

January 11, 2017

Deutsche Bank Global Auto Industry Conference

Kevin Clark

President and Chief Executive Officer



DELPHI

Innovation for the Real World

Forward-looking statements

This presentation, as well as other statements made by Delphi Automotive PLC (the “Company”), contain forward-looking statements that reflect, when made, the Company’s current views with respect to current events, certain investments and acquisitions and financial performance. Such forward-looking statements are subject to many risks, uncertainties and factors relating to the Company’s operations and business environment, which may cause the actual results of the Company to be materially different from any future results. All statements that address future operating, financial or business performance or the Company’s strategies or expectations are forward-looking statements. Factors that could cause actual results to differ materially from these forward-looking statements are discussed under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s filings with the Securities and Exchange Commission. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect the Company. It should be remembered that the price of the ordinary shares and any income from them can go down as well as up. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events and/or otherwise, except as may be required by law.

Strategic priorities

Disciplined revenue growth

- Enhance portfolio of market relevant products
- Balanced regional growth
- Further diversify customer base and platform mix

Cost structure optimization

- On-going footprint rotation to best cost countries
- Continuous improvement of Delphi Enterprise Operating System (EOS)
- Increase leverage in operating model

Increase cash flow

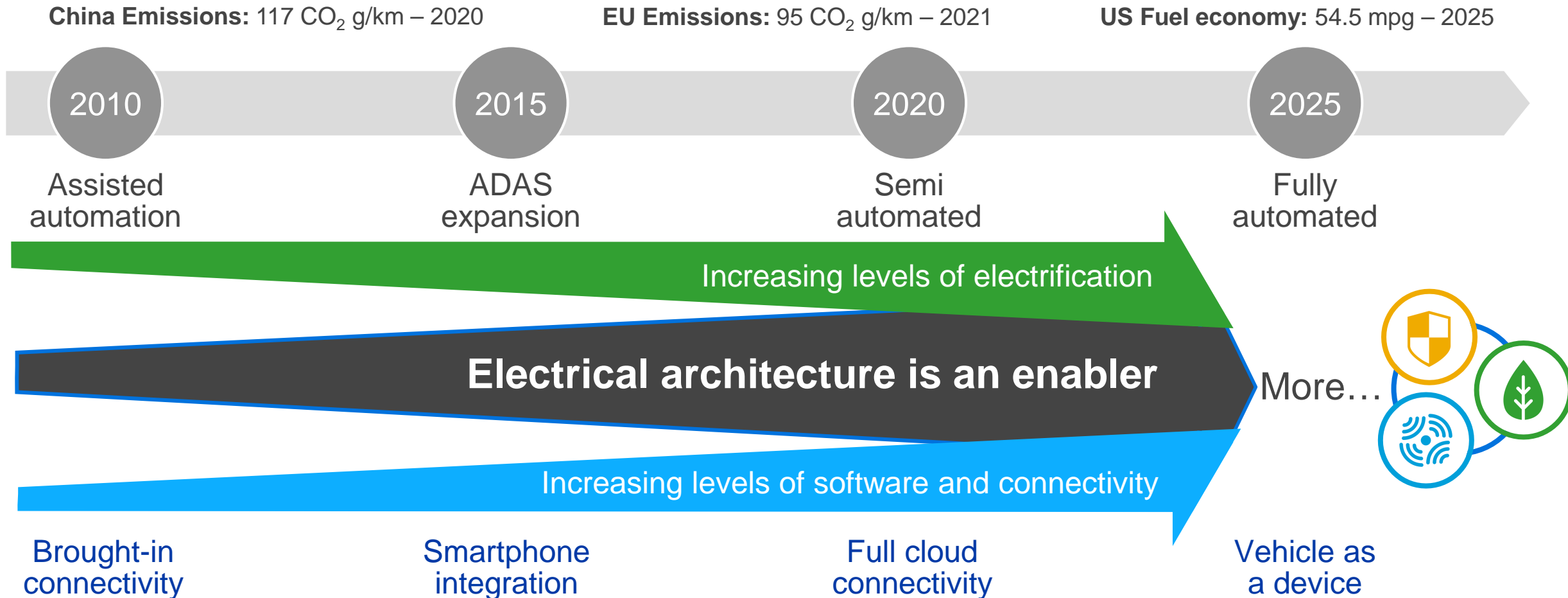
- Continue investment in organic and acquisition growth
- Return cash to shareholders
- Maintain investment grade ratings through the cycle



Intelligent Driving

Focused on delivering increased shareholder value

Safe, green and connected technology trends



Safe, Green and Connected solutions are converging

CES highlights

Automated driving



- Demonstrated Delphi and Mobileye's CSLP automated driving platform
- Production ready in 2019, fastest automated system to market in the industry

Electrification



- 48V mild hybrids deliver ~70% CO₂ emissions reductions of full hybrids at ~30% cost
- Two programs launching with European OEMs in late 2017

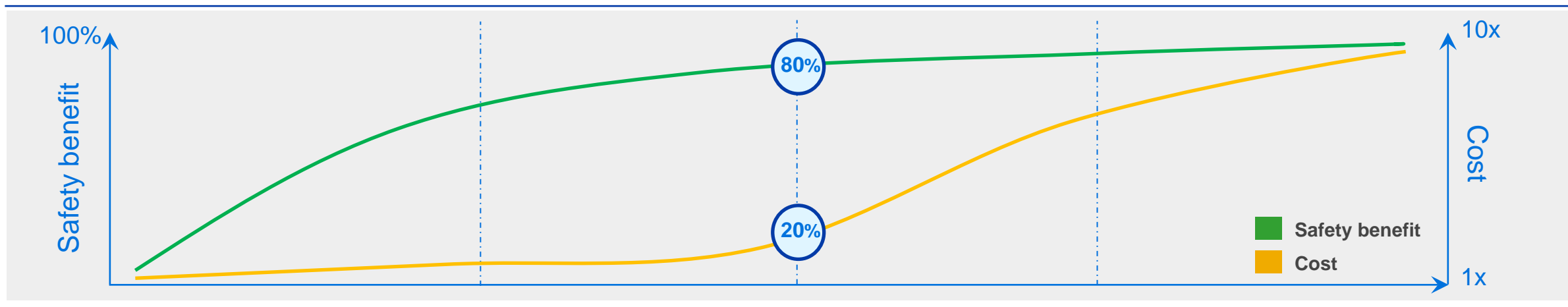
Connected car/Infotainment


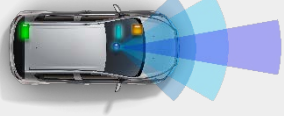

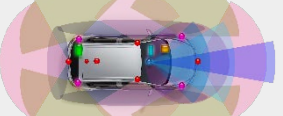
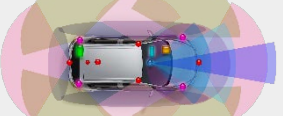
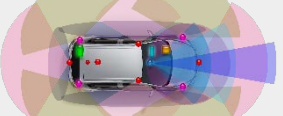


- Connected car and V2X functionality penetration presents growth opportunity
- Immersive and seamless user experience delivered instantly through rich, smooth graphics

Showcased industry-leading innovation and expertise

Active safety evolving to include more automation



Level 0 No automation	Level 1 Function-specific automation	Level 2 Combined function automation	Level 3 Limited self-driving automation	Level 4 High self-driving automation	Level 5 Full self-driving automation
Driver is in complete control of vehicle	Automation of one or more control functions	Automation of two or more control functions	Driver able to cede full control of all safety-critical functions under certain conditions	Driver able to cede full control of all safety-critical functions for an entire trip	No driver required
					

Level 2 automation delivers 80% of the benefit for 20% of the cost of full automation

Select Active Safety launches

Volvo XC90

RACam



~\$400
Active
Safety
CPV

Porsche Cayenne

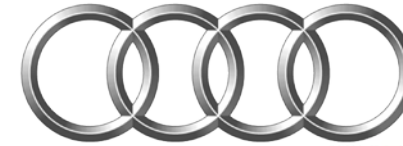
Multi-Domain Controller



~\$400
Active
Safety
CPV

Audi A8

Multi-Domain Controller



~\$400
Active
Safety
CPV

Launched 2016

Launching 2017

Launching 2017

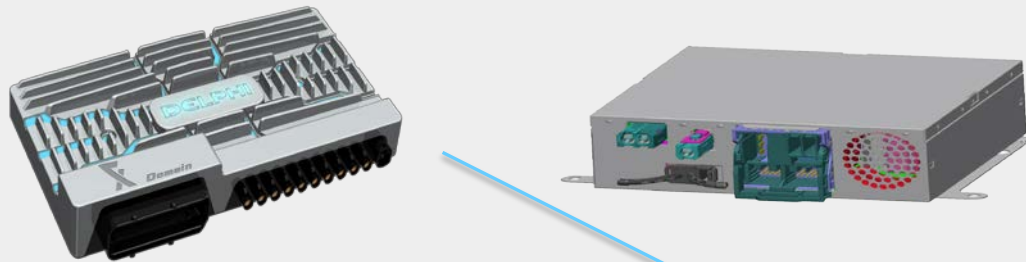
Providing integrated intelligent solutions for our customers

Delphi enables industry technology trends

Advanced computing platforms

Multi-Domain Controller (MDC)

Integrated Cockpit Controller (ICC)

