

# **PRESS RELEASE**

# Oceaneering Reports First Quarter 2018 Results

HOUSTON, April 25, 2018 – Oceaneering International, Inc. ("Oceaneering") (NYSE:OII) today reported a net loss of \$49.1 million, or \$(0.50) per share, on revenue of \$416 million for the three months ended March 31, 2018. Excluding the impacts of \$9.0 million of adjustments, comprised of foreign currency exchange losses and tax adjustments related to discrete tax items, adjusted net loss was \$40.2 million, or \$(0.41) per share.

For the fourth quarter of 2017, Oceaneering reported net income of \$174 million, or \$1.76 per share, on revenue of \$484 million. Adjusted net loss was \$8.0 million, or \$(0.08) per share, reflecting the impact of \$182 million of adjustments, primarily a \$189 million noncash tax benefit due to the United States tax reform.

Adjusted operating income (loss), operating margin, net income (loss) and earnings (loss) per share, EBITDA and adjusted EBITDA (as well as EBITDA and adjusted EBITDA margins and forecasted 2018 EBITDA) and free cash flow are non-GAAP measures that exclude the impacts of certain identified items. Reconciliations to the corresponding GAAP measures are shown in the tables Adjusted Net Income (Loss) and Diluted Earnings (Loss) per Share (EPS), EBITDA and EBITDA Margins, 2018 EBITDA Estimates, Free Cash Flow, Adjusted Operating Income and Margins by Segment, and EBITDA and Adjusted EBITDA and Margins by Segment. These tables are included below under the caption Reconciliations of Non-GAAP to GAAP Financial Information.

# Summary of Results (in thousands, except per share amounts)

	 Three Months Ended											
	 Mar 3	1	Dec 31.									
	 2018	2017	2017									
Revenue	\$ 416,413 \$	446,176 \$	484,175									
Gross Margin	18,828	44,855	41,299									
Income (Loss) from Operations	(27,149)	(150)	(9,115)									
Net Income (Loss)	(49,133)	(7,534)	173,568									
Diluted Earnings (Loss) Per Share (EPS)	\$ (0.50) \$	(0.08) \$	1.76									

Roderick A. Larson, President and Chief Executive Officer of Oceaneering, stated, "Our consolidated first quarter operating results met our expectations, and reflected the seasonality and timing of projects within our energy services businesses. We are pleased that each of our operating segments generated positive EBITDA, and our consolidated adjusted EBITDA of \$25.2 million was in line with consensus published estimates.

"During the quarter, we generated \$5.6 million of cash flow provided by operating activities, and utilized \$25.7 million of cash to organically grow our portfolio of services and products. Our recent \$68.4 million acquisition of Ecosse reflects our commitment to expand our service line capabilities, grow our market position within the offshore renewable energy market, and provide our customers with proven tools to optimize installation projects.

"We recorded a \$5.9 million tax provision during the quarter, that included \$2.4 million of discrete items, primarily related to the accounting for share-based compensation. Our tax expense varied from our guidance primarily due to the geographic mix of operating revenues and results that generated taxes in certain jurisdictions that exceeded the tax benefit from losses and credits in other jurisdictions.

"Operationally, compared to the adjusted fourth quarter of 2017, first quarter ROV operating income declined as expected. Excluding the impact of the fourth-quarter equipment sale, average ROV revenue per day on hire decreased, due primarily to a shift in geographic mix. Our average daily cost increased due to additional costs associated with reactivating and mobilizing ROVs. ROV adjusted EBITDA margin declined to 29%.

"Days on hire increased 2% as our fleet utilization improved to 44% from 42%. At the end of March 2018, our fleet size remained at 279 vehicles. Our fleet use mix during the quarter was 70% in drill support and 30% vessel-based activity. At the end of March, we had ROVs on 85, or 58%, of the 147 floating rigs under contract. This compares to having ROVs on 56% of the 147 floating rigs contracted at the end of December 2017.

