### **NETGEAR®**

### Corporate Overview

February 7, 2017



### Safe Harbor Disclosure

This presentation contains forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Specifically, forward-looking statements within the meaning of the Safe Harbor include statements concerning: future financial performance; projections on market share and market growth; future market opportunities; NETGEAR's products and technology and their expected performance characteristics, specifications and specific uses; and anticipated new product offerings and features. These statements are based on management's current expectations and are subject to certain risks and uncertainties, including, without limitation, the following: future demand for NETGEAR's products may be lower than anticipated; consumers may choose not to adopt NETGEAR's new product offerings or adopt competing products; the actual price, performance and ease of use of NETGEAR products may not meet the price, performance and ease of use requirements of customers; product performance may be adversely affected by real world operating conditions; new cyber threats may challenge the effectiveness of features in NETGEAR's products; the ability of NETGEAR to market and sell its products and technology, the impact and pricing of competing products, and the introduction of alternative technological solutions; NETGEAR may be unsuccessful or experience delays in manufacturing and distributing its new and existing products; telecommunications service providers may choose to slow their deployment of NETGEAR's products or utilize competing products; NETGEAR may be unable to collect receivables as they become due; and NETGEAR may fail to manage costs. Further, certain forward-looking statements are based on assumptions as to future events that may not prove to be accurate. Therefore, actual outcomes and results may differ materially from what is expressed or forecast in such forward-looking statements. Further information on potential risk factors that could affect NETGEAR and its business are detailed in the Company's periodic filings with the Securities and Exchange Commission, including, but not limited to, those risks and uncertainties listed in the section entitled "Part II - Item 1A. Risk Factors," pages 44 through 64, in the Company's quarterly report on Form 10-Q for the fiscal quarter ended October 2, 2016, filed with the Securities and Exchange Commission on November 4, 2016, NETGEAR undertakes no obligation to release publicly any revisions to any forward-looking statements contained herein to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

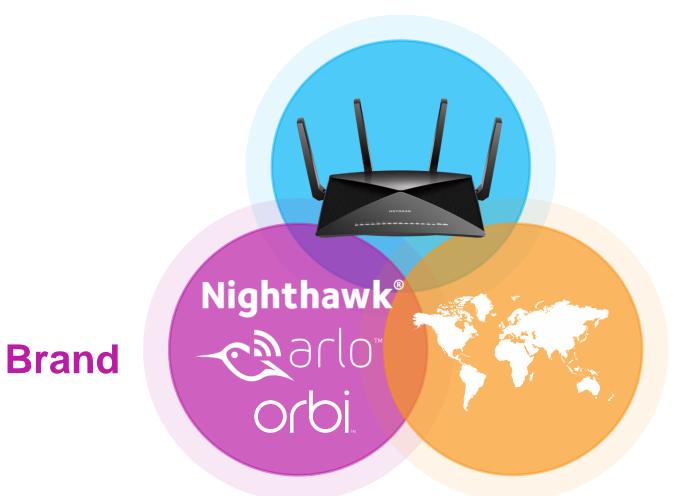
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### Mission

Be the innovative leader in connecting the world to the Internet.

### **Strategy for Growth**

### **Innovation**



**Distribution** 



### Nighthawk - Innovation in Premium WiFi



### Introducing the Nighthawk X10

#### AD7200 Smart WiFi Router

- New Ultra High Speed 802.11ad
- 1.7GHz Quad Core Processor
- Plex Media Server Support
- Ultimate 4K Streaming & VR Gaming
- WSRP \$499.99



### Nighthawk – Extended Across Product Lines









### Arlo in 2016: A Year of Expansion



≈ 3 million cameras shipped

**24 million** streams per day

162 countries registered customers

## Introducing the New Arlo Pro...





2-way audio



Rechargeable



Wider Angle



Advanced Motion



Smart Siren

...and Arlo Go...



Arlo Pro

+

Mobile Connectivity

### ...and Arlo Baby

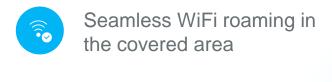
The next best thing to being there!

