), which will incorporate Zimbra 8.8 into a secure messaging collaboration service for its business customers throughout Japan. The powerful, cloud-based service combines Zimbra with state-of-the-art application security offerings for an all-in-one solution that meets the increasingly stringent needs of enterprise grade buyers in the region. AZTi expects to activate 10,000 Zimbra 8.8 accounts by end of Q3 this year and more than 100,000 by Q1 2021. AZTi has already lined up a range of prominent resellers for the solutions, establishing a strong foundation for early success.

"Our firsthand experience with Zimbra, track record of success delivering it to customers and close work with the Company's developer team on planned enhancements makes it the best choice for our cloud collaboration platform initiative that will drive AZTi's future growth," said Hiroyuki Kashima, Director, AZTi. "We are building a next-gen offering and Zimbra is up to the challenge for ensuring that the critical collaboration aspect of the service offers high value and performance."

AZTi serves enterprise, academic, and government organizations throughout Japan, delivering customized IT solutions. Key Zimbra features AZTi will leverage to deliver the cloud-based service include advanced fast search capabilities, an intuitive user interface, extensibility for flexible customization, and scalability to serve the most demanding use cases from the AZTi's system management perspective. In addition, the all-in-one secure cloud collaboration service overcomes management complexity challenges while still offering multiple layers of security for business administrators. It is ideally suited for organizations that range from hundreds to thousands of users.

"Zimbra was built for customization and smart integration and we're excited to expand our work with AZTi as a result of the key features and functionality that make our globally popular email and collaboration solution shine," said Steve Davi, EVP of Software Engineering, Product Management and Technical Operations for Synacor.

Zimbra's growth continues to be fueled by its differentiation as a highly-customizable, extensible, feature-rich and value-driven collaboration platform that continues to add new functionality. Zimbra Drive was recently upgraded to add complete file sync, sharing and storage while Zimbra Docs introduced the ability to create and collaborate using documents, spreadsheets and presentations. These features can be used right inside the Zimbra Web Client.

For more information, visit [www.zimbra.com](http://www.zimbra.com).

## About AZTi

AZTi provides design and implementation support for Zimbra deployments to industries ranging from small businesses to large scale provider grade environments. AZTi also provides workspace solutions that integrate access security such as on-premises applications, cloud applications, and platforms such as VDI (Virtual Desktop Infrastructure) as security solutions. AZTi adapts these products and services to the customer requirements and offers flexible solutions on either cloud based and/or on-premise implementation. [www.azti.jp](http://www.azti.jp)

## About Zimbra Email and Collaboration

Zimbra, a Synacor product, is an email and collaboration platform that includes contacts, calendar, tasks, instant messaging, and file sharing, plus add-ons such as videoconferencing, document creation, and file storage. Zimbra powers hundreds of millions of mailboxes in 140+ countries and is offered through more than 500 BSPs and 2000 channel partners. Enterprises, governments, and service providers trust Zimbra.

Zimbra can be deployed in the cloud, on-premises (private cloud), or as a hybrid service. The Zimbra Business Solution Provider Network offers it as a Hosted Service. Synacor operates a turnkey, fully hosted/managed, and monetized solution for Service Providers.

To request an invitation for the Zimbra X Partner Development Program for North America-based Service Providers (SPs), visit <https://info.zimbra.com/zimbra-x-beta>.

For more information about becoming a Zimbra Channel Partner, visit <https://www.zimbra.com/partners/become-partner>.

## About Synacor

Synacor (Nasdaq:SYNC) is the trusted technology development, multiplatform services and revenue partner for video, Internet and communications providers, device manufacturers, governments and enterprises. Synacor's mission is to enable its customers to better engage with their consumers. Its customers use Synacor's technology platforms and services to scale their businesses and extend their subscriber relationships. Synacor delivers managed portals, advertising solutions, email and collaboration platforms, and cloud-based identity management.

[www.synacor.com](http://www.synacor.com).

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