

Chico's FAS, Inc. Store Count and Selling Square Footage Growth Fiscal 2014 - 2018

	1st Quarter 2018	2nd Quarter 2018	3rd Quarter 2018	Full Year 2018	1st Quarter 2017	2nd Quarter 2017	3rd Quarter 2017	4th Quarter 2017	Full Year 2017	1st Quarter 2016	2nd Quarter 2016	3rd Quarter 2016	4th Quarter 2016	Full Year 2016	1st Quarter 2015	2nd Quarter 2015	3rd Quarter 2015	4th Quarter 2015	Full Year 2015	1st Quarter 2014	2nd Quarter 2014	3rd Quarter 2014	4th Quarter 2014	Full Year 2014
Total net sales (\$000)	\$561,815	\$544,720	\$499,877	\$1,606,412	\$583,728	\$578,581	\$532,287	\$587,783	\$2,282,379	\$642,977	\$635,732	\$596,912	\$600,789	\$2,476,410	\$693,339	\$680,351	\$641,219	\$627,400	\$2,642,309	\$681,605	\$671,130	\$665,569	\$656,907	\$2,675,211
Comparable sales ⁽¹⁾ :																								
Chico's	-5.5%	-3.8%	-10.2%	-6.4%	-10.0%	-9.0%	-5.8%	-3.2%	-7.2%	-5.4%	-5.1%	-5.6%	-4.8%	-5.3%	-2.3%	0.9%	-4.7%	-1.7%	-2.0%	-0.9%	0.7%	-2.6%	1.2%	-0.5%
Soma	-5.8%	-0.9%	2.4%	-1.6%	0.2%	-1.8%	-1.7%	-2.3%	-1.5%	0.5%	0.7%	0.4%	0.4%	0.5%	6.5%	5.1%	-0.9%	2.1%	3.1%	9.3%	4.7%	3.7%	13.7%	8.0%
White House Black Market	-6.6%	-3.5%	-5.1%	-5.1%	-9.7%	-10.6%	-14.1%	-9.3%	-10.9%	-3.8%	-1.3%	-5.5%	-0.6%	-2.8%	1.7%	-1.9%	-2.0%	-7.4%	-2.5%	-8.6%	-1.9%	-1.4%	5.4%	-1.7%
Total Chico's FAS	-5.9%	-3.2%	-6.8%	-5.3%	-8.7%	-8.4%	-8.2%	-5.2%	-7.7%	-4.2%	-3.1%	-4.9%	-2.5%	-3.7%	-0.1%	0.5%	-3.3%	-3.2%	-1.5%	-2.6%	0.3%	-1.6%	4.3%	0.0%
Store counts and selling square footage by brand:																								
Chico's brand																								
Beginning stores	692	688	685	692	707	703	699	697	707	725	721	720	715	725	734	734	732	730	734	721	730	735	742	721
New stores	-	-	4	4	1	-	-	4	5	1	1	1	1	4	5	3	4	3	15	12	6	9	2	29
Closed stores	(4)	(3)	(6)	(13)	(5)	(4)	(2)	(9)	(20)	(5)	(2)	(6)	(9)	(22)	(5)	(5)	(6)	(8)	(24)	(3)	(1)	(2)	(10)	(16)
Ending stores	688	685	683	683	703	699	697	692	692	721	720	715	707	707	734	732	730	725	725	730	735	742	734	734
Ending square footage	1,854,392	1,841,257	1,834,820	1,834,820	1,897,806	1,885,340	1,881,801	1,867,454	1,867,454	1,943,037	1,941,412	1,927,573	1,907,880	1,907,880	1,978,358	1,970,157	1,964,633	1,956,332	1,956,332	1,970,912	1,981,540	1,998,181	1,977,553	1,977,553
White House Black Market																								
Beginning stores	479	478	471	479	500	496	491	487	500	506	505	504	502	506	514	515	512	508	514	498	501	508	518	498
New stores	-	-	-	-	-	-	0	0	-	2	1	0	1	4	4	2	2	3	11	6	8	13	2	29
Closed stores	(1)	(7)	(4)	(12)	(4)	(5)	(4)	(8)	(21)	(3)	(2)	(2)	(3)	(10)	(3)	(5)	(6)	(5)	(19)	(3)	(1)	(3)	(6)	(13)
Ending stores	478	471	467	467	496	491	487	479	479	505	504	502	500	500	515	512	508	506	506	501	508	518	514	514
