

Cautionary Statement



This presentation contains certain forward-looking statements. Words and phrases such as "is anticipated," "is estimated," "is expected," "is planned," "is scheduled," "believes," "intends," "objectives," "projects," "strategies" and similar expressions are used to identify such forward-looking statements. However, the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements relating to the operations of Phillips 66 and Phillips 66 Partners LP (including their respective joint venture operations) are based on management's expectations, estimates and projections about these entities, their interests and the energy industry in general on the date this presentation was prepared. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecast in such forward-looking statements. Factors that could cause actual results or events to differ materially from those described in the forward-looking statements can be found in filings that Phillips 66 and Phillips 66 Partners LP make with the Securities and Exchange Commission. Phillips 66 and Phillips 66 Partners LP are under no obligation (and expressly disclaim any such obligation) to update or alter these forward-looking statements, whether as a result of new information, future events or otherwise.

This presentation includes non-GAAP financial measures. You can find the reconciliations to comparable GAAP financial measures at the end of the presentation materials or in the "Investors" section of the websites of Phillips 66 and Phillips 66 Partners LP.

Diversified Downstream Company



Midstream

Integrated Midstream Network

Pursue Organic and M&A Opportunities

PSXP as a Funding Vehicle

Chemicals

50% Interest in CPChem

Location Advantaged Chemicals Portfolio

USGC Petchem Project Nearing Completion

Refining

Diversified Refining Portfolio

Investing in Quick Payout Projects

Footprint Offers Opportunities for Midstream Growth

Marketing & Specialties

Stable, High-return Businesses

Enhancing U.S. Fuels Brands









Executing Strategy



Leading Operating Excellence

Growth

Sweeny Hub

Bakken Pipeline

Beaumont Terminal

Phillips 66 Partners

CPChem USGC Petrochemical Project

Returns

Billings advantaged crude

U.S. marketing reimaging

Distributions

30% dividend CAGR since September 2012

\$9.5 B in total share repurchases/exchanges

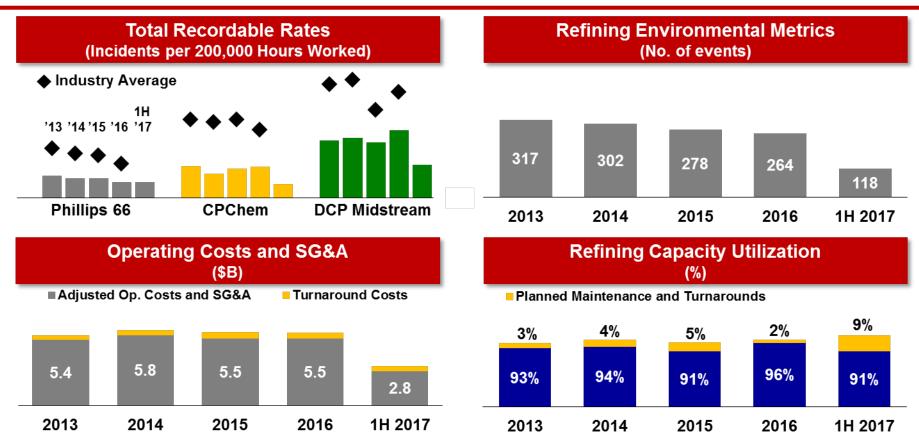
High-Performing Organization



CPChem USGC Polyethylene Units, Old Ocean, TX

Operating Excellence





Environmental, Social, Governance



Robust enterprise-wide ESG issue management

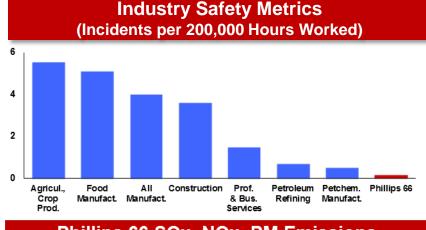
\$6 B invested in environmental projects and sustaining capital since 2012

6 of 11 refining AFPM 2016 safety awards received by Phillips 66

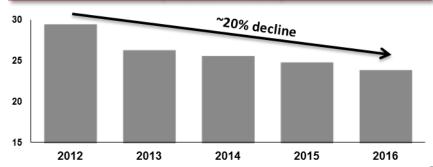
Employment opportunities focused on veterans, diversity and inclusion

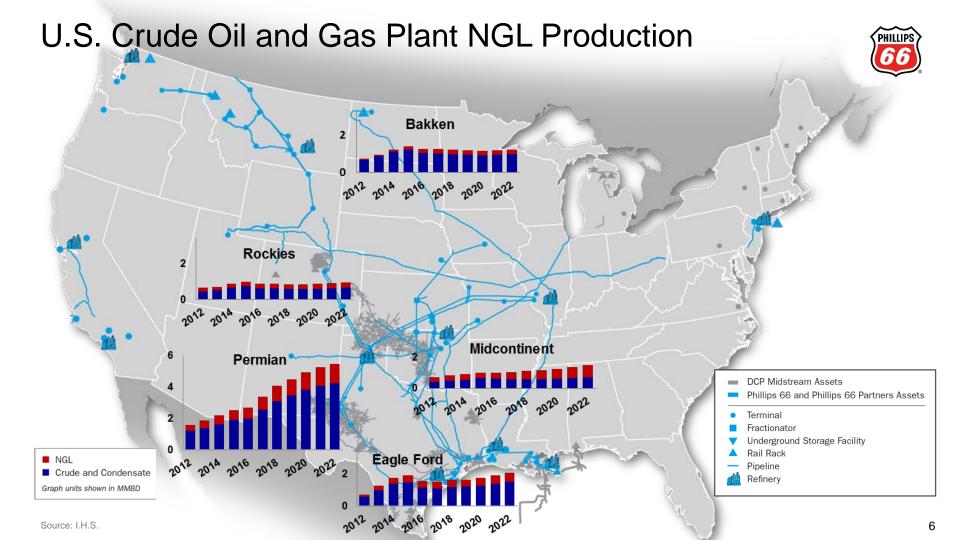
\$100 MM invested in community, educational and environmental initiatives since 2012

Proactive stakeholder engagement



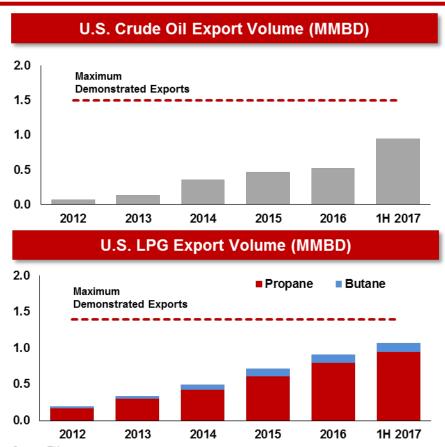
Phillips 66 SOx, NOx, PM Emissions (Thousand tons)



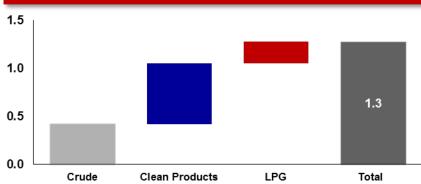


Midstream Macro Environment







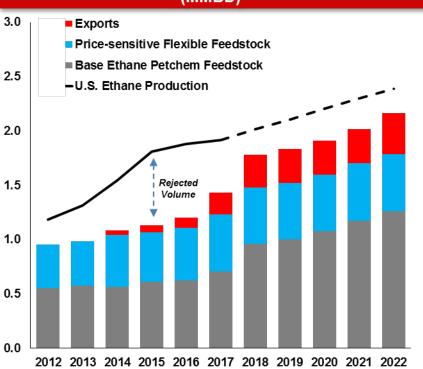


Source: EIA

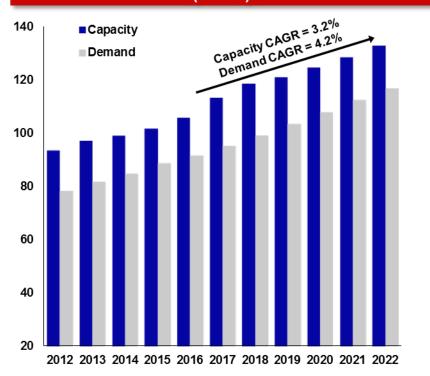
Chemicals Macro Environment







Global PE Capacity and Demand (MMTA)



Source: I.H.S.