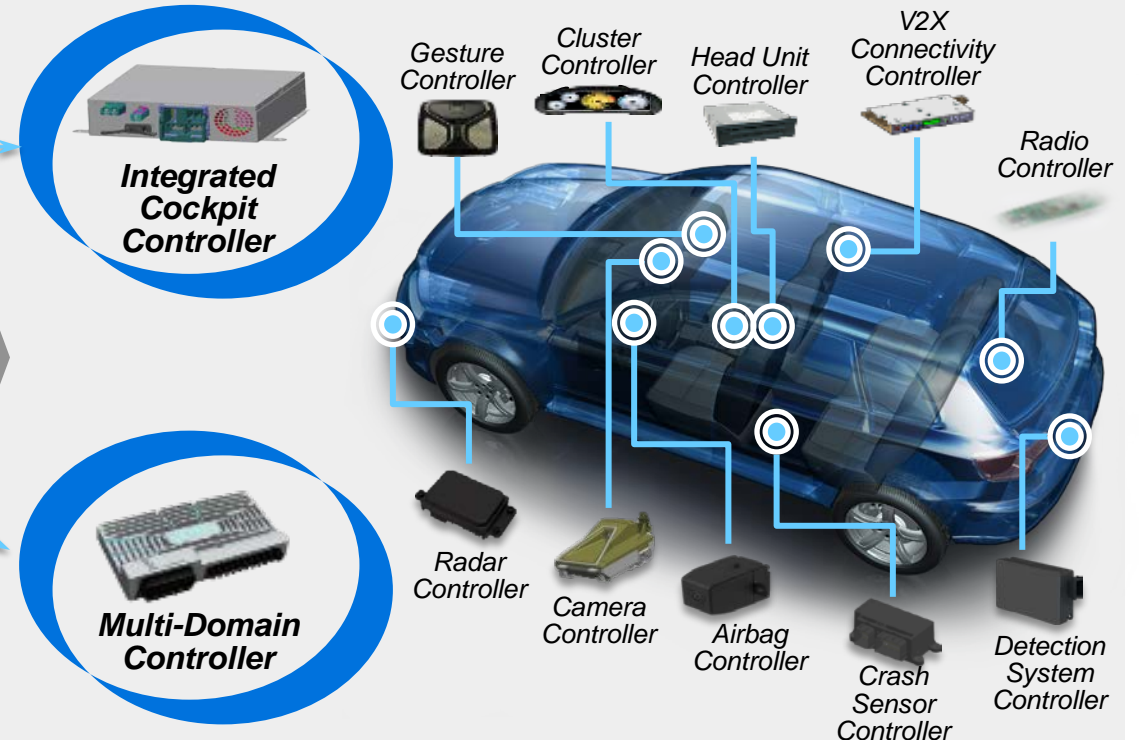


- Scalable software platform
- Reduced architecture complexity
- Faster communication/interconnection
- Multi-processor configurations

Production launch in 2017 & 2018

Active Safety & Infotainment functionality

Centralized sensor fusion and user experience control



Future system software optimization and upgradeability

Electrification dominates the headlines



"Mercedes' EQ brand plans to build a new electric car model every year, funneling \$7.3bn to fund EV research and development over next decade." – Car and Driver

"Toyota planning to mass produce battery-powered long-range electric cars by 2020, changing focus from hydrogen fuel-cell technology." – Reuters



TOYOTA



"GM delivers first Chevy Bolt in California, the first sub-\$40,000 long-range electric vehicle." – Bloomberg

"BMW, Daimler, Ford and Volkswagen team up to build high-power European electric vehicle charging network." – Techcrunch



"Volkswagen announces strategy shift to build battery packs, EVs and hybrids in Germany." – Fortune

"Ford will raise \$2.8 billion in auto debt to boost spending on new technologies including electrified vehicles." – Bloomberg



"Tesla received 276,000 pre-orders for the 'mass-market' Model 3 within two days of going on sale, making it the most popular electric car ever produced." – Newsweek

"China set to require New Electric Vehicles to account for 8% of market production by 2018." – Forbes

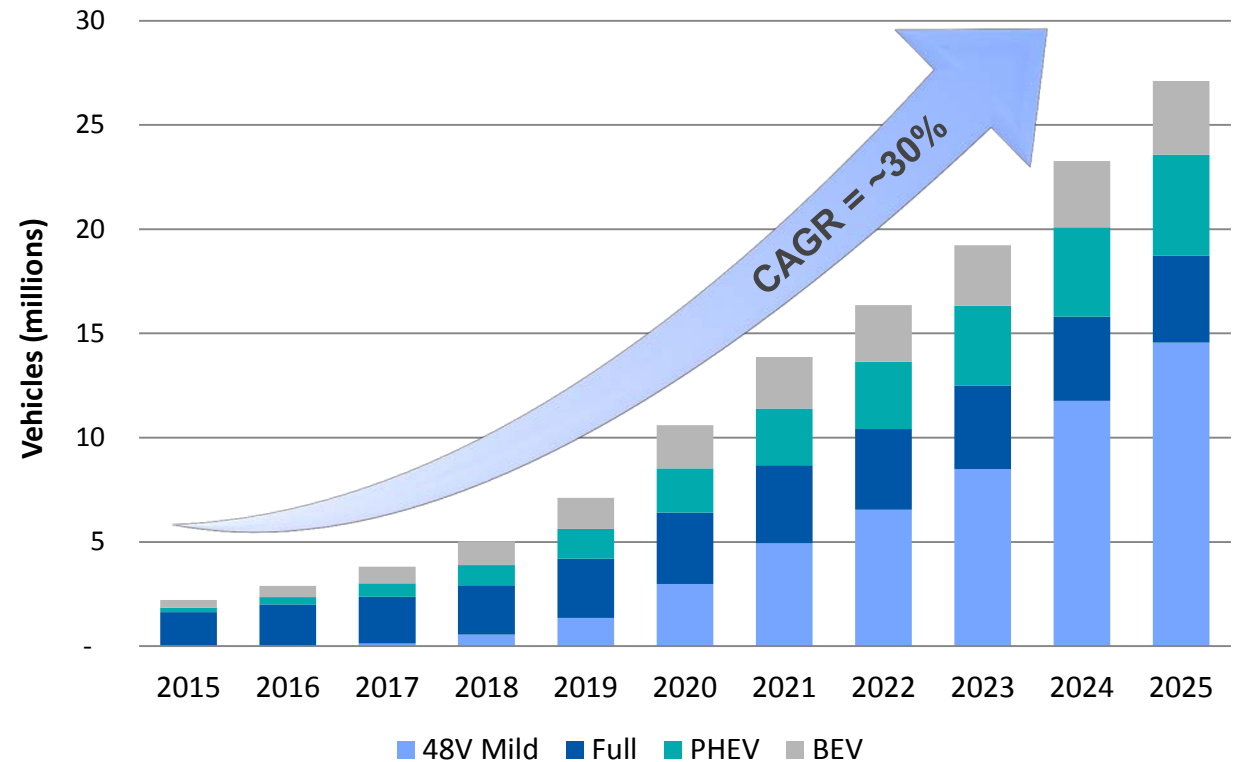
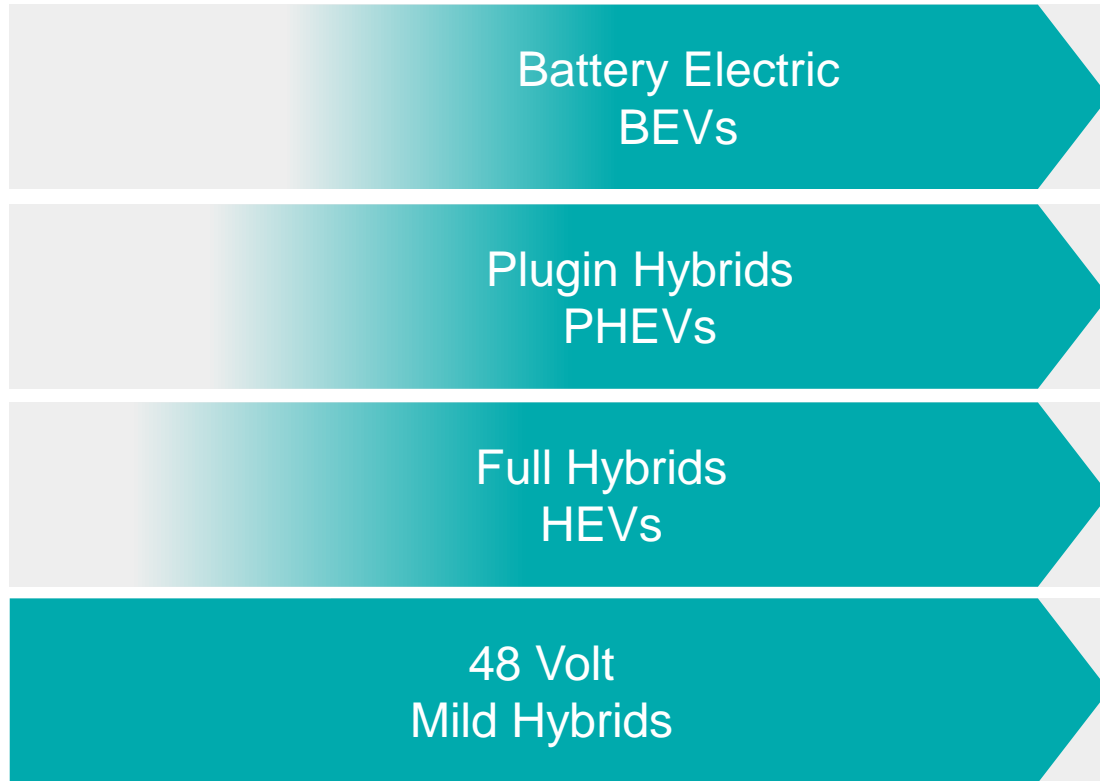