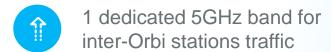
- Smart Music Player
- Smart Multi-Colored Night Light
- Air Sensors
- ((w)) Intelligent Motion and Sound Alerts
- 7" display that connects directly to the camera
- Battery operation mode for when away from home



### Meet Orbi

#### The World's First Tri-Band WiFi Mesh System





2 dedicated bands (2.4GHz and 5GHz) for end user WiFi traffic





Consistent high speed WiFi at every corner of the house



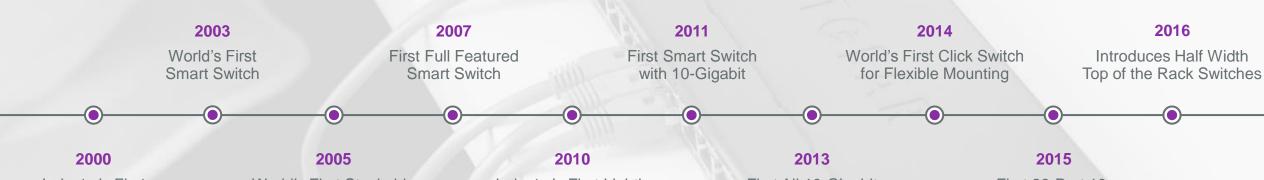
Covers homes up to 4,000 sq. ft. with 2 Orbi stations



Add more Orbi stations to cover bigger homes, front and backyards

**Up to 2x Faster Than Any Competing Solutions** 

## A History of Innovation in SMB Switching



Industry's First Gigabit Unmanaged Switches

World's First Stackable Smart Switch Industry's First Lightly
Managed
Plus Switch

First All 10-Gigabit Smart Switch

First All 10-Gigabit Plus Switch First 28-Port 10-Gigabit Smart Switch

Captures #1 Position in Web-Managed Ethernet Switching

## Leadership in 10-Gigabit Switching

- (1) 10GbE for mobility, voice, video and virtualization!
- PoE one wire for power and connectivity!
- Unique "Spine & Leaf" Stacking increased scalability!
- **Easy mounting** flexible form factors!