Refining Macro Environment

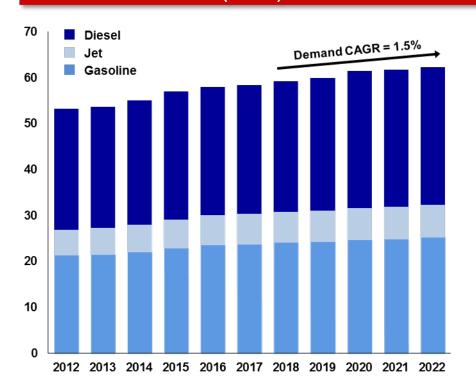


Global clean product demand expected to grow

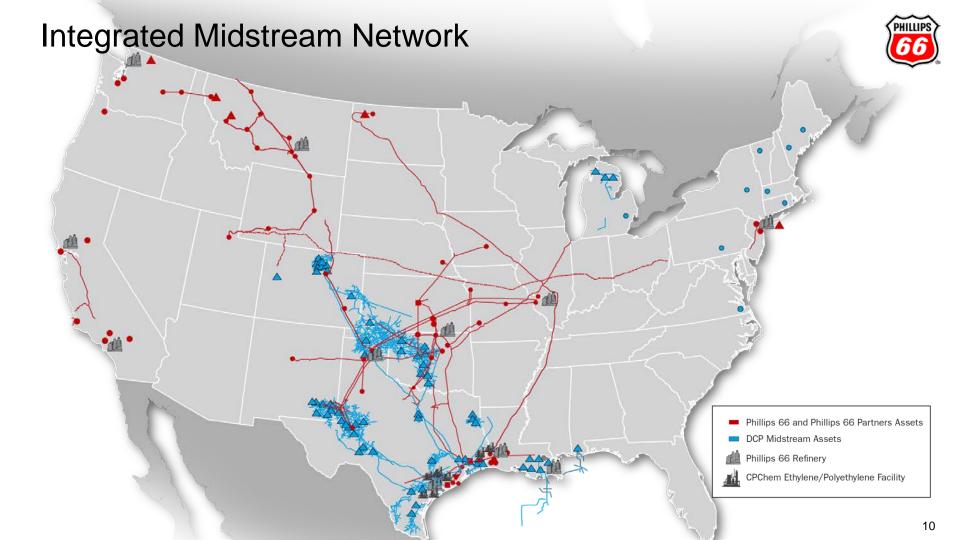
Global utilization rates expected in low-80s, with U.S. refining in low-90s

Strong U.S. utilization due to cost and reliability advantages, and growing export demand

Global Clean Product Demand (MMBD)



Source: I.H.S.



Midstream



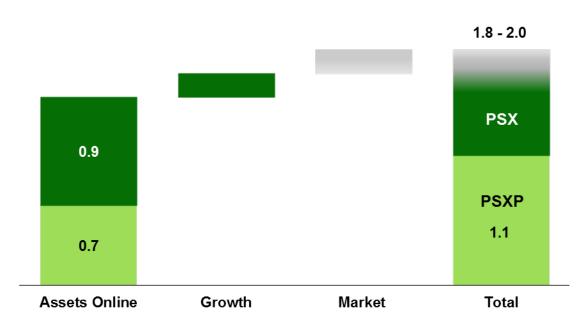
Platform for long-term growth

Focus on growing NGL value chain

Expand crude and products export capability

PSXP 2018E year-end run-rate EBITDA \$1.1 B

2018E Annual Run-Rate Adjusted EBITDA (\$B)



Phillips 66 Partners



Funding Midstream growth

Organic growth opportunities

Sand Hills pipeline expansions (TX)

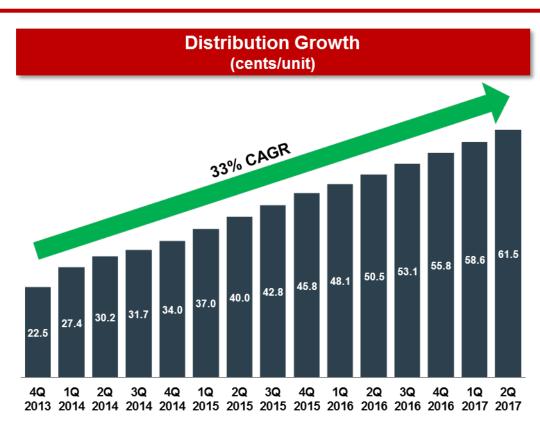
STACK JV expansion (OK)

Bayou Bridge pipeline extension (LA)

Lake Charles isomerization unit (LA)

30% distribution CAGR 2013-2018

Top quartile growth post-2018



DCP Midstream



Well positioned in low-cost supply basins

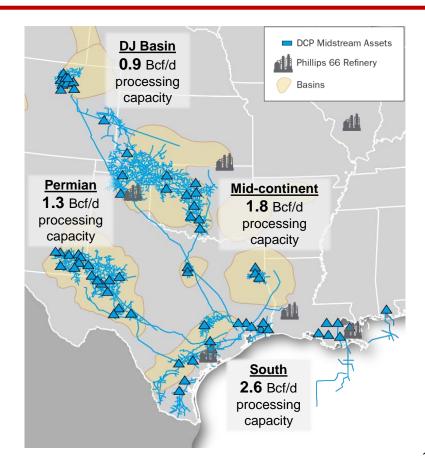
Strong growth projects around existing footprint

Sand Hills NGL pipeline expansions to 365 MBD in 4Q 2017, 450 MBD in 3Q 2018, and potentially 550+ MBD

DJ Basin gathering and processing infrastructure expansions of ~250 MMCFD in progress

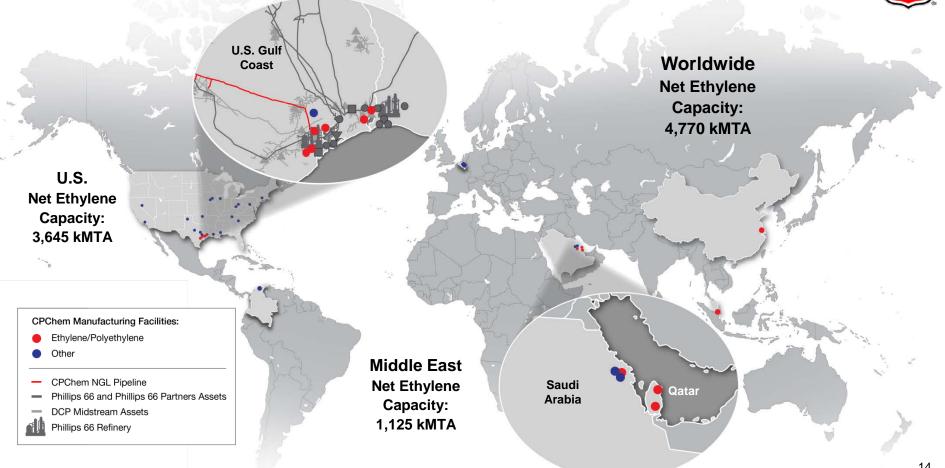
Gulf Coast Express Permian 1.8 BCFD natural gas JV pipeline expected in service 2H 2019