CHANGAN

Accelerating industry trend towards electric vehicles

Electrification expected to grow

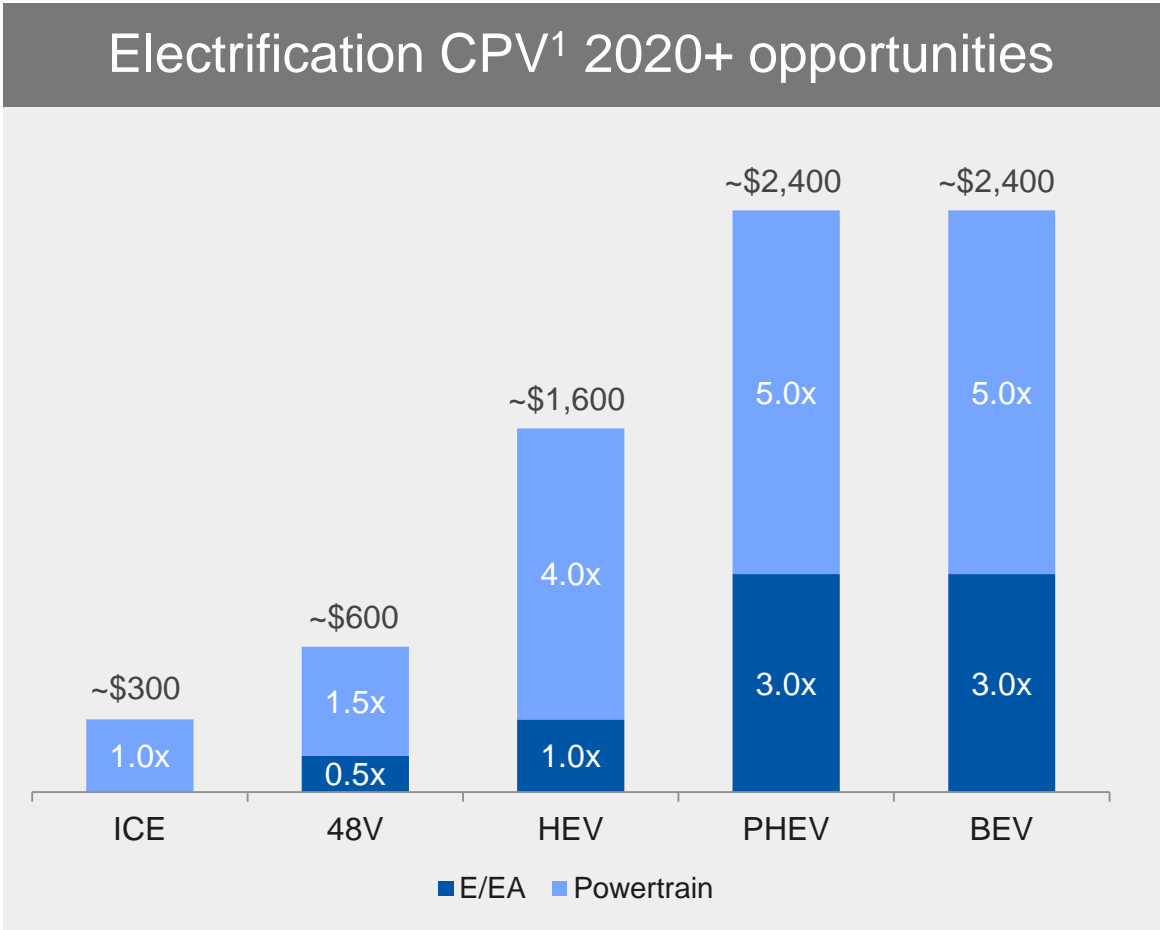
Electrification increases in the next 10 years: ~27M by 2025



Delphi's electrification portfolio provides innovative customer solutions

Electrification increases Delphi content per vehicle (CPV)

Delphi technologies	
Powertrain Management	
<ul style="list-style-type: none">Supervisory controllerSupervisory softwareInverterBattery pack controller	<ul style="list-style-type: none">Combined inverter/converter48V Driver moduleDC/DC converterOn-board charger
Electrical/Electronic Architecture	
<ul style="list-style-type: none">48V fusing & distributionHigh power & voltage connectorsCharging inlets and cables	<ul style="list-style-type: none">High voltage shielded cableInternal battery connections12V battery monitor



Comprehensive portfolio enables vehicle electrification

1 Content per vehicle multiples represent Total Addressable Market (TAM) for electrified vehicles
Note: Content per vehicle multiples calculated off ~\$300 content on a base gasoline GD_i, 2-step variable valvetrain internal combustion engine in 2023 and beyond

Select electrification launches

Tesla Model X

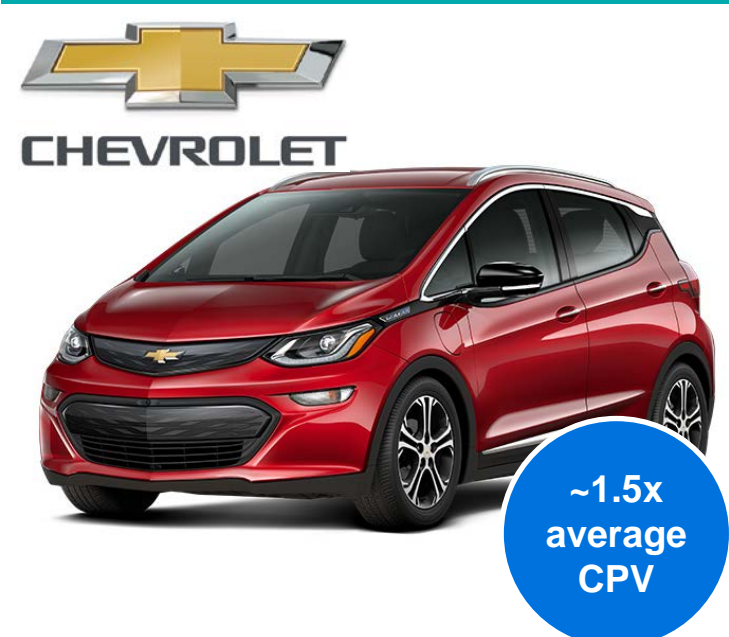
Electrical Systems



Launched 2015

Chevrolet Bolt

Electrical Systems



Launched 2016

Volvo XC90

Battery Management

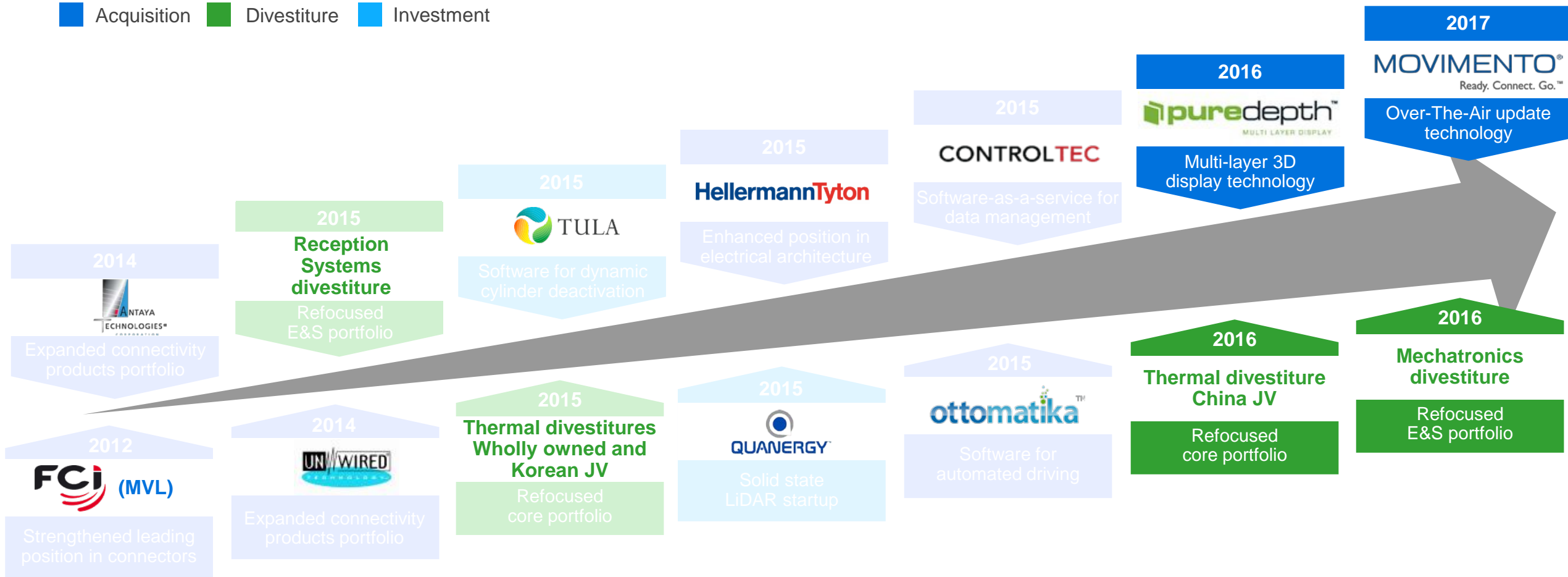


Launched 2015

Increased electrification delivers more content for Delphi

Portfolio evolution continues

■ Acquisition ■ Divestiture ■ Investment



Core portfolio focused on profitable growth

Broadening business model

Recent announcements

CONTROLTEC

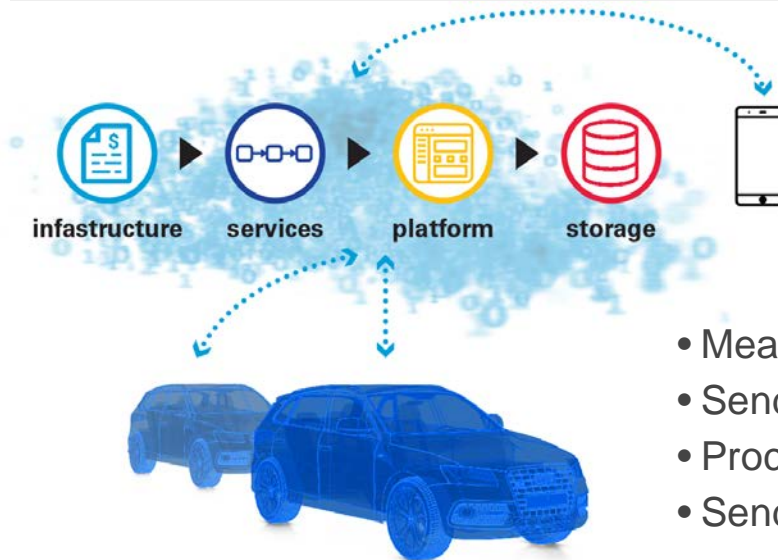
- Broadens our “Big Data” capabilities
- Leverages real-time data and the cloud to identify and solve issues
- Accelerating Powertrain development cycle

