



HISTORICAL REVPAR AND ROOMS

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year
Hotel Franchising					
Global RevPAR					
2018	\$ 32.34	\$ 41.07	\$ 46.34	N/A	N/A
2017	\$ 30.21	\$ 37.94	\$ 43.03	\$ 33.42	\$ 36.18
2016	\$ 30.11	\$ 37.53	\$ 41.62	\$ 31.56	\$ 35.21
U.S. RevPAR					
2018	\$ 34.20	\$ 46.17	\$ 52.36	N/A	N/A
2017	\$ 32.29	\$ 42.67	\$ 47.41	\$ 35.06	\$ 39.35
2016	\$ 31.64	\$ 41.15	\$ 45.89	\$ 33.53	\$ 38.05
International RevPAR					
2018	\$ 29.39	\$ 32.85	\$ 36.42	N/A	N/A
2017	\$ 26.80	\$ 30.38	\$ 36.25	\$ 30.82	\$ 31.14
2016	\$ 27.36	\$ 31.15	\$ 34.33	\$ 28.27	\$ 30.30
Global Rooms ^(*)					
2018	697,292	725,654	731,247	N/A	N/A
2017	675,152	681,822	684,119	702,912	702,912
2016	658,056	662,157	668,099	674,024	674,024
U.S. Rooms					
2018	424,481	450,918	451,130	N/A	N/A
2017	414,199	413,027	413,103	427,501	427,501
2016	419,920	418,337	417,359	415,860	415,860
International Rooms ^(*)					
2018	272,811	274,736	280,117	N/A	N/A
2017	260,953	268,795	271,016	275,411	275,411
2016	238,136	243,820	250,740	258,164	258,164

Note: Hotel Franchising statistics exclude managed hotels.

Hotel Management					
Global RevPAR ^(*)					
2018	\$ 77.61	\$ 76.52	\$ 68.53	N/A	N/A
2017	\$ 74.73	\$ 81.47	\$ 82.39	\$ 75.82	\$ 78.59
2016	\$ 80.49	\$ 89.22	\$ 89.11	\$ 74.88	\$ 83.31
U.S. RevPAR					
2018	\$ 94.28	\$ 87.43	\$ 71.95	N/A	N/A
2017	\$ 88.50	\$ 105.51	\$ 102.77	\$ 91.82	\$ 97.08
2016	\$ 88.81	\$ 105.79	\$ 102.14	\$ 86.23	\$ 95.73
International RevPAR ^(*)					
2018	\$ 61.82	\$ 55.08	\$ 55.19	N/A	N/A
2017	\$ 57.87	\$ 54.38	\$ 60.53	\$ 59.70	\$ 58.18
2016	\$ 64.85	\$ 61.57	\$ 67.23	\$ 58.79	\$ 62.88
Global Rooms ^(*)					
2018	25,698	66,677	67,048	N/A	N/A
2017	24,605	23,848	24,426	25,283	25,283
2016	21,089	21,119	21,653	23,583	23,583
U.S. Rooms					
2018	12,750	53,359	53,330	N/A	N/A
2017	13,554	12,768	12,879	12,631	12,631
2016	13,360	13,360	13,360	13,160	13,160
International Rooms ^(*)					
2018	12,948	13,318	13,718	N/A	N/A
2017	11,051	11,080	11,547	12,652	12,652
2016	7,729	7,759	8,293	10,423	10,423



HISTORICAL REVPAR AND ROOMS (continued)

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year
Total					
Global RevPAR					
2018	\$ 33.95	\$ 42.95	\$ 48.21	N/A	N/A
2017	\$ 31.73	\$ 39.43	\$ 44.36	\$ 34.88	\$ 37.63
2016	\$ 31.59	\$ 39.10	\$ 43.04	\$ 32.92	\$ 36.67
U.S. RevPAR					
2018	\$ 35.91	\$ 48.50	\$ 54.42	N/A	N/A
2017	\$ 34.00	\$ 44.53	\$ 49.00	\$ 36.67	\$ 41.04
2016	\$ 33.35	\$ 43.07	\$ 47.56	\$ 35.09	\$ 39.77
International RevPAR					
2018	\$ 30.90	\$ 33.89	\$ 37.31	N/A	N/A
2017	\$ 28.05	\$ 31.37	\$ 37.25	\$ 32.09	\$ 32.27
2016	\$ 28.43	\$ 32.10	\$ 35.33	\$ 29.33	\$ 31.32
Global Rooms					
2018	722,990	792,331	798,295	N/A	N/A
2017	699,757	705,670	708,545	728,195	728,195
2016	679,145	683,276	689,752	697,607	697,607
U.S. Rooms					
2018	437,231	504,277	504,460	N/A	N/A
2017	427,753	425,795	425,982	440,132	440,132
2016	433,280	431,697	430,719	429,020	429,020
International Rooms					
2018	285,759	288,054	293,835	N/A	N/A
2017	272,004	279,875	282,563	288,063	288,063
2016	245,865	251,579	259,033	268,587	268,587

(*) Second quarter 2018 results were updated for the reclassification of 188 rooms from the Hotel Franchising to the Hotel Management segment.