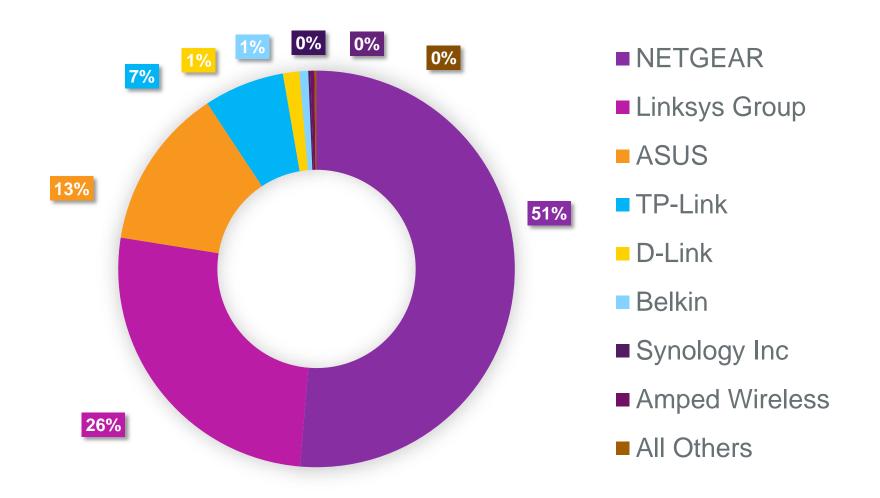
"Plus" Lightly
Web Managed
Switches

"Smart" Fully Web Managed Switches

# Brand 16 **NETGEAR**°

### **High End WiFi Router Market Share**

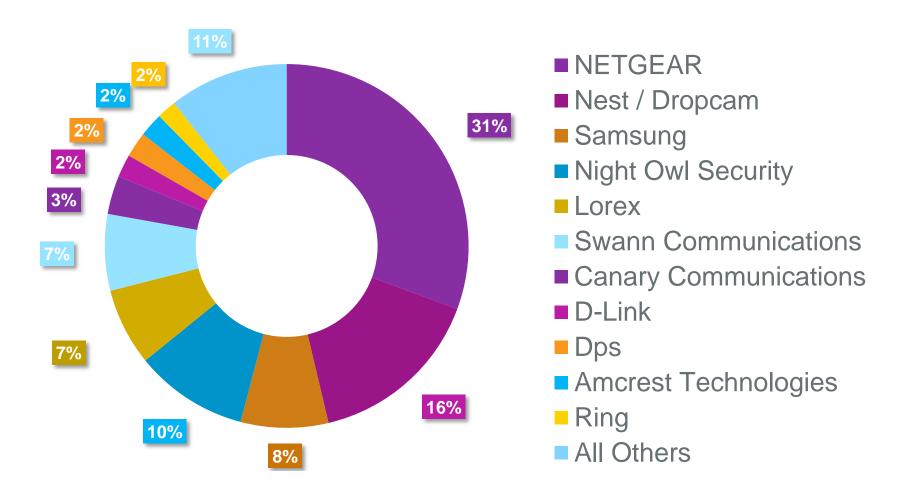
NPD, AC1800-AC5400, US 4Q16





### **IP Camera Market Share**

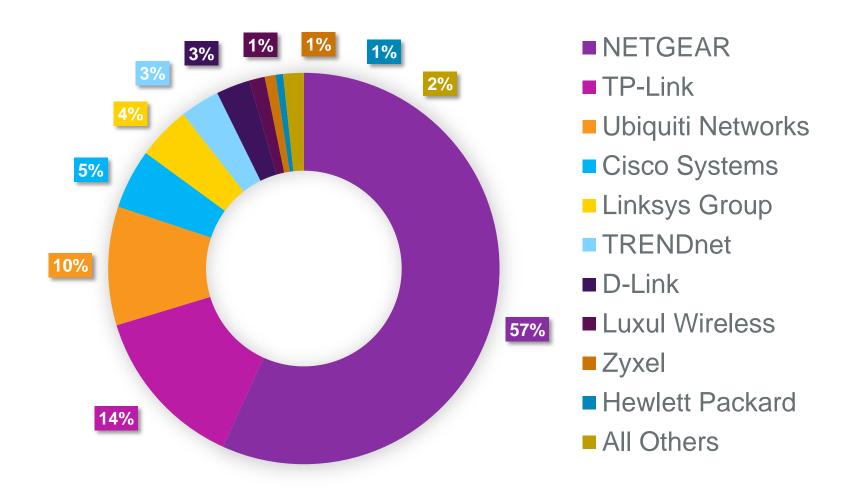
NPD, US 4Q16





### **Core Switches Market Share**

NPD, Retail, US 4Q16



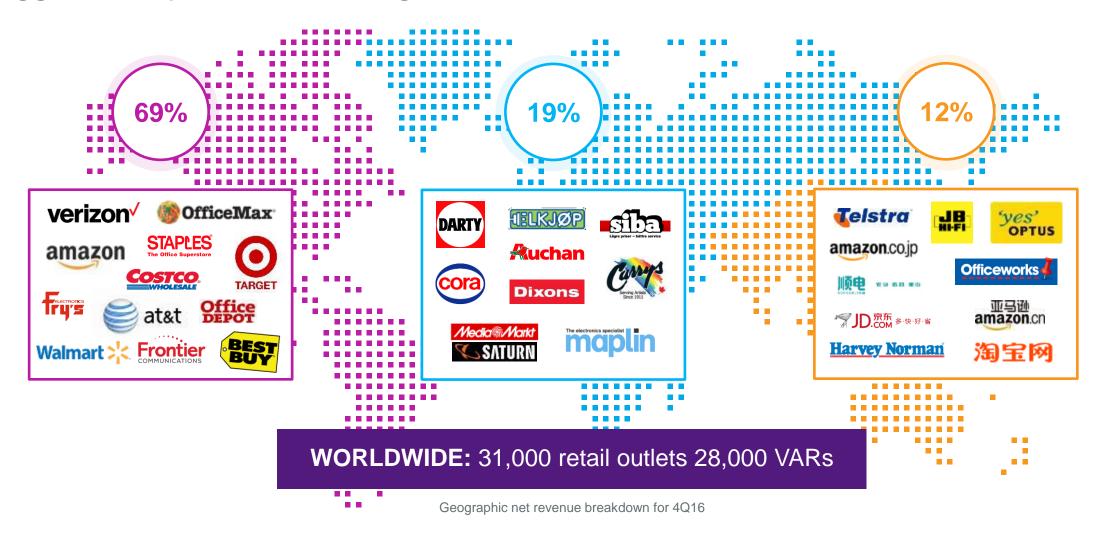


# Distribution 20 **NETGEAR**®

### **Global Brand and Distribution**

Biggest Competitive Advantage

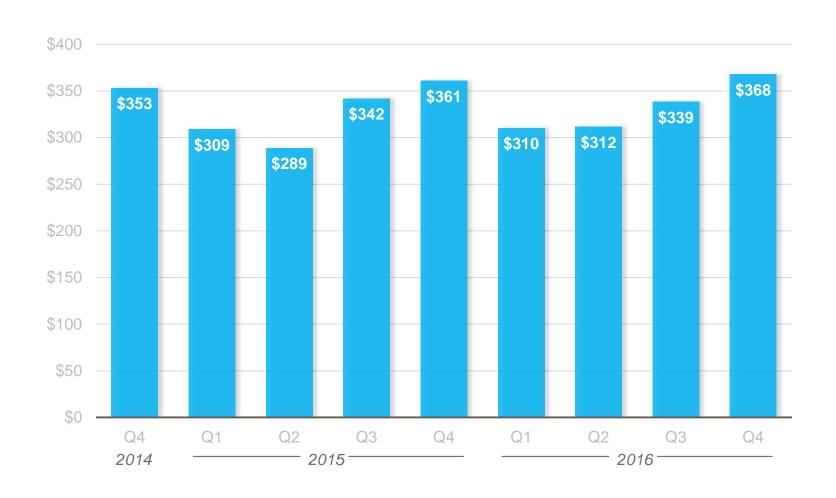
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## Financials