Stable distributions to LP unit holders and resumed distributions to owners



Feedstock Advantaged Chemicals Portfolio





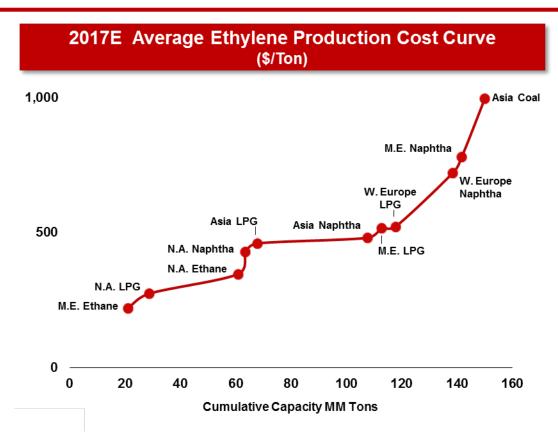
Chemicals Outlook



Middle East and North America NGLs remain positioned at the low end of the cost curve

Global ethylene demand growing at ~1.5x GDP

Expect demand growth to rapidly absorb new capacity additions



Source: I.H.S., April 2017.

CPChem



USGC Petrochemicals Project

1,000 kMTA polyethylene at Old Ocean, TX Mechanically complete 2Q 2017

1,500 kMTA ethylene at Cedar Bayou, TX
Planned mechanical completion 4Q 2017

Long-term mid-cycle EBITDA ~ \$1.2-1.4 B

Focus on project completion and start-up

Cash flow improvement expected in 2017 and 2018

Additional projects in future years



CPChem USGC Ethane Cracker, Cedar Bayou, TX



Refining



Improving returns

Billings heavy crude project

Ponca City yield flexibility

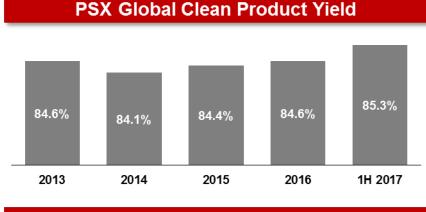
Wood River FCC modernization

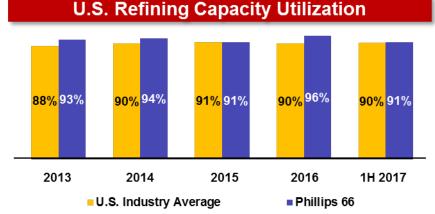
Bayway FCC modernization

~ 40 other low-cost, high-return projects

Increasing clean product yield

Top tier refinery utilization rates





Marketing and Specialties



Stable, high-return businesses

Marketing

Enhancing U.S. fuels brands

Adding 25-30 European sites per year

Expanding brand licensing

Providing ratable refinery off-take

Specialties

Increasing value through integration, optimization, and product innovation



Capital Structure



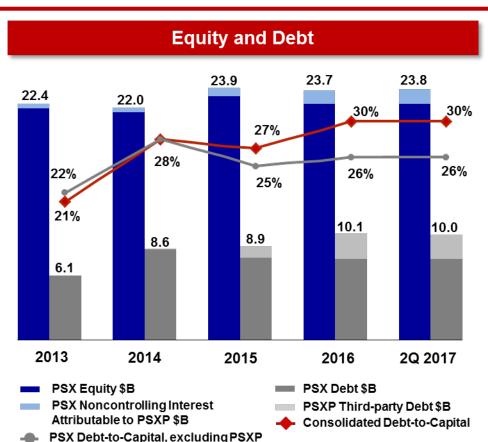
Investment-grade credit ratings

PSX – BBB+ / A3

PSXP - BBB / Baa3

Over \$7 B of available liquidity

~3.5x Debt/EBITDA target at PSXP



Capital Allocation



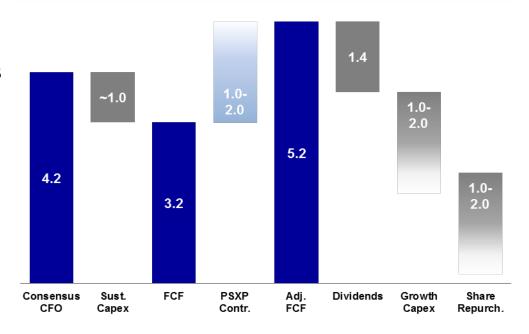
Maintain financial strength, investment-grade credit rating

Fund sustaining capital expenditures

Pay a growing, secure and competitive dividend

Target long-term 60% reinvestment and 40% shareholder distributions

2018E Sources and Uses of Cash (\$B)



Capital Expenditures



2017E Consolidated – \$2.2 B

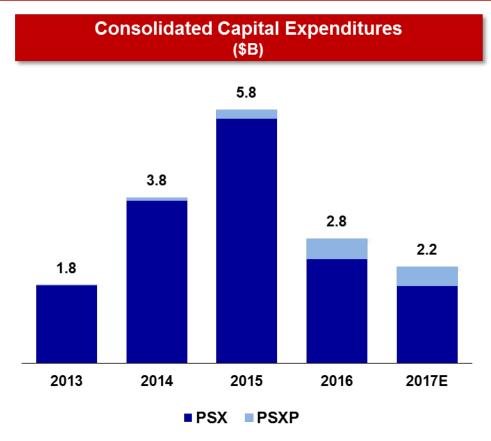
Phillips 66 2017E - \$1.8 B

\$0.8 B Growth

\$1.0 B Sustaining

Phillips 66 Partners 2017E – \$0.4 B

2018E Consolidated - \$2-3 B



Distributions



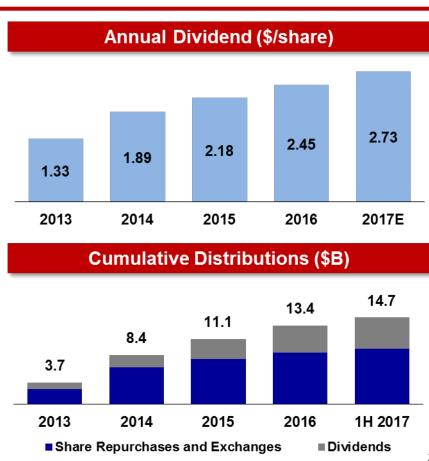
Important source of shareholder value

Growing, secure and competitive dividends

30% CAGR with seven increases since May 2012

Committed to share repurchases

Repurchased/exchanged 131 MM shares, over 20% of shares initially outstanding



Creating Value

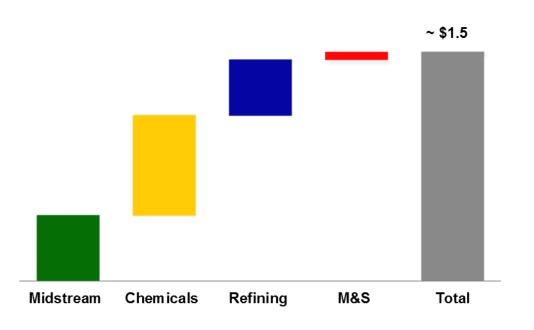


~ \$1.5 B long-term expected EBITDA growth for projects coming online 2017-2018

Moving from heavy-investment period to increasing net cash generation

Continued investment in highervalued businesses

Mid-Cycle Incremental Run-Rate Adjusted EBITDA (\$B)