Ending square footage	1,096,785	1,082,567	1,073,614	1,073,614	1,139,542	1,127,799	1,116,839	1,098,460	1,098,460	1,153,402	1,156,668	1,153,617	1,148,102	1,148,102	1,168,389	1,162,603	1,156,152	1,154,512	1,154,512	1,125,518	1,144,439	1,170,747	1,164,602	1,164,602
Soma Intimates																								
Beginning stores	289	285	284	289	294	293	292	290	294	287	291	293	293	287	280	283	284	288	280	249	259	271	280	249
New stores	0	0	0	-	1	0	0	1	2	4	3	0	2	9	3	3	6	1	13	12	12	10	2	36
Closed stores	(4)	(1)	(3)	(8)	(2)	(1)	(2)	(2)	(7)	-	(1)	-	(1)	(2)	-	(2)	(2)	(2)	(6)	(2)	-	(1)	(2)	(5)
Ending stores**	285	284	281	281	293	292	290	289	289	291	293	293	294	294	283	284	288	287	287	259	271	280	280	280
Ending square footage	540,195	538,254	532,047	532,047	554,815	552,891	549,089	547,530	547,530	550,155	553,631	553,631	555,582	555,582	534,392	535,416	543,214	541,597	541,597	491,106	510,857	528,781	530,314	530,314
Boston Proper																								
Beginning stores	-	-	-	-	-	-	-	-	-	-	-	-	-	-	19	20	20	20	19	4	6	11	17	4
New stores	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	1	2	5	6	2	15
Closed stores	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(20)	(20)	-	-	-	-	-
Ending stores**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	20	20	20	0	0	6	11	17	19	19
Ending square footage	-	-	-	-	-	-	-	-	-	-	-	-	-	-	34,465	34,465	34,465	0	0	9,424	18,276	29,147	33,035	33,035
Total Chico's FAS																								
Beginning stores	1,460	1,451	1,440	1,460	1,501	1,492	1,482	1,474	1,501	1,518	1,517	1,517	1,510	1,518	1,547	1,552	1,548	1,546	1,547	1,472	1,496	1,525	1,557	1,472
New stores	0	0	4	4	2	0	0	5	7	7	5	1	4	17	13	8	12	7	40	32	31	38	8	109
Closed stores	(9)	(11)	(13)	(33)	(11)	(10)	(8)	(19)	(48)	(8)	(5)	(8)	(13)	(34)	(8)	(12)	(14)	(35)	(69)	(8)	(2)	(6)	(18)	(34)
Ending stores	1,451	1,440	1,431	1,431	1,492	1,482	1,474	1,460	1,460	1,517	1,517	1,510	1,501	1,501	1,552	1,548	1,546	1,518	1,518	1,496	1,525	1,557	1,547	1,547
Ending square footage	3,491,372	3,462,078	3,440,481	3,440,481	3,592,163	3,566,030	3,547,729	3,513,444	3,513,444	3,646,594	3,651,711	3,634,821	3,611,564	3,611,564	3,715,604	3,702,641	3,698,464	3,652,441	3,652,441	3,596,960	3,655,112	3,726,856	3,705,504	3,705,504
⁽¹⁾ Comp sales include direct-to-consumer (DTC) sales and exclude Boston Proper and International. In addition, the 53rd week is excluded from the comparable sales calculations for Q4 Fiscal 2017.																								
** Additional detail for Soma stores:																								
FAST stores	7	7	7	7	7	6	6	6	6	9	8	8	7	7	18	13	13	9	9	29	25	22	20	20
Full frontline stores	260	259	256	259	267	267	265	264	265	263	266	266	268	268	248	254	258	260	260	214	229	241	243	243
Outlets	18	18	18	18	19	19	19	19	19	19	19	19	19	19	17	17	17	18	18	16	17	17	17	17
Total	285	284	281	284	293	292	290	289	290	291	293	293	294	294	283	284	288	287	287	259	271	280	280	280