### **Quarterly Net Revenue**

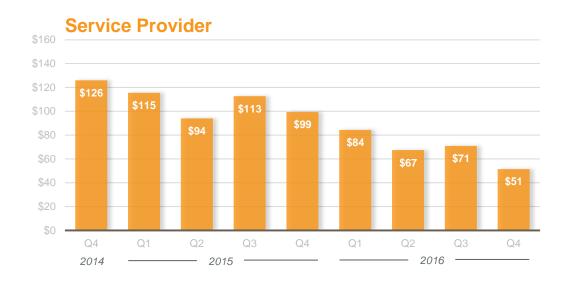
(Net Revenue, \$ Millions)

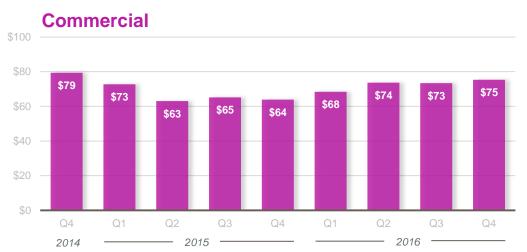


### **Segment Performance**

(Net Revenue, \$ Millions)







### **Regional Performance**

(Net Revenue, \$ Millions)

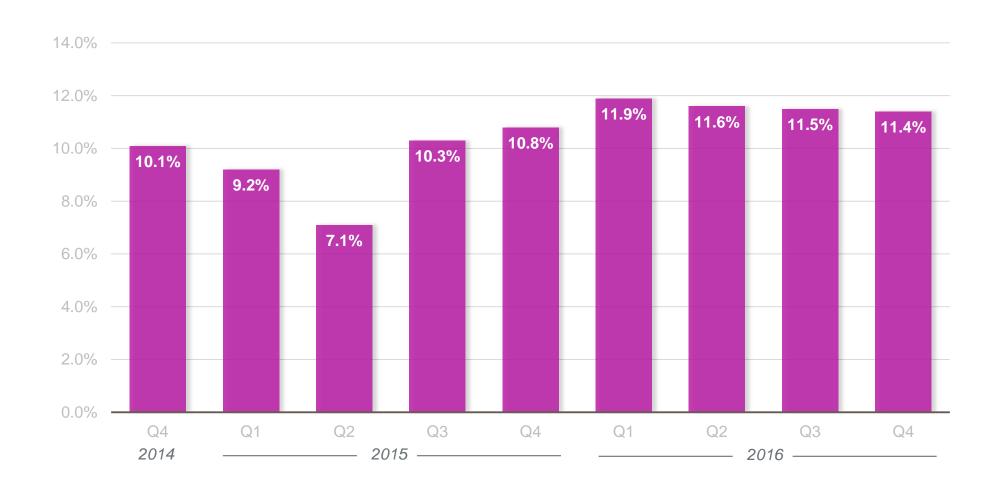






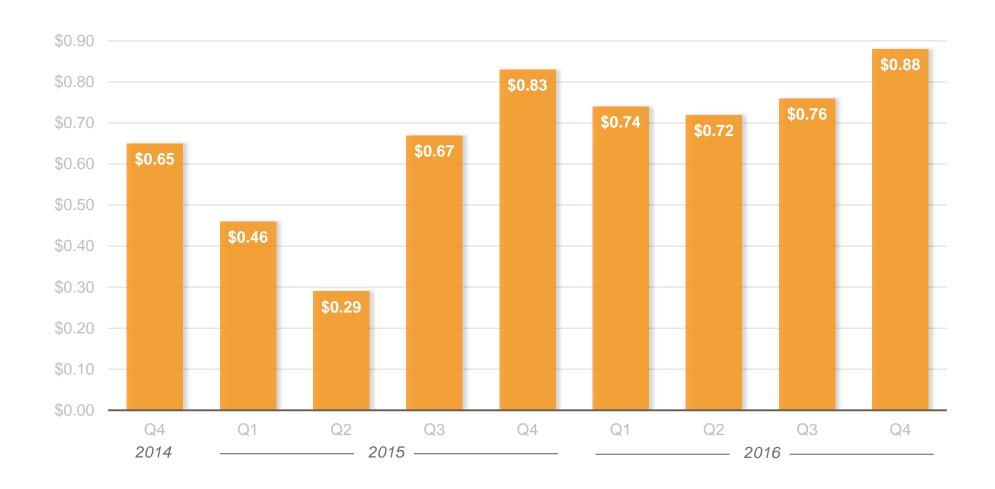
### **Operating Margin**

(Non-GAAP, % of Revenue)