Delivering Shareholder Returns



Integrated portfolio

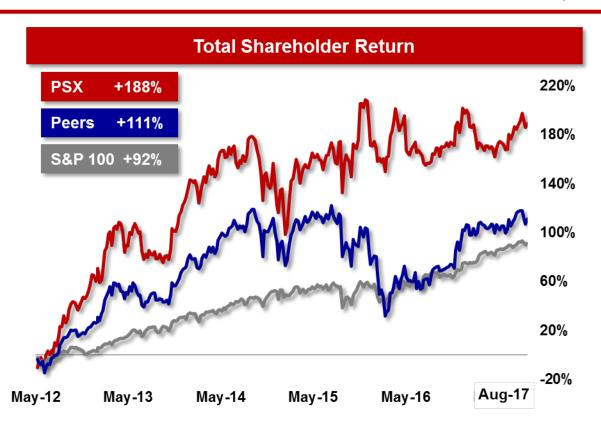
Disciplined capital allocation

Returns focused

Value-added growth

Strong balance sheet

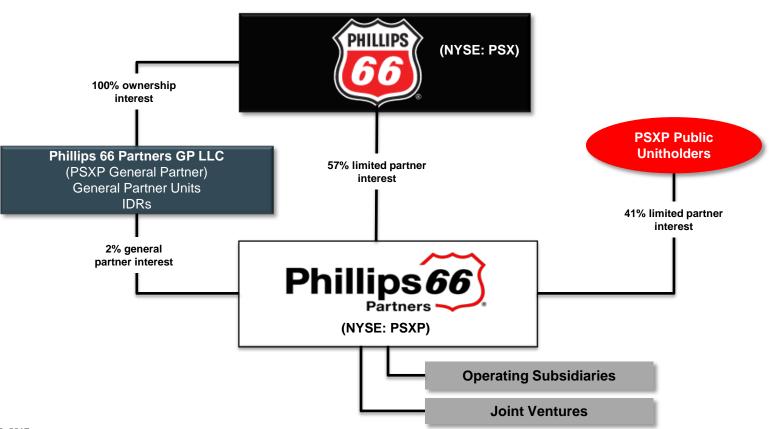
Compelling investment





Phillips 66 Partners Ownership Structure





Phillips 66 Partners



Strong alignment with Phillips 66

Highly integrated assets

Stable and predictable cash flows

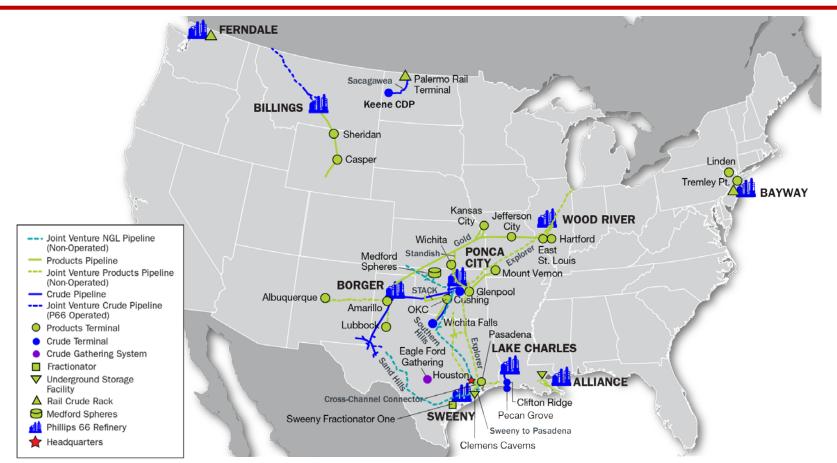
Significant growth potential

Financial flexibility



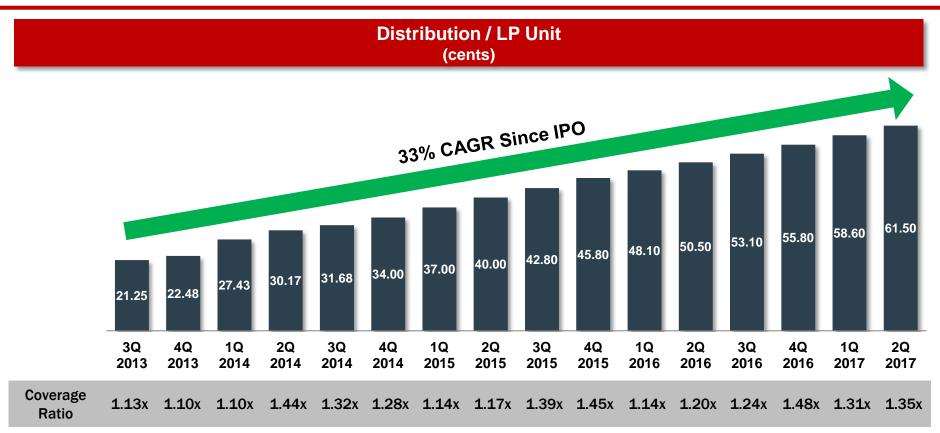
Phillips 66 Partners





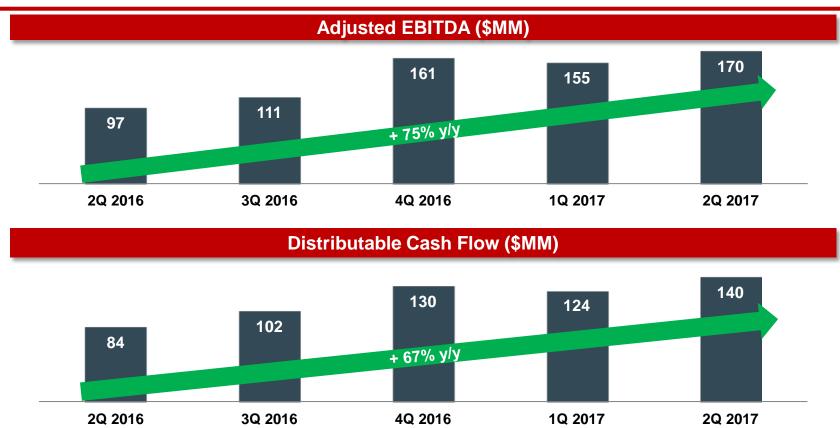
Distribution Growth





Financial Performance





Phillips 66 Partners Capital Expenditures



2017E Capex of \$437 MM

\$381 MM Growth

Bayou Bridge Pipeline

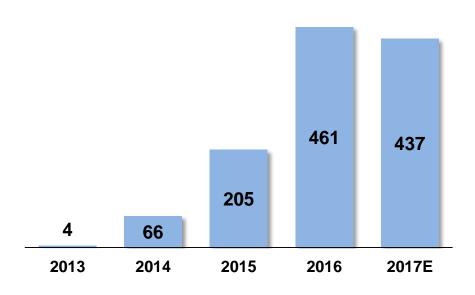
Sand Hills Pipeline

STACK Pipeline JV

River Parish NGL System

\$56 MM Sustaining





\$381 MM 2017 Organic Growth Plan



Bayou Bridge Pipeline

Transports crude from Nederland, TX to Lake Charles, LA, and eventually to St. James, LA

Increases crude supply options for Louisiana refineries

Nederland to Lake Charles leg began operations in April 2016

Development continues for segment from Lake Charles to St. James, commercial operations expected 1Q 2018

Sand Hills Pipeline

Adding lateral connections and increasing pumping capacity

STACK Pipeline JV

Expanding the capacity of the STACK Pipeline through looping the pipeline from Cashion Terminal to Cushing

River Parish NGL system

Expanding the system to reactivate and develop pipeline connections and a storage cavern