MOVIMENTO

- Provider of OTA update technologies
- Compliments Control Tec’s data analytics for complete connected services
- Opportunity to drive market adoption

Future opportunities

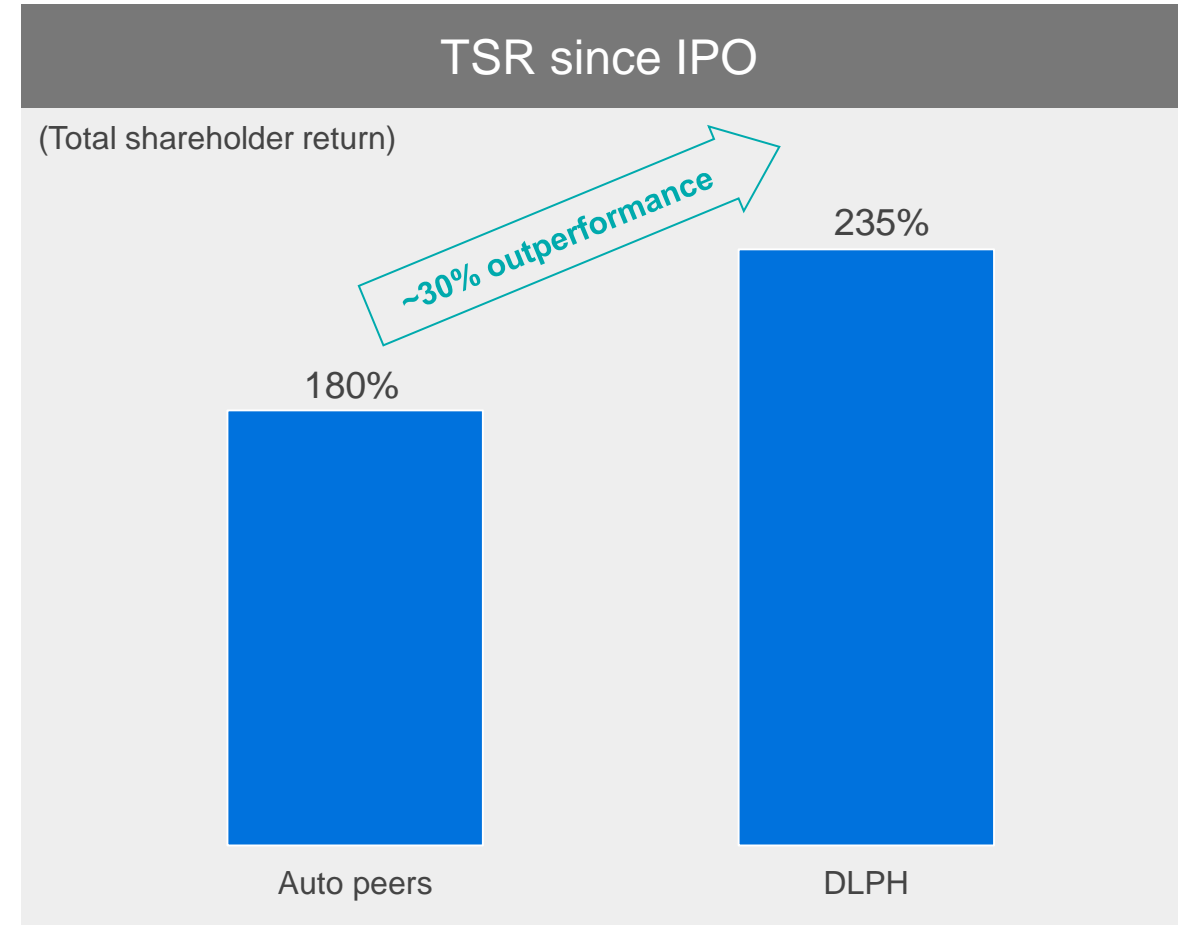
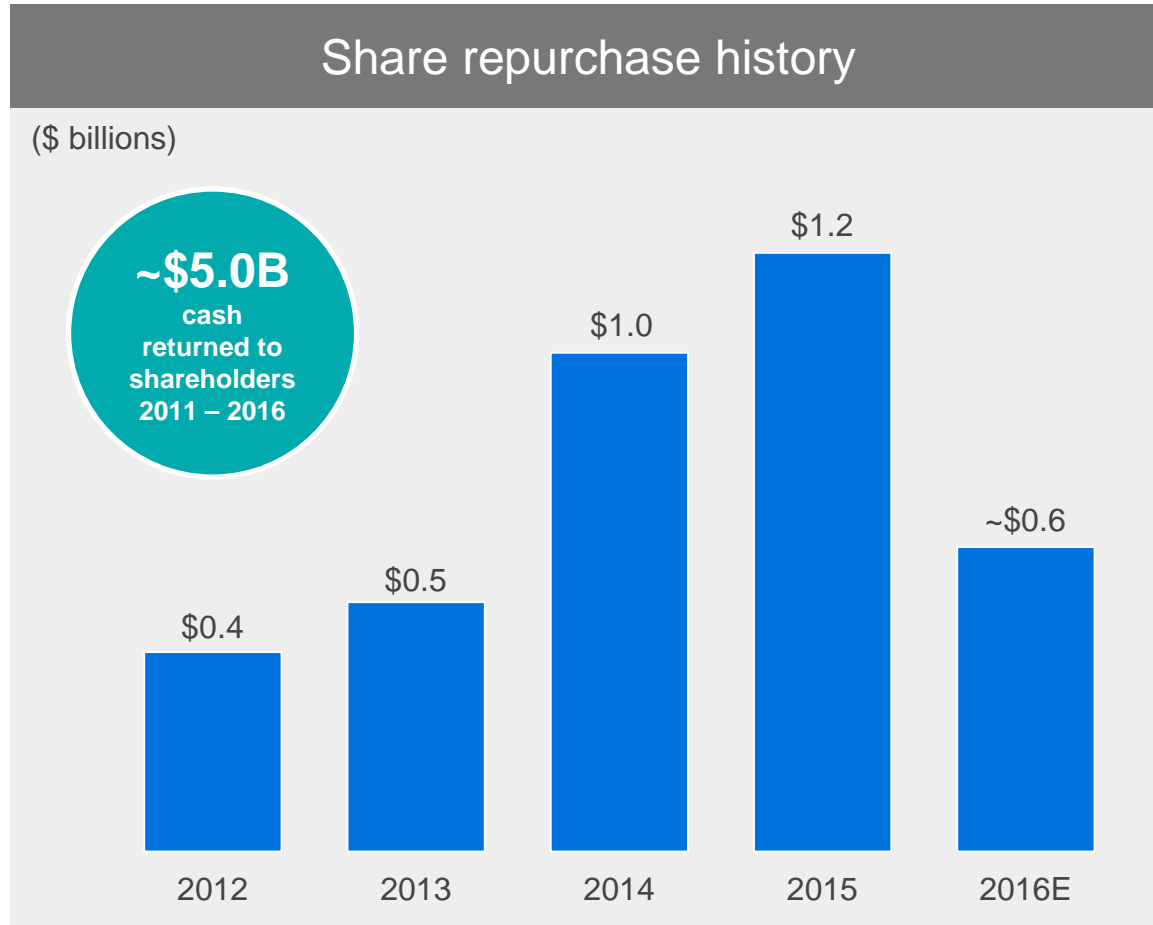
- Scalable vehicle software, programming and OTA updates enhances Services business revenues
- Expanding usage with global OEMs via integration across product portfolio



- Measure on vehicle
- Send to cloud
- Process in the cloud
- Send back to vehicle

Strengthening our software capabilities

Returning value to shareholders



Significant return to shareholders

Key takeaways

- Advanced technology driving above market growth
 - Product portfolio uniquely aligned to safe, green and connected megatrends
 - Automation and electrification create additional growth opportunities
- Strategic partnerships and accelerating product innovation
 - Aligning with industry leaders to shape the future of transportation
 - Developing key technology enablers, executing strategic priorities
- Portfolio modification and efficient capital deployment continues
 - Continue to optimize cost structure yielding more income and cash
 - Pursuing additional inorganic opportunities and returning excess cash flow to shareholders