"Compared to the fourth quarter, Subsea Products first quarter operating income declined less than expected on a 19% reduction in quarterly revenues. Our better-than-expected operating results were achieved by manufactured products being able to pull forward certain projects into the first quarter. Our Subsea Products backlog at March 31, 2018 was \$240 million, compared to our December 31, 2017 backlog of \$276 million. The backlog decline was largely attributable to manufactured products' low umbilical order intake. Our book-to-bill ratio for the first quarter was 0.71 and for the trailing twelve months was 0.72.

"Sequentially, Subsea Projects revenue and operating results decreased, resulting from timing of projects and lower seasonal U.S. Gulf of Mexico demand for vessels, offset somewhat by increased vessel activity offshore Angola. Asset Integrity operating income was near breakeven, as projected, on slightly lower revenue, due to seasonality.

"For our non-energy segment, Advanced Technologies, first quarter 2018 operating income declined compared to the fourth quarter 2017 due to lower government related work, as expected. However, we did not achieve the improvement in operating income that we projected in the first quarter 2018 due to unanticipated costs in our automated guided vehicles commercial business. In addition, as expected, Unallocated Expenses were higher in the first quarter 2018, compared to the fourth quarter 2017.

"For the second quarter, compared to the first quarter, we anticipate quarterly operating profitability and improvements from all of our business segments, with the exception of Subsea Products, due to the pull-forward of projects into the first quarter, as previously mentioned. Unallocated Expenses are expected to continue to be in the upper-\$20 million range.

"Based on our first quarter results, and our expectations for the remainder of the year, we are reaffirming our prior guidance for 2018. For the year, we anticipate generating \$140 million to \$180 million of EBITDA, with positive EBITDA contributions from each of our operating segments. While we expect our recent acquisition of Ecosse to be accretive to 2018 cash flow and earnings, we are maintaining our prior 2018 EBITDA guidance range. At the segment level, we still expect our overall ROV fleet utilization to improve to the low 50% range and ROV EBITDA margin to be in the low 30% range. For Subsea Products, we continue to project full-year operating margins in the low- to mid-single digit range.

"We continue to project an increase in offshore activities and contract awards during the second half of 2018, which should result in a Subsea Products book-to-bill ratio exceeding 1.0 for the full year. This expectation, along with an improvement in Advanced Technologies commercial businesses, gives us confidence in maintaining our 2018 EBITDA guidance. However, we are no longer providing guidance as to our 2018 annual effective tax rate due to the short-term nature of much of our work and a continuous shifting of geographic mix of our operating revenues and results. These conditions do not allow for meaningful guidance on an effective tax rate.

This release contains "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995, including, without limitation, statements as to the expectations, beliefs and future expected business, financial performance and prospects of Oceaneering. More specifically, the forward-looking statements in this press release include the statements concerning Oceaneering's: belief that the acquisition of Ecosse will help grow Oceaneering's market position within the renewable energy market and provide its customers with proven tools to optimize their offshore installation projects; expected contributions to cash flow and earnings from Ecosse; outlook and EBITDA guidance for the full year and second quarter of 2018; anticipated EBITDA, EBITDA contributions from each of its segments, expected contributions of its segments to 2018 operating results; expectations of ROV fleet utilization and EBITDA margins; expectations of Subsea Products margins and book-to-bill ratio; and overall view of the markets. The forward-looking statements included in this release are based on our current

expectations and are subject to certain risks, assumptions, trends and uncertainties that could cause actual results to differ materially from those indicated by the forward-looking statements. Among the factors that could cause actual results to differ materially include: factors affecting the level of activity in the oil and gas industry; supply and demand of drilling rigs; oil and natural gas demand and production growth; oil and natural gas prices; fluctuations in currency markets worldwide; future global economic conditions; the loss of major contracts or alliances; future performance under our customer contracts; and the effects of competition. For a more complete discussion of these and other risk factors, please see Oceaneering's latest annual report on Form 10-K and subsequent quarterly reports on Form 10-Q filed with the Securities and Exchange Commission.