PSXP Debt Profile

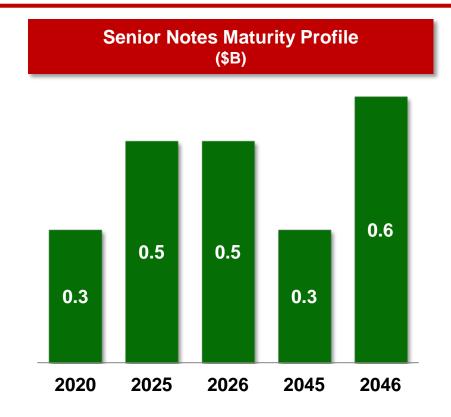


\$2.3 B Total Debt as of June 30, 2017 \$2.2 B Senior Notes:

5-Year \$300 MM notes, 2.646% coupon 10-Year \$500 MM notes, 3.605% coupon 10-Year \$500 MM notes, 3.550% coupon 30-Year \$300 MM notes, 4.680% coupon 30-Year \$625 MM notes, 4.900% coupon

Weighted average cost of 3.97%

BBB / Baa3 credit rating



Financial Flexibility



Investment-grade credit rating

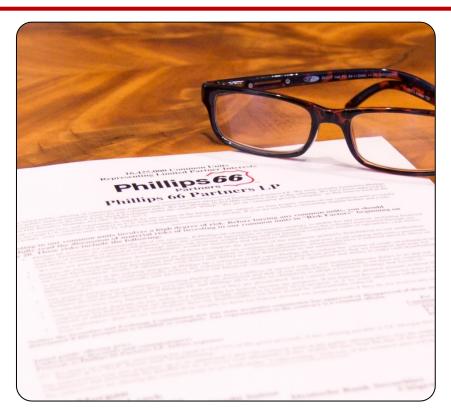
Financial targets:

30% distribution CAGR 2013-2018

3.5x debt / EBITDA

1.1x annual coverage ratio

Support Phillips 66 Midstream growth



Total Return Since IPO



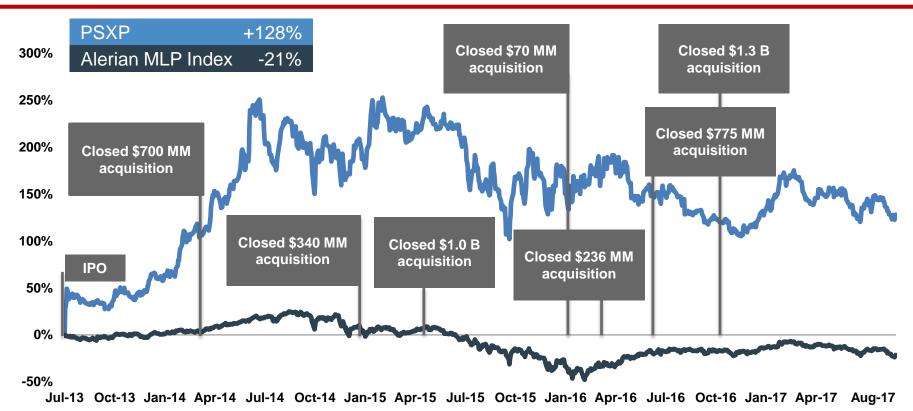


Chart reflects total unitholder return July 22, 2013 to August 23, 2017. Distributions assumed to be reinvested in units. Source: Bloomberg.



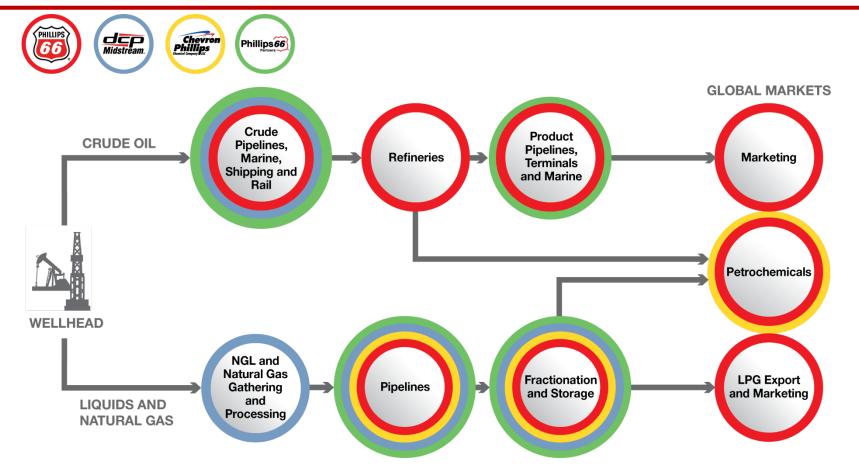
Corporate Strategy



| Operating Excellence | Committed to safety, reliability and environmental stewardship while protecting shareholder value |
|---------------------------------|---|
| Growth | Reshaping our portfolio by capturing growth opportunities in Midstream and Chemicals |
| Returns | Enhancing returns by maximizing earnings from existing assets and investing capital efficiently |
| Distributions | Committed to dividend growth, share repurchases and financial strength |
| High-Performing Organization | Building capability, pursuing excellence and doing the right thing |

Value Chain

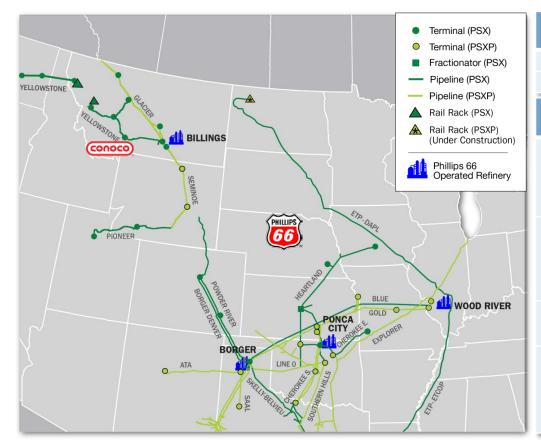




Midcontinent

Integrated Growth





Midstream

Palermo rail terminal/Sacagawea pipeline (PSXP) Bakken Pipeline

Refining, Marketing & Specialties

Ponca City

Yield improvement projects Tight oil processing flexibility 100% lease crude purchases

Wood River

Dilbit capacity increase ULSD expansion FCC modernization

Billings

Vacuum tower project

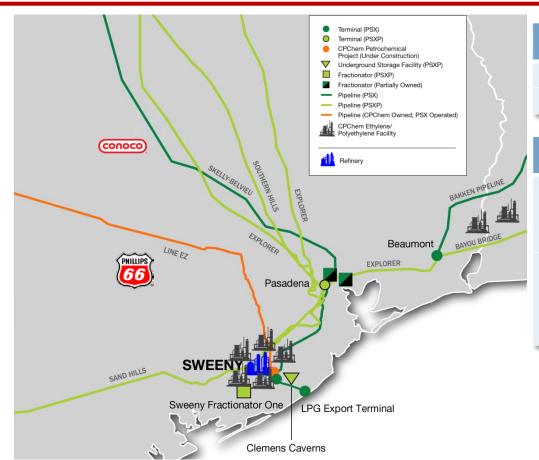
Marketing & Specialties

Grow branded fuels volumes Enhance Phillips 66 brand Marketing JVs and alliances

Western Gulf

Creating a World-Class Energy Complex





Midstream

Sweeny Fractionator One (PSXP)