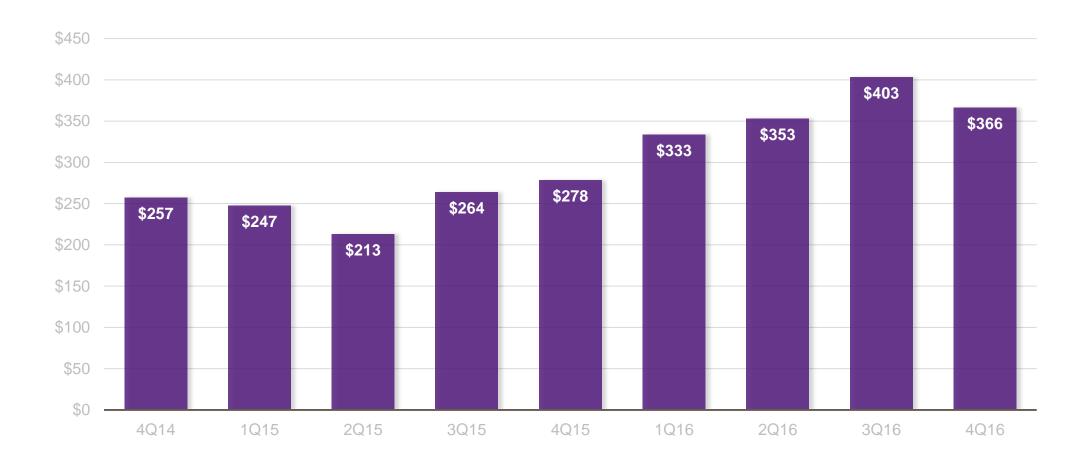
### **Earnings Per Share**

(Non-GAAP, \$ per Share)

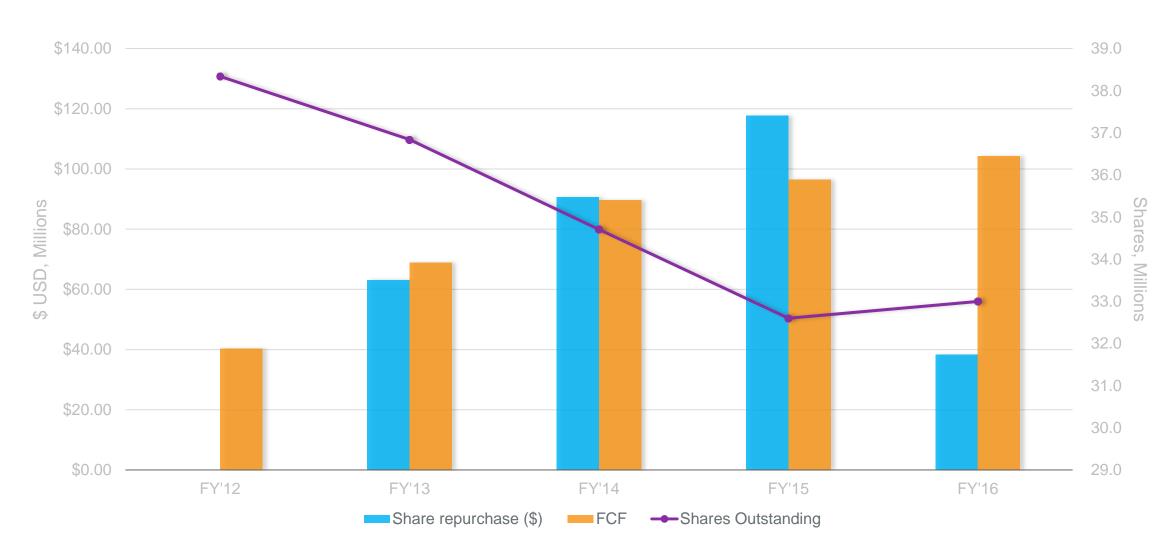


### **Cash Balance**

(Cash, Cash Equivalents and ST Investments, \$ Millions)



### **Return of Capital**



**NETGEAR®** 