Oceaneering is a global provider of engineered services and products, primarily to the offshore energy industry. Through the use of its applied technology expertise, Oceaneering also serves the defense, entertainment, and aerospace industries.

For more information on Oceaneering, please visit www.oceaneering.com.

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# OCEANEERING INTERNATIONAL, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

	M	ar 31, 2018	D	ec 31, 2017
		(in the	ousai	nds)
ASSETS				
Current Assets (including cash and cash equivalents of \$334,910 and \$430,316)	\$	1,105,745	\$	1,187,402
Net Property and Equipment		1,054,323		1,064,204
Other Assets		768,613		772,344
TOTAL ASSETS	\$	2,928,681	\$	3,023,950
LIABILITIES AND EQUITY				
Current Liabilities	\$	372,522	\$	435,797
Long-term Debt		785,068		792,312
Other Long-term Liabilities		132,888		131,323
Equity		1,638,203		1,664,518
TOTAL LIABILITIES AND EQUITY	\$	2,928,681	\$	3,023,950

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

		For the	the Three Months Ended					
	Ma	ır 31, 2018	Mar 31,	2017	De	c 31, 2017		
		(in thousan	ds, excep	t per st	hare a	mounts)		
Revenue	\$	416,413	\$ 44	6,176	\$	484,175		
Cost of services and products		397,585	40	1,321		442,876		
Gross Margin		18,828	4	4,855		41,299		
Selling, general and administrative expense		45,977	4	5,005		50,414		
Income (loss) from Operations		(27,149)		(150)		(9,115)		
Interest income		2,592		1,337		1,976		
Interest expense		(9,371)	(	(6,268)		(5,300)		
Equity earnings (losses) of unconsolidated affiliates		(843)		(980)		(185)		
Other income (expense), net		(8,474)	(	(2,556)		(2,154)		
Income (loss) before Income Taxes		(43,245)	(	(8,617)		(14,778)		
Provision (benefit) for income taxes		5,888	(	(1,083)		(188,346)		
Net Income (loss)	\$	(49,133)	\$ (	(7,534)	\$	173,568		
Weighted average diluted shares outstanding		98,383	9	8,138		98,852		
Diluted Earnings (Loss) per Share	\$	(0.50)	\$	(0.08)	\$	1.76		

The above Condensed Consolidated Balance Sheets and Condensed Consolidated Statements of Operations should be read in conjunction with the Company's latest Annual Report on Form 10-K and Quarterly Report on Form 10-Q.