Freeport LPG Export Terminal

Refining, Marketing & Specialties

Sweeny

Strategic asset integration FCC optimization

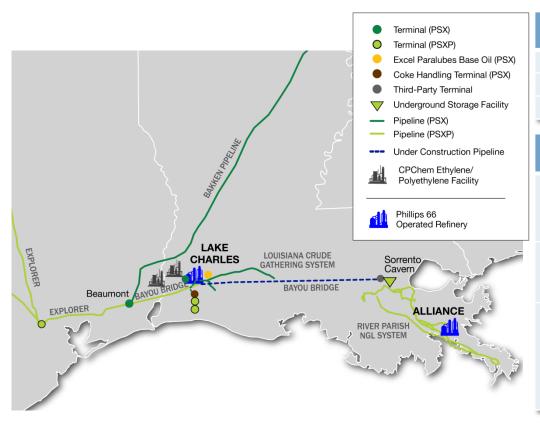
Marketing & Specialties

Grow unbranded fuels volumes
Focus on high-quality branded assets
Increase high-margin exports

Eastern Gulf

Refining Logistics and Midstream Growth





Midstream

Beaumont Terminal expansion

Bayou Bridge Pipeline (PSXP)

River Parish NGL System (PSXP)

Refining, Marketing & Specialties

Lake Charles

Increase feedstock advantage New Isomerization unit (PSXP)

Alliance

Increase light crude runs

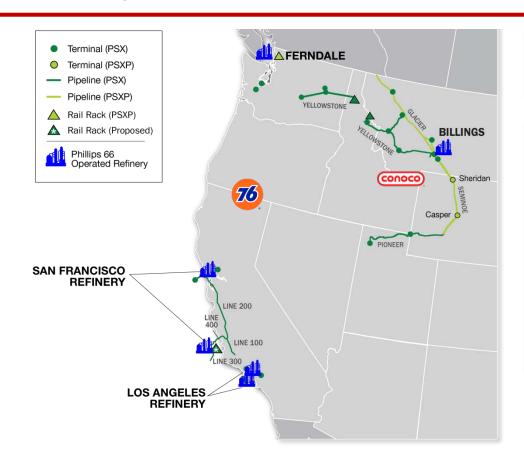
Marketing & Specialties

Grow unbranded fuels volumes Leverage brand value through licensing Increase high-margin exports Grow performance lubricants and export sales

West Coast

Enhancing Returns





Midstream

Los Angeles waterborne crude tank

Refining, Marketing & Specialties

San Francisco

Yield improvements

Los Angeles

FCC energy reduction

Marketing & Specialties

Grow branded and unbranded fuels volumes

Enhance 76 brand

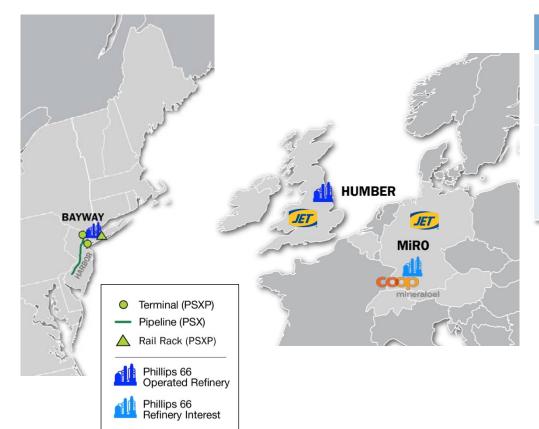
Increase high-margin exports

Grow export lubricant sales

Atlantic Basin

Enhancing Returns





Refining, Marketing & Specialties

Bayway

FCC modernization Yield improvements

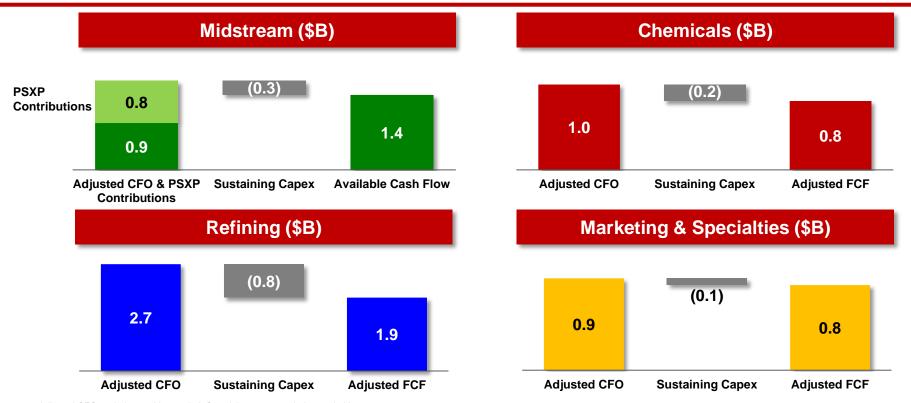
Marketing & Specialties

Grow JET and COOP brands in Europe Increase unbranded volumes in the U.K. and U.S. Expand brand licensing in the U.S.

Adjusted Free Cash Flow

2012-1H 2017 Average





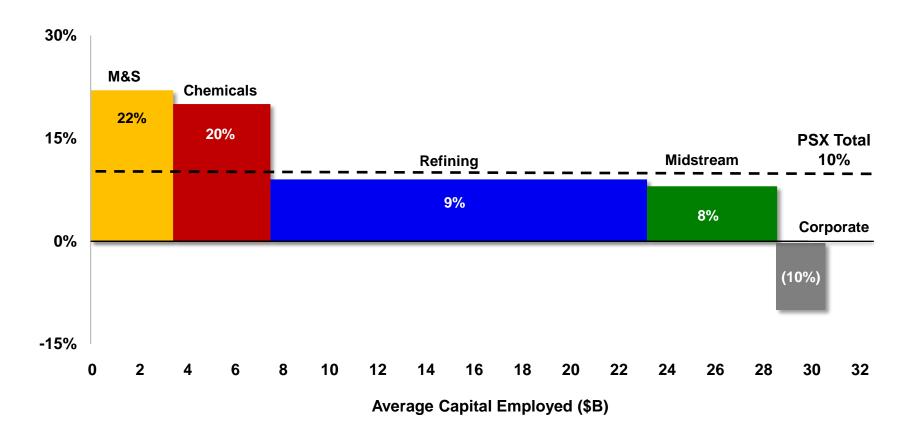
Adjusted CFO excludes working capital. Sustaining capex excludes capital leases.

Midstream adjusted CFO excludes PSXP. PSXP contributions are calculated as consideration paid by PSXP to PSX in dropdown transactions plus quarterly cash distributions paid from PSXP to PSX. Midstream sustaining capex excludes PSXP.

Phillips 66's share of DCP Midstream, CPChem and WRB adjusted CFO reflects that portion of those entities' cash flow over which Phillips 66 has significant influence over reinvestment/distribution decisions. DCP Midstream, CPChem and WRB free cash flow calculated based on Phillips 66's share of after tax cash flow at the enterprise level.