Delphi responding to opportunities with end-to-end solutions

Deutsche Bank Global Auto Industry Conference

Joe Massaro

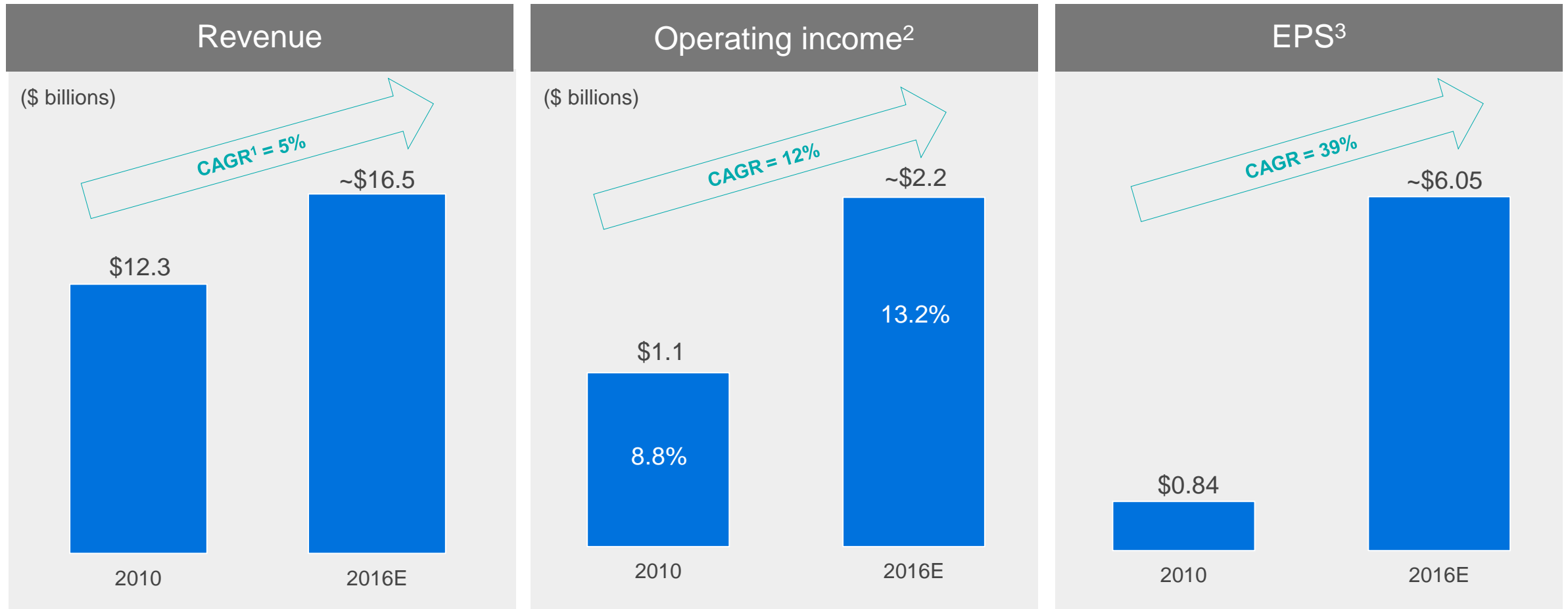
Chief Financial Officer and Senior Vice President



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Performance highlights 2010-2016



Track record of strong financial performance

1 Adjusted for FX, commodities and significant acquisitions and divestitures

2. Operating income adjusted for restructuring and other special items; see appendix for detail

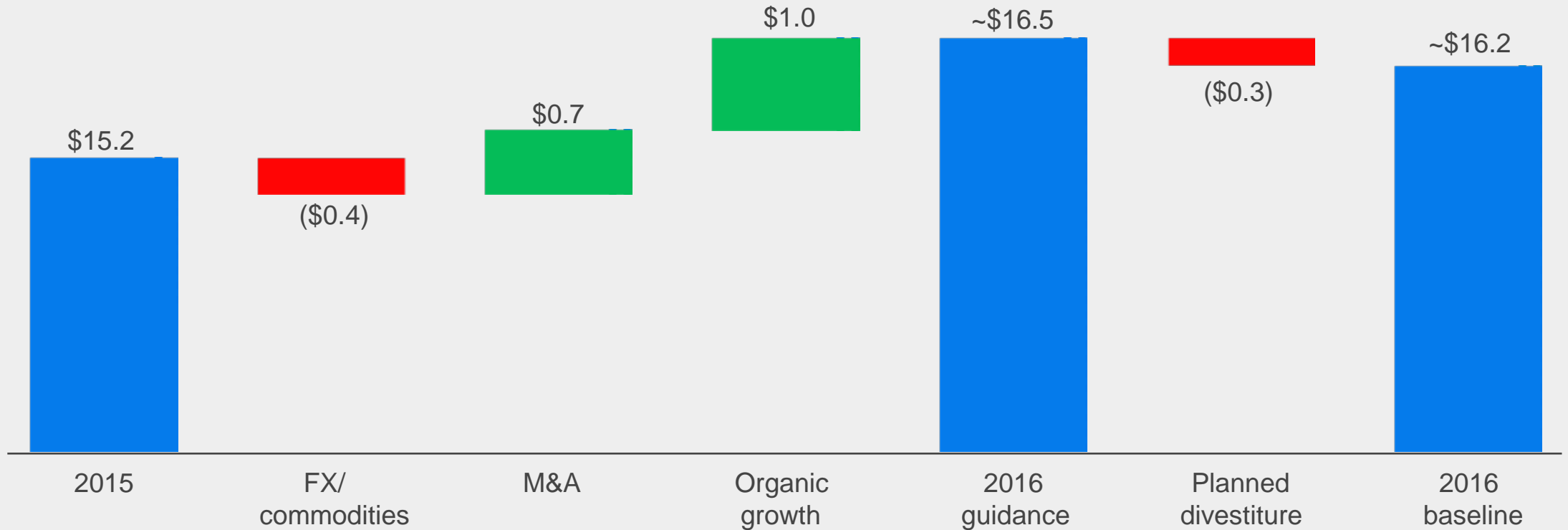
3 2016E adjusted for restructuring and other special items; see appendix for detail

Note: 2016E represents prior guidance midpoints, all financial results contained within this presentation exclude Thermal

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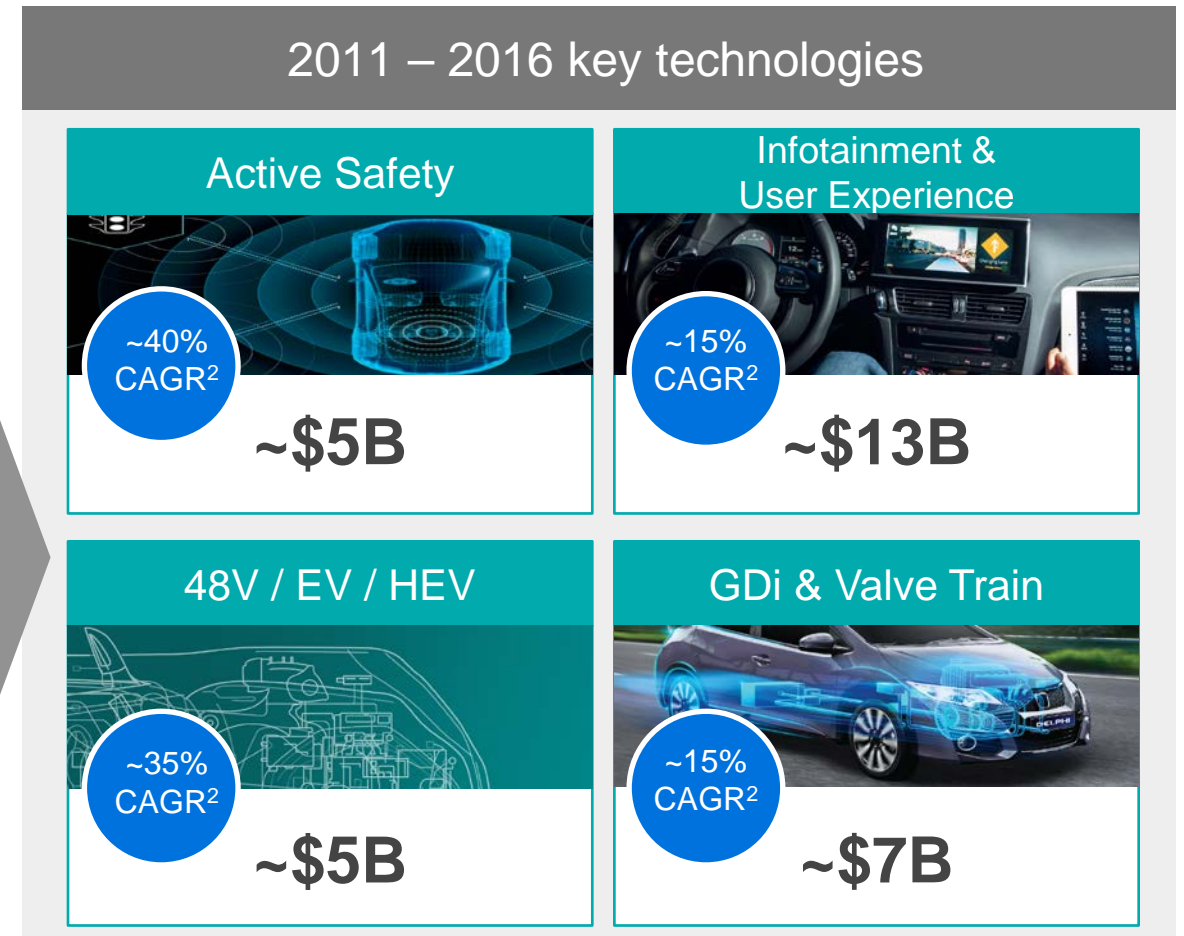
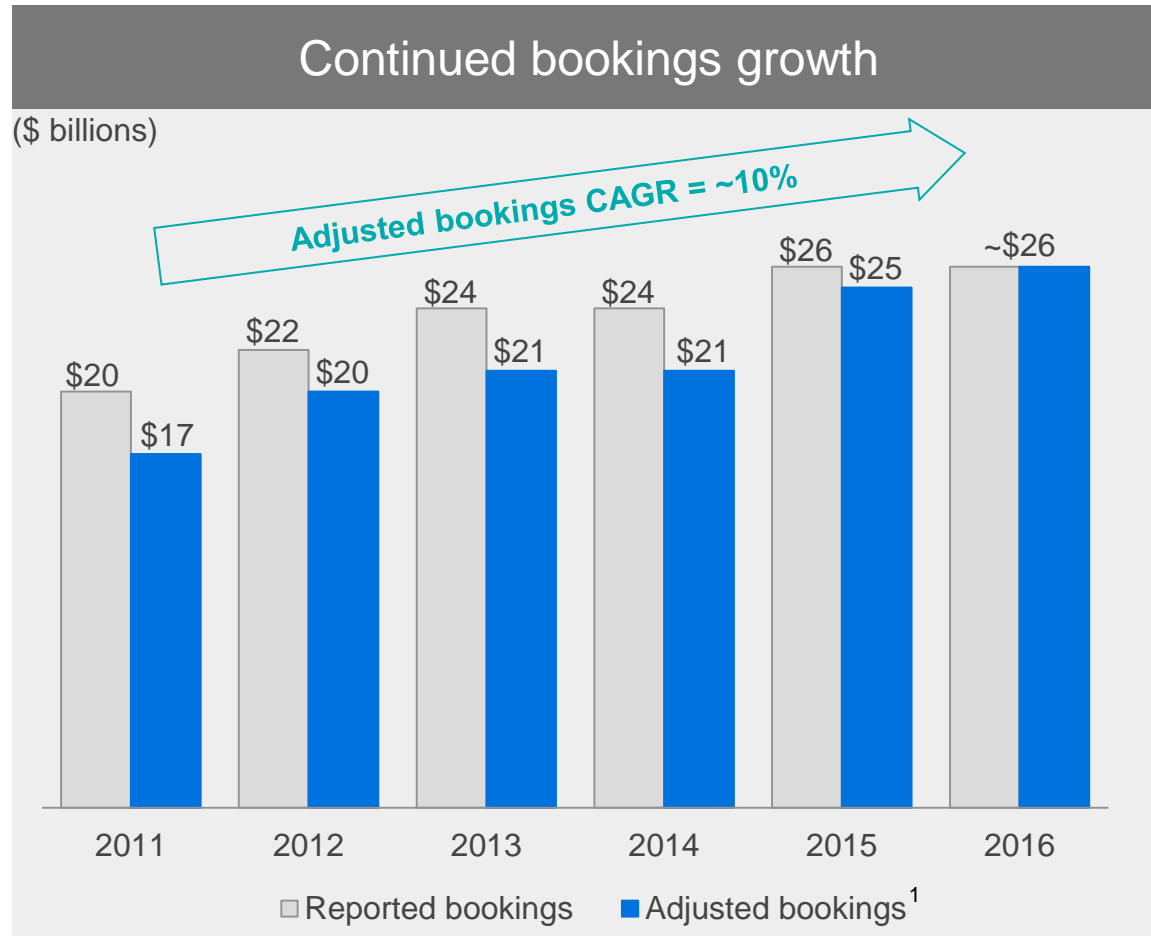
2016 revenue bridge