#### **SEGMENT INFORMATION**

Ear	tha:	Thron	Months	ヒっとっと

		 Mar 31, 2018		Mar 31, 2017		Dec 31, 2017
		 		(\$ in thousands)	_	
Remotely Operated Vehicles	Revenue	\$ 85,594	\$	94,022	\$	91,584
	Gross Margin	\$ 4,955	\$	13,022	\$	9,154
	Operating Income (Loss)	\$ (2,398)	\$	5,925	\$	1,056
	Operating Income (Loss)%	(3)%	6	6%	, D	1 %
	Days available	25,138		25,219		25,737
	Days utilized	11,034		11,488		10,785
	Utilization	44 %	6	46%	0	42 %
Subsea Products	Revenue	\$ 126,688	\$	150,639	\$	156,398
	Gross Margin	\$ 15,005	\$	24,991	\$	24,384
	Operating Income	\$ 1,755	\$	11,483	\$	11,121
	Operating Income %	1 %	6	8%	ó	7 %
	Backlog at end of period	\$ 240,000	\$	407,000	\$	276,000
Subsea Projects	Revenue	\$ 56,860	\$	62,956	\$	73,376
	Gross Margin	\$ 1,117	\$	4,024	\$	4,348
	Operating Income (Loss)	\$ (2,359)	\$	187	\$	580
	Operating Income (Loss) %	(4)%	6	—%	ó	1 %
Asset Integrity	Revenue	\$ 61,288	\$	52,658	\$	64,830
	Gross Margin	\$ 8,018	\$	8,381	\$	9,243
	Operating Income	\$ 1,679	\$	2,267	\$	2,159
	Operating Income %	3 %	6	4%	Ó	3 %
Advanced Technologies	Revenue	\$ 85,983	\$	85,901	\$	97,987
	Gross Margin	\$ 7,822	\$	10,072	\$	8,383
	Operating Income	\$ 1,668	\$	5,026	\$	2,779
	Operating Income %	2 %	6	6%	, 0	3 %
Unallocated Expenses						
	Gross Margin	\$ (18,089)	\$	(15,635)	\$	(14,213)
	Operating Income	\$ (27,494)	\$	(25,038)	\$	(26,810)
TOTAL	Revenue	\$ 416,413	\$	446,176	\$	484,175
	Gross Margin	\$ 18,828	\$	44,855	\$	41,299
	Operating Income (Loss)	\$ (27,149)	\$	(150)	\$	(9,115)
	Operating Income (Loss) %	(7)%	6	<b>—</b> %	0	(2)%

## **SELECTED CASH FLOW INFORMATION**

	For the Three Months Ended							
	Mai	r 31, 2018	Ма	r 31, 2017	Dec	31, 2017		
			(in i	thousands)				
Capital expenditures, including acquisitions	\$	94,130	\$	17,807	\$	33,780		
Depreciation and Amortization:								
Oilfield								
Remotely Operated Vehicles	\$	27,642	\$	29,229	\$	27,445		
Subsea Products		14,025		12,999		13,437		
Subsea Projects		8,313		8,080		8,127		
Asset Integrity		1,848		1,460		2,336		
Total Oilfield		51,828		51,768		51,345		
Advanced Technologies		766		797		794		
Unallocated Expenses		1,534		1,098		900		
Total depreciation and amortization	\$	54,128	\$	53,663	\$	53,039		

In addition to financial results determined in accordance with U.S. generally accepted accounting principles ("GAAP"), this Press Release also includes non-GAAP financial measures (as defined under SEC Regulation G). We have included Adjusted Net Income and Diluted Earnings per Share, each of which excludes the effects of certain specified items, as set forth in the tables that follow. As a result, these amounts are non-GAAP financial measures. We believe these are useful measures for investors to review because they provide consistent measures of the underlying results of our ongoing business. Furthermore, our management uses these measures as measures of the performance of our operations. We have also included disclosures of Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA), EBITDA Margins, 2018 EBITDA Estimates and Free Cash Flow, as well as the following by segment: Adjusted Operating Income and Margins, EBITDA, Adjusted EBITDA and Adjusted EBITDA Margins. We define EBITDA margin as EBITDA divided by revenue. Adjusted EBITDA and Adjusted EBITDA Margins as well as Adjusted Operating Income and Margin and related information by segment exclude the effects of certain specified items, as set forth in the tables that follow. EBITDA and EBITDA margins, Adjusted EBITDA and Adjusted EBITDA margins, and Adjusted Operating Income and Margin and related information by segment are each non-GAAP financial measures. We define Free Cash Flow as cash flow provided by operating activities less organic capital expenditures (i.e., purchases of property and equipment other than those in business acquisitions). We have included these disclosures in this press release because EBITDA, EBITDA margins and Free Cash Flow are widely used by investors for valuation and comparing our financial performance with the performance of other companies in our industry, and the adjusted amounts thereof (as well as Adjusted Operating Income and Margin by Segment) provide more consistent measures than the unadjusted amounts. Furthermore, our management uses these measures for purposes of evaluating our financial performance. Our presentation of EBITDA, EBITDA margins and Free Cash Flow (and the Adjusted amounts thereof) may not be comparable to similarly titled measures other companies report. Non-GAAP financial measures should be viewed in addition to and not as substitutes for our reported operating results, cash flows or any other measure prepared and reported in accordance with GAAP. The tables that follow provide reconciliations of the non-GAAP measures used in this press release to the most directly comparable GAAP measures.