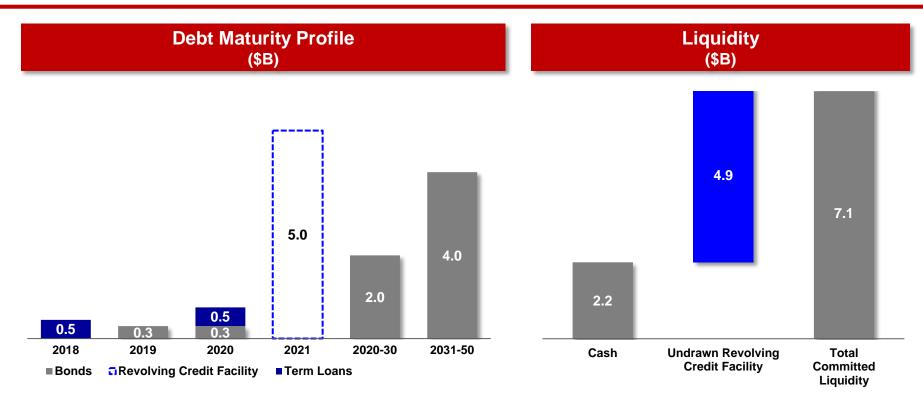
2009–1H 2017 Average Adjusted ROCE





Phillips 66 Debt and Liquidity





2017 Sensitivities



Annual Net Income \$MM

| Aimai Net Inco | IIIC AINIINI |
|--|--------------|
| Midstream - DCP (net to Phillips 66) | |
| 10¢/Gal Increase in NGL price | 5 |
| 10¢/MMBtu Increase in Natural Gas price | 1 |
| \$1/BBL Increase in WTI price | 1 |
| Chemicals - CPChem (net to Phillips 66) | |
| 1¢/Lb Increase in Chain Margin (Ethylene, Polyethylene, NAO) | 35 |
| Worldwide Refining | |
| \$1/BBL Increase in Gasoline Margin | 215 |
| \$1/BBL Increase in Distillate Margin | 190 |
| Impacts due to Actual Crude Feedstock Differing from Feedstock Assumed in Market Indicators: | |
| \$1/BBL Widening WTI / WCS Differential (WTI less WCS) | 40 |
| \$1/BBL Widening LLS / Maya Differential (LLS less Maya) | 35 |
| \$1/BBL Widening LLS / Medium Sour Differential (LLS less Medium Sour) | 20 |
| \$1/BBL Widening WTI / WTS Differential (WTI less WTS) | 10 |
| \$1/BBL Widening LLS / WTI Differential (LLS less WTI) | 10 |
| \$1/BBL Widening ANS / Medium Sour Differential (ANS less Medium Sour) | 10 |
| \$1/BBL Widening ANS / WCS Differential (ANS less WCS) | 5 |
| 10¢/MMBtu Increase in Natural Gas price | (10) |

Phillips 66 Outlook



3Q 2017

Global Olefins & Polyolefins utilization Mid-90%

Refining crude utilization Mid-90%

Refining turnaround expenses (pre-tax) \$50 MM - \$80 MM

Corporate & other costs (after-tax) \$125 MM - \$140 MM

<u>2017</u>

Refining turnaround expenses (pre-tax) \$625 MM - \$675 MM

Corporate & Other costs (after-tax) \$490 MM - \$510 MM

Depreciation and amortization \$1.3 B

Effective income tax rate Mid-30%



2016 Third-Party Acquisitions



Explorer Pipeline

Acquisition of an additional 2.5% equity interest to bring ownership to ~ 22%

Approximately 660 MBD petroleum products pipeline delivering to more than 70 major cities in 16 states

STACK 50/50 JV with Plains All American Pipeline, L.P.

Acquisition of 50% interest

Pipeline transporting crude oil from STACK play in northwestern Oklahoma to Cushing, Okla.

River Parish NGL System

Acquisition of NGL pipeline and storage system in southeast Louisiana



2016 Acquisitions from Phillips 66



1Q 2016 \$236 MM, 25% controlling interest in Sweeny Fractionator & Clemens NGL Caverns funded with:

\$24 MM take-back equity of PSXP LP and GP units

\$212 MM sponsor loan payable to PSX

Sponsor loan repaid with proceeds from public unit offering

2Q 2016 \$775 MM, Standish Pipe & remaining 75% interest in Sweeny Fractionator & Clemens NGL Caverns funded with:

\$100 MM take-back equity of PSXP LP and GP units

\$675 MM sponsor loans payable to PSX

Sponsor loans repaid with proceeds from public unit offerings

4Q 2016 \$1.3 B, 30 Phillips 66 Crude, Products, and NGL Logistics Assets funded with:

\$1.1 B net proceeds from Senior Notes offering

\$196 MM take-back equity of PSXP LP and GP units







Slide 3

Total share repurchases and exchanges include the PSPI share exchange in 2014.

Slide 4

Industry averages are from: Phillips 66 – American Fuel & Petrochemical Manufacturers (AFPM) refining data, Chevron Phillips Chemical Company LLC (CPChem) – American Chemistry Council (ACC), DCP Midstream, LLC (DCP Midstream) – Gas Processors Association (GPA).

Slide 5

Investment in environmental projects and sustaining capital since 2012 excludes investment purchases.

Industry safety metrics as of 2016. Source: Bureau of Labor Statistics.

Sulfur oxides (SOx), nitrous oxides (NOx) and particulate matter (PM).



Slide 11

Run-rate adjusted EBITDA for PSXP assets online represents the estimated run-rate view as of June 30, 2017. Run-rate adjusted EBITDA for PSX assets online represents the sum of (i) forecasted EBITDA of other Midstream assets currently online and (ii) an estimate of the run-rate EBITDA potential of terminal, storage and other logistics assets currently embedded in the Refining segment if they were transferred to the Midstream segment and market-based fees were charged to Refining for their use.

Slide 18

For ease of comparison to current operating assets, clean product yield shown excludes impacts from Whitegate and Melaka prior to their sales. U.S. Industry average from U.S. Energy Information Administration (EIA).



Slide 21

Consensus CFO is calculated as analysts' consensus net income plus consensus depreciation and amortization. Source: Nasdaq, as of August 17, 2017. The analysts' consensus estimates are not forecast or projected by Phillips 66, and Phillips 66 has not been involved in preparation of such consensus estimates or any analyst's estimate from which such consensus estimates have been derived. Phillips 66 does not endorse, approve or adopt the consensus estimates or any analyst's estimate from which such consensus estimates have been derived.

Sust. Capex represents estimated sustaining capital expenditures for Phillips 66 and Phillips 66 Partners.

PSXP Contr. range represents estimated cash contribution to be received by Phillips 66 in the form of dropdown proceeds from Phillips 66 Partners, with such funds raised by PSXP through third-party debt and equity financings.

Dividends and Share Repurch. represent company estimates.

Growth Capex includes estimated growth capital expenditures for Phillips 66 and Phillips 66 Partners.



Slide 23

Annual dividend reflects sum of declared quarterly dividends. 2017E reflects one quarterly dividend of \$0.63 and three quarterly dividends of \$0.70. 2014 share repurchases/exchanges include the PSPI share exchange.

Slide 24

Chart reflects estimated mid-cycle run-rate adjusted EBITDA contribution of projects coming online in 2017 and 2018.

Slide 25

Chart reflects total shareholder return May 1, 2012 to August 23, 2017. Dividends assumed to be reinvested in stock. Source: Bloomberg.

Peer average includes Delek US Holdings, Inc., HollyFrontier Corporation, Marathon Petroleum Corporation, PBF Energy Inc., Andeavor (formerly Tesoro Corporation), Valero Energy Corporation, Energy Transfer Equity, L.P., Enterprise Products Partners L.P., ONEOK, Inc., Targa Resources Corp., Celanese Corporation, The Dow Chemical Company, Eastman Chemical Company, Huntsman Corporation and Westlake Chemical Corporation.



1H 2017

1H 2017 is as of June 30, 2017, or the six-month period ended June 30, 2017, as applicable; except as otherwise noted.

Forecasted and Estimated EBITDA

We are unable to present reconciliations of various forecasted and estimated EBITDA included in this presentation, because certain elements of net income, including interest, depreciation and income taxes, are not reasonably available. Together, these items generally result in EBITDA being significantly greater than net income.