2016E vs. 2015
(\$ billions)



Organic growth more than offsets macro headwinds

Bookings growth



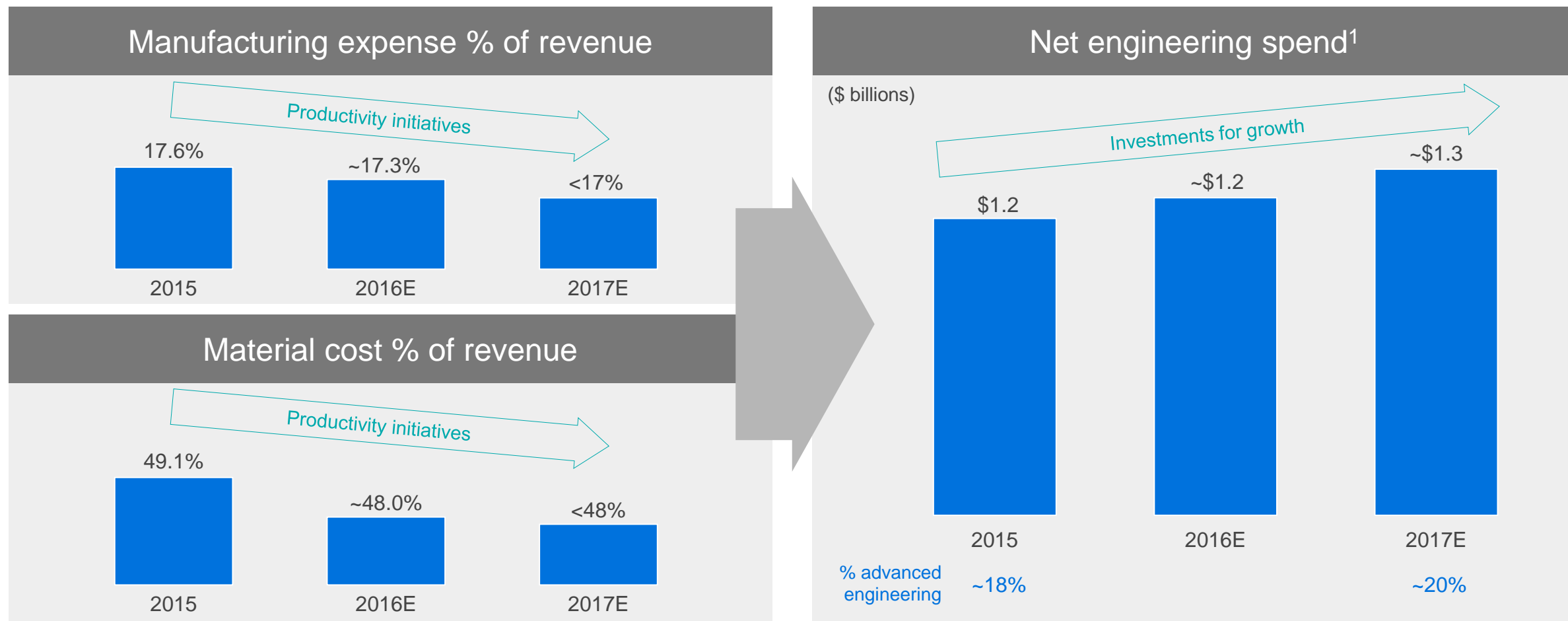
Consistently strong bookings in key technologies

¹ Adjusted for divestitures, foreign exchange, and commodities

² Revenue CAGR from 2015 – 2020 estimates

Note: Bookings represent lifetime gross program revenues awarded, based upon expected volumes and pricing