(continued)

#### Adjusted Net Income (Loss) and Diluted Earnings (Loss) per Share (EPS)

	For the Three Months Ended											
		Mar 3	1, 20°	18	Mar 31, 2017					Dec 31	, 2017	,
	N	et Income	Dilu	iluted EPS Net Income			Dilu	ited EPS	N	let Income	Dilu	ited EPS
				(ir	thou	usands, exc	ept pe	er share an	nount	ts)		
Net Income (Loss) and Diluted EPS as reported in accordance with GAAP	\$	(49,133)	\$	(0.50)	\$	(7,534)	\$	(0.08)	\$	173,568	\$	1.76
Pre-tax adjustments for the effects of: Charge related to prior year non-income related taxes		_								700		
Foreign currency (gains) losses		8,315				2,153				1,750		
Total pre-tax adjustments		8,315				2,153				2,450		
Tax effect on pre-tax adjustments at the statutory rate in effect for respective periods		(1,746)				(754)				(858)		
Tax effect related to recent United States tax reform		_				_				(189,117)		
Discrete tax items		2,400				2,100				(7,350)		
Difference in tax provision on income before taxes in accordance with GAAP						(167)				13,294		
Total of adjustments		8,969				3,332				(181,581)		
Adjusted Net Income (Loss)	\$	(40,164)	\$	(0.41)	\$	(4,202)	\$	(0.04)	\$	(8,013)	\$	(80.0)
Weighted average diluted shares outstanding utilized for Adjusted Net Income (Loss)				98,383				98,138				98,279

#### Notes:

Discrete items consist of share-based compensation for the three months ended March 31, 2018 and 2017, and a component of the foreign tax rate differential for the three months ended December 31, 2017.

For consistency in presentation, the difference in tax provision on income before taxes is computed using the U.S. statutory rate of 35% for 2017, in determining Adjusted Net Income (Loss) for the respective periods. This is not calculated for the three months ended March 31, 2018 due to the change in U.S. tax law, effectively converting the U.S. to a territorial tax system.

(continued)

#### **EBITDA and EBITDA Margins**

	For the Three Months Ended										
	Mar					Dec 31, 2017					
Net Income (Loss)	\$	(49,133)	\$	(7,534)	\$	173,568					
Depreciation and Amortization		54,128		53,663	_	53,039					
Subtotal		4,995		46,129		226,607					
Interest Expense, net of Interest Income		6,779		4,931		3,324					
Amortization included in Interest Expense		(774)		(283)		(283)					
Provision (Benefit) for Income Taxes		5,888		(1,083)		(188,346)					
EBITDA	\$	16,888	\$	49,694	\$	41,302					
Revenue	\$	416,413	\$	446,176	\$	484,175					
EBITDA margin %		4%		11%	_	9%					

#### 2018 EBITDA Estimates

	 Low		High
	(in tho	usan	ds)
Loss before income taxes	\$ (110,000)		(80,000)
Depreciation and amortization	 210,000		220,000
Subtotal	100,000		140,000
Interest expense, net of interest income	 40,000		40,000
EBITDA	\$ 140,000	\$	180,000

#### **Free Cash Flow**

		or the Three M	lonths Ended
	Ma	ar 31, 2018	Mar 31, 2017
		(in thous	ands)
Net Income (Loss)	\$	(49,133) \$	\$ (7,534)
Depreciation and amortization		54,128	53,663
Other increases (decreases) in cash from operating activities		623	12,876
Cash flow provided by operating activities		5,618	59,005
Purchases of property and equipment		(25,732)	(17,807)
Free Cash Flow	\$	(20,114)	\$ 41,198