Non-GAAP Reconciliation (slide 4)



| | Millions of Dollars | | | | | |
|--|---------------------|----------------|----------------|----------------|----------------|--------------|
| | | 2013 | 2014 | 2015 | 2016 | 1H 2017 |
| Production and operating expenses | \$ | 4,206 1,478 | 4,435 1,663 | 4,294 1,670 | 4,275 1,638 | 2,408 823 |
| Selling, general and administrative expenses | | | | | | |
| | | 5,684 | 6,098 | 5,964 | 5,913 | 3,231 |
| Plus: | | | | | | |
| Sentinel operating expenses* | | 81 | 90 | 88 | 94 | 47 |
| Total expenses | | 5,765 | 6,188 | 6,052 | 6,006 | 3,278 |
| Less: | | | | | | |
| Turnaround expenses** | | 368 | 424 | 516 | 506 | 453 |
| Adjusted Operating Costs and SG&A | \$ | 5,397 | 5,764 | 5,536 | 5,500 | 2,825 |

^{*}Sentinel Transportation, LLC became a wholly-owned subsidiary of Phillips 66 on 12/31/16. Costs for 2013 - 2016 are included for comparison purposes.

^{**} Turnaround expenses are reported under Operating expenses in the Income Statement.

PSXP Adjusted EBITDA and Distributable Cash Flow Reconciliation to Operating Cash Flow (Slide 31)



| | Millions of Dollars | | | | |
|---|---------------------|----------|---------|---------|---------|
| | Q2 2016* | Q3 2016* | Q4 2016 | Q1 2017 | Q2 2017 |
| PSXP Reconciliation to Net Cash Provided by Operating | | | | | |
| Activities | | | | | |
| Net cash provided by operating activities | 132 | 128 | 121 | 139 | 131 |
| Plus: | | | | | |
| Net interest expense | 11 | 10 | 21 | 24 | 24 |
| Provision for income taxes | 1 | _ | 1 | | 1 |
| Changes in working capital | (5) | 8 | 12 | (17) | 6 |
| Adjustment to equity earnings for cash distributions received | 2 | 3 | (5) | 4 | (6) |
| Accrued environmental costs | | _ | (1) | | |
| Other | (6) | (2) | _ | (3) | (2) |
| PSXP EBITDA | 135 | 147 | 149 | 147 | 154 |
| Distributions in excess of equity earnings | 2 | 1 | 10 | 4 | 16 |
| Expenses indemnified by Phillips 66 | 4 | _ | 2 | 3 | |
| Transaction costs associated with acquisitions | 1 | 2 | _ | 1 | |
| EBITDA attributable to Predecessors | (45) | (39) | _ | _ | |
| PSXP Adjusted EBITDA | 97 | 111 | 161 | 155 | 170 |
| Plus: | | | | | |
| Deferred revenue impacts** | 2 | 4 | 4 | 4 | 4 |
| Less: | | | | | |
| Net interest expense | 11 | 10 | 21 | 24 | 24 |
| Maintenance capital expenditures | 4 | 3 | 14 | 11 | 10 |
| PSXP Distributable Cash Flow | 84 | 102 | 130 | 124 | 140 |

^{*}Prior-period financial information has been retrospectively adjusted for acquisitions of businesses under common control.

^{**}Difference between cash receipts and revenue recognition.

PSXP Adjusted EBITDA and Distributable Cash Flow Reconciliation to Net Income (Slide 31)



| | Millions of Dollars | | | | |
|--|---------------------|----------|---------|---------|---------|
| | Q2 2016* | Q3 2016* | Q4 2016 | Q1 2017 | Q2 2017 |
| PSXP Reconciliation to Net Income | | | | | |
| Net income | 100 | 112 | 102 | 97 | 103 |
| Plus: | | | | | |
| Depreciation | 23 | 25 | 25 | 26 | 26 |
| Net interest expense | 11 | 10 | 21 | 24 | 24 |
| Provision for income taxes | 1 | _ | 1 | _ | 1_ |
| PSXP EBITDA | 135 | 147 | 149 | 147 | 154 |
| Distributions in excess of equity earnings | 2 | 1 | 10 | 4 | 16 |
| Expenses indemnified by Phillips 66 | 4 | _ | 2 | 3 | _ |
| Transaction costs associated with acquisitions | 1 | 2 | _ | 1 | _ |
| EBITDA attributable to Predecessors | (45) | (39) | _ | _ | |
| PSXP Adjusted EBITDA | 97 | 111 | 161 | 155 | 170 |
| Plus: | | | | | |
| Deferred revenue impacts** | 2 | 4 | 4 | 4 | 4 |
| Less: | | | | | |
| Net interest expense | 11 | 10 | 21 | 24 | 24 |
| Maintenance capital expenditures | 4 | 3 | 14 | 11 | 10 |
| PSXP Distributable Cash Flow | 84 | 102 | 130 | 124 | 140 |

^{*}Prior-period financial information has been retrospectively adjusted for acquisitions of businesses under common control.

^{**}Difference between cash receipts and revenue recognition.

Non-GAAP Reconciliations (Slide 45)



Millions of Dollars Average 2012 - 2017 1H

| | Average 2012 - 2017 111 | | | | | | | |
|---|-------------------------|-----------|---------------------------------------|-------------------------|--|--|--|--|
| FCF Reconcilition | Midstream | Chemicals | Refining | Marketing & Specialties | | | | |
| Numerator | | | | | | | | |
| Cash From Operations GAAP | 858 | 402 | 2,464 | 1,083 | | | | |
| Less: Change in Non-Cash Working Cap. | 7 | - | 278 | (217) | | | | |
| Cash From Operations (excluding WC) | 865 | 402 | 2,742 | 866 | | | | |
| Less: P66 Equity affiliate cash from ops | 181 | 402 | 543 | - | | | | |
| Add: Equity look through cash from ops | 353 | 1,046 | 508 | - | | | | |
| Less: PSXP's portion of CFO* | 147 | - | - | - | | | | |
| Adjusted FCF (excl WC) | 890 | 1,046 | 2,707 | 866 | | | | |
| | | | | | | | | |
| Total Capex GAAP | 1,776 | - | 961 | 198 | | | | |
| Less: Growth Capex | 1,341 | - | 229 | 135 | | | | |
| Sustaining Capex | 435 | - | 732 | 63 | | | | |
| Less: P66 Equity affiliate sustaining capex | 273 | | - | - | | | | |
| Add: Equity look through sustaining capex | 117 | 203 | 117 | - | | | | |
| Less: PSXP's portion of sustaining capex | 12 | - | - | - | | | | |
| Adjusted Sustaining Capex | 267 | 203 | 849 | 63 | | | | |
| | | | | | | | | |
| PSXP Contributions* | 799 | - | - | - | | | | |
| | | | | | | | | |
| Adjusted Free Cash Flow | 1,422 | 843 | 1,858 | 803 | | | | |
| | | | · · · · · · · · · · · · · · · · · · · | | | | | |

Non-GAAP Reconciliations (Slide 46)



Millions of Dollars

Average 2009-1H 2017 Phillips 66** Midstream Chemicals M&S Refining Corporate Phillips 66 ROCE Numerator \$ Net Income 3.028 538 741 1.197 799 (354)After-tax interest expense 127 127 **GAAP ROCE earnings** 3,155 538 741 1,197 799 (227)Special Items (46)(127)37 198 (58)10 Adjusted ROCE earnings \$ 3,109 411 778 1,395 742 (217)Denominator GAAP average capital employed* 30,675 5,330 3,983 15,444 3,385 2,084 **Discontinued Operations** (107)Adjusted average capital employed* \$ 30,568 5,330 3,983 15,444 3,385 2,084 *Total equity plus debt. GAAP ROCE (percent) 10% 10% 19% 8% 24% -11% Adjusted ROCE (percent) 8% 20% 10% 9% 22% -10%

^{**} Phillips 66 consolidated includes discontinued operations.