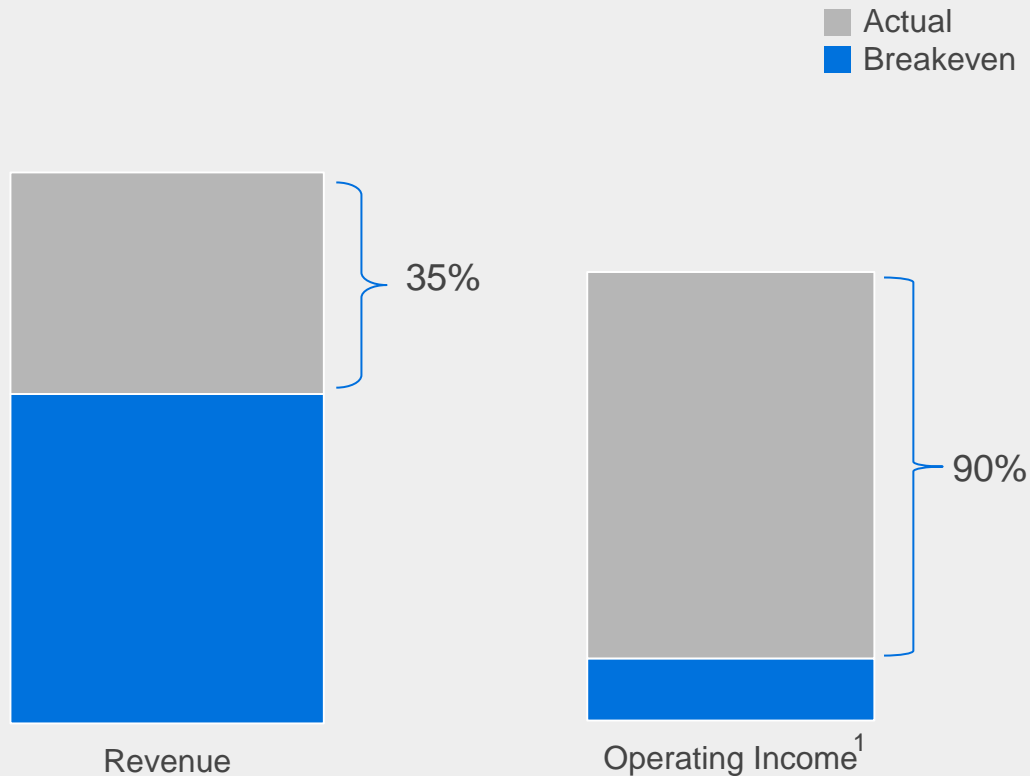
Further improving cost structure



Lean cost structure allows for investment in engineering to drive growth

Breakeven analysis

2017E cash flow breakeven summary



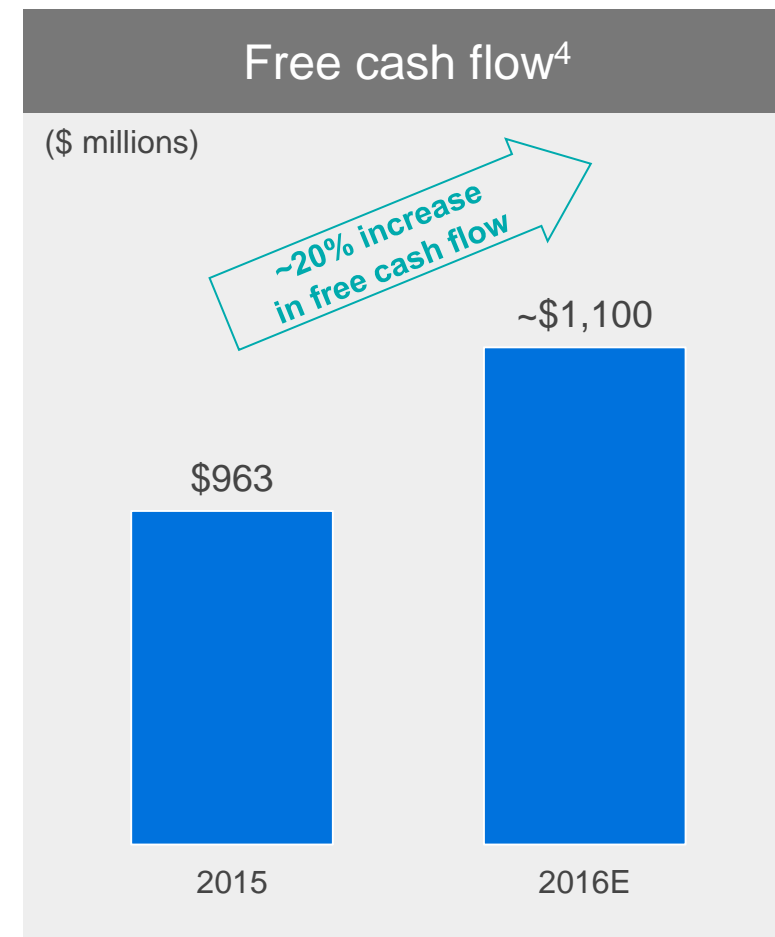
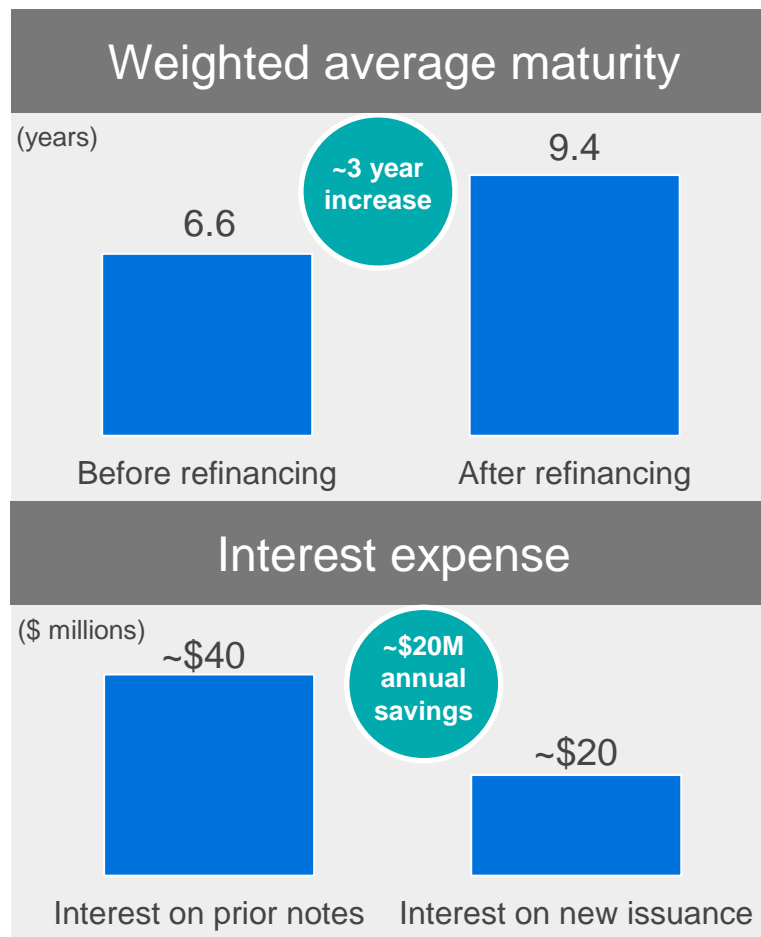
Management priorities

- Manufacturing footprint rotation
- Strategic portfolio realignment
- Enhanced sourcing activities
- Maintain flexible workforce
- Corporate overhead reductions

Constant focus on cost structure improves resilience in downturn scenarios

Capital structure

(\$ millions)	Dec 31, 2015	Dec 31, 2016E
Cash ¹	\$536	~\$800
Debt	\$4,008	~\$4,000
Net debt	\$3,472	~\$3,200
Debt-to-EBITDA ²	2.1x	2.0x
Net debt-to-EBITDA ³	1.9x	1.8x
S&P Moody's Fitch	BBB Baa3(pos) BBB	BBB Baa3 (pos) BBB



Capital allocation strategy remains unchanged

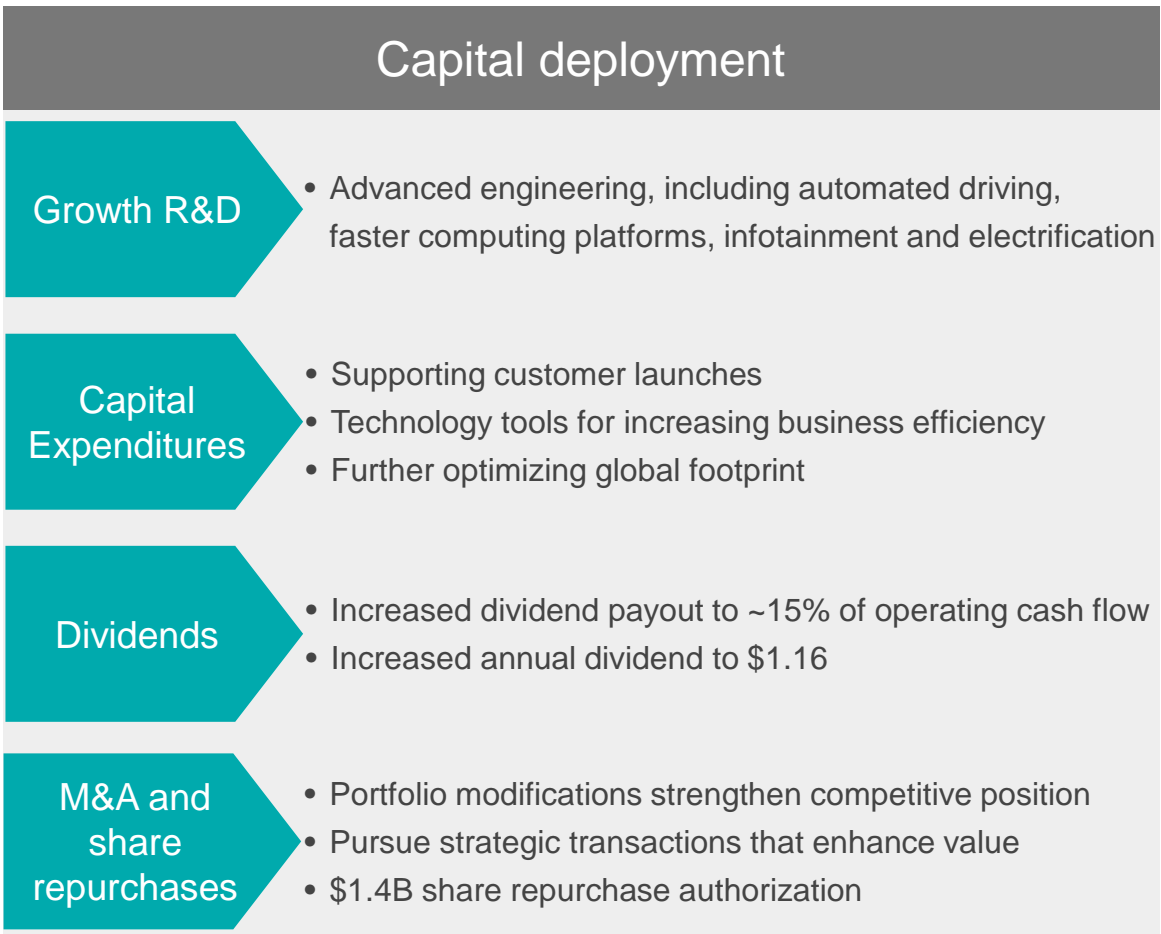
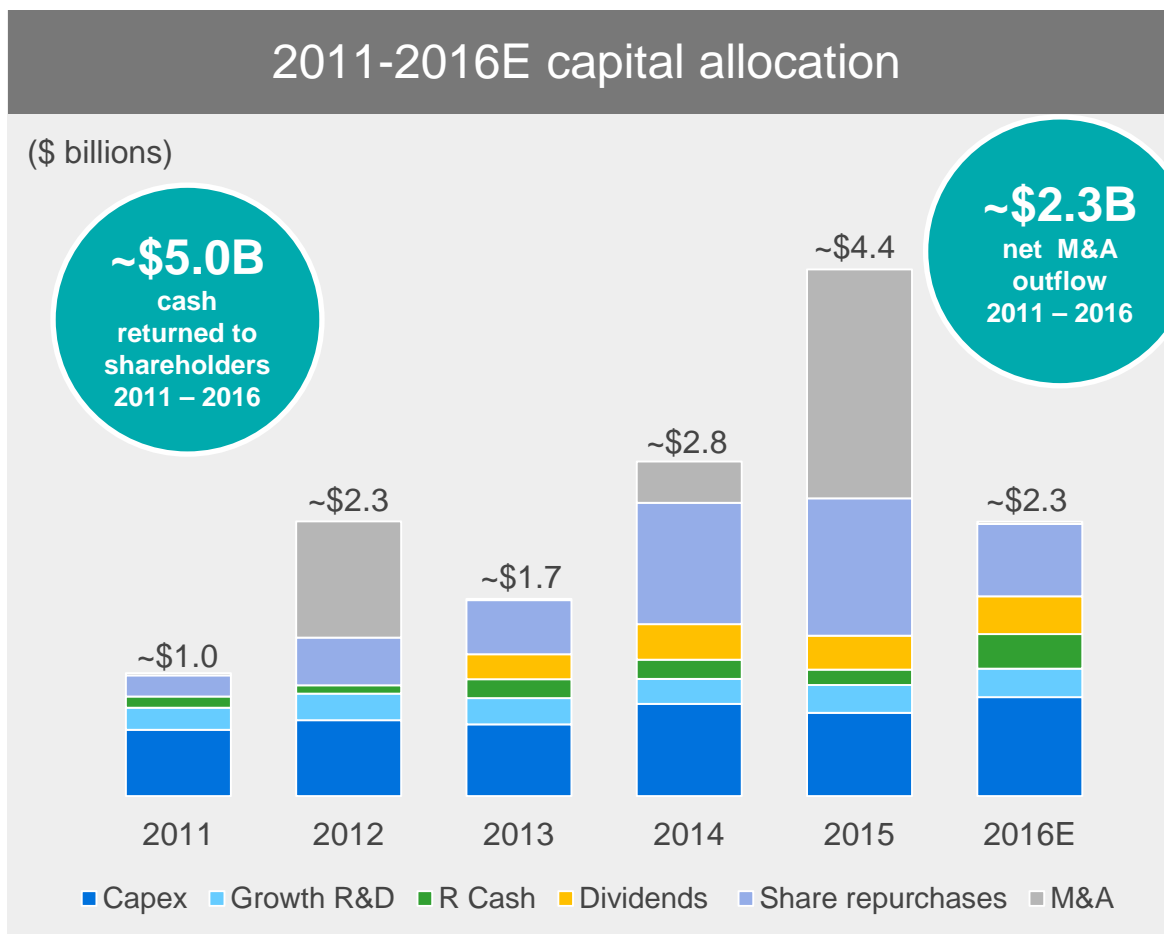
¹ Includes restricted cash of \$1M on Dec 31, 2015 and Dec 31, 2016