(continued)

# **Adjusted Operating Income and Margins by Segment**

	For the Three Months Ended March 31, 2018													
		Remotely Operated Vehicles		Subsea Products		Subsea Projects		Asset Integrity	,	Advanced Tech.		Unalloc. Expenses		Total
							(\$	in thousar	nds)					
Operating income (loss) as reported in accordance with GAAP	\$	(2,398)	\$	1,755	\$	(2,359)	\$	1,679	\$	1,668	\$	(27,494)	\$	(27,149)
Adjusted operating income (loss)	\$	(2,398)	\$	1,755	\$	(2,359)	\$	1,679	\$	1,668	\$	(27,494)	\$	(27,149)
Revenue	\$	85,594	\$	126,688	\$	56,860	\$	61,288	\$	85,983			\$	416,413
Operating income (loss) % as reported in accordance with GAAP		(3)%		1%		(4)%	,	3%	<u>,</u>	2%				(7)%
Operating income (loss)% using adjusted amounts		(3)%		1%		(4)%	,	3%	D	2%				(7)%
		Remotely Operated Vehicles		Subsea Products	F	or the Three Subsea Projects	e M	onths Ende Asset Integrity		farch 31, 20 Advanced Tech.		Unalloc. Expenses		Total
							(\$	in thousar	nds)					
Operating income (loss) as reported in accordance with GAAP	\$	5,925	\$	11,483	\$	187	\$	2,267	\$	5,026	\$	(25,038)	\$	(150)
Adjusted operating income (loss)	\$	5,925	\$	11,483	\$	187	\$	2,267	\$	5,026	\$	(25,038)	\$	(150)
Revenue	\$	94,022	\$	150,639	\$	62,956	\$	52,658	\$	85,901			\$	446,176
Operating income % as reported in accordance with GAAP		6 %		8%		— %	,	4%		6%				<b>-</b> %
Operating income % using adjusted amounts		6 %		8%		— %	,	4%	, D	6%				— %

(continued)

# **Adjusted Operating Income and Margins by Segment**

	For the Three Months Ended December 31, 2017													
	(			Subsea Products	Subsea Projects		Asset Integrity		Advanced Tech.		Unalloc. Expenses			Total
							(\$	in thousar	nds)					
Operating income (loss) as reported in accordance with GAAP	\$	1,056	\$	11,121	\$	580	\$	2,159	\$	2,779	\$	(26,810)	\$	(9,115)
Adjustments for the effects of:														
Charge related to prior year non- income related taxes		600		100										700
Total of adjustments		600		100		_		_		_		_		700
Adjusted operating income (loss)	\$	1,656	\$	11,221	\$	580	\$	2,159	\$	2,779	\$	(26,810)	\$	(8,415)
Revenue	\$	91,584	\$	156,398	\$	73,376	\$	64,830	\$	97,987			\$	484,175
Operating income (loss) % as reported in accordance with GAAP		1%	,	7%	)	1%	, D	3%	, D	3%				(2)%
Operating income (loss) % using adjusted amounts		2%	•	7%	)	1%		3%		3%	,			(2)%

(continued)