² Represents Moody's adjusted ratios

³ Represents Moody's adjusted debt less cash

⁴ See Appendix for detail and reconciliation to US GAAP

Capital allocation track record



Capital deployment drives shareholder returns

Portfolio realignment

	Acquisition/ divestiture date	2015-2018 revenue CAGR	2015-2018 EBITDA Margins	Synergy achievement	Explanation
	Q4 2012	~5%	~30%	1.5x	EBITDA margins over plan Synergies in excess of plan
	Q4 2014	~30%	~20%	1.5x	Bookings ahead of plan Revenue growth well over plan Synergies in excess of plan
	Q4 2014	~20%	~40%	1.1x	Bookings ahead of plan Synergies in line with plan
Thermal ¹	Q2 2015	~10%	~10%	N/A	Non-core divestiture to focus on higher margin segments
Reception Systems ¹	Q3 2015	~(25%)	~5%	N/A	Divestiture refocuses E&S portfolio
	Q4 2015	~40%	~45%	N/A ²	Penetrating new customers and expanding into new lines of business
	Q4 2015	~10%	~20%	1.1x	Bookings ahead of plan Revenue growth over plan
Mechatronics ¹	Q4 2016	~(15%)	~30%	N/A	Divestiture refocuses E&S portfolio










Delivering incremental value through seamless execution

Note: FCI (MVL) includes Connection Systems product line results

1. Thermal, Reception Systems and Mechatronics represent projection estimates prior to divestiture

2. Cost synergies not included in investment thesis; revenue synergies not quantified at time of transaction

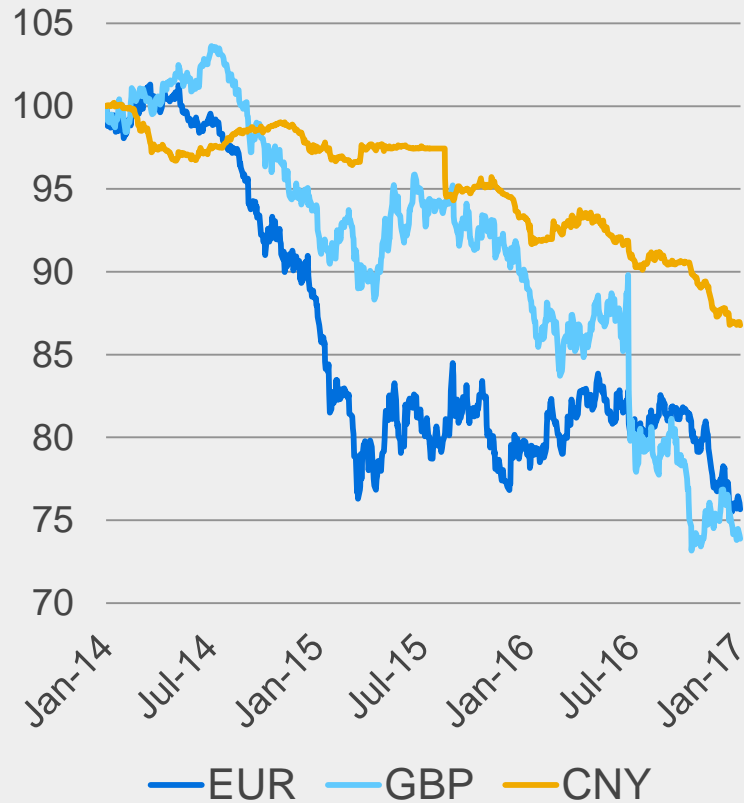
2017 business outlook

Tailwinds		Neutral		Headwinds	
	Consumer & regulatory demands		Global vehicle production		Diesel market
	High-growth products: ADAS, GDi, Electrification and Infotainment		Pricing		Exchange rates (EUR, GBP and CNY)
	Cost structure optimization		Commodities		Portfolio modifications Mechatronics divestiture

Targeting mid-single digit adjusted growth on flat vehicle production

Exchange rate sensitivity

Key exchange rate index



Absolute rate changes



Revenue 1% Δ sensitivity



~\$50mn



~\$5mn



~\$30mn

Strengthening USD impacts revenue translation

Delphi investment thesis



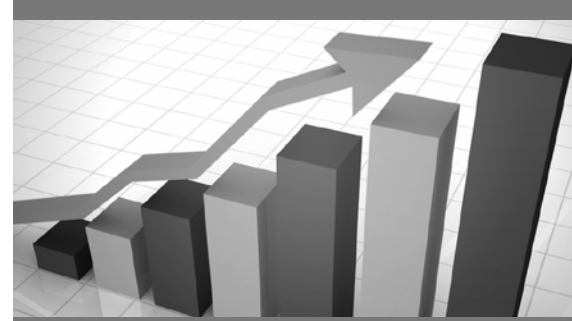
Portfolio management

- Portfolio aligned to megatrends
- Increasing exposure to key technologies
- Global scale and reach for key markets



Organic growth acceleration

- Targeted market penetration
- Well positioned for key customers in region
- Track record of growing >2x the market



Margin expansion

- Optimized cost structure
- Enterprise operating system advancements
- Flexible global footprint adaptation



Capital allocation

- Balanced, predictable cash deployment
- Laser-focused on shareholder return
- Essential, accretive portfolio enhancements

Delivering value is at the core of what we do

Making it possible.



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Innovation for the Real World

Appendix

Non-US GAAP financial metrics

(\$ millions)	2015	2010
Net income attributable to Delphi	\$1,450	\$631
Income tax expense	\$263	\$226
Interest expense	\$127	\$30
Other (income) expense, net	\$88	(\$35)
Noncontrolling interest	\$85	\$72
Equity income, net of tax	(\$16)	(\$6)
Income from discontinued operations, net of tax	(\$274)	(\$64)
Operating income	\$1,723	\$854
Restructuring	\$177	\$173
Other acquisition and portfolio project costs	\$47	-
Asset impairments	\$16	\$9
(Gain) loss on business divestitures, net	\$8	-
Other transformation and rationalization costs	-	\$48
Adjusted operating income	\$1,971	\$1,084

The company's guidance was determined using a consistent manner and methodology

Non-US GAAP financial metrics

(\$ millions)	2015
Net income attributable to Delphi	\$1,450
Income from discontinued operations attributable to Delphi, net of tax	(\$262)
Income from continuing operations attributable to Delphi	\$1,188
Adjusting items:	
Restructuring	\$177
Other acquisition and portfolio project costs	\$47
Asset impairments	\$16
(Gain) loss on business divestitures, net	\$8
Debt extinguishment costs	\$58
Transaction and related costs associated with acquisitions	\$43
Contingent consideration liability fair value adjustment	(\$7)
Tax impact of adjusting items (a)	(\$35)
Adjusted net income attributable to Delphi	\$1,495
Weighted average number of diluted shares outstanding	286.64
Diluted net income per share from continuing operations attributable to Delphi	\$4.14
Adjusted net income per share	\$5.22

(a) Represents the income tax impacts of the adjustments made for restructuring and other special items, as well as the elimination of the net impact of deferred tax asset valuation allowance changes in estimates of \$12 million in 2015.

The company's guidance was determined using a consistent manner and methodology

Non-US GAAP financial metrics

(millions)	2015
Net cash provided by operating activities from continuing operations	\$1,667
Capital expenditures	(\$704)
Free cash flow	\$963

The company’s guidance was determined using a consistent manner and methodology