## **EBITDA and Adjusted EBITDA and Margins by Segment**

	For the Three Months Ended March 31, 2018													
	Remotely Operated Vehicles		Subsea Products		Subsea Projects		Asset Integrity		Advanced Tech.		Unalloc. Expenses and other			Total
							(\$	in thousan	ids)					
Operating income (loss) as reported in accordance with GAAP	\$	(2,398)	\$	1,755	\$	(2,359)	\$	1,679	\$	1,668	\$	(27,494)	\$	(27,149)
Adjustments for the effects of:														
Depreciation and amortization		27,642		14,025		8,313		1,848		766		1,534		54,128
Other pre-tax		_				_		_		_		(10,091)		(10,091)
EBITDA		25,244		15,780		5,954		3,527		2,434		(36,051)		16,888
Adjustments for the effects of:														
Foreign currency (gains) losses		_				_		_		_		8,315		8,315
Total of adjustments		_		_		_		_		_		8,315		8,315
Adjusted EBITDA	\$	25,244	\$	15,780	\$	5,954	\$	3,527	\$	2,434	\$	(27,736)	\$	25,203
Revenue	\$	85,594	\$	126,688	\$	56,860	\$	61,288	\$	85,983			\$	416,413
Operating income % as reported in accordance with GAAP		(3)%		1%		(4)%	, D	3%		2%				(7)%
EBITDA Margin		29 %		12%		10 %		6%		3%				4 %
Adjusted EBITDA Margin		29 %		12%		10 %	D	6%		3%				6 %
	For the Three Months Ended March 31, 2017													
	Remotely Operated Vehicles		Subsea Products		Subsea Projects			Asset Integrity		Advanced Tech.		Unalloc. Expenses and other		Total
							(\$	in thousan	nds)		_			,
Operating income (loss) as reported in accordance with GAAP	\$	5,925	\$	11,483	\$	187	\$	2,267	\$	5,026	\$	(25,038)	\$	(150)
Adjustments for the effects of:														-
Depreciation and amortization		29,229		12,999		8,080		1,460		797		1,098		53,663
Other pre-tax		_		_		_		_		_		(3,819)		(3,819)
EBITDA		35,154		24,482		8,267		3,727		5,823		(27,759)		49,694
Adjustments for the effects of:														
Foreign currency (gains) losses		_				_		_		_		2,153		2,153
Total of adjustments		_		_		_		_		_		2,153		2,153
Adjusted EBITDA	\$	35,154	\$	24,482	\$	8,267	\$	3,727	\$	5,823	\$	(25,606)	\$	51,847
Revenue	\$	94,022	\$	150,639	\$	62,956	\$	52,658	\$	85,901			\$	446,176
Operating income % as reported in accordance with GAAP		6 %		8%		<b>—</b> %	o	4%		6%				— %
EBITDA Margin		37 %		16%		13 %		7%		7%				11 %
Adjusted EBITDA Margin		37 %		16%		13 %		7%		7%				12 %

(continued)

# **EBITDA and Adjusted EBITDA and Margins by Segment**

For the Three Months Ended December 31, 2017

	Tot the Thice Months Ended Describer 61, 2017													
	(	Remotely Operated Vehicles		Subsea Products		Subsea Projects		Asset Integrity		Advanced Tech.		Unalloc. Expenses and other		Total
							(\$ in thousands)				_			
Operating income as reported in accordance with GAAP	\$	1,056	\$	11,121	\$	580	\$	2,159	\$	2,779	\$	(26,810)	\$	(9,115)
Adjustments for the effects of:												_		
Depreciation and amortization		27,445		13,437		8,127		2,336		794		900		53,039
Other pre-tax		_		_		_	_	_		_		(2,622)		(2,622)
EBITDA		28,501		24,558		8,707		4,495		3,573		(28,532)		41,302
Adjustments for the effects of:														
Charge related to prior year non- income related taxes		600		100										700
Foreign currency (gains) losses		_		_		_		_		_		1,750		1,750
		600		100		_		_		_		1,750		2,450
Adjusted EBITDA	\$	29,101	\$	24,658	\$	8,707	\$	4,495	\$	3,573	\$	(26,782)	\$	43,752
Revenue	\$	91,584	\$	156,398	\$	73,376	\$	64,830	\$	97,987			\$	484,175
Operating income (loss) % as reported in accordance with GAAP		1%	•	7%		1%	, 0	3%	D	3%	D			(2)%
EBITDA Margin		31%	•	16%		12%	, 0	7%	D	4%	D			9 %
Adjusted EBITDA Margin		32%	•	16%		12%	, 0	7%	•	4%	•